

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$ 13,502,276,700		\$ 16,201,747,000		\$ 17,507,231,243		\$ 18,777,690,800		\$ 18,949,511,800		\$ 17,336,504,300	
Ethnicity												
All Minority	\$ 3,893,472,300	29%	\$ 4,604,113,500	28%	\$ 5,258,539,800	30%	\$ 5,900,343,200	31%	\$ 6,090,528,400	32%	\$ 5,543,545,800	32%
AMERICAN INDIAN	\$ 57,412,100	0%	\$ 94,687,500	1%	\$ 90,525,500	1%	\$ 100,504,500	1%	\$ 138,449,000	1%	\$ 123,542,800	1%
ASIAN OR PACIFI	\$ 2,874,469,000	21%	\$ 3,295,634,400	20%	\$ 3,827,737,600	22%	\$ 4,291,563,800	23%	\$ 4,311,835,400	23%	\$ 3,812,681,300	22%
BLACK	\$ 259,405,500	2%	\$ 312,357,900	2%	\$ 362,889,400	2%	\$ 457,095,400	2%	\$ 538,563,000	3%	\$ 549,391,300	3%
HISPANIC	\$ 702,185,700	5%	\$ 901,433,700	6%	\$ 977,387,300	6%	\$ 1,047,601,500	6%	\$ 1,101,681,000	6%	\$ 1,057,930,400	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 2,000,087,500	15%	\$ 2,146,494,900	13%	\$ 2,345,759,843	13%	\$ 2,808,972,600	15%	\$ 3,064,734,800	16%	\$ 3,213,250,000	19%
WHITE	\$ 7,608,716,900	56%	\$ 9,451,138,600	58%	\$ 9,902,931,600	57%	\$ 10,068,375,000	54%	\$ 9,794,248,600	52%	\$ 8,579,708,500	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,295,013,500	17%	\$ 2,708,244,700	17%	\$ 2,790,179,200	16%	\$ 2,923,868,100	16%	\$ 2,889,493,900	15%	\$ 2,468,341,700	14%
Female Owned more than 50%	\$ 1,741,294,400	13%	\$ 2,112,050,700	13%	\$ 2,493,657,743	14%	\$ 2,686,805,700	14%	\$ 2,583,550,200	14%	\$ 2,418,590,000	14%
Male Owned	\$ 9,465,968,800	70%	\$ 11,381,451,600	70%	\$ 12,223,330,300	70%	\$ 13,167,017,000	70%	\$ 13,476,467,700	71%	\$ 12,449,572,600	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 8,095,841,700	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,058,506,000	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,973,882,300	17%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 4,131,088,700	24%
Veteran	\$ 424,434,700	3%	\$ 829,207,800	5%	\$ 800,352,700	5%	\$ 743,924,600	4%	\$ 704,534,500	4%	\$ 672,068,500	4%
Rural	\$ 2,303,645,800	17%	\$ 2,838,299,900	18%	\$ 3,088,565,700	18%	\$ 3,124,316,800	17%	\$ 3,066,080,200	16%	\$ 2,621,137,400	15%
Urban	\$ 11,198,630,900	83%	\$ 13,363,447,100	82%	\$ 14,418,665,543	82%	\$ 15,653,374,000	83%	\$ 15,883,431,600	84%	\$ 14,715,366,900	85%
Export	\$ 862,639,900	6%	\$ 934,279,800	6%	\$ 1,009,034,200	6%	\$ 1,524,048,400	8%	\$ 779,226,500	4%	\$ 711,273,700	4%
CAPLine	\$ 297,478,500	2%	\$ 326,528,300	2%	\$ 245,590,600	1%	\$ 208,859,000	1%	\$ 245,050,000	1%	\$ 207,056,900	1%
PLP	\$ 8,036,818,900	60%	\$ 10,036,186,900	62%	\$ 11,116,716,043	63%	\$ 13,296,349,400	71%	\$ 14,035,977,500	74%	\$ 13,092,544,300	76%
Express	\$ 1,383,187,100	10%	\$ 1,620,445,800	10%	\$ 1,624,176,800	9%	\$ 1,563,223,600	8%	\$ 1,507,916,400	8%	\$ 1,304,182,000	8%
\$150K and Under	\$ 1,341,090,200	10%	\$ 1,653,174,100	10%	\$ 1,689,034,543	10%	\$ 1,685,616,600	9%	\$ 1,617,961,500	9%	\$ 1,349,948,300	8%
>\$150K - \$350K	\$ 1,602,073,500	12%	\$ 1,879,693,200	12%	\$ 2,020,580,700	12%	\$ 2,045,955,300	11%	\$ 2,068,682,500	11%	\$ 2,081,617,400	12%
