

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	493,544,800	\$	435,055,400	\$	441,088,600	\$	544,193,200	\$	557,808,700	\$	621,067,600						
Ethnicity																		
All Minority	\$	147,479,600	30%	\$	135,234,300	31%	\$	152,955,500	35%	\$	155,317,400	29%	\$	188,276,100	34%	\$	187,470,800	30%
AMERICAN INDIAN	\$	4,446,200	1%	\$	386,000	0%	\$	713,000	0%	\$	1,822,500	0%	\$	6,134,200	1%	\$	3,337,300	1%
ASIAN OR PACIFI	\$	94,793,600	19%	\$	104,487,400	24%	\$	106,933,200	24%	\$	107,428,000	20%	\$	138,949,000	25%	\$	127,463,200	21%
BLACK	\$	9,864,800	2%	\$	9,945,100	2%	\$	9,170,400	2%	\$	16,482,800	3%	\$	13,086,500	2%	\$	22,040,300	4%
HISPANIC	\$	38,375,000	8%	\$	20,415,800	5%	\$	36,138,900	8%	\$	29,584,100	5%	\$	30,106,400	5%	\$	34,630,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	72,446,000	15%	\$	60,843,200	14%	\$	70,068,800	16%	\$	99,519,000	18%	\$	87,203,900	16%	\$	118,895,900	19%
WHITE	\$	273,619,200	55%	\$	238,977,900	55%	\$	218,064,300	49%	\$	289,356,800	53%	\$	282,328,700	51%	\$	314,700,900	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	81,476,300	17%	\$	60,112,700	14%	\$	70,743,000	16%	\$	64,598,800	12%	\$	91,897,700	16%	\$	105,350,300	17%
Female Owned more than 50%	\$	48,966,000	10%	\$	60,489,000	14%	\$	70,038,300	16%	\$	90,973,000	17%	\$	59,510,300	11%	\$	103,612,800	17%
Male Owned	\$	363,102,500	74%	\$	314,453,700	72%	\$	300,307,300	68%	\$	388,621,400	71%	\$	406,400,700	73%	\$	412,104,500	66%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	235,994,100	42%	\$	288,910,800	47%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	59,829,600	11%	\$	55,442,300	9%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	106,392,300	19%	\$	123,757,000	20%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	148,722,700	27%	\$	146,691,300	24%			
Veteran	\$	18,178,600	4%	\$	14,808,600	3%	\$	12,396,800	3%	\$	17,091,500	3%	\$	25,665,400	5%	\$	16,881,300	3%
Rural	\$	98,667,900	20%	\$	92,244,100	21%	\$	78,164,200	18%	\$	75,903,000	14%	\$	96,900,400	17%	\$	110,592,800	18%
Urban	\$	394,876,900	80%	\$	342,811,300	79%	\$	362,924,400	82%	\$	468,290,200	86%	\$	460,908,300	83%	\$	510,474,800	82%
Export	\$	33,077,900	7%	\$	30,014,900	7%	\$	29,893,900	7%	\$	17,039,000	3%	\$	34,786,100	6%	\$	27,469,500	4%
CAPLine	\$	17,601,000	4%	\$	3,310,000	1%	\$	4,500,000	1%	\$	6,496,000	1%	\$	4,250,000	1%	\$	9,275,000	1%
PLP	\$	280,051,800	57%	\$	231,180,300	53%	\$	252,885,500	57%	\$	377,049,700	69%	\$	413,296,000	74%	\$	449,481,300	72%
Express	\$	57,495,700	12%	\$	47,020,500	11%	\$	44,682,800	10%	\$	59,281,200	11%	\$	37,069,800	7%	\$	54,898,700	9%
Community Advantage	\$	3,347,500	1%	\$	2,277,500	1%	\$	2,734,500	1%	\$	3,376,700	1%	\$	4,869,400	1%	\$	3,642,700	1%
\$150K and Under	\$	60,194,600	12%	\$	48,316,100	11%	\$	44,982,200	10%	\$	59,997,700	11%	\$	34,751,900	6%	\$	50,390,400	8%
