

	2015		2016		2017		2018		2019		2020				
All 7(A)	\$	179,173,100	\$	76,191,600	\$	152,473,700	\$	207,040,300	\$	227,914,800	\$	318,564,800			
Ethnicity															
All Minority	\$	59,095,900	33%	\$	27,903,500	37%	\$	47,463,800	31%	\$	66,247,500	32%	\$	101,640,100	32%
AMERICAN INDIAN	\$	2,785,300	2%	\$	283,000	0%	\$	25,000	0%	\$	1,059,600	0%	\$	1,906,600	1%
ASIAN OR PACIFI	\$	35,852,900	20%	\$	22,721,500	30%	\$	33,351,600	22%	\$	42,262,000	20%	\$	42,390,100	19%
BLACK	\$	2,321,200	1%	\$	1,863,600	2%	\$	940,500	1%	\$	7,864,200	4%	\$	6,836,500	3%
HISPANIC	\$	18,136,500	10%	\$	3,035,400	4%	\$	13,146,700	9%	\$	15,245,300	7%	\$	10,592,100	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	25,201,400	14%	\$	7,672,000	10%	\$	20,789,600	14%	\$	43,761,600	21%	\$	47,286,100	21%
WHITE	\$	94,875,800	53%	\$	40,616,100	53%	\$	84,220,300	55%	\$	97,031,200	47%	\$	119,750,400	53%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	31,359,200	18%	\$	11,585,000	15%	\$	19,099,900	13%	\$	23,228,200	11%	\$	38,770,900	17%
Female Owned more than 50%	\$	20,377,200	11%	\$	10,893,800	14%	\$	30,152,500	20%	\$	31,332,600	15%	\$	27,565,700	12%
Male Owned	\$	127,436,700	71%	\$	53,712,800	70%	\$	103,221,300	68%	\$	152,479,500	74%	\$	161,578,200	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	90,852,000	40%	\$	138,850,800	44%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	23,918,200	10%	\$	26,581,200	8%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	50,534,200	22%	\$	78,054,700	25%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	61,008,900	27%	\$	73,548,900	23%
Veteran	\$	8,905,500	5%	\$	1,131,500	1%	\$	4,219,700	3%	\$	3,114,100	2%	\$	3,240,700	1%
Rural	\$	30,352,000	17%	\$	15,929,800	21%	\$	27,909,100	18%	\$	25,448,400	12%	\$	43,171,300	19%
Urban	\$	148,821,100	83%	\$	60,261,800	79%	\$	124,564,600	82%	\$	181,591,900	88%	\$	184,743,500	81%
Export	\$	8,977,900	5%	\$	1,800,000	2%	\$	19,904,900	13%	\$	7,081,000	3%	\$	14,701,500	6%
CAPLine	\$	4,501,000	3%	\$	235,000	0%	\$	1,050,000	1%	\$	5,426,000	3%	\$	750,000	0%
PLP	\$	95,104,700	53%	\$	47,840,500	63%	\$	82,230,400	54%	\$	150,250,400	73%	\$	163,520,400	72%
Express	\$	18,800,200	10%	\$	10,885,400	14%	\$	13,835,400	9%	\$	22,470,000	11%	\$	14,881,400	7%
Community Advantage	\$	1,885,500	1%	\$	792,000	1%	\$	575,000	0%	\$	816,300	0%	\$	2,214,000	1%
\$150K and Under	\$	19,899,300	11%	\$	11,636,700	15%	\$	13,913,500	9%	\$	21,151,300	10%	\$	12,129,700	5%
>\$150K - \$350K	\$	23,074,000	13%	\$	12,790,700	17%	\$	15,312,400	10%	\$	26,623,000	13%	\$	31,113,800	14%
>\$350K - \$2M	\$	82,800,300	46%	\$	44,398,700	58%	\$	66,334,500	44%	\$	92,809,400	45%	\$	94,941,800	42%
>\$2M	\$	53,399,500	30%	\$	7,365,500	10%	\$	56,913,300	37%	\$	66,456,600	32%	\$	89,729,500	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	523		291		381		602		455		742	
Ethnicity												
All Minority	110	21%	80	27%	85	22%	163	27%	130	29%	229	31%
AMERICAN INDIAN	6	1%	2	1%	1	0%	5	1%	4	1%	5	1%
ASIAN OR PACIFI	68	13%	38	13%	46	12%	82	14%	69	15%	107	14%
BLACK	6	1%	11	4%	8	2%	26	4%	19	4%	48	6%
HISPANIC	30	6%	29	10%	30	8%	50	8%	38	8%	69	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	64	12%	30	10%	42	11%	95	16%	80	18%	111	15%
WHITE	349	67%	181	62%	254	67%	344	57%	245	54%	402	54%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	84	16%	41	14%	53	14%	73	12%	72	16%	83	11%
Female Owned more than 50%	89	17%	46	16%	71	19%	112	19%	84	18%	153	21%
Male Owned	350	67%	204	70%	257	67%	417	69%	299	66%	506	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	228	50%	348	47%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	70	15%	150	20%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	19%	151	20%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	67	15%	91	12%
Veteran	21	4%	8	3%	17	4%	27	4%	18	4%	31	4%
Rural	98	19%	48	16%	72	19%	97	16%	71	16%	132	18%
Urban	425	81%	243	84%	309	81%	505	84%	384	84%	610	82%
Export	9	2%	5	2%	13	3%	7	1%	15	3%	14	2%
CAPLine	8	2%	1	0%	2	1%	5	1%	1	0%	4	1%
PLP	117	22%	70	24%	88	23%	240	40%	224	49%	317	43%
Express	260	50%	159	55%	194	51%	318	53%	162	36%	341	46%
Community Advantage	12	2%	6	2%	4	1%	8	1%	16	4%	14	2%
\$150K and Under	310	59%	191	66%	223	59%	364	60%	183	40%	395	53%
>\$150K - \$350K	92	18%	50	17%	57	15%	99	16%	122	27%	147	20%
>\$350K - \$2M	102	20%	47	16%	82	22%	117	19%	121	27%	168	23%
>\$2M	19	4%	3	1%	19	5%	22	4%	29	6%	32	4%