>\$350K - \$2M	\$ 6,644,151,000	49%	\$ 7,747,788,900	48%	\$ 8,223,559,500	47%	\$ 8,606,039,900	46%	\$ 8,334,128,800	44%	\$ 7,568,354,200	44%
>\$2M	\$ 3,914,962,000	29%	\$ 4,921,090,800	30%	\$ 5,574,056,500	32%	\$ 6,440,079,000	34%	\$ 6,928,739,000	37%	\$ 6,336,584,400	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	37,549		45,167		47,704		45,930		45,267		39,160	
Ethnicity												
All Minority	8,843	24%	10,928	24%	12,385	26%	11,923	26%	11,956	26%	10,579	27%
AMERICAN INDIAN	248	1%	326	1%	310	1%	329	1%	320	1%	281	1%
ASIAN OR PACIFI	4,767	13%	5,691	13%	6,235	13%	6,001	13%	5,875	13%	5,074	13%
BLACK	1,103	3%	1,460	3%	1,748	4%	1,827	4%	1,974	4%	1,732	4%
HISPANIC	2,725	7%	3,451	8%	4,092	9%	3,764	8%	3,787	8%	3,492	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	4,707	13%	5,773	13%	5,703	12%	5,966	13%	6,304	14%	6,796	17%
WHITE	23,999	64%	28,466	63%	29,616	62%	28,041	61%	27,007	60%	21,785	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,854	16%	6,627	15%	6,630	14%	6,322	14%	6,061	13%	5,132	13%
Female Owned more than 50%	6,239	17%	7,919	18%	8,820	18%	8,341	18%	8,044	18%	6,894	18%
Male Owned	25,456	68%	30,621	68%	32,253	68%	31,267	68%	31,162	69%	27,134	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	20,941	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7,151	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	6,368	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,631	12%
Veteran	1,569	4%	2,186	5%	2,377	5%	2,466	5%	2,243	5%	1,893	5%
Rural	6,786	18%	7,999	18%	8,236	17%	7,806	17%	7,616	17%	6,292	16%
Urban	30,763	82%	37,168	82%	39,468	83%	38,124	83%	37,651	83%	32,868	84%
Export	1,140	3%	1,162	3%	1,216	3%	1,818	4%	669	1%	631	2%
CAPLine	416	1%	450	1%	344	1%	295	1%	262	1%	238	1%
PLP	8,785	23%	11,149	25%	12,416	26%	17,915	39%	19,620	43%	18,083	46%
Express	19,302	51%	23,514	52%	24,742	52%	21,683	47%	21,198	47%	17,064	44%
\$150K and Under	22,300	59%	27,258	60%	28,751	60%	26,134	57%	25,531	56%	20,373	52%
>\$150K - \$350K	6,203	17%	7,255	16%	7,652	16%	7,751	17%	7,886	17%	7,922	20%
>\$350K - \$2M	7,757	21%	9,044	20%	9,499	20%	10,004	22%	9,667	21%	8,879	23%
>\$2M	1,289	3%	1,610	4%	1,802	4%	2,041	4%	2,183	5%	1,986	5%

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	2014		2015		2016		2017		2018		2019				
All 504	\$	2,968,749,000	\$	3,159,699,000	\$	3,379,188,000	\$	3,897,882,000	\$	3,464,922,000	\$	3,690,315,000			
Ethnicity															
All Minority	\$	795,437,000	27%	\$	882,048,000	28%	\$	987,107,000	29%	\$	996,787,000	29%	\$	1,002,535,000	27%
AMERICAN INDIAN	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	3,315,000	0%	\$	2,796,000	0%
ASIAN OR PACIFI	\$	508,797,000	17%	\$	549,665,000	17%	\$	643,075,000	19%	\$	727,455,000	21%	\$	683,078,000	19%
BLACK	\$	110,627,000	4%	\$	114,892,000	4%	\$	119,915,000	4%	\$	81,275,000	2%	\$	50,293,000	1%
HISPANIC	\$	169,612,000	6%	\$	209,677,000	7%	\$	214,210,000	6%	\$	213,768,000	5%	\$	215,724,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	241,420,000	8%	\$	282,798,000	9%	\$	302,367,000	9%	\$	445,682,000	11%	\$	573,565,000	17%
