

	2015		2016		2017		2018		2019		2020							
<b>All 7(A)</b>	\$	817,439,300	\$	743,666,900	\$	823,033,100	\$	927,582,600	\$	932,494,200	\$	921,095,700						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	245,024,300	30%	\$	233,502,400	31%	\$	280,062,600	34%	\$	322,528,400	35%	\$	284,720,500	31%			
AMERICAN INDIAN	\$	5,339,200	1%	\$	903,500	0%	\$	1,488,900	0%	\$	11,436,900	1%	\$	4,414,300	0%			
ASIAN OR PACIFI	\$	170,638,900	21%	\$	176,516,300	24%	\$	197,857,600	24%	\$	228,222,200	24%	\$	196,794,800	21%			
BLACK	\$	14,088,000	2%	\$	15,489,500	2%	\$	23,408,200	3%	\$	25,844,500	3%	\$	30,020,600	3%			
HISPANIC	\$	54,958,200	7%	\$	40,593,100	5%	\$	57,307,900	7%	\$	59,852,300	6%	\$	53,490,800	6%			
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
UNDETERMINED	\$	107,740,100	13%	\$	106,150,100	14%	\$	125,488,200	15%	\$	148,585,000	16%	\$	167,742,400	18%			
WHITE	\$	464,674,900	57%	\$	404,014,400	54%	\$	417,482,300	51%	\$	461,380,800	49%	\$	468,632,800	51%			
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%			
Female Owned 50% or less	\$	142,123,100	17%	\$	107,797,100	14%	\$	108,151,600	13%	\$	133,647,400	15%	\$	133,398,500	14%			
Female Owned more than 50%	\$	84,005,400	10%	\$	99,647,800	13%	\$	127,167,300	15%	\$	125,177,100	13%	\$	149,065,000	16%			
Male Owned	\$	591,310,800	72%	\$	536,222,000	72%	\$	587,714,200	71%	\$	663,669,700	71%	\$	638,632,200	69%			
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	412,717,500	44%	\$	422,929,200	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	114,781,400	12%	\$	90,704,400	10%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	167,888,700	18%	\$	167,228,000	18%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	226,171,600	24%	\$	234,017,900	25%			
<b>Veteran</b>	\$	22,165,500	3%	\$	27,660,000	4%	\$	27,812,300	3%	\$	25,465,500	3%	\$	38,928,700	4%	\$	26,431,200	3%
<b>Rural</b>	\$	172,838,800	21%	\$	152,278,500	20%	\$	158,009,400	19%	\$	122,375,400	13%	\$	148,157,900	16%	\$	162,384,600	18%
<b>Urban</b>	\$	644,600,500	79%	\$	591,388,400	80%	\$	665,023,700	81%	\$	805,207,200	87%	\$	784,336,300	84%	\$	758,711,100	82%
<b>Export</b>	\$	50,632,100	6%	\$	58,620,000	8%	\$	52,388,700	6%	\$	33,228,000	4%	\$	67,599,300	7%	\$	28,894,500	3%
<b>CAPLine</b>	\$	23,791,000	3%	\$	6,010,000	1%	\$	7,016,300	1%	\$	8,446,000	1%	\$	8,500,000	1%	\$	13,135,000	1%
<b>PLP</b>	\$	456,888,400	56%	\$	425,334,700	57%	\$	497,100,700	60%	\$	648,930,000	70%	\$	672,855,600	72%	\$	671,744,700	73%
<b>Express</b>	\$	89,534,700	11%	\$	79,653,000	11%	\$	82,279,100	10%	\$	99,540,300	11%	\$	67,440,900	7%	\$	83,900,600	9%
<b>Community Advantage</b>	\$	4,544,300	1%	\$	4,383,800	1%	\$	4,170,900	1%	\$	6,725,900	1%	\$	7,155,400	1%	\$	5,274,900	1%
<b>\$150K and Under</b>	\$	92,495,900	11%	\$	82,896,200	11%	\$	80,378,700	10%	\$	101,857,800	11%	\$	62,656,300	7%	\$	77,315,600	8%
<b>&gt;\$150K - \$350K</b>	\$	92,623,600	11%	\$	95,339,700	13%	\$	90,674,600	11%	\$	119,516,700	13%	\$	117,697,000	13%	\$	130,361,100	14%
