

	2014		2015		2016		2017		2018		2019				
<b>All 7(A)</b>	\$	13,186,879,500	\$	15,744,284,200	\$	17,173,312,943	\$	18,429,443,000	\$	18,630,305,300	\$	17,053,066,100			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	3,803,019,300	29%	\$	4,477,553,600	28%	\$	5,148,571,000	30%	\$	5,976,335,500	32%	\$	5,452,716,200	32%
AMERICAN INDIAN	\$	52,748,300	0%	\$	92,804,500	1%	\$	90,395,500	1%	\$	133,954,800	1%	\$	119,853,700	1%
ASIAN OR PACIFI	\$	2,810,267,300	21%	\$	3,190,615,000	20%	\$	3,755,940,100	22%	\$	4,227,572,900	23%	\$	3,744,172,100	22%
BLACK	\$	255,877,100	2%	\$	307,262,600	2%	\$	351,761,600	2%	\$	446,543,900	2%	\$	532,277,300	3%
HISPANIC	\$	684,126,600	5%	\$	886,871,500	6%	\$	950,473,800	6%	\$	1,019,765,500	6%	\$	1,082,530,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	1,957,548,800	15%	\$	2,064,039,700	13%	\$	2,308,446,443	13%	\$	2,758,506,400	15%	\$	3,014,764,800	16%
WHITE	\$	7,426,311,400	56%	\$	9,202,690,900	58%	\$	9,716,295,500	57%	\$	9,902,761,200	54%	\$	9,639,205,000	52%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,238,842,600	17%	\$	2,632,046,300	17%	\$	2,722,365,500	16%	\$	2,866,454,300	16%	\$	2,836,466,200	15%
Female Owned more than 50%	\$	1,689,517,000	13%	\$	2,059,386,300	13%	\$	2,453,624,343	14%	\$	2,624,494,700	14%	\$	2,533,718,100	14%
Male Owned	\$	9,258,519,900	70%	\$	11,052,851,600	70%	\$	11,997,259,100	70%	\$	12,938,494,000	70%	\$	13,260,121,000	71%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,981,895,300	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,026,057,300	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,929,234,100	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,040,034,600	24%
<b>Veteran</b>	\$	413,992,800	3%	\$	797,303,300	5%	\$	790,888,600	5%	\$	730,381,400	4%	\$	694,121,900	4%
<b>Rural</b>	\$	2,246,050,800	17%	\$	2,759,196,100	18%	\$	3,025,453,300	18%	\$	3,050,930,600	17%	\$	3,017,152,300	16%
<b>Urban</b>	\$	10,940,828,700	83%	\$	12,985,088,100	82%	\$	14,147,859,643	82%	\$	15,378,512,400	83%	\$	15,613,153,000	84%
<b>Export</b>	\$	844,547,800	6%	\$	912,978,900	6%	\$	1,001,903,100	6%	\$	1,504,979,900	8%	\$	773,265,600	4%
<b>CAPLine</b>	\$	291,203,500	2%	\$	320,782,200	2%	\$	240,690,600	1%	\$	204,909,000	1%	\$	240,719,700	1%
<b>PLP</b>	\$	7,851,052,200	60%	\$	9,745,721,100	62%	\$	10,916,075,443	64%	\$	13,051,109,100	71%	\$	13,795,816,300	74%
<b>Express</b>	\$	1,346,875,500	10%	\$	1,575,885,300	10%	\$	1,590,935,700	9%	\$	1,529,934,700	8%	\$	1,481,831,800	8%
<b>\$150K and Under</b>	\$	1,308,529,000	10%	\$	1,607,896,600	10%	\$	1,657,308,943	10%	\$	1,649,433,900	9%	\$	1,588,264,300	9%
<b>&gt;\$150K - \$350K</b>	\$	1,561,887,400	12%	\$	1,827,723,500	12%	\$	1,980,514,300	12%	\$	2,005,377,400	11%	\$	2,031,916,000	11%
