

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	15,523,652,500	\$	20,531,706,800	\$	19,765,139,243	\$	21,279,309,100	\$	21,328,031,600	\$	19,513,233,800			
Ethnicity															
All Minority	\$	4,511,423,400	29%	\$	5,898,442,600	29%	\$	5,976,816,300	30%	\$	6,762,045,400	32%	\$	6,312,491,500	32%
AMERICAN INDIAN	\$	71,705,800	0%	\$	128,858,300	1%	\$	98,550,700	0%	\$	117,718,200	1%	\$	134,198,900	1%
ASIAN OR PACIFI	\$	3,325,261,200	21%	\$	4,205,477,000	20%	\$	4,355,966,800	22%	\$	4,912,230,600	23%	\$	4,328,432,900	22%
BLACK	\$	303,052,400	2%	\$	423,416,000	2%	\$	431,816,900	2%	\$	534,186,200	3%	\$	620,570,600	3%
HISPANIC	\$	811,404,000	5%	\$	1,140,691,300	6%	\$	1,090,481,900	6%	\$	1,194,332,400	6%	\$	1,228,636,100	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	2,300,029,900	15%	\$	2,843,209,300	14%	\$	2,634,255,643	13%	\$	3,195,037,800	15%	\$	3,449,559,200	16%
WHITE	\$	8,712,199,200	56%	\$	11,790,054,900	57%	\$	11,154,067,300	56%	\$	11,322,225,900	53%	\$	10,941,982,500	51%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,627,185,000	17%	\$	3,395,255,600	17%	\$	3,147,959,900	16%	\$	3,276,165,900	15%	\$	2,753,603,300	14%
Female Owned more than 50%	\$	2,006,186,800	13%	\$	2,675,528,900	13%	\$	2,804,693,643	14%	\$	3,023,434,600	14%	\$	2,922,793,600	14%
Male Owned	\$	10,890,280,700	70%	\$	14,460,922,300	70%	\$	13,812,421,700	70%	\$	14,955,788,600	70%	\$	15,129,072,100	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,155,964,300	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,278,470,400	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,359,297,300	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,637,180,000	24%
Veteran	\$	499,677,900	3%	\$	1,050,663,000	5%	\$	926,828,300	5%	\$	824,845,500	4%	\$	810,072,100	4%
Rural	\$	2,648,701,200	17%	\$	3,600,957,600	18%	\$	3,497,270,600	18%	\$	3,582,012,300	17%	\$	3,517,654,400	16%
Urban	\$	12,874,951,300	83%	\$	16,930,749,200	82%	\$	16,267,868,643	82%	\$	17,697,296,800	83%	\$	17,810,377,200	84%
Export	\$	982,047,100	6%	\$	1,112,113,500	5%	\$	1,104,140,700	6%	\$	1,597,600,300	8%	\$	901,719,600	4%
CAPLine	\$	339,471,000	2%	\$	395,105,500	2%	\$	275,149,800	1%	\$	230,994,000	1%	\$	284,182,500	1%
PLP	\$	9,242,629,600	60%	\$	13,282,309,500	65%	\$	12,570,087,043	64%	\$	15,149,620,400	71%	\$	15,725,504,200	74%
Express	\$	1,588,748,300	10%	\$	1,886,251,900	9%	\$	1,830,673,600	9%	\$	1,781,098,200	8%	\$	1,685,146,700	8%
\$150K and Under	\$	1,546,835,800	10%	\$	1,953,988,400	10%	\$	1,912,865,243	10%	\$	1,931,199,500	9%	\$	1,804,724,500	8%
>\$150K - \$350K	\$	1,838,260,300	12%	\$	2,273,562,000	11%	\$	2,290,164,900	12%	\$	2,317,978,200	11%	\$	2,328,792,800	11%
>\$350K - \$2M	\$	7,616,407,700	49%	\$	9,975,588,200	49%	\$	9,274,943,800	47%	\$	9,755,989,700	46%	\$	9,409,243,500	44%
>\$2M	\$	4,522,148,700	29%	\$	6,328,568,200	31%	\$	6,287,165,300	32%	\$	7,274,141,700	34%	\$	7,785,270,800	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	43,124		54,341		53,895		52,342		50,707		44,069	
Ethnicity												