<b>&gt;\$350K - \$2M</b>	\$	371,580,800	45%	\$	353,891,800	48%	\$	380,840,200	46%	\$	427,706,800	46%	\$	389,175,400	42%	\$	428,173,100	46%
<b>&gt;\$2M</b>	\$	260,739,000	32%	\$	211,539,200	28%	\$	271,139,600	33%	\$	278,501,300	30%	\$	362,965,500	39%	\$	285,245,900	31%

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
<b>All 7(A)</b>	<b>2,368</b>		<b>2,402</b>		<b>2,269</b>		<b>2,807</b>		<b>2,044</b>		<b>2,328</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>571</b>	<b>24%</b>	<b>700</b>	<b>29%</b>	<b>637</b>	<b>28%</b>	<b>758</b>	<b>27%</b>	<b>586</b>	<b>29%</b>	<b>676</b>	<b>29%</b>
AMERICAN INDIAN	18	1%	9	0%	12	1%	21	1%	25	1%	17	1%
ASIAN OR PACIFI	307	13%	344	14%	313	14%	378	13%	289	14%	310	13%
BLACK	71	3%	129	5%	94	4%	123	4%	93	5%	116	5%
HISPANIC	175	7%	218	9%	218	10%	236	8%	179	9%	233	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	336	14%	263	11%	283	12%	400	14%	311	15%	384	16%
WHITE	1,461	62%	1,439	60%	1,349	59%	1,649	59%	1,147	56%	1,268	54%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	346	15%	314	13%	289	13%	346	12%	299	15%	264	11%
Female Owned more than 50%	408	17%	472	20%	421	19%	535	19%	352	17%	454	20%
Male Owned	1,614	68%	1,616	67%	1,559	69%	1,926	69%	1,393	68%	1,610	69%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,045	51%	1,222	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	417	20%	424	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	327	16%	396	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	247	12%	282	12%
<b>Veteran</b>	<b>83</b>	<b>4%</b>	<b>90</b>	<b>4%</b>	<b>110</b>	<b>5%</b>	<b>130</b>	<b>5%</b>	<b>98</b>	<b>5%</b>	<b>105</b>	<b>5%</b>
<b>Rural</b>	<b>448</b>	<b>19%</b>	<b>398</b>	<b>17%</b>	<b>424</b>	<b>19%</b>	<b>472</b>	<b>17%</b>	<b>325</b>	<b>16%</b>	<b>424</b>	<b>18%</b>
<b>Urban</b>	<b>1,920</b>	<b>81%</b>	<b>2,004</b>	<b>83%</b>	<b>1,845</b>	<b>81%</b>	<b>2,335</b>	<b>83%</b>	<b>1,719</b>	<b>84%</b>	<b>1,904</b>	<b>82%</b>
<b>Export</b>	<b>67</b>	<b>3%</b>	<b>65</b>	<b>3%</b>	<b>45</b>	<b>2%</b>	<b>29</b>	<b>1%</b>	<b>48</b>	<b>2%</b>	<b>32</b>	<b>1%</b>
<b>CAPLine</b>	<b>29</b>	<b>1%</b>	<b>13</b>	<b>1%</b>	<b>14</b>	<b>1%</b>	<b>12</b>	<b>0%</b>	<b>8</b>	<b>0%</b>	<b>17</b>	<b>1%</b>
<b>PLP</b>	<b>501</b>	<b>21%</b>	<b>522</b>	<b>22%</b>	<b>551</b>	<b>24%</b>	<b>1,055</b>	<b>38%</b>	<b>919</b>	<b>45%</b>	<b>958</b>	<b>41%</b>
<b>Express</b>	<b>1,292</b>	<b>55%</b>	<b>1,367</b>	<b>57%</b>	<b>1,242</b>	<b>55%</b>	<b>1,495</b>	<b>53%</b>	<b>865</b>	<b>42%</b>	<b>1,110</b>	<b>48%</b>
<b>Community Advantage</b>	<b>32</b>	<b>1%</b>	<b>38</b>	<b>2%</b>	<b>33</b>	<b>1%</b>	<b>49</b>	<b>2%</b>	<b>50</b>	<b>2%</b>	<b>42</b>	<b>2%</b>
<b>\$150K and Under</b>	<b>1,487</b>	<b>63%</b>	<b>1,570</b>	<b>65%</b>	<b>1,400</b>	<b>62%</b>	<b>1,757</b>	<b>63%</b>	<b>998</b>	<b>49%</b>	<b>1,238</b>	<b>53%</b>
<b>&gt;\$150K - \$350K</b>	<b>362</b>	<b>15%</b>	<b>362</b>	<b>15%</b>	<b>339</b>	<b>15%</b>	<b>457</b>	<b>16%</b>	<b>453</b>	<b>22%</b>	<b>502</b>	<b>22%</b>