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	2015		2016		2017		2018		2019		2020							
All 504	\$	64,814,000	\$	27,813,000	\$	21,646,000	\$	53,187,000	\$	88,552,000	\$	90,505,000						
Ethnicity																		
All Minority	\$	26,375,000	41%	\$	13,914,000	50%	\$	9,167,000	42%	\$	19,745,000	37%	\$	16,003,000	18%	\$	19,512,000	22%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	13,176,000	20%	\$	6,450,000	23%	\$	6,681,000	31%	\$	11,249,000	21%	\$	7,662,000	9%	\$	8,991,000	10%
BLACK	\$	8,563,000	13%	\$	6,767,000	24%	\$	1,168,000	5%	\$	225,000	0%	\$	4,619,000	5%	\$	4,457,000	5%
HISPANIC	\$	4,636,000	7%	\$	697,000	3%	\$	1,318,000	6%	\$	8,271,000	16%	\$	3,722,000	4%	\$	6,064,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	6,892,000	11%	\$	103,000	0%	\$	4,177,000	19%	\$	3,432,000	6%	\$	20,498,000	23%	\$	11,399,000	13%
WHITE	\$	31,547,000	49%	\$	13,796,000	50%	\$	8,302,000	38%	\$	30,010,000	56%	\$	52,051,000	59%	\$	59,594,000	66%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	285,000	0%	\$	-	0%	\$	3,105,000	14%	\$	7,357,000	14%	\$	17,813,000	20%	\$	23,749,000	26%
Female Owned more than 50%	\$	2,486,000	4%	\$	2,570,000	9%	\$	2,582,000	12%	\$	7,219,000	14%	\$	5,935,000	7%	\$	10,147,000	11%
Male Owned	\$	62,043,000	96%	\$	25,243,000	91%	\$	15,959,000	74%	\$	38,611,000	73%	\$	64,804,000	73%	\$	56,609,000	63%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	70,117,000	79%	\$	64,399,000	71%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,390,000	8%	\$	-	0%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,045,000	12%	\$	25,876,000	29%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	230,000	0%			
Veteran	\$	1,644,000	3%	\$	78,000	0%	\$	1,168,000	5%	\$	640,000	1%	\$	-	0%	\$	4,332,000	5%
Rural	\$	6,002,000	9%	\$	4,431,000	16%	\$	4,441,000	21%	\$	4,896,000	9%	\$	7,167,000	8%	\$	14,062,000	16%
Urban	\$	58,812,000	91%	\$	23,382,000	84%	\$	17,205,000	79%	\$	48,291,000	91%	\$	81,385,000	92%	\$	76,443,000	84%
Export	\$	4,683,000	7%	\$	1,410,000	5%	\$	-	0%	\$	1,014,000	2%	\$	1,084,000	1%	\$	3,358,000	4%
\$150K and Under	\$	509,000	1%	\$	715,000	3%	\$	514,000	2%	\$	651,000	1%	\$	1,032,000	1%	\$	991,000	1%
>\$150K - \$350K	\$	5,304,000	8%	\$	2,179,000	8%	\$	1,657,000	8%	\$	6,004,000	11%	\$	5,648,000	6%	\$	8,212,000	9%
>\$350K - \$2M	\$	31,025,000	48%	\$	14,166,000	51%	\$	14,498,000	67%	\$	27,048,000	51%	\$	55,898,000	63%	\$	53,322,000	59%
>\$2M	\$	27,976,000	43%	\$	10,753,000	39%	\$	4,977,000	23%	\$	19,484,000	37%	\$	25,974,000	29%	\$	27,980,000	31%

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	2015		2016		2017		2018		2019		2020	
All 504	73		38		32		61		103		116	
Ethnicity												
All Minority	20	27%	11	29%	11	34%	18	30%	21	20%	28	24%
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	11	15%	4	11%	6	19%	8	13%	9	9%	10	9%
BLACK	4	5%	5	13%	1	3%	1	2%	4	4%	7	6%
HISPANIC	5	7%	2	5%	4	13%	9	15%	8	8%	11	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	5%	1	3%	5	16%	4	7%	23	22%	12	10%
WHITE	49	67%	26	68%	16	50%	39	64%	59	57%	76	66%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	1%	-	0%	4	13%	11	18%	26	25%	29	25%
Female Owned more than 50%	6	8%	5	13%	9	28%	10	16%	12	12%	16	14%
Male Owned	66	90%	33	87%	19	59%	40	66%	65	63%	71	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	79	77%	96	83%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	10	10%	-	0%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	14	14%	19	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1	1%
Veteran	2	3%	1	3%	1	3%	3	5%	-	0%	7	6%
Rural	13	18%	5	13%	6	19%	11	18%	15	15%	25	22%
Urban	60	82%	33	87%	26	81%	50	82%	88	85%	91	78%
Export	3	4%	4	11%	-	0%	1	2%	2	2%	2	2%
\$150K and Under	4	5%	6	16%	4	13%	5	8%	10	10%	9	8%
>\$150K - \$350K	21	29%	9	24%	7	22%	23	38%	23	22%	33	28%
>\$350K - \$2M	39	53%	19	50%	19	59%	27	44%	61	59%	65	56%
>\$2M	9	12%	4	11%	2	6%	6	10%	9	9%	9	8%

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