WHITE	\$	1,931,892,000	65%	\$	1,994,853,000	63%	\$	2,089,714,000	62%	\$	2,326,120,000	60%	\$	1,894,570,000	55%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	16,855,000	1%	\$	27,131,000	1%	\$	52,328,000	2%	\$	360,348,000	9%	\$	750,450,000	22%
Female Owned more than 50%	\$	364,253,000	12%	\$	397,988,000	13%	\$	406,736,000	12%	\$	401,855,000	10%	\$	316,826,000	9%
Male Owned	\$	2,587,641,000	87%	\$	2,734,580,000	87%	\$	2,920,124,000	86%	\$	3,135,679,000	80%	\$	2,397,646,000	69%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,666,997,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	385,530,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	614,023,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	23,765,000	1%
Veteran	\$	116,219,000	4%	\$	90,717,000	3%	\$	103,887,000	3%	\$	96,819,000	2%	\$	63,519,000	2%
Rural	\$	397,621,000	13%	\$	384,325,000	12%	\$	400,981,000	12%	\$	468,460,000	12%	\$	457,434,000	13%
Urban	\$	2,571,128,000	87%	\$	2,775,374,000	88%	\$	2,978,207,000	88%	\$	3,429,422,000	88%	\$	3,007,488,000	87%
Export	\$	135,107,000	5%	\$	168,964,000	5%	\$	149,846,000	4%	\$	57,609,000	1%	\$	56,128,000	2%
>\$150K and Under	\$	49,939,000	2%	\$	44,609,000	1%	\$	44,267,000	1%	\$	49,451,000	1%	\$	40,680,000	1%
>\$150K - \$350K	\$	311,425,000	10%	\$	310,349,000	10%	\$	284,649,000	8%	\$	323,242,000	8%	\$	300,810,000	9%
>\$350K - \$2M	\$	1,793,718,000	60%	\$	1,896,414,000	60%	\$	1,904,119,000	56%	\$	2,181,475,000	56%	\$	1,917,943,000	55%
>\$2M	\$	813,667,000	27%	\$	908,327,000	29%	\$	1,146,153,000	34%	\$	1,343,714,000	34%	\$	1,205,489,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	4,220		4,314		4,256		4,804		4,286		4,527	
Ethnicity												
All Minority	946	22%	1,010	23%	1,009	24%	1,115	23%	1,008	24%	1,067	24%
AMERICAN INDIAN	10	0%	12	0%	13	0%	7	0%	11	0%	8	0%
ASIAN OR PACIFI	466	11%	517	12%	510	12%	652	14%	562	13%	567	13%
BLACK	165	4%	160	4%	158	4%	109	2%	89	2%	86	2%
HISPANIC	305	7%	321	7%	328	8%	347	7%	346	8%	406	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	305	7%	336	8%	344	8%	427	9%	571	13%	593	13%
WHITE	2,969	70%	2,968	69%	2,903	68%	3,262	68%	2,707	63%	2,867	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	1%	38	1%	52	1%	494	10%	1,080	25%	1,164	26%
Female Owned more than 50%	646	15%	657	15%	678	16%	685	14%	517	12%	581	13%
Male Owned	3,549	84%	3,619	84%	3,526	83%	3,625	75%	2,689	63%	2,782	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,482	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	395	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	625	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	25	1%
Veteran	185	4%	159	4%	169	4%	156	3%	120	3%	85	2%
Rural	634	15%	640	15%	672	16%	772	16%	727	17%	782	17%
Urban	3,586	85%	3,674	85%	3,584	84%	4,032	84%	3,559	83%	3,745	83%
Export	135	3%	170	4%	132	3%	44	1%	50	1%	44	1%
\$150K and Under	447	11%	402	9%	410	10%	437	9%	357	8%	342	8%
>\$150K - \$350K	1,285	30%	1,253	29%	1,147	27%	1,312	27%	1,215	28%	1,212	27%
>\$350K - \$2M	2,229	53%	2,361	55%	2,339	55%	2,628	55%	2,333	54%	2,584	57%
>\$2M	259	6%	298	7%	360	8%	427	9%	381	9%	389	9%

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