All Minority	10,251	24%	13,337	25%	14,031	26%	13,714	26%	13,543	27%	12,026	27%
AMERICAN INDIAN	299	1%	392	1%	347	1%	380	1%	364	1%	324	1%
ASIAN OR PACIFI	5,512	13%	6,921	13%	7,040	13%	6,879	13%	6,598	13%	5,729	13%
BLACK	1,278	3%	1,794	3%	1,991	4%	2,101	4%	2,271	4%	2,002	5%
HISPANIC	3,162	7%	4,230	8%	4,653	9%	4,352	8%	4,310	8%	3,970	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	5,426	13%	7,094	13%	6,422	12%	6,802	13%	7,082	14%	7,601	17%
WHITE	27,447	64%	33,910	62%	33,442	62%	31,826	61%	30,082	59%	24,442	55%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,643	15%	7,990	15%	7,499	14%	7,162	14%	6,884	14%	5,767	13%
Female Owned more than 50%	7,232	17%	9,598	18%	9,993	19%	9,496	18%	9,026	18%	7,861	18%
Male Owned	29,249	68%	36,753	68%	36,402	68%	35,684	68%	34,797	69%	30,441	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	23,449	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	8,112	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	7,242	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,191	12%
Veteran	1,770	4%	2,635	5%	2,705	5%	2,775	5%	2,561	5%	2,135	5%
Rural	7,693	18%	9,464	17%	9,273	17%	8,842	17%	8,531	17%	7,129	16%
Urban	35,431	82%	44,877	83%	44,622	83%	43,500	83%	42,176	83%	36,940	84%
Export	1,290	3%	1,382	3%	1,350	3%	1,899	4%	776	2%	715	2%
CAPLine	477	1%	554	1%	398	1%	326	1%	309	1%	271	1%
PLP	10,121	23%	14,463	27%	14,081	26%	20,542	39%	21,965	43%	20,225	46%
Express	22,191	51%	27,281	50%	27,871	52%	24,838	47%	23,649	47%	19,292	44%
\$150K and Under	25,631	59%	31,951	59%	32,456	60%	29,927	57%	28,484	56%	22,976	52%
>\$150K - \$350K	7,103	16%	8,756	16%	8,666	16%	8,786	17%	8,876	18%	8,923	20%
>\$350K - \$2M	8,899	21%	11,557	21%	10,734	20%	11,332	22%	10,900	21%	9,922	23%
>\$2M	1,491	3%	2,077	4%	2,039	4%	2,297	4%	2,447	5%	2,248	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	3,437,018,000	\$	3,601,346,000	\$	3,847,258,000	\$	4,300,860,000	\$	3,978,234,000	\$	4,263,183,000						
Ethnicity																		
All Minority	\$	892,555,000	26%	\$	1,009,101,000	28%	\$	1,139,861,000	30%	\$	1,247,229,000	29%	\$	1,134,286,000	29%	\$	1,186,238,000	28%
AMERICAN INDIAN	\$	7,413,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	3,479,000	0%	\$	4,368,000	0%	\$	3,344,000	0%
ASIAN OR PACIFI	\$	569,242,000	17%	\$	635,191,000	18%	\$	754,047,000	20%	\$	926,085,000	22%	\$	817,827,000	21%	\$	801,405,000	19%
BLACK	\$	126,023,000	4%	\$	128,646,000	4%	\$	140,200,000	4%	\$	91,963,000	2%	\$	54,477,000	1%	\$	61,634,000	1%
HISPANIC	\$	189,877,000	6%	\$	237,450,000	7%	\$	235,707,000	6%	\$	225,702,000	5%	\$	257,614,000	6%	\$	319,855,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	274,385,000	8%	\$	321,212,000	9%	\$	341,722,000	9%	\$	504,175,000	12%	\$	658,841,000	17%	\$	692,134,000	16%
WHITE	\$	2,270,078,000	66%	\$	2,271,033,000	63%	\$	2,365,675,000	61%	\$	2,549,456,000	59%	\$	2,185,107,000	55%	\$	2,384,811,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,150,000	0%	\$	29,584,000	1%	\$	77,719,000	2%	\$	441,997,000	10%	\$	858,014,000	22%	\$	882,350,000	21%
