|  | 2014 |  |  | 2015 |  |  | 2016 |  |  | 2017 |  |  | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 7(A) | \$ | 18,355,919,600 |  | \$ | 22,486,426,000 |  | \$ | 22,805,094,343 |  | \$ | 24,316,301,600 |  | \$ | 24,400,094,200 |  | \$ | 22,313,677,800 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | \$ | 5,299,716,100 | 29\% | \$ | 6,487,154,000 | 29\% | \$ | 6,926,679,000 | 30\% | \$ | 7,768,523,800 | 32\% | \$ | 7,971,175,000 | 33\% | \$ | 7,143,876,200 | 32\% |
| AMERICAN INDIAN | \$ | 91,905,300 | 1\% | \$ | 136,793,200 | 1\% | \$ | 116,703,800 | 1\% | \$ | 136,005,900 | 1\% | \$ | 173,233,700 | 1\% | \$ | 144,915,200 | 1\% |
| ASIAN OR PACIFI | \$ | 3,900,792,100 | 21\% | \$ | 4,604,404,500 | 20\% | \$ | 5,037,189,600 | 22\% | \$ | 5,650,267,400 | 23\% | \$ | 5,606,796,700 | 23\% | \$ | 4,866,905,100 | 22\% |
| BLACK | \$ | 340,978,600 | 2\% | \$ | 470,574,300 | 2\% | \$ | 501,563,500 | 2\% | \$ | 606,887,000 | 2\% | \$ | 752,499,000 | 3\% | \$ | 727,985,900 | 3\% |
| HISPANIC | \$ | 966,040,100 | 5\% | \$ | 1,275,382,000 | 6\% | \$ | 1,271,222,100 | 6\% | \$ | 1,371,785,500 | 6\% | \$ | 1,437,507,100 | 6\% | \$ | 1,403,417,000 | 6\% |
| MULTI-GROUP | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 3,578,000 | 0\% | \$ | 1,138,500 | 0\% | \$ | 653,000 | 0\% |
| UNDETERMINED | \$ | 2,682,935,000 | 15\% | \$ | 3,093,888,400 | 14\% | \$ | 3,054,591,043 | 13\% | \$ | 3,704,223,300 | 15\% | \$ | 4,004,435,600 | 16\% | \$ | 4,163,315,300 | 19\% |
| WHITE | \$ | 10,373,268,500 | 57\% | \$ | 12,905,383,600 | 57\% | \$ | 12,823,824,300 | 56\% | \$ | 12,843,554,500 | 53\% | \$ | 12,424,483,600 | 51\% | \$ | 11,006,486,300 | 49\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | \$ | - | 0\% | \$ | - | 0\% | \$ | 64,000 | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| Female Owned 50\% or less | \$ | 3,109,557,000 | 17\% | \$ | 3,744,162,000 | 17\% | \$ | 3,677,223,900 | 16\% | \$ | 3,820,777,400 | 16\% | \$ | 3,747,074,800 | 15\% | \$ | 3,150,609,500 | 14\% |
| Female Owned more than 50\% | \$ | 2,411,876,800 | 13\% | \$ | 2,951,187,700 | 13\% | \$ | 3,192,541,743 | 14\% | \$ | 3,440,717,300 | 14\% | \$ | 3,314,588,000 | 14\% | \$ | 3,163,002,900 | 14\% |
| Male Owned | \$ | 12,834,485,800 | 70\% | \$ | 15,791,076,300 | 70\% | \$ | 15,935,264,700 | 70\% | \$ | 17,054,806,900 | 70\% | \$ | 17,338,431,400 | 71\% | \$ | 16,000,065,400 | 72\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 10,397,330,400 | 47\% |
| New Business or 2 years or less | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 2,564,209,000 | 11\% |
| Startup, Loan Funds will Open Business | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 3,917,539,200 | 18\% |
| Change of Ownership | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 5,347,493,300 | 24\% |
| Veteran | \$ | 586,549,400 | 3\% | \$ | 1,151,960,800 | 5\% | \$ | 1,059,168,000 | 5\% | \$ | 942,216,000 | 4\% | \$ | 924,097,800 | 4\% | \$ | 864,998,400 | 4\% |
