

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	12,306,219,900	\$	14,648,837,600	\$	15,969,179,843	\$	17,224,470,100	\$	17,402,741,100	\$	15,937,438,800			
Ethnicity															
All Minority	\$	3,553,907,200	29%	\$	4,166,605,500	28%	\$	4,763,163,600	30%	\$	5,556,175,400	32%	\$	5,112,930,600	32%
AMERICAN INDIAN	\$	46,861,800	0%	\$	86,236,700	1%	\$	88,082,000	1%	\$	125,922,800	1%	\$	112,475,600	1%
ASIAN OR PACIFI	\$	2,631,348,400	21%	\$	2,954,334,400	20%	\$	3,482,267,000	22%	\$	3,909,104,300	22%	\$	3,503,555,100	22%
BLACK	\$	240,324,700	2%	\$	282,088,200	2%	\$	330,175,000	2%	\$	507,708,200	3%	\$	519,148,100	3%
HISPANIC	\$	635,372,300	5%	\$	843,946,200	6%	\$	862,639,600	5%	\$	1,013,440,100	6%	\$	977,751,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,826,464,000	15%	\$	1,916,835,900	13%	\$	2,123,804,243	13%	\$	2,582,325,800	15%	\$	2,941,975,000	18%
WHITE	\$	6,925,848,700	56%	\$	8,565,396,200	58%	\$	9,082,212,000	57%	\$	9,016,642,000	52%	\$	7,882,533,200	49%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,093,110,700	17%	\$	2,432,683,700	17%	\$	2,554,188,200	16%	\$	2,668,068,700	15%	\$	2,290,788,900	14%
Female Owned more than 50%	\$	1,569,063,300	13%	\$	1,907,360,400	13%	\$	2,310,578,543	14%	\$	2,381,602,600	14%	\$	2,211,033,100	14%
Male Owned	\$	8,644,045,900	70%	\$	10,308,793,500	70%	\$	11,104,349,100	70%	\$	12,100,758,200	70%	\$	11,435,616,800	72%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,446,204,700	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,908,658,300	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,734,442,400	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,773,166,600	24%
Veteran	\$	384,492,900	3%	\$	740,821,600	5%	\$	743,397,400	5%	\$	669,082,200	4%	\$	657,876,100	4%
Rural	\$	2,080,039,700	17%	\$	2,558,254,100	17%	\$	2,846,153,300	18%	\$	2,883,715,600	17%	\$	2,779,620,600	16%
Urban	\$	10,226,180,200	83%	\$	12,090,583,500	83%	\$	13,123,026,543	82%	\$	14,340,754,500	83%	\$	14,623,120,500	84%
Export	\$	805,376,300	7%	\$	850,577,200	6%	\$	940,341,800	6%	\$	1,475,137,700	9%	\$	725,960,900	4%
CAPLine	\$	276,372,400	2%	\$	298,826,400	2%	\$	222,485,600	1%	\$	185,627,400	1%	\$	228,169,700	1%
PLP	\$	7,297,375,600	59%	\$	9,044,552,100	62%	\$	10,104,730,943	63%	\$	12,131,902,300	70%	\$	12,870,647,100	74%
Express	\$	1,255,583,900	10%	\$	1,481,445,400	10%	\$	1,494,913,000	9%	\$	1,431,492,400	8%	\$	1,395,001,500	8%
\$150K and Under	\$	1,215,700,700	10%	\$	1,510,015,600	10%	\$	1,559,840,543	10%	\$	1,545,498,100	9%	\$	1,501,228,600	9%
>\$150K - \$350K	\$	1,452,943,400	12%	\$	1,706,990,400	12%	\$	1,849,335,800	12%	\$	1,890,067,700	11%	\$	1,906,357,700	11%
>\$350K - \$2M	\$	6,079,032,100	49%	\$	6,992,710,400	48%	\$	7,534,878,100	47%	\$	7,896,340,900	46%	\$	7,654,756,300	44%
>\$2M	\$	3,558,543,700	29%	\$	4,439,121,200	30%	\$	5,025,125,400	31%	\$	5,892,563,400	34%	\$	6,340,398,500	36%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	34,169		41,124		44,015		42,219		41,828		36,121	
Ethnicity												
All Minority	8,023	23%	9,863	24%	11,358	26%	10,847	26%	10,952	26%	9,735	27%