<b>&gt;\$350K - \$2M</b>	<b>434</b>	<b>18%</b>	<b>398</b>	<b>17%</b>	<b>445</b>	<b>20%</b>	<b>502</b>	<b>18%</b>	<b>476</b>	<b>23%</b>	<b>498</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>85</b>	<b>4%</b>	<b>72</b>	<b>3%</b>	<b>85</b>	<b>4%</b>	<b>91</b>	<b>3%</b>	<b>117</b>	<b>6%</b>	<b>90</b>	<b>4%</b>

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020							
<b>All 504</b>	\$	191,622,000	\$	213,486,000	\$	201,617,000	\$	236,238,000	\$	253,689,000	\$	352,303,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	55,317,000	29%	\$	68,636,000	32%	\$	72,496,000	36%	\$	65,145,000	28%	\$	64,676,000	25%	\$	93,645,000	27%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	30,644,000	16%	\$	41,706,000	20%	\$	48,910,000	24%	\$	48,124,000	20%	\$	42,162,000	17%	\$	62,841,000	18%
BLACK	\$	12,528,000	7%	\$	11,796,000	6%	\$	7,440,000	4%	\$	1,289,000	1%	\$	7,732,000	3%	\$	5,308,000	2%
HISPANIC	\$	12,145,000	6%	\$	15,134,000	7%	\$	16,146,000	8%	\$	15,477,000	7%	\$	14,782,000	6%	\$	25,496,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	19,198,000	10%	\$	17,809,000	8%	\$	24,260,000	12%	\$	34,596,000	15%	\$	45,715,000	18%	\$	75,506,000	21%
WHITE	\$	117,107,000	61%	\$	127,041,000	60%	\$	104,861,000	52%	\$	136,497,000	58%	\$	143,298,000	56%	\$	183,152,000	52%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	769,000	0%	\$	7,326,000	3%	\$	13,056,000	6%	\$	47,357,000	20%	\$	49,531,000	20%	\$	78,485,000	22%
Female Owned more than 50%	\$	17,241,000	9%	\$	21,763,000	10%	\$	24,920,000	12%	\$	19,052,000	8%	\$	26,020,000	10%	\$	37,068,000	11%
Male Owned	\$	173,612,000	91%	\$	184,397,000	86%	\$	163,641,000	81%	\$	169,829,000	72%	\$	178,138,000	70%	\$	236,750,000	67%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	201,579,000	79%	\$	251,471,000	71%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	20,147,000	8%	\$	9,470,000	3%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	31,709,000	12%	\$	86,652,000	25%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%	\$	4,710,000	1%			
<b>Veteran</b>	\$	2,805,000	1%	\$	5,370,000	3%	\$	2,900,000	1%	\$	1,640,000	1%	\$	4,222,000	2%	\$	14,995,000	4%
<b>Rural</b>	\$	18,921,000	10%	\$	27,458,000	13%	\$	32,103,000	16%	\$	37,242,000	16%	\$	40,497,000	16%	\$	55,897,000	16%
<b>Urban</b>	\$	172,701,000	90%	\$	186,028,000	87%	\$	169,514,000	84%	\$	198,996,000	84%	\$	213,192,000	84%	\$	296,406,000	84%
<b>Export</b>	\$	7,949,000	4%	\$	6,778,000	3%	\$	5,313,000	3%	\$	2,304,000	1%	\$	1,084,000	0%	\$	11,036,000	3%
<b>\$150K and Under</b>	\$	2,980,000	2%	\$	2,924,000	1%	\$	3,196,000	2%	\$	2,460,000	1%	\$	3,221,000	1%	\$	3,138,000	1%
<b>&gt;\$150K - \$350K</b>	\$	20,638,000	11%	\$	14,336,000	7%	\$	14,763,000	7%	\$	21,032,000	9%	\$	20,345,000	8%	\$	24,825,000	7%
<b>&gt;\$350K - \$2M</b>	\$	118,956,000	62%	\$	102,193,000	48%	\$	131,265,000	65%	\$	120,780,000	51%	\$	153,742,000	61%	\$	197,740,000	56%
<b>&gt;\$2M</b>	\$	49,048,000	26%	\$	94,033,000	44%	\$	52,393,000	26%	\$	91,966,000	39%	\$	76,381,000	30%	\$	126,600,000	36%

