

	2014		2015		2016		2017		2018		2019				
<b>All 7(A)</b>	\$	<b>17,827,382,000</b>	\$	<b>22,006,125,200</b>	\$	<b>22,211,575,643</b>	\$	<b>23,674,575,500</b>	\$	<b>23,827,487,100</b>	\$	<b>21,720,049,500</b>			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	<b>5,136,537,000</b>	<b>29%</b>	\$	<b>6,364,882,300</b>	<b>29%</b>	\$	<b>6,739,090,000</b>	<b>30%</b>	\$	<b>7,784,183,600</b>	<b>33%</b>	\$	<b>6,958,810,400</b>	<b>32%</b>
AMERICAN INDIAN	\$	87,555,300	0%	\$	135,031,700	1%	\$	109,636,500	0%	\$	170,771,200	1%	\$	142,237,700	1%
ASIAN OR PACIFI	\$	3,781,611,400	21%	\$	4,523,978,100	21%	\$	4,909,200,800	22%	\$	5,484,628,900	23%	\$	4,752,001,400	22%
BLACK	\$	332,446,800	2%	\$	463,383,200	2%	\$	486,113,200	2%	\$	734,626,700	3%	\$	701,548,000	3%
HISPANIC	\$	934,923,500	5%	\$	1,242,489,300	6%	\$	1,234,139,500	6%	\$	1,340,162,600	6%	\$	1,362,370,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	2,616,203,700	15%	\$	3,010,983,600	14%	\$	2,984,438,443	13%	\$	3,571,668,000	15%	\$	3,906,257,800	16%
WHITE	\$	10,074,641,300	57%	\$	12,630,259,300	57%	\$	12,488,047,200	56%	\$	12,529,811,000	53%	\$	12,137,045,700	51%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,023,758,500	17%	\$	3,662,915,100	17%	\$	3,550,282,900	16%	\$	3,703,476,300	16%	\$	3,649,059,100	15%
Female Owned more than 50%	\$	2,355,247,100	13%	\$	2,894,042,600	13%	\$	3,129,899,443	14%	\$	3,367,066,700	14%	\$	3,246,108,000	14%
Male Owned	\$	12,448,376,400	70%	\$	15,449,167,500	70%	\$	15,531,329,300	70%	\$	16,604,032,500	70%	\$	16,932,320,000	71%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,169,183,600	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,501,744,300	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,787,080,700	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,175,285,000	24%
<b>Veteran</b>	\$	567,617,100	3%	\$	1,129,891,600	5%	\$	1,042,320,800	5%	\$	915,838,000	4%	\$	896,159,500	4%
<b>Rural</b>	\$	2,958,115,000	17%	\$	3,839,472,300	17%	\$	3,907,649,400	18%	\$	3,937,756,400	17%	\$	3,920,730,100	16%
<b>Urban</b>	\$	14,869,267,000	83%	\$	18,166,652,900	83%	\$	18,303,926,243	82%	\$	19,736,819,100	83%	\$	19,906,757,000	84%
<b>Export</b>	\$	1,104,979,100	6%	\$	1,184,480,800	5%	\$	1,248,233,300	6%	\$	1,666,072,300	7%	\$	1,023,052,400	4%
<b>CAPLine</b>	\$	396,095,000	2%	\$	427,584,700	2%	\$	309,208,600	1%	\$	258,387,800	1%	\$	318,972,500	1%
<b>PLP</b>	\$	10,727,044,300	60%	\$	14,000,580,400	64%	\$	14,198,240,943	64%	\$	16,900,901,000	71%	\$	17,599,841,300	74%
<b>Express</b>	\$	1,783,482,500	10%	\$	2,064,953,900	9%	\$	2,031,256,600	9%	\$	1,983,649,900	8%	\$	1,854,524,400	8%
<b>Community Advantage</b>	\$	52,300,900	0%	\$	96,258,000	0%	\$	114,225,600	1%	\$	128,429,500	1%	\$	145,867,300	1%
<b>\$150K and Under</b>	\$	1,745,738,500	10%	\$	2,138,986,500	10%	\$	2,115,840,343	10%	\$	2,164,149,500	9%	\$	2,022,236,000	8%
<b>&gt;\$150K - \$350K</b>	\$	2,070,879,800	12%	\$	2,470,270,100	11%	\$	2,558,062,900	12%	\$	2,581,491,900	11%	\$	2,610,262,500	11%
<b>&gt;\$350K - \$2M</b>	\$	8,780,599,400	49%	\$	10,663,090,000	48%	\$	10,352,361,500	47%	\$	10,863,816,700	46%	\$	10,492,367,300	44%
<b>&gt;\$2M</b>	\$	5,230,164,300	29%	\$	6,733,778,600	31%	\$	7,185,310,900	32%	\$	8,065,117,400	34%	\$	8,702,621,300	37%