>\$150K - \$350K	\$	57,245,300	12%	\$	54,288,800	12%	\$	47,473,000	11%	\$	69,262,300	13%	\$	73,384,100	13%	\$	85,593,100	14%
>\$350K - \$2M	\$	216,861,800	44%	\$	210,699,300	48%	\$	213,607,900	48%	\$	224,534,600	41%	\$	242,200,500	43%	\$	299,871,000	48%
>\$2M	\$	159,243,100	32%	\$	121,751,200	28%	\$	135,025,500	31%	\$	190,398,600	35%	\$	207,472,200	37%	\$	185,213,100	30%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	1,479		1,384		1,249		1,615		1,183		1,556	
Ethnicity												
All Minority	341	23%	403	29%	340	27%	427	26%	326	28%	471	30%
AMERICAN INDIAN	13	1%	6	0%	7	1%	13	1%	10	1%	11	1%
ASIAN OR PACIFI	171	12%	198	14%	175	14%	219	14%	172	15%	224	14%
BLACK	41	3%	72	5%	45	4%	66	4%	45	4%	80	5%
HISPANIC	116	8%	127	9%	113	9%	129	8%	99	8%	156	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	208	14%	147	11%	171	14%	239	15%	182	15%	254	16%
WHITE	930	63%	834	60%	738	59%	949	59%	675	57%	831	53%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	219	15%	182	13%	160	13%	195	12%	182	15%	176	11%
Female Owned more than 50%	246	17%	276	20%	238	19%	302	19%	197	17%	312	20%
Male Owned	1,014	69%	926	67%	851	68%	1,118	69%	804	68%	1,068	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	577	49%	792	51%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	228	19%	302	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	217	18%	267	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	155	13%	190	12%
Veteran	66	4%	43	3%	53	4%	78	5%	61	5%	68	4%
Rural	291	20%	224	16%	219	18%	273	17%	191	16%	278	18%
Urban	1,188	80%	1,160	84%	1,030	82%	1,342	83%	992	84%	1,278	82%
Export	42	3%	35	3%	27	2%	13	1%	29	2%	28	2%
CAPLine	20	1%	7	1%	8	1%	8	0%	3	0%	11	1%
PLP	312	21%	293	21%	283	23%	595	37%	575	49%	640	41%
Express	805	54%	787	57%	687	55%	877	54%	453	38%	740	48%
Community Advantage	23	2%	21	2%	20	2%	26	2%	35	3%	28	2%
\$150K and Under	944	64%	902	65%	777	62%	1,027	64%	537	45%	819	53%
>\$150K - \$350K	225	15%	206	15%	179	14%	262	16%	283	24%	331	21%
>\$350K - \$2M	257	17%	236	17%	250	20%	265	16%	296	25%	349	22%
>\$2M	53	4%	40	3%	43	3%	61	4%	67	6%	57	4%

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	2015		2016		2017		2018		2019		2020				
All 504	\$	139,476,000	\$	126,215,000	\$	109,859,000	\$	141,078,000	\$	161,818,000	\$	218,307,000			
Ethnicity															
All Minority	\$	41,631,000	30%	\$	38,915,000	31%	\$	39,734,000	36%	\$	32,947,000	20%	\$	53,327,000	24%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	21,709,000	16%	\$	18,136,000	14%	\$	25,785,000	23%	\$	21,482,000	13%	\$	31,654,000	14%
BLACK	\$	9,715,000	7%	\$	8,706,000	7%	\$	5,404,000	5%	\$	374,000	0%	\$	4,619,000	3%
HISPANIC	\$	10,207,000	7%	\$	12,073,000	10%	\$	8,545,000	8%	\$	12,196,000	9%	\$	6,846,000	4%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	17,115,000	12%	\$	14,942,000	12%	\$	11,646,000	11%	\$	10,505,000	7%	\$	37,207,000	23%