| Rural | \$ | 3,055,937,600 | 17\% | \$ | 3,927,923,400 | 17\% | \$ | 4,005,491,700 | 18\% | \$ | 4,062,171,800 | 17\% | \$ | 4,010,923,000 | 16\% | \$ | 3,379,299,300 | 15\% |
| Urban | \$ | 15,299,982,000 | 83\% | \$ | 18,558,502,600 | 83\% | \$ | 18,799,602,643 | 82\% | \$ | 20,254,129,800 | 83\% | \$ | 20,389,171,200 | 84\% | \$ | 18,934,378,500 | 85\% |
| Export | \$ | 1,128,013,300 | 6\% | \$ | 1,216,007,000 | 5\% | \$ | 1,271,018,600 | 6\% | \$ | 1,690,818,400 | 7\% | \$ | 1,039,630,300 | 4\% | \$ | 923,484,100 | 4\% |
| CAPLine | \$ | 401,910,000 | 2\% | \$ | 437,526,700 | 2\% | \$ | 318,058,600 | 1\% | \$ | 269,612,800 | 1\% | \$ | 324,997,500 | 1\% | \$ | 266,260,100 | 1\% |
| PLP | \$ | 11,083,197,700 | 60\% | \$ | 14,291,123,600 | 64\% | \$ | 14,593,276,143 | 64\% | \$ | 17,392,599,600 | 72\% | \$ | 18,027,769,300 | 74\% | \$ | 16,885,980,000 | 76\% |
| Express | \$ | 1,829,216,500 | 10\% | \$ | 2,112,089,100 | 9\% | \$ | 2,072,644,900 | 9\% | \$ | 2,032,253,300 | 8\% | \$ | 1,896,082,200 | 8\% | \$ | 1,670,749,200 | 7\% |
| Community Advantage | \$ | 53,569,900 | 0\% | \$ | 99,228,500 | 0\% | \$ | 117,130,800 | 1\% | \$ | 130,994,600 | 1\% | \$ | 149,558,300 | 1\% | \$ | 129,287,400 | 1\% |
| \$150K and Under | \$ | 1,788,744,300 | 10\% | \$ | 2,185,740,100 | 10\% | \$ | 2,164,656,343 | 9\% | \$ | 2,226,027,800 | 9\% | \$ | 2,078,723,400 | 9\% | \$ | 1,705,275,400 | 8\% |
| >\$150K - \$350K | \$ | 2,129,191,100 | 12\% | \$ | 2,523,873,100 | 11\% | \$ | 2,619,781,300 | 11\% | \$ | 2,641,525,400 | 11\% | \$ | 2,674,499,900 | 11\% | \$ | 2,672,428,800 | 12\% |
| >\$350K - \$ 2 M | \$ | 9,022,501,900 | 49\% | \$ | 10,878,997,100 | 48\% | \$ | 10,634,232,200 | 47\% | \$ | 11,146,835,900 | 46\% | \$ | 10,782,775,900 | 44\% | \$ | 9,702,635,600 | 43\% |
| >\$2M | \$ | 5,415,482,300 | 30\% | \$ | 6,897,815,700 | 31\% | \$ | 7,386,424,500 | 32\% | \$ | 8,301,912,500 | 34\% | \$ | 8,864,095,000 | 36\% | \$ | 8,233,338,000 | 37\% |

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|  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 7(A) | 50,039 |  | 60,782 |  | 61,229 |  | 59,974 |  | 57,846 |  | 50,161 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | 11,929 | 24\% | 15,028 | 25\% | 15,966 | 26\% | 15,854 | 26\% | 15,460 | 27\% | 13,781 | 27\% |
| AMERICAN INDIAN | 356 | 1\% | 434 | 1\% | 392 | 1\% | 430 | 1\% | 406 | 1\% | 362 | 1\% |
| ASIAN OR PACIFI | 6,375 | 13\% | 7,709 | 13\% | 7,999 | 13\% | 7,959 | 13\% | 7,517 | 13\% | 6,502 | 13\% |
| BLACK | 1,504 | 3\% | 2,019 | 3\% | 2,269 | 4\% | 2,406 | 4\% | 2,607 | 5\% | 2,371 | 5\% |
| HISPANIC | 3,694 | 7\% | 4,866 | 8\% | 5,306 | 9\% | 5,057 | 8\% | 4,929 | 9\% | 4,545 | 9\% |
| MULTI-GROUP | - | 0\% | - | 0\% | - | 0\% | 2 | 0\% | 1 | 0\% | 1 | 0\% |
| UNDETERMINED | 6,363 | 13\% | 7,773 | 13\% | 7,296 | 12\% | 7,916 | 13\% | 8,437 | 15\% | 8,578 | 17\% |