AMERICAN INDIAN	231	1%	295	1%	296	1%	295	1%	294	1%	265	1%
ASIAN OR PACIFI	4,329	13%	5,167	13%	5,708	13%	5,457	13%	5,360	13%	4,691	13%
BLACK	1,003	3%	1,293	3%	1,616	4%	1,679	4%	1,822	4%	1,605	4%
HISPANIC	2,460	7%	3,108	8%	3,738	8%	3,414	8%	3,476	8%	3,174	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	4,255	12%	5,296	13%	5,245	12%	5,469	13%	5,825	14%	6,246	17%
WHITE	21,891	64%	25,965	63%	27,412	62%	25,903	61%	25,051	60%	20,140	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,338	16%	5,995	15%	6,100	14%	5,801	14%	5,612	13%	4,760	13%
Female Owned more than 50%	5,612	16%	7,221	18%	8,153	19%	7,648	18%	7,379	18%	6,294	17%
Male Owned	23,219	68%	27,908	68%	29,761	68%	28,770	68%	28,837	69%	25,067	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	19,325	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	6,602	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	5,892	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,236	12%
Veteran	1,444	4%	1,972	5%	2,213	5%	2,262	5%	2,094	5%	1,766	5%
Rural	6,212	18%	7,301	18%	7,627	17%	7,203	17%	7,019	17%	5,829	16%
Urban	27,957	82%	33,823	82%	36,388	83%	35,016	83%	34,809	83%	30,292	84%
Export	1,060	3%	1,051	3%	1,120	3%	1,774	4%	615	1%	582	2%
CAPLine	381	1%	411	1%	319	1%	268	1%	246	1%	219	1%
PLP	7,977	23%	10,089	25%	11,371	26%	16,327	39%	18,063	43%	16,733	46%
Express	17,568	51%	21,505	52%	22,951	52%	19,879	47%	19,641	47%	15,669	43%
\$150K and Under	20,308	59%	24,906	61%	26,679	61%	23,991	57%	23,677	57%	18,827	52%
>\$150K - \$350K	5,632	16%	6,596	16%	7,000	16%	7,164	17%	7,267	17%	7,301	20%
>\$350K - \$2M	7,062	21%	8,173	20%	8,711	20%	9,196	22%	8,881	21%	8,173	23%
>\$2M	1,167	3%	1,449	4%	1,625	4%	1,868	4%	2,003	5%	1,820	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	2,744,883,000	\$	2,885,293,000	\$	3,100,649,000	\$	3,624,933,000	\$	3,194,355,000	\$	3,361,223,000						
Ethnicity																		
All Minority	\$	746,114,000	27%	\$	802,602,000	28%	\$	914,948,000	30%	\$	1,055,183,000	29%	\$	923,561,000	29%	\$	897,187,000	27%
AMERICAN INDIAN	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,510,000	0%	\$	1,318,000	0%	\$	3,315,000	0%	\$	1,706,000	0%
ASIAN OR PACIFI	\$	479,203,000	17%	\$	498,193,000	17%	\$	588,945,000	19%	\$	784,389,000	22%	\$	684,451,000	21%	\$	592,944,000	18%
BLACK	\$	103,196,000	4%	\$	103,539,000	4%	\$	114,177,000	4%	\$	76,346,000	2%	\$	44,970,000	1%	\$	49,027,000	1%
HISPANIC	\$	157,314,000	6%	\$	193,056,000	7%	\$	202,316,000	7%	\$	193,130,000	5%	\$	190,825,000	6%	\$	253,510,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	224,592,000	8%	\$	254,468,000	9%	\$	267,668,000	9%	\$	411,868,000	11%	\$	516,799,000	16%	\$	553,592,000	16%
WHITE	\$	1,774,177,000	65%	\$	1,828,223,000	63%	\$	1,918,033,000	62%	\$	2,157,882,000	60%	\$	1,753,995,000	55%	\$	1,910,444,000	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,016,000	1%	\$	26,112,000	1%	\$	45,264,000	1%	\$	323,947,000	9%	\$	692,193,000	22%	\$	714,192,000	21%
Female Owned more than 50%	\$	324,101,000	12%	\$	360,051,000	12%	\$	373,028,000	12%	\$	372,863,000	10%	\$	298,669,000	9%	\$	362,199,000	11%
