

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$ 11,847,976,800		\$ 14,188,074,700		\$ 15,454,579,843		\$ 16,719,938,800		\$ 16,901,589,500		\$ 15,447,124,000	
Ethnicity												
All Minority	\$ 3,405,299,300	29%	\$ 4,018,960,100	28%	\$ 4,596,724,300	30%	\$ 5,188,578,500	31%	\$ 5,398,145,100	32%	\$ 4,986,684,200	32%
AMERICAN INDIAN	\$ 45,435,400	0%	\$ 85,126,200	1%	\$ 85,239,500	1%	\$ 92,159,400	1%	\$ 118,224,400	1%	\$ 109,992,300	1%
ASIAN OR PACIFI	\$ 2,519,477,800	21%	\$ 2,856,235,500	20%	\$ 3,354,761,200	22%	\$ 3,778,495,700	23%	\$ 3,796,510,900	22%	\$ 3,416,863,300	22%
BLACK	\$ 234,376,400	2%	\$ 271,617,300	2%	\$ 317,603,000	2%	\$ 401,983,500	2%	\$ 492,244,000	3%	\$ 505,113,300	3%
HISPANIC	\$ 606,009,700	5%	\$ 805,981,100	6%	\$ 839,120,600	5%	\$ 912,361,900	5%	\$ 991,165,800	6%	\$ 954,715,300	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,757,995,700	15%	\$ 1,854,802,000	13%	\$ 2,066,253,543	13%	\$ 2,526,183,000	15%	\$ 2,754,077,100	16%	\$ 2,847,064,900	18%
WHITE	\$ 6,684,681,800	56%	\$ 8,314,312,600	59%	\$ 8,791,602,000	57%	\$ 9,005,177,300	54%	\$ 8,749,367,300	52%	\$ 7,613,374,900	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,010,460,100	17%	\$ 2,359,358,800	17%	\$ 2,465,868,800	16%	\$ 2,602,592,100	16%	\$ 2,593,832,500	15%	\$ 2,227,248,300	14%
Female Owned more than 50%	\$ 1,489,232,700	13%	\$ 1,845,031,500	13%	\$ 2,245,391,843	15%	\$ 2,385,645,300	14%	\$ 2,315,510,600	14%	\$ 2,147,469,300	14%
Male Owned	\$ 8,348,284,000	70%	\$ 9,983,684,400	70%	\$ 10,743,255,200	70%	\$ 11,731,701,400	70%	\$ 11,992,246,400	71%	\$ 11,072,406,400	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 7,230,232,300	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,850,845,700	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,641,427,500	17%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,652,591,700	24%
Veteran	\$ 367,549,400	3%	\$ 713,128,300	5%	\$ 715,232,000	5%	\$ 653,994,100	4%	\$ 639,390,400	4%	\$ 611,658,000	4%
Rural	\$ 1,998,109,600	17%	\$ 2,473,805,400	17%	\$ 2,762,359,900	18%	\$ 2,797,980,100	17%	\$ 2,671,999,400	16%	\$ 2,374,734,500	15%
Urban	\$ 9,849,867,200	83%	\$ 11,714,269,300	83%	\$ 12,692,219,943	82%	\$ 13,921,958,700	83%	\$ 14,229,590,100	84%	\$ 13,072,389,500	85%
Export	\$ 783,244,100	7%	\$ 805,298,400	6%	\$ 916,137,300	6%	\$ 1,456,870,900	9%	\$ 701,805,800	4%	\$ 634,958,700	4%
CAPLine	\$ 274,466,500	2%	\$ 288,266,400	2%	\$ 218,109,800	1%	\$ 176,127,400	1%	\$ 219,197,100	1%	\$ 189,552,500	1%
PLP	\$ 6,998,050,900	59%	\$ 8,739,313,700	62%	\$ 9,752,376,443	63%	\$ 11,745,132,300	70%	\$ 12,495,635,000	74%	\$ 11,703,717,900	76%
Express	\$ 1,210,217,600	10%	\$ 1,434,199,800	10%	\$ 1,447,235,200	9%	\$ 1,386,238,000	8%	\$ 1,357,328,400	8%	\$ 1,150,438,800	7%
\$150K and Under	\$ 1,175,838,300	10%	\$ 1,461,800,300	10%	\$ 1,513,023,043	10%	\$ 1,497,787,600	9%	\$ 1,465,940,900	9%	\$ 1,213,495,800	8%
>\$150K - \$350K	\$ 1,410,932,500	12%	\$ 1,655,363,600	12%	\$ 1,790,585,100	12%	\$ 1,836,576,700	11%	\$ 1,851,351,800	11%	\$ 1,859,358,900	12%
>\$350K - \$2M	\$ 5,840,901,900	49%	\$ 6,751,501,900	48%	\$ 7,303,037,800	47%	\$ 7,652,706,000	46%	\$ 7,452,347,500	44%	\$ 6,752,655,600	44%