| WHITE | 31,747 | 63\% | 37,981 | 62\% | 37,967 | 62\% | 36,204 | 60\% | 33,949 | 59\% | 27,802 | 55\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | - | 0\% | - | 0\% | 1 | 0\% | - | 0\% | - | 0\% | - | 0\% |
| Female Owned 50\% or less | 7,734 | 15\% | 8,900 | 15\% | 8,572 | 14\% | 8,221 | 14\% | 7,832 | 14\% | 6,523 | 13\% |
| Female Owned more than 50\% | 8,461 | 17\% | 10,843 | 18\% | 11,322 | 18\% | 10,885 | 18\% | 10,285 | 18\% | 9,043 | 18\% |
| Male Owned | 33,844 | 68\% | 41,039 | 68\% | 41,334 | 68\% | 40,868 | 68\% | 39,729 | 69\% | 34,595 | 69\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 26,505 | 53\% |
| New Business or 2 years or less | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 9,318 | 19\% |
| Startup, Loan Funds will Open Business | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 8,316 | 17\% |
| Change of Ownership | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 5,939 | 12\% |
| Veteran | 2,032 | 4\% | 2,951 | 5\% | 3,086 | 5\% | 3,153 | 5\% | 2,947 | 5\% | 2,414 | 5\% |
| Rural | 8,800 | 18\% | 10,570 | 17\% | 10,495 | 17\% | 10,059 | 17\% | 9,732 | 17\% | 8,207 | 16\% |
| Urban | 41,239 | 82\% | 50,212 | 83\% | 50,734 | 83\% | 49,915 | 83\% | 48,114 | 83\% | 41,954 | 84\% |
| Export | 1,437 | 3\% | 1,531 | 3\% | 1,524 | 2\% | 1,982 | 3\% | 889 | 2\% | 804 | 2\% |
| CAPLine | 547 | 1\% | 609 | 1\% | 444 | 1\% | 369 | 1\% | 356 | 1\% | 306 | 1\% |
| PLP | 11,987 | 24\% | 15,685 | 26\% | 16,224 | 26\% | 23,807 | 40\% | 25,396 | 44\% | 23,054 | 46\% |
| Express | 25,555 | 51\% | 30,988 | 51\% | 31,412 | 51\% | 28,481 | 47\% | 26,568 | 46\% | 22,001 | 44\% |
| Community Advantage | 431 | 1\% | 791 | 1\% | 939 | 2\% | 993 | 2\% | 1,064 | 2\% | 914 | 2\% |
| \$150K and Under | 29,523 | 59\% | 36,168 | 60\% | 36,625 | 60\% | 34,423 | 57\% | 32,432 | 56\% | 26,109 | 52\% |
| >\$150K - \$350K | 8,209 | 16\% | 9,702 | 16\% | 9,898 | 16\% | 9,996 | 17\% | 10,189 | 18\% | 10,165 | 20\% |
| >\$350K - \$2M | 10,524 | 21\% | 12,653 | 21\% | 12,322 | 20\% | 12,929 | 22\% | 12,440 | 22\% | 11,323 | 23\% |
| >\$2M | 1,783 | 4\% | 2,259 | 4\% | 2,384 | 4\% | 2,626 | 4\% | 2,785 | 5\% | 2,564 | 5\% |

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|  | 2014 |  |  | 2015 |  |  | 2016 |  |  | 2017 |  |  | 2018 |  |  | 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 504 | \$ | 4,013,872,000 |  | \$ | 4,137,961,000 |  | \$ | 4,500,094,000 |  | \$ | 4,882,662,000 |  | \$ | 4,634,595,000 |  | \$ | 4,810,243,000 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | \$ | 1,026,673,000 | 26\% | \$ | 1,161,779,000 | 28\% | \$ | 1,361,417,000 | 30\% | \$ | 1,390,344,000 | 28\% | \$ | 1,320,539,000 | 28\% | \$ | 1,350,794,000 | 28\% |
| AMERICAN INDIAN | \$ | 8,855,000 | 0\% | \$ | 8,090,000 | 0\% | \$ | 9,907,000 | 0\% | \$ | 5,192,000 | 0\% | \$ | 5,056,000 | 0\% | \$ | 4,094,000 | 0\% |