\* All Activity illustrated above is as of 09/13 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 7(A)</b>	<b>48,761</b>		<b>59,429</b>		<b>59,797</b>		<b>58,479</b>		<b>56,412</b>		<b>48,892</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>11,616</b>	<b>24%</b>	<b>14,670</b>	<b>25%</b>	<b>15,587</b>	<b>26%</b>	<b>15,460</b>	<b>26%</b>	<b>15,067</b>	<b>27%</b>	<b>13,423</b>	<b>27%</b>
AMERICAN INDIAN	345	1%	427	1%	381	1%	414	1%	400	1%	354	1%
ASIAN OR PACIFI	6,215	13%	7,526	13%	7,806	13%	7,745	13%	7,338	13%	6,345	13%
BLACK	1,459	3%	1,969	3%	2,220	4%	2,358	4%	2,542	5%	2,302	5%
HISPANIC	3,597	7%	4,748	8%	5,180	9%	4,941	8%	4,787	8%	4,421	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	6,201	13%	7,623	13%	7,108	12%	7,684	13%	8,157	14%	8,383	17%
WHITE	30,944	63%	37,136	62%	37,102	62%	35,335	60%	33,188	59%	27,086	55%
<b>Gender</b>												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7,540	15%	8,715	15%	8,347	14%	8,008	14%	7,647	14%	6,365	13%
Female Owned more than 50%	8,238	17%	10,587	18%	11,073	19%	10,633	18%	10,035	18%	8,817	18%
Male Owned	32,983	68%	40,127	68%	40,376	68%	39,838	68%	38,730	69%	33,710	69%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	25,920	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	9,088	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	8,032	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,770	12%
<b>Veteran</b>	1,988	4%	2,893	5%	3,018	5%	3,083	5%	2,855	5%	2,353	5%
<b>Rural</b>	8,586	18%	10,327	17%	10,269	17%	9,782	17%	9,498	17%	8,005	16%
<b>Urban</b>	40,175	82%	49,102	83%	49,528	83%	48,697	83%	46,914	83%	40,887	84%
<b>Export</b>	1,412	3%	1,500	3%	1,493	2%	1,963	3%	872	2%	787	2%
<b>CAPLine</b>	539	1%	596	1%	436	1%	359	1%	347	1%	304	1%
<b>PLP</b>	11,639	24%	15,375	26%	15,812	26%	23,118	40%	24,713	44%	22,410	46%
<b>Express</b>	24,932	51%	30,245	51%	30,751	51%	27,793	48%	25,959	46%	21,472	44%
<b>Community Advantage</b>	420	1%	766	1%	918	2%	974	2%	1,036	2%	902	2%
<b>\$150K and Under</b>	28,810	59%	35,332	59%	35,813	60%	33,545	57%	31,612	56%	25,470	52%
<b>&gt;\$150K - \$350K</b>	7,989	16%	9,500	16%	9,671	16%	9,777	17%	9,944	18%	9,893	20%
<b>&gt;\$350K - \$2M</b>	10,243	21%	12,390	21%	11,990	20%	12,606	22%	12,125	21%	11,030	23%
<b>&gt;\$2M</b>	1,719	4%	2,207	4%	2,323	4%	2,551	4%	2,731	5%	2,499	5%