<b>&gt;\$350K - \$2M</b>	\$	6,507,590,100	49%	\$	7,530,830,900	48%	\$	8,062,154,800	47%	\$	8,434,051,700	46%	\$	8,190,480,400	44%
<b>&gt;\$2M</b>	\$	3,808,873,000	29%	\$	4,777,833,200	30%	\$	5,473,334,900	32%	\$	6,340,580,000	34%	\$	6,819,644,600	37%

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	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>36,688</b>		<b>43,938</b>		<b>46,863</b>		<b>44,995</b>		<b>44,436</b>		<b>38,521</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>8,649</b>	<b>24%</b>	<b>10,598</b>	<b>24%</b>	<b>12,149</b>	<b>26%</b>	<b>11,630</b>	<b>26%</b>	<b>11,717</b>	<b>26%</b>	<b>10,410</b>	<b>27%</b>
AMERICAN INDIAN	245	1%	318	1%	309	1%	320	1%	313	1%	276	1%
ASIAN OR PACIFI	4,654	13%	5,526	13%	6,116	13%	5,862	13%	5,751	13%	4,998	13%
BLACK	1,084	3%	1,416	3%	1,713	4%	1,780	4%	1,937	4%	1,714	4%
HISPANIC	2,666	7%	3,338	8%	4,011	9%	3,666	8%	3,716	8%	3,422	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	4,589	13%	5,615	13%	5,597	12%	5,842	13%	6,188	14%	6,668	17%
WHITE	23,450	64%	27,725	63%	29,117	62%	27,523	61%	26,531	60%	21,443	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,714	16%	6,424	15%	6,490	14%	6,192	14%	5,949	13%	5,062	13%
Female Owned more than 50%	6,081	17%	7,728	18%	8,663	18%	8,155	18%	7,878	18%	6,790	18%
Male Owned	24,893	68%	29,786	68%	31,709	68%	30,648	68%	30,609	69%	26,669	69%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	20,595	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7,045	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	6,261	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,552	12%
<b>Veteran</b>	<b>1,529</b>	<b>4%</b>	<b>2,112</b>	<b>5%</b>	<b>2,336</b>	<b>5%</b>	<b>2,406</b>	<b>5%</b>	<b>2,200</b>	<b>5%</b>	<b>1,872</b>	<b>5%</b>
<b>Rural</b>	<b>6,634</b>	<b>18%</b>	<b>7,808</b>	<b>18%</b>	<b>8,086</b>	<b>17%</b>	<b>7,650</b>	<b>17%</b>	<b>7,467</b>	<b>17%</b>	<b>6,183</b>	<b>16%</b>
<b>Urban</b>	<b>30,054</b>	<b>82%</b>	<b>36,130</b>	<b>82%</b>	<b>38,777</b>	<b>83%</b>	<b>37,345</b>	<b>83%</b>	<b>36,969</b>	<b>83%</b>	<b>32,338</b>	<b>84%</b>
<b>Export</b>	<b>1,119</b>	<b>3%</b>	<b>1,125</b>	<b>3%</b>	<b>1,197</b>	<b>3%</b>	<b>1,801</b>	<b>4%</b>	<b>654</b>	<b>1%</b>	<b>623</b>	<b>2%</b>
<b>CAPLine</b>	<b>407</b>	<b>1%</b>	<b>440</b>	<b>1%</b>	<b>337</b>	<b>1%</b>	<b>291</b>	<b>1%</b>	<b>258</b>	<b>1%</b>	<b>233</b>	<b>1%</b>
<b>PLP</b>	<b>8,595</b>	<b>23%</b>	<b>10,844</b>	<b>25%</b>	<b>12,189</b>	<b>26%</b>	<b>17,526</b>	<b>39%</b>	<b>19,253</b>	<b>43%</b>	<b>17,814</b>	<b>46%</b>
<b>Express</b>	<b>18,847</b>	<b>51%</b>	<b>22,888</b>	<b>52%</b>	<b>24,337</b>	<b>52%</b>	<b>21,216</b>	<b>47%</b>	<b>20,805</b>	<b>47%</b>	<b>16,754</b>	<b>43%</b>