| ASIAN OR PACIFI | \$ | 662,360,000 | 17\% | \$ | 742,930,000 | 18\% | \$ | 910,223,000 | 20\% | \$ | 1,030,789,000 | 21\% | \$ | 943,421,000 | 20\% | \$ | 901,961,000 | 19\% |
| BLACK | \$ | 139,440,000 | 3\% | \$ | 143,393,000 | 3\% | \$ | 164,128,000 | 4\% | \$ | 100,039,000 | 2\% | \$ | 67,229,000 | 1\% | \$ | 72,902,000 | 2\% |
| HISPANIC | \$ | 216,018,000 | 5\% | \$ | 267,366,000 | 6\% | \$ | 277,159,000 | 6\% | \$ | 254,324,000 | 5\% | \$ | 304,833,000 | 7\% | \$ | 371,837,000 | 8\% |
| MULTI-GROUP | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| UNDETERMINED | \$ | 322,151,000 | 8\% | \$ | 381,583,000 | 9\% | \$ | 425,789,000 | 9\% | \$ | 615,131,000 | 13\% | \$ | 756,112,000 | 16\% | \$ | 777,663,000 | 16\% |
| WHITE | \$ | 2,665,048,000 | 66\% | \$ | 2,594,599,000 | 63\% | \$ | 2,712,888,000 | 60\% | \$ | 2,877,187,000 | 59\% | \$ | 2,557,944,000 | 55\% | \$ | 2,681,786,000 | 56\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% |
| Female Owned 50\% or less | \$ | 19,608,000 | 0\% | \$ | 34,558,000 | 1\% | \$ | 119,879,000 | 3\% | \$ | 570,956,000 | 12\% | \$ | 1,007,774,000 | 22\% | \$ | 1,001,480,000 | 21\% |
| Female Owned more than 50\% | \$ | 494,874,000 | 12\% | \$ | 522,024,000 | 13\% | \$ | 540,072,000 | 12\% | \$ | 494,574,000 | 10\% | \$ | 421,618,000 | 9\% | \$ | 511,680,000 | 11\% |
| Male Owned | \$ | 3,499,390,000 | 87\% | \$ | 3,581,379,000 | 87\% | \$ | 3,840,143,000 | 85\% | \$ | 3,817,132,000 | 78\% | \$ | 3,205,203,000 | 69\% | \$ | 3,297,083,000 | 69\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 3,551,769,000 | 74\% |
| New Business or 2 years or less | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 431,691,000 | 9\% |
| Startup, Loan Funds will Open Business | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 784,314,000 | 16\% |
| Change of Ownership | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | - | 0\% | \$ | 42,469,000 | 1\% |
| Veteran | \$ | 154,178,000 | 4\% | \$ | 141,350,000 | 3\% | \$ | 146,389,000 | 3\% | \$ | 119,221,000 | 2\% | \$ | 91,208,000 | 2\% | \$ | 82,161,000 | 2\% |
| Rural | \$ | 544,047,000 | 14\% | \$ | 540,430,000 | 13\% | \$ | 557,363,000 | 12\% | \$ | 619,970,000 | 13\% | \$ | 616,419,000 | 13\% | \$ | 628,118,000 | 13\% |
| Urban | \$ | 3,469,825,000 | 86\% | \$ | 3,597,531,000 | 87\% | \$ | 3,942,731,000 | 88\% | \$ | 4,262,692,000 | 87\% | \$ | 4,018,176,000 | 87\% | \$ | 4,182,125,000 | 87\% |
| Export | \$ | 164,743,000 | 4\% | \$ | 207,210,000 | 5\% | \$ | 198,246,000 | 4\% | \$ | 74,013,000 | 2\% | \$ | 77,910,000 | 2\% | \$ | 64,734,000 | 1\% |
| \$150K and Under | \$ | 65,034,000 | 2\% | \$ | 58,060,000 | 1\% | \$ | 58,143,000 | 1\% | \$ | 62,772,000 | 1\% | \$ | 52,758,000 | 1\% | \$ | 49,683,000 | 1\% |
| >\$150K - \$350K | \$ | 414,793,000 | 10\% | \$ | 397,106,000 | 10\% | \$ | 380,934,000 | 8\% | \$ | 407,032,000 | 8\% | \$ | 402,044,000 | 9\% | \$ | 394,747,000 | 8\% |
| >\$350K - \$2M | \$ | 2,442,444,000 | 61\% | \$ | 2,440,651,000 | 59\% | \$ | 2,548,444,000 | 57\% | \$ | 2,738,430,000 | 56\% | \$ | 2,585,335,000 | 56\% | \$ | 2,843,903,000 | 59\% |