>\$2M	\$ 3,420,304,100	29%	\$ 4,319,408,900	30%	\$ 4,847,933,900	31%	\$ 5,732,868,500	34%	\$ 6,131,949,300	36%	\$ 5,621,613,700	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	33,050		39,794		42,635		40,924		40,724		35,022	
Ethnicity												
All Minority	7,749	23%	9,509	24%	10,997	26%	10,502	26%	10,668	26%	9,451	27%
AMERICAN INDIAN	225	1%	284	1%	286	1%	287	1%	286	1%	254	1%
ASIAN OR PACIFI	4,191	13%	4,983	13%	5,521	13%	5,291	13%	5,225	13%	4,568	13%
BLACK	965	3%	1,243	3%	1,569	4%	1,621	4%	1,776	4%	1,547	4%
HISPANIC	2,368	7%	2,999	8%	3,621	8%	3,301	8%	3,381	8%	3,082	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	4,086	12%	5,144	13%	5,106	12%	5,316	13%	5,670	14%	6,037	17%
WHITE	21,215	64%	25,141	63%	26,532	62%	25,106	61%	24,386	60%	19,534	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,168	16%	5,799	15%	5,912	14%	5,635	14%	5,461	13%	4,621	13%
Female Owned more than 50%	5,413	16%	6,985	18%	7,887	18%	7,403	18%	7,199	18%	6,092	17%
Male Owned	22,469	68%	27,010	68%	28,835	68%	27,886	68%	28,064	69%	24,309	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	18,725	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	6,403	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	5,726	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,104	12%
Veteran	1,402	4%	1,901	5%	2,137	5%	2,195	5%	2,035	5%	1,723	5%
Rural	6,014	18%	7,082	18%	7,401	17%	6,981	17%	6,840	17%	5,655	16%
Urban	27,036	82%	32,712	82%	35,234	83%	33,943	83%	33,884	83%	29,367	84%
Export	1,020	3%	1,000	3%	1,088	3%	1,754	4%	594	1%	567	2%
CAPLine	375	1%	394	1%	311	1%	260	1%	232	1%	214	1%
PLP	7,700	23%	9,739	24%	10,996	26%	15,791	39%	17,591	43%	16,274	46%
Express	16,968	51%	20,776	52%	22,215	52%	19,233	47%	19,126	47%	15,136	43%
\$150K and Under	19,652	59%	24,095	61%	25,855	61%	23,227	57%	23,087	57%	18,236	52%
>\$150K - \$350K	5,468	17%	6,396	16%	6,778	16%	6,961	17%	7,055	17%	7,079	20%
>\$350K - \$2M	6,805	21%	7,895	20%	8,433	20%	8,919	22%	8,648	21%	7,944	23%
>\$2M	1,125	3%	1,408	4%	1,569	4%	1,817	4%	1,934	5%	1,763	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,666,196,000	\$	2,789,863,000	\$	3,026,705,000	\$	3,532,151,000	\$	3,105,099,000	\$	3,253,184,000						
Ethnicity																		
All Minority	\$	727,881,000	27%	\$	784,541,000	28%	\$	897,172,000	30%	\$	1,027,240,000	29%	\$	904,844,000	29%	\$	877,382,000	27%
AMERICAN INDIAN	\$	6,401,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,429,000	0%	\$	1,706,000	0%
ASIAN OR PACIFI	\$	465,791,000	17%	\$	486,842,000	17%	\$	581,110,000	19%	\$	763,492,000	22%	\$	670,609,000	22%	\$	581,403,000	18%
BLACK	\$	99,873,000	4%	\$	102,753,000	4%	\$	109,582,000	4%	\$	76,238,000	2%	\$	43,377,000	1%	\$	49,027,000	2%
HISPANIC	\$	155,816,000	6%	\$	187,676,000	7%	\$	196,970,000	7%	\$	186,424,000	5%	\$	188,429,000	6%	\$	245,246,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	219,539,000	8%	\$	251,357,000	9%	\$	257,810,000	9%	\$	407,273,000	12%	\$	503,157,000	16%	\$	526,112,000	16%
WHITE	\$	1,718,776,000	64%	\$	1,753,965,000	63%	\$	1,871,723,000	62%	\$	2,097,638,000	59%	\$	1,697,098,000	55%	\$	1,849,690,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,489,000	1%	\$	20,998,000	1%	\$	43,761,000	1%	\$	311,010,000	9%	\$	672,858,000	22%	\$	689,223,000	21%