\* All Activity illustrated above is as of 09/13 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019							
<b>All 504</b>	\$	3,913,902,000	\$	4,033,114,000	\$	4,325,967,000	\$	4,770,957,000	\$	4,537,019,000	\$	4,706,595,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	1,004,711,000	26%	\$	1,135,852,000	28%	\$	1,315,631,000	30%	\$	1,364,302,000	29%	\$	1,297,640,000	29%	\$	1,325,491,000	28%
AMERICAN INDIAN	\$	8,562,000	0%	\$	8,090,000	0%	\$	9,907,000	0%	\$	5,192,000	0%	\$	5,056,000	0%	\$	4,094,000	0%
ASIAN OR PACIFI	\$	646,711,000	17%	\$	728,577,000	18%	\$	882,385,000	20%	\$	1,010,402,000	21%	\$	928,524,000	20%	\$	882,877,000	19%
BLACK	\$	137,987,000	4%	\$	133,887,000	3%	\$	156,408,000	4%	\$	98,524,000	2%	\$	63,689,000	1%	\$	71,275,000	2%
HISPANIC	\$	211,451,000	5%	\$	265,298,000	7%	\$	266,931,000	6%	\$	250,184,000	5%	\$	300,371,000	7%	\$	367,245,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	312,655,000	8%	\$	370,590,000	9%	\$	404,833,000	9%	\$	587,702,000	12%	\$	738,783,000	16%	\$	757,130,000	16%
WHITE	\$	2,596,536,000	66%	\$	2,526,672,000	63%	\$	2,605,503,000	60%	\$	2,818,953,000	59%	\$	2,500,596,000	55%	\$	2,623,974,000	56%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,298,000	0%	\$	34,638,000	1%	\$	106,717,000	2%	\$	550,672,000	12%	\$	982,603,000	22%	\$	980,383,000	21%
Female Owned more than 50%	\$	483,775,000	12%	\$	503,229,000	12%	\$	519,883,000	12%	\$	486,072,000	10%	\$	415,528,000	9%	\$	495,881,000	11%
Male Owned	\$	3,410,829,000	87%	\$	3,495,247,000	87%	\$	3,699,367,000	86%	\$	3,734,213,000	78%	\$	3,138,888,000	69%	\$	3,230,331,000	69%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,467,682,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	426,387,000	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	771,087,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	41,439,000	1%
<b>Veteran</b>	\$	150,853,000	4%	\$	131,830,000	3%	\$	143,662,000	3%	\$	118,370,000	2%	\$	90,864,000	2%	\$	74,005,000	2%
<b>Rural</b>	\$	532,551,000	14%	\$	526,127,000	13%	\$	532,135,000	12%	\$	597,117,000	13%	\$	595,717,000	13%	\$	613,973,000	13%
<b>Urban</b>	\$	3,381,351,000	86%	\$	3,506,987,000	87%	\$	3,793,832,000	88%	\$	4,173,840,000	87%	\$	3,941,302,000	87%	\$	4,092,622,000	87%
<b>Export</b>	\$	160,557,000	4%	\$	206,258,000	5%	\$	190,537,000	4%	\$	72,835,000	2%	\$	69,762,000	2%	\$	64,734,000	1%
<b>\$150K and Under</b>	\$	64,381,000	2%	\$	56,608,000	1%	\$	55,417,000	1%	\$	60,764,000	1%	\$	51,781,000	1%	\$	48,639,000	1%
<b>&gt;\$150K - \$350K</b>	\$	403,126,000	10%	\$	388,506,000	10%	\$	365,769,000	8%	\$	400,062,000	8%	\$	392,484,000	9%	\$	387,538,000	8%
<b>&gt;\$350K - \$2M</b>	\$	2,386,712,000	61%	\$	2,379,331,000	59%	\$	2,443,380,000	56%	\$	2,677,455,000	56%	\$	2,519,591,000	56%	\$	2,784,278,000	59%
<b>&gt;\$2M</b>	\$	1,059,683,000	27%	\$	1,208,669,000	30%	\$	1,461,401,000	34%	\$	1,632,676,000	34%	\$	1,573,163,000	35%	\$	1,486,140,000	32%

\* All Activity illustrated above is as of 09/13 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2014		2015		2016		2017		2018		2019	
<b>All 504</b>	<b>5,556</b>		<b>5,456</b>		<b>5,427</b>		<b>5,912</b>		<b>5,602</b>		<b>5,790</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,231</b>	<b>22%</b>	<b>1,279</b>	<b>23%</b>	<b>1,314</b>	<b>24%</b>	<b>1,365</b>	<b>23%</b>	<b>1,308</b>	<b>23%</b>	<b>1,387</b>	<b>24%</b>
AMERICAN INDIAN	14	0%	13	0%	13	0%	11	0%	17	0%	11	0%
ASIAN OR PACIFI	618	11%	667	12%	678	12%	807	14%	720	13%	731	13%
BLACK	215	4%	194	4%	205	4%	131	2%	112	2%	112	2%
HISPANIC	384	7%	405	7%	418	8%	416	7%	459	8%	533	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	400	7%	422	8%	444	8%	573	10%	742	13%	773	13%
WHITE	3,925	71%	3,755	69%	3,669	68%	3,974	67%	3,552	63%	3,630	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	30	1%	47	1%	117	2%	795	13%	1,411	25%	1,470	25%
Female Owned more than 50%	863	16%	838	15%	862	16%	832	14%	667	12%	738	13%
Male Owned	4,663	84%	4,571	84%	4,448	82%	4,285	72%	3,524	63%	3,582	62%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,505	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	442	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	795	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	48	1%
<b>Veteran</b>	241	4%	227	4%	227	4%	185	3%	154	3%	116	2%
<b>Rural</b>	855	15%	837	15%	855	16%	977	17%	941	17%	995	17%
<b>Urban</b>	4,701	85%	4,619	85%	4,572	84%	4,935	83%	4,661	83%	4,795	83%
<b>Export</b>	157	3%	199	4%	163	3%	53	1%	65	1%	57	1%
<b>\$150K and Under</b>	581	10%	510	9%	510	9%	539	9%	461	8%	426	7%
<b>&gt;\$150K - \$350K</b>	1,660	30%	1,573	29%	1,482	27%	1,632	28%	1,585	28%	1,547	27%
<b>&gt;\$350K - \$2M</b>	2,976	54%	2,975	55%	2,974	55%	3,221	54%	3,059	55%	3,330	58%
<b>&gt;\$2M</b>	339	6%	398	7%	461	8%	520	9%	497	9%	487	8%

\* All Activity illustrated above is as of 09/13 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.