| >\$2M | \$ | 1,091,601,000 | 27\% | \$ | 1,242,144,000 | 30\% | \$ | 1,512,573,000 | 34\% | \$ | 1,674,428,000 | 34\% | \$ | 1,594,458,000 | 34\% | \$ | 1,521,910,000 | 32\% |

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|  | 2014 |  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All 504 | 5,686 |  | 5,591 |  | 5,647 |  | 6,047 |  | 5,730 |  | 5,914 |  |
| Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |
| All Minority | 1,257 | 22\% | 1,308 | 23\% | 1,367 | 24\% | 1,401 | 23\% | 1,337 | 23\% | 1,417 | 24\% |
| AMERICAN INDIAN | 15 | 0\% | 13 | 0\% | 13 | 0\% | 11 | 0\% | 17 | 0\% | 11 | 0\% |
| ASIAN OR PACIFI | 630 | 11\% | 687 | 12\% | 704 | 12\% | 833 | 14\% | 735 | 13\% | 747 | 13\% |
| BLACK | 218 | 4\% | 197 | 4\% | 211 | 4\% | 132 | 2\% | 116 | 2\% | 115 | 2\% |
| HISPANIC | 394 | 7\% | 411 | 7\% | 439 | 8\% | 425 | 7\% | 469 | 8\% | 544 | 9\% |
| MULTI-GROUP | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% |
| UNDETERMINED | 410 | 7\% | 431 | 8\% | 462 | 8\% | 594 | 10\% | 757 | 13\% | 793 | 13\% |
| WHITE | 4,019 | 71\% | 3,852 | 69\% | 3,818 | 68\% | 4,052 | 67\% | 3,636 | 63\% | 3,704 | 63\% |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Reported | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% |
| Female Owned 50\% or less | 31 | 1\% | 47 | 1\% | 135 | 2\% | 833 | 14\% | 1,448 | 25\% | 1,507 | 25\% |
| Female Owned more than 50\% | 881 | 15\% | 859 | 15\% | 897 | 16\% | 848 | 14\% | 679 | 12\% | 758 | 13\% |
| Male Owned | 4,774 | 84\% | 4,685 | 84\% | 4,615 | 82\% | 4,366 | 72\% | 3,603 | 63\% | 3,649 | 62\% |
| Business Age |  |  |  |  |  |  |  |  |  |  |  |  |
| Existing or more than 2 years old | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 4,608 | 78\% |
| New Business or 2 years or less | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 448 | 8\% |
| Startup, Loan Funds will Open Business | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 809 | 14\% |
| Change of Ownership | - | 0\% | - | 0\% | - | 0\% | - | 0\% | - | 0\% | 49 | 1\% |
| Veteran | 244 | 4\% | 234 | 4\% | 232 | 4\% | 185 | 3\% | 155 | 3\% | 121 | 2\% |
| Rural | 871 | 15\% | 861 | 15\% | 889 | 16\% | 1,003 | 17\% | 969 | 17\% | 1,012 | 17\% |
| Urban | 4,815 | 85\% | 4,730 | 85\% | 4,758 | 84\% | 5,044 | 83\% | 4,761 | 83\% | 4,902 | 83\% |
| Export | 158 | 3\% | 201 | 4\% | 170 | 3\% | 54 | 1\% | 71 | 1\% | 57 | 1\% |
| \$150K and Under | 587 | 10\% | 525 | 9\% | 534 | 9\% | 557 | 9\% | 469 | 8\% | 435 | 7\% |
| >\$150K - \$350K | 1,705 | 30\% | 1,611 | 29\% | 1,541 | 27\% | 1,661 | 27\% | 1,622 | 28\% | 1,576 | 27\% |
| >\$350K - \$2M | 3,045 | 54\% | 3,047 | 54\% | 3,095 | 55\% | 3,298 | 55\% | 3,135 | 55\% | 3,405 | 58\% |
| >\$2M | 349 | 6\% | 408 | 7\% | 477 | 8\% | 531 | 9\% | 504 | 9\% | 498 | 8\% |

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