Female Owned more than 50%	\$	415,110,000	12%	\$	457,781,000	13%	\$	459,104,000	12%	\$	448,338,000	10%	\$	361,569,000	9%	\$	445,917,000	10%
Male Owned	\$	3,004,758,000	87%	\$	3,113,981,000	86%	\$	3,310,435,000	86%	\$	3,410,525,000	79%	\$	2,758,651,000	69%	\$	2,934,916,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,120,774,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	411,684,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	696,366,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	34,359,000	1%
Veteran	\$	138,972,000	4%	\$	113,982,000	3%	\$	124,170,000	3%	\$	108,814,000	3%	\$	77,361,000	2%	\$	67,198,000	2%
Rural	\$	465,300,000	14%	\$	463,380,000	13%	\$	465,789,000	12%	\$	516,542,000	12%	\$	522,860,000	13%	\$	553,829,000	13%
Urban	\$	2,971,718,000	86%	\$	3,137,966,000	87%	\$	3,381,469,000	88%	\$	3,784,318,000	88%	\$	3,455,374,000	87%	\$	3,709,354,000	87%
Export	\$	142,678,000	4%	\$	189,100,000	5%	\$	176,765,000	5%	\$	57,609,000	1%	\$	61,577,000	2%	\$	59,948,000	1%
\$150K and Under	\$	58,019,000	2%	\$	50,250,000	1%	\$	49,709,000	1%	\$	54,874,000	1%	\$	46,595,000	1%	\$	43,858,000	1%
>\$150K - \$350K	\$	357,378,000	10%	\$	350,516,000	10%	\$	325,245,000	8%	\$	363,073,000	8%	\$	345,061,000	9%	\$	348,381,000	8%
>\$350K - \$2M	\$	2,077,838,000	60%	\$	2,157,378,000	60%	\$	2,180,690,000	57%	\$	2,430,953,000	57%	\$	2,225,481,000	56%	\$	2,490,180,000	58%
>\$2M	\$	943,783,000	27%	\$	1,043,202,000	29%	\$	1,291,614,000	34%	\$	1,451,960,000	34%	\$	1,361,097,000	34%	\$	1,380,764,000	32%

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	2014		2015		2016		2017		2018		2019	
All 504	4,904		4,913		4,859		5,353		4,946		5,199	
Ethnicity												
All Minority	1,091	22%	1,151	23%	1,162	24%	1,245	23%	1,154	23%	1,238	24%
AMERICAN INDIAN	12	0%	12	0%	13	0%	7	0%	14	0%	10	0%
ASIAN OR PACIFI	543	11%	592	12%	593	12%	742	14%	633	13%	655	13%
BLACK	195	4%	183	4%	184	4%	117	2%	98	2%	98	2%
HISPANIC	341	7%	364	7%	372	8%	379	7%	409	8%	475	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	354	7%	374	8%	391	8%	498	9%	669	14%	698	13%
WHITE	3,459	71%	3,388	69%	3,306	68%	3,610	67%	3,123	63%	3,263	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	43	1%	82	2%	632	12%	1,247	25%	1,316	25%
Female Owned more than 50%	758	15%	746	15%	776	16%	769	14%	590	12%	662	13%
Male Owned	4,120	84%	4,124	84%	4,001	82%	3,952	74%	3,109	63%	3,221	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,029	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	426	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	705	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	39	1%
Veteran	217	4%	198	4%	208	4%	170	3%	139	3%	102	2%
Rural	751	15%	742	15%	754	16%	861	16%	837	17%	894	17%
Urban	4,153	85%	4,171	85%	4,105	84%	4,492	84%	4,109	83%	4,305	83%
Export	146	3%	186	4%	151	3%	44	1%	55	1%	53	1%
\$150K and Under	522	11%	456	9%	460	9%	485	9%	413	8%	384	7%
>\$150K - \$350K	1,477	30%	1,418	29%	1,315	27%	1,476	28%	1,394	28%	1,387	27%
>\$350K - \$2M	2,605	53%	2,695	55%	2,673	55%	2,930	55%	2,706	55%	2,978	57%
>\$2M	300	6%	344	7%	411	8%	462	9%	433	9%	450	9%

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