WHITE	\$	80,730,000	58%	\$	72,358,000	57%	\$	58,479,000	53%	\$	91,312,000	65%	\$	91,664,000	57%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	285,000	0%	\$	7,326,000	6%	\$	7,527,000	7%	\$	20,859,000	15%	\$	34,010,000	21%
Female Owned more than 50%	\$	11,012,000	8%	\$	13,287,000	11%	\$	13,652,000	12%	\$	12,284,000	9%	\$	12,897,000	8%
Male Owned	\$	128,179,000	92%	\$	105,602,000	84%	\$	88,680,000	81%	\$	107,935,000	77%	\$	114,911,000	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	126,478,000	78%	\$	162,976,000	75%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	13,053,000	8%	\$	2,799,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	22,287,000	14%	\$	50,987,000	23%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,545,000	1%
Veteran	\$	2,662,000	2%	\$	2,521,000	2%	\$	2,721,000	2%	\$	1,506,000	1%	\$	1,124,000	1%
Rural	\$	16,530,000	12%	\$	17,930,000	14%	\$	16,241,000	15%	\$	19,966,000	14%	\$	20,488,000	13%
Urban	\$	122,946,000	88%	\$	108,285,000	86%	\$	93,618,000	85%	\$	121,112,000	86%	\$	141,330,000	87%
Export	\$	4,984,000	4%	\$	3,981,000	3%	\$	3,740,000	3%	\$	2,304,000	2%	\$	1,084,000	1%
\$150K and Under	\$	1,828,000	1%	\$	1,753,000	1%	\$	1,556,000	1%	\$	1,625,000	1%	\$	1,965,000	1%
>\$150K - \$350K	\$	15,851,000	11%	\$	9,937,000	8%	\$	6,012,000	5%	\$	13,860,000	10%	\$	10,354,000	6%
>\$350K - \$2M	\$	80,092,000	57%	\$	61,103,000	48%	\$	76,480,000	70%	\$	67,546,000	48%	\$	105,720,000	65%
>\$2M	\$	41,705,000	30%	\$	53,422,000	42%	\$	25,811,000	23%	\$	58,047,000	41%	\$	43,779,000	27%

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	2015		2016		2017		2018		2019		2020	
All 504	197		149		135		159		188		272	
Ethnicity												
All Minority	50	25%	36	24%	38	28%	40	25%	36	19%	66	24%
AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	27	14%	15	10%	19	14%	21	13%	19	10%	31	11%
BLACK	6	3%	9	6%	4	3%	2	1%	4	2%	8	3%
HISPANIC	17	9%	12	8%	15	11%	17	11%	13	7%	27	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	13	7%	8	5%	15	11%	14	9%	38	20%	47	17%
WHITE	134	68%	105	70%	82	61%	105	66%	114	61%	159	58%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	1%	3	2%	10	7%	38	24%	49	26%	75	28%
Female Owned more than 50%	28	14%	21	14%	21	16%	18	11%	22	12%	35	13%
Male Owned	168	85%	125	84%	104	77%	103	65%	117	62%	162	60%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	149	79%	227	83%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	9%	2	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	23	12%	39	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4	1%
Veteran	4	2%	5	3%	4	3%	6	4%	2	1%	12	4%
Rural	31	16%	23	15%	21	16%	34	21%	33	18%	51	19%
Urban	166	84%	126	85%	114	84%	125	79%	155	82%	221	81%
Export	4	2%	7	5%	3	2%	2	1%	2	1%	5	2%
\$150K and Under	16	8%	15	10%	12	9%	13	8%	18	10%	19	7%
>\$150K - \$350K	65	33%	39	26%	25	19%	53	33%	41	22%	68	25%
>\$350K - \$2M	103	52%	78	52%	89	66%	75	47%	114	61%	163	60%
>\$2M	13	7%	17	11%	9	7%	18	11%	15	8%	22	8%

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