

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	17,347,559,700	\$	21,678,911,600	\$	21,700,494,543	\$	23,231,322,200	\$	23,286,857,000	\$	21,196,896,000			
Ethnicity															
All Minority	\$	5,020,631,100	29%	\$	6,274,820,600	29%	\$	6,586,592,200	30%	\$	7,427,939,200	32%	\$	6,821,835,200	32%
AMERICAN INDIAN	\$	80,531,300	0%	\$	134,306,700	1%	\$	108,671,500	1%	\$	167,202,700	1%	\$	141,982,700	1%
ASIAN OR PACIFI	\$	3,706,675,500	21%	\$	4,461,347,200	21%	\$	4,799,231,100	22%	\$	5,366,753,000	23%	\$	4,665,613,900	22%
BLACK	\$	324,679,300	2%	\$	458,604,500	2%	\$	475,842,900	2%	\$	586,130,700	3%	\$	679,877,400	3%
HISPANIC	\$	908,745,000	5%	\$	1,220,562,200	6%	\$	1,202,846,700	6%	\$	1,302,963,100	6%	\$	1,369,439,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	2,532,795,300	15%	\$	2,964,882,700	14%	\$	2,905,122,543	13%	\$	3,509,628,200	15%	\$	3,772,789,000	16%
WHITE	\$	9,794,133,300	56%	\$	12,439,208,300	57%	\$	12,208,779,800	56%	\$	12,293,754,800	53%	\$	11,891,286,600	51%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,949,649,200	17%	\$	3,602,224,300	17%	\$	3,468,343,700	16%	\$	3,627,233,700	16%	\$	3,581,384,000	15%
Female Owned more than 50%	\$	2,264,604,100	13%	\$	2,834,581,600	13%	\$	3,061,516,943	14%	\$	3,284,026,300	14%	\$	3,164,472,700	14%
Male Owned	\$	12,133,306,400	70%	\$	15,242,105,700	70%	\$	15,170,569,900	70%	\$	16,320,062,200	70%	\$	16,541,000,300	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,924,222,600	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,444,724,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,686,361,700	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,055,156,900	24%
Veteran	\$	554,879,200	3%	\$	1,115,921,000	5%	\$	1,022,402,600	5%	\$	902,072,800	4%	\$	871,075,900	4%
Rural	\$	2,900,101,300	17%	\$	3,795,973,500	18%	\$	3,811,538,800	18%	\$	3,872,328,100	17%	\$	3,832,701,200	16%
Urban	\$	14,447,458,400	83%	\$	17,882,938,100	82%	\$	17,888,955,743	82%	\$	19,358,994,100	83%	\$	19,454,155,800	84%
Export	\$	1,095,296,300	6%	\$	1,163,064,600	5%	\$	1,222,518,600	6%	\$	1,654,242,600	7%	\$	986,469,400	4%
CAPLine	\$	385,135,000	2%	\$	420,770,500	2%	\$	302,484,800	1%	\$	255,037,800	1%	\$	313,157,500	1%
PLP	\$	10,401,591,200	60%	\$	13,833,763,500	64%	\$	13,836,701,543	64%	\$	16,559,164,800	71%	\$	17,197,645,800	74%
Express	\$	1,741,032,600	10%	\$	2,035,916,500	9%	\$	1,988,569,700	9%	\$	1,935,435,000	8%	\$	1,818,555,900	8%
Community Advantage	\$	49,953,900	0%	\$	94,392,000	0%	\$	111,852,900	1%	\$	125,516,000	1%	\$	141,420,200	1%
\$150K and Under	\$	1,704,068,500	10%	\$	2,107,397,400	10%	\$	2,073,611,443	10%	\$	2,112,305,100	9%	\$	1,965,229,800	8%
>\$150K - \$350K	\$	2,019,883,200	12%	\$	2,431,704,600	11%	\$	2,499,175,800	12%	\$	2,523,707,500	11%	\$	2,551,838,600	11%
>\$350K - \$2M	\$	8,512,750,800	49%	\$	10,508,903,700	48%	\$	10,131,917,800	47%	\$	10,656,386,100	46%	\$	10,250,402,000	44%
>\$2M	\$	5,110,857,200	29%	\$	6,630,905,900	31%	\$	6,995,789,500	32%	\$	7,938,923,500	34%	\$	8,519,386,600	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	47,525		58,516		58,586		57,192		55,110		47,826	
Ethnicity												