<b>\$150K and Under</b>	<b>21,794</b>	<b>59%</b>	<b>26,529</b>	<b>60%</b>	<b>28,273</b>	<b>60%</b>	<b>25,583</b>	<b>57%</b>	<b>25,049</b>	<b>56%</b>	<b>20,047</b>	<b>52%</b>
<b>&gt;\$150K - \$350K</b>	<b>6,044</b>	<b>16%</b>	<b>7,056</b>	<b>16%</b>	<b>7,498</b>	<b>16%</b>	<b>7,602</b>	<b>17%</b>	<b>7,745</b>	<b>17%</b>	<b>7,788</b>	<b>20%</b>
<b>&gt;\$350K - \$2M</b>	<b>7,599</b>	<b>21%</b>	<b>8,790</b>	<b>20%</b>	<b>9,323</b>	<b>20%</b>	<b>9,799</b>	<b>22%</b>	<b>9,493</b>	<b>21%</b>	<b>8,732</b>	<b>23%</b>
<b>&gt;\$2M</b>	<b>1,251</b>	<b>3%</b>	<b>1,563</b>	<b>4%</b>	<b>1,769</b>	<b>4%</b>	<b>2,011</b>	<b>4%</b>	<b>2,149</b>	<b>5%</b>	<b>1,954</b>	<b>5%</b>

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	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	\$ 2,925,078,000		\$ 3,083,838,000		\$ 3,302,391,000		\$ 3,817,313,000		\$ 3,403,538,000		\$ 3,585,711,000	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 787,909,000	27%	\$ 854,841,000	28%	\$ 973,015,000	29%	\$ 1,097,813,000	29%	\$ 981,215,000	29%	\$ 962,988,000	27%
AMERICAN INDIAN	\$ 6,401,000	0%	\$ 7,814,000	0%	\$ 9,510,000	0%	\$ 3,479,000	0%	\$ 3,315,000	0%	\$ 1,706,000	0%
ASIAN OR PACIFI	\$ 503,300,000	17%	\$ 532,863,000	17%	\$ 634,011,000	19%	\$ 813,280,000	21%	\$ 720,331,000	21%	\$ 652,002,000	18%
BLACK	\$ 108,682,000	4%	\$ 111,614,000	4%	\$ 118,244,000	4%	\$ 78,758,000	2%	\$ 48,494,000	1%	\$ 49,651,000	1%
HISPANIC	\$ 169,526,000	6%	\$ 202,550,000	7%	\$ 211,250,000	6%	\$ 202,296,000	5%	\$ 209,075,000	6%	\$ 259,629,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 239,968,000	8%	\$ 277,445,000	9%	\$ 296,283,000	9%	\$ 441,498,000	12%	\$ 557,789,000	16%	\$ 580,275,000	16%
WHITE	\$ 1,897,201,000	65%	\$ 1,951,552,000	63%	\$ 2,033,093,000	62%	\$ 2,278,002,000	60%	\$ 1,864,534,000	55%	\$ 2,042,448,000	57%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 15,335,000	1%	\$ 27,131,000	1%	\$ 49,115,000	1%	\$ 349,022,000	9%	\$ 737,871,000	22%	\$ 762,128,000	21%
Female Owned more than 50%	\$ 359,776,000	12%	\$ 375,702,000	12%	\$ 395,443,000	12%	\$ 395,634,000	10%	\$ 314,759,000	9%	\$ 387,191,000	11%
Male Owned	\$ 2,549,967,000	87%	\$ 2,681,005,000	87%	\$ 2,857,833,000	87%	\$ 3,072,657,000	80%	\$ 2,350,908,000	69%	\$ 2,436,392,000	68%
<b>Business Age</b>												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,602,702,000	73%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 370,078,000	10%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 589,166,000	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 23,765,000	1%
<b>Veteran</b>	\$ 114,489,000	4%	\$ 87,748,000	3%	\$ 100,935,000	3%	\$ 96,188,000	3%	\$ 63,289,000	2%	\$ 53,059,000	1%