Male Owned	\$	2,405,766,000	88%	\$	2,499,130,000	87%	\$	2,682,357,000	87%	\$	2,928,123,000	81%	\$	2,203,493,000	69%	\$	2,284,832,000	68%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,455,315,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	343,670,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	544,293,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	17,945,000	1%
Veteran	\$	100,556,000	4%	\$	83,090,000	3%	\$	89,964,000	3%	\$	92,323,000	3%	\$	58,449,000	2%	\$	46,876,000	1%
Rural	\$	375,083,000	14%	\$	353,008,000	12%	\$	354,687,000	11%	\$	442,895,000	12%	\$	417,239,000	13%	\$	426,968,000	13%
Urban	\$	2,369,800,000	86%	\$	2,532,285,000	88%	\$	2,745,962,000	89%	\$	3,182,038,000	88%	\$	2,777,116,000	87%	\$	2,934,255,000	87%
Export	\$	131,665,000	5%	\$	147,495,000	5%	\$	138,629,000	4%	\$	56,313,000	2%	\$	50,641,000	2%	\$	45,960,000	1%
>\$150K and Under	\$	46,515,000	2%	\$	42,041,000	1%	\$	40,771,000	1%	\$	45,223,000	1%	\$	37,628,000	1%	\$	36,488,000	1%
>\$150K - \$350K	\$	286,762,000	10%	\$	286,424,000	10%	\$	259,969,000	8%	\$	297,140,000	8%	\$	275,687,000	9%	\$	281,797,000	8%
>\$350K - \$2M	\$	1,664,471,000	61%	\$	1,748,980,000	61%	\$	1,721,351,000	56%	\$	2,021,984,000	56%	\$	1,763,046,000	55%	\$	1,983,050,000	59%
>\$2M	\$	747,135,000	27%	\$	807,848,000	28%	\$	1,078,558,000	35%	\$	1,260,586,000	35%	\$	1,117,994,000	35%	\$	1,059,888,000	32%

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	2014		2015		2016		2017		2018		2019	
All 504	3,914		3,986		3,870		4,442		3,945		4,161	
Ethnicity												
All Minority	888	23%	932	23%	924	24%	1,036	23%	929	24%	983	24%
AMERICAN INDIAN	10	0%	12	0%	12	0%	4	0%	11	0%	7	0%
ASIAN OR PACIFI	438	11%	475	12%	460	12%	614	14%	527	13%	509	12%
BLACK	153	4%	147	4%	146	4%	103	2%	80	2%	83	2%
HISPANIC	287	7%	298	7%	306	8%	315	7%	311	8%	384	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	280	7%	306	8%	303	8%	393	9%	525	13%	549	13%
WHITE	2,746	70%	2,748	69%	2,643	68%	3,013	68%	2,491	63%	2,629	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	22	1%	36	1%	47	1%	436	10%	1,003	25%	1,069	26%
Female Owned more than 50%	605	15%	611	15%	615	16%	643	14%	472	12%	524	13%
Male Owned	3,287	84%	3,339	84%	3,208	83%	3,363	76%	2,470	63%	2,568	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,213	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	363	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	567	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	18	0%
Veteran	170	4%	147	4%	150	4%	148	3%	109	3%	78	2%
Rural	591	15%	587	15%	600	16%	721	16%	666	17%	723	17%
Urban	3,323	85%	3,399	85%	3,270	84%	3,721	84%	3,279	83%	3,438	83%
Export	132	3%	153	4%	123	3%	43	1%	44	1%	40	1%
\$150K and Under	418	11%	379	10%	377	10%	397	9%	330	8%	318	8%
>\$150K - \$350K	1,183	30%	1,161	29%	1,049	27%	1,205	27%	1,112	28%	1,120	27%
>\$350K - \$2M	2,076	53%	2,181	55%	2,105	54%	2,441	55%	2,149	54%	2,379	57%
>\$2M	237	6%	265	7%	339	9%	399	9%	354	9%	344	8%

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