All Minority	11,323	24%	14,441	25%	15,281	26%	15,102	26%	14,760	27%	13,120	27%
AMERICAN INDIAN	334	1%	423	1%	375	1%	410	1%	394	1%	350	1%
ASIAN OR PACIFI	6,067	13%	7,426	13%	7,647	13%	7,577	13%	7,178	13%	6,198	13%
BLACK	1,415	3%	1,936	3%	2,174	4%	2,304	4%	2,489	5%	2,241	5%
HISPANIC	3,507	7%	4,656	8%	5,085	9%	4,809	8%	4,699	9%	4,330	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	6,022	13%	7,521	13%	6,948	12%	7,495	13%	7,829	14%	8,217	17%
WHITE	30,180	64%	36,554	62%	36,357	62%	34,595	60%	32,521	59%	26,489	55%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7,350	15%	8,566	15%	8,205	14%	7,823	14%	7,488	14%	6,225	13%
Female Owned more than 50%	8,008	17%	10,415	18%	10,848	19%	10,375	18%	9,798	18%	8,620	18%
Male Owned	32,167	68%	39,535	68%	39,532	67%	38,994	68%	37,824	69%	32,981	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	25,367	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	8,884	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	7,843	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,651	12%
Veteran	1,944	4%	2,852	5%	2,957	5%	3,008	5%	2,772	5%	2,300	5%
Rural	8,379	18%	10,147	17%	10,061	17%	9,596	17%	9,283	17%	7,806	16%
Urban	39,146	82%	48,369	83%	48,525	83%	47,596	83%	45,827	83%	40,020	84%
Export	1,397	3%	1,480	3%	1,460	2%	1,950	3%	848	2%	772	2%
CAPLine	529	1%	588	1%	430	1%	354	1%	339	1%	294	1%
PLP	11,291	24%	15,174	26%	15,402	26%	22,597	40%	24,056	44%	21,896	46%
Express	24,325	51%	29,767	51%	30,183	52%	27,142	47%	25,466	46%	21,036	44%
Community Advantage	406	1%	751	1%	900	2%	948	2%	1,007	2%	885	2%
\$150K and Under	28,127	59%	34,777	59%	35,146	60%	32,759	57%	30,866	56%	24,946	52%
>\$150K - \$350K	7,794	16%	9,358	16%	9,446	16%	9,558	17%	9,722	18%	9,671	20%
>\$350K - \$2M	9,928	21%	12,204	21%	11,729	20%	12,365	22%	11,853	22%	10,773	23%
>\$2M	1,676	4%	2,177	4%	2,265	4%	2,510	4%	2,669	5%	2,436	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	3,824,729,000	\$	3,963,603,000	\$	4,195,902,000	\$	4,665,045,000	\$	4,428,558,000	\$	4,635,844,000						
Ethnicity																		
All Minority	\$	981,013,000	26%	\$	1,120,554,000	28%	\$	1,276,940,000	30%	\$	1,341,425,000	29%	\$	1,249,976,000	28%	\$	1,299,762,000	28%
AMERICAN INDIAN	\$	8,107,000	0%	\$	8,090,000	0%	\$	9,907,000	0%	\$	4,317,000	0%	\$	5,056,000	0%	\$	4,094,000	0%
ASIAN OR PACIFI	\$	635,176,000	17%	\$	719,776,000	18%	\$	854,313,000	20%	\$	997,156,000	21%	\$	898,161,000	20%	\$	868,821,000	19%
BLACK	\$	133,607,000	3%	\$	132,340,000	3%	\$	152,705,000	4%	\$	96,220,000	2%	\$	60,329,000	1%	\$	70,418,000	2%
HISPANIC	\$	204,123,000	5%	\$	260,348,000	7%	\$	260,015,000	6%	\$	243,732,000	5%	\$	286,430,000	6%	\$	356,429,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	302,151,000	8%	\$	366,278,000	9%	\$	386,697,000	9%	\$	566,782,000	12%	\$	724,995,000	16%	\$	749,312,000	16%
WHITE	\$	2,541,565,000	66%	\$	2,476,771,000	62%	\$	2,532,265,000	60%	\$	2,756,838,000	59%	\$	2,453,587,000	55%	\$	2,586,770,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,461,000	0%	\$	34,224,000	1%	\$	100,349,000	2%	\$	525,382,000	11%	\$	962,686,000	22%	\$	956,352,000	21%