<b>Rural</b>	\$ 392,340,000	13%	\$ 372,840,000	12%	\$ 387,658,000	12%	\$ 462,942,000	12%	\$ 449,270,000	13%	\$ 454,484,000	13%
<b>Urban</b>	\$ 2,532,738,000	87%	\$ 2,710,998,000	88%	\$ 2,914,733,000	88%	\$ 3,354,371,000	88%	\$ 2,954,268,000	87%	\$ 3,131,227,000	87%
<b>Export</b>	\$ 134,191,000	5%	\$ 163,478,000	5%	\$ 147,631,000	4%	\$ 56,313,000	1%	\$ 54,040,000	2%	\$ 46,478,000	1%
<b>\$150K and Under</b>	\$ 49,201,000	2%	\$ 44,099,000	1%	\$ 43,028,000	1%	\$ 48,697,000	1%	\$ 40,363,000	1%	\$ 38,129,000	1%
<b>&gt;\$150K - \$350K</b>	\$ 304,121,000	10%	\$ 304,143,000	10%	\$ 277,514,000	8%	\$ 313,909,000	8%	\$ 294,156,000	9%	\$ 299,904,000	8%
<b>&gt;\$350K - \$2M</b>	\$ 1,765,272,000	60%	\$ 1,852,846,000	60%	\$ 1,847,338,000	56%	\$ 2,134,215,000	56%	\$ 1,879,891,000	55%	\$ 2,102,622,000	59%
<b>&gt;\$2M</b>	\$ 806,484,000	28%	\$ 882,750,000	29%	\$ 1,134,511,000	34%	\$ 1,320,492,000	35%	\$ 1,189,128,000	35%	\$ 1,145,056,000	32%

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	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>4,149</b>		<b>4,229</b>		<b>4,133</b>		<b>4,697</b>		<b>4,207</b>		<b>4,430</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>933</b>	<b>22%</b>	<b>984</b>	<b>23%</b>	<b>988</b>	<b>24%</b>	<b>1,085</b>	<b>23%</b>	<b>987</b>	<b>23%</b>	<b>1,040</b>	<b>23%</b>
AMERICAN INDIAN	10	0%	12	0%	12	0%	7	0%	11	0%	7	0%
ASIAN OR PACIFI	458	11%	501	12%	499	12%	638	14%	552	13%	551	12%
BLACK	161	4%	157	4%	154	4%	108	2%	86	2%	84	2%
HISPANIC	304	7%	314	7%	323	8%	332	7%	338	8%	398	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	300	7%	327	8%	336	8%	422	9%	558	13%	578	13%
WHITE	2,916	70%	2,918	69%	2,809	68%	3,190	68%	2,662	63%	2,812	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	23	1%	38	1%	50	1%	474	10%	1,061	25%	1,141	26%
Female Owned more than 50%	638	15%	638	15%	653	16%	674	14%	509	12%	566	13%
Male Owned	3,488	84%	3,553	84%	3,430	83%	3,549	76%	2,637	63%	2,723	61%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,412	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	384	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	609	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	25	1%
<b>Veteran</b>	182	4%	156	4%	162	4%	155	3%	119	3%	83	2%
<b>Rural</b>	619	15%	627	15%	647	16%	760	16%	710	17%	764	17%
<b>Urban</b>	3,530	85%	3,602	85%	3,486	84%	3,937	84%	3,497	83%	3,666	83%
<b>Export</b>	134	3%	165	4%	128	3%	43	1%	48	1%	42	1%
<b>\$150K and Under</b>	441	11%	398	9%	398	10%	429	9%	354	8%	334	8%
<b>&gt;\$150K - \$350K</b>	1,254	30%	1,230	29%	1,118	27%	1,274	27%	1,188	28%	1,192	27%
<b>&gt;\$350K - \$2M</b>	2,198	53%	2,311	55%	2,261	55%	2,574	55%	2,290	54%	2,533	57%
<b>&gt;\$2M</b>	256	6%	290	7%	356	9%	420	9%	375	9%	371	8%

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