Female Owned more than 50%	\$	311,969,000	12%	\$	351,051,000	13%	\$	364,965,000	12%	\$	363,870,000	10%	\$	290,974,000	9%	\$	349,581,000	11%
Male Owned	\$	2,339,738,000	88%	\$	2,417,814,000	87%	\$	2,617,979,000	86%	\$	2,857,271,000	81%	\$	2,141,267,000	69%	\$	2,214,380,000	68%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,385,328,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	334,628,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	515,585,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	17,643,000	1%
Veteran	\$	97,376,000	4%	\$	79,507,000	3%	\$	88,543,000	3%	\$	84,881,000	2%	\$	55,064,000	2%	\$	46,119,000	1%
Rural	\$	368,030,000	14%	\$	342,798,000	12%	\$	343,896,000	11%	\$	430,222,000	12%	\$	408,292,000	13%	\$	418,301,000	13%
Urban	\$	2,298,166,000	86%	\$	2,447,065,000	88%	\$	2,682,809,000	89%	\$	3,101,929,000	88%	\$	2,696,807,000	87%	\$	2,834,883,000	87%
Export	\$	126,353,000	5%	\$	141,534,000	5%	\$	133,866,000	4%	\$	55,449,000	2%	\$	50,641,000	2%	\$	43,661,000	1%
>\$150K and Under	\$	45,166,000	2%	\$	41,082,000	1%	\$	39,623,000	1%	\$	44,504,000	1%	\$	35,946,000	1%	\$	35,642,000	1%
>\$150K - \$350K	\$	281,130,000	11%	\$	277,207,000	10%	\$	253,556,000	8%	\$	287,650,000	8%	\$	265,872,000	9%	\$	271,479,000	8%
>\$350K - \$2M	\$	1,616,298,000	61%	\$	1,690,812,000	61%	\$	1,682,531,000	56%	\$	1,966,904,000	56%	\$	1,705,371,000	55%	\$	1,921,147,000	59%
>\$2M	\$	723,602,000	27%	\$	780,762,000	28%	\$	1,050,995,000	35%	\$	1,233,093,000	35%	\$	1,097,910,000	35%	\$	1,024,916,000	32%

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	2014		2015		2016		2017		2018		2019	
All 504	3,810		3,856		3,775		4,327		3,806		4,026	
Ethnicity												
All Minority	862	23%	901	23%	904	24%	1,007	23%	902	24%	957	24%
AMERICAN INDIAN	10	0%	11	0%	12	0%	3	0%	9	0%	7	0%
ASIAN OR PACIFI	425	11%	459	12%	450	12%	597	14%	510	13%	495	12%
BLACK	146	4%	144	4%	141	4%	102	2%	77	2%	83	2%
HISPANIC	281	7%	287	7%	301	8%	305	7%	306	8%	372	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	278	7%	299	8%	294	8%	384	9%	513	13%	529	13%
WHITE	2,670	70%	2,656	69%	2,577	68%	2,936	68%	2,391	63%	2,540	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	31	1%	46	1%	417	10%	965	25%	1,027	26%
Female Owned more than 50%	587	15%	592	15%	599	16%	630	15%	454	12%	511	13%
Male Owned	3,202	84%	3,233	84%	3,130	83%	3,280	76%	2,387	63%	2,488	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,122	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	347	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	540	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	17	0%
Veteran	165	4%	141	4%	148	4%	142	3%	102	3%	76	2%
Rural	577	15%	576	15%	582	15%	703	16%	645	17%	701	17%
Urban	3,233	85%	3,280	85%	3,193	85%	3,624	84%	3,161	83%	3,325	83%
Export	128	3%	146	4%	118	3%	42	1%	44	1%	37	1%
\$150K and Under	406	11%	370	10%	366	10%	391	9%	315	8%	311	8%
>\$150K - \$350K	1,160	30%	1,122	29%	1,023	27%	1,168	27%	1,073	28%	1,079	27%
>\$350K - \$2M	2,014	53%	2,107	55%	2,057	54%	2,378	55%	2,072	54%	2,304	57%
>\$2M	230	6%	257	7%	329	9%	390	9%	346	9%	332	8%

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