Female Owned more than 50%	\$	467,817,000	12%	\$	494,942,000	12%	\$	504,434,000	12%	\$	468,943,000	10%	\$	401,676,000	9%	\$	487,750,000	11%
Male Owned	\$	3,339,451,000	87%	\$	3,434,437,000	87%	\$	3,591,119,000	86%	\$	3,670,720,000	79%	\$	3,064,196,000	69%	\$	3,191,742,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,414,040,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	425,452,000	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	756,975,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	39,377,000	1%
Veteran	\$	147,253,000	4%	\$	130,710,000	3%	\$	139,783,000	3%	\$	115,760,000	2%	\$	88,453,000	2%	\$	73,546,000	2%
Rural	\$	524,432,000	14%	\$	512,015,000	13%	\$	515,242,000	12%	\$	572,031,000	12%	\$	588,239,000	13%	\$	605,114,000	13%
Urban	\$	3,300,297,000	86%	\$	3,451,588,000	87%	\$	3,680,660,000	88%	\$	4,093,014,000	88%	\$	3,840,319,000	87%	\$	4,030,730,000	87%
Export	\$	160,557,000	4%	\$	204,273,000	5%	\$	188,911,000	5%	\$	72,581,000	2%	\$	67,728,000	2%	\$	60,984,000	1%
\$150K and Under	\$	62,655,000	2%	\$	55,372,000	1%	\$	53,827,000	1%	\$	59,279,000	1%	\$	50,909,000	1%	\$	47,808,000	1%
>\$150K - \$350K	\$	394,418,000	10%	\$	382,303,000	10%	\$	355,538,000	8%	\$	390,739,000	8%	\$	385,033,000	9%	\$	379,613,000	8%
>\$350K - \$2M	\$	2,323,571,000	61%	\$	2,337,224,000	59%	\$	2,359,615,000	56%	\$	2,616,410,000	56%	\$	2,468,921,000	56%	\$	2,732,082,000	59%
>\$2M	\$	1,044,085,000	27%	\$	1,188,704,000	30%	\$	1,426,922,000	34%	\$	1,598,617,000	34%	\$	1,523,695,000	34%	\$	1,476,341,000	32%

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	2014		2015		2016		2017		2018		2019	
All 504	5,428		5,358		5,275		5,779		5,489		5,686	
Ethnicity												
All Minority	1,197	22%	1,254	23%	1,281	24%	1,333	23%	1,281	23%	1,351	24%
AMERICAN INDIAN	13	0%	13	0%	13	0%	9	0%	17	0%	11	0%
ASIAN OR PACIFI	603	11%	655	12%	660	13%	790	14%	704	13%	714	13%
BLACK	210	4%	191	4%	201	4%	125	2%	107	2%	110	2%
HISPANIC	371	7%	395	7%	407	8%	409	7%	453	8%	516	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	388	7%	416	8%	431	8%	556	10%	729	13%	762	13%
WHITE	3,843	71%	3,688	69%	3,563	68%	3,890	67%	3,479	63%	3,573	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	27	0%	46	1%	107	2%	749	13%	1,392	25%	1,438	25%
Female Owned more than 50%	836	15%	822	15%	839	16%	813	14%	649	12%	723	13%
Male Owned	4,565	84%	4,490	84%	4,329	82%	4,217	73%	3,448	63%	3,525	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,423	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	441	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	776	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	46	1%
Veteran	238	4%	225	4%	222	4%	181	3%	152	3%	113	2%
Rural	842	16%	819	15%	831	16%	946	16%	924	17%	978	17%
Urban	4,586	84%	4,539	85%	4,444	84%	4,833	84%	4,565	83%	4,708	83%
Export	157	3%	197	4%	161	3%	52	1%	64	1%	54	1%
\$150K and Under	566	10%	500	9%	497	9%	526	9%	453	8%	418	7%
>\$150K - \$350K	1,624	30%	1,549	29%	1,442	27%	1,592	28%	1,554	28%	1,516	27%
>\$350K - \$2M	2,905	54%	2,918	54%	2,884	55%	3,151	55%	3,000	55%	3,269	57%
>\$2M	333	6%	391	7%	452	9%	510	9%	482	9%	483	8%

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