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	<b>275</b>		<b>243</b>		<b>249</b>		<b>274</b>		<b>322</b>		<b>405</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>67</b>	<b>24%</b>	<b>60</b>	<b>25%</b>	<b>68</b>	<b>27%</b>	<b>68</b>	<b>25%</b>	<b>75</b>	<b>23%</b>	<b>96</b>	<b>24%</b>
AMERICAN INDIAN	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
ASIAN OR PACIFI	35	13%	27	11%	36	14%	39	14%	38	12%	47	12%
BLACK	10	4%	13	5%	9	4%	4	1%	8	2%	10	2%
HISPANIC	22	8%	20	8%	23	9%	24	9%	29	9%	39	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	17	6%	15	6%	22	9%	39	14%	48	15%	78	19%
WHITE	191	69%	168	69%	159	64%	167	61%	199	62%	231	57%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2	1%	3	1%	19	8%	66	24%	82	25%	108	27%
Female Owned more than 50%	41	15%	35	14%	40	16%	31	11%	42	13%	56	14%
Male Owned	232	84%	205	84%	190	76%	177	65%	198	61%	241	60%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	268	83%	327	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	20	6%	6	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	33	10%	67	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1	0%	5	1%
<b>Veteran</b>	5	2%	11	5%	5	2%	7	3%	5	2%	15	4%
<b>Rural</b>	41	15%	37	15%	41	16%	54	20%	59	18%	77	19%
<b>Urban</b>	234	85%	206	85%	208	84%	220	80%	263	82%	328	81%
<b>Export</b>	7	3%	9	4%	4	2%	2	1%	2	1%	7	2%
<b>\$150K and Under</b>	26	9%	26	11%	27	11%	20	7%	29	9%	27	7%
<b>&gt;\$150K - \$350K</b>	85	31%	57	23%	59	24%	81	30%	82	25%	100	25%
<b>&gt;\$350K - \$2M</b>	149	54%	131	54%	146	59%	144	53%	184	57%	241	60%
<b>&gt;\$2M</b>	15	5%	29	12%	17	7%	29	11%	27	8%	37	9%

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
<b>All Community Advantage</b>	\$	<b>4,544,300</b>	\$	<b>4,383,800</b>	\$	<b>4,170,900</b>	\$	<b>6,725,900</b>	\$	<b>7,155,400</b>	\$	<b>5,274,900</b>
<b>Ethnicity</b>												
<b>All Minority</b>	\$	<b>1,330,600</b> <b>29%</b>	\$	<b>1,136,000</b> <b>26%</b>	\$	<b>1,590,800</b> <b>38%</b>	\$	<b>3,222,900</b> <b>48%</b>	\$	<b>3,076,600</b> <b>43%</b>	\$	<b>2,237,400</b> <b>42%</b>
AMERICAN INDIAN	\$	200,000 4%	\$	- 0%	\$	- 0%	\$	- 0%	\$	250,000 3%	\$	25,000 0%
ASIAN OR PACIFI	\$	245,600 5%	\$	35,000 1%	\$	325,000 8%	\$	1,292,500 19%	\$	515,000 7%	\$	573,000 11%
BLACK	\$	450,000 10%	\$	660,300 15%	\$	695,300 17%	\$	691,800 10%	\$	745,000 10%	\$	979,300 19%
HISPANIC	\$	435,000 10%	\$	440,700 10%	\$	570,500 14%	\$	1,238,600 18%	\$	1,566,600 22%	\$	660,100 13%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	512,500 11%	\$	- 0%	\$	151,000 4%	\$	153,000 2%	\$	50,000 1%	\$	440,000 8%
WHITE	\$	2,701,200 59%	\$	3,247,800 74%	\$	2,429,100 58%	\$	3,350,000 50%	\$	4,028,800 56%	\$	2,597,500 49%
<b>Gender</b>												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	885,600 19%	\$	247,000 6%	\$	638,000 15%	\$	780,500 12%	\$	1,611,000 23%	\$	1,265,400 24%
Female Owned more than 50%	\$	1,592,000 35%	\$	1,613,600 37%	\$	1,428,300 34%	\$	1,945,500 29%	\$	2,312,500 32%	\$	1,001,500 19%
Male Owned	\$	2,066,700 45%	\$	2,523,200 58%	\$	2,104,600 50%	\$	3,999,900 59%	\$	3,231,900 45%	\$	3,008,000 57%
<b>Business Age</b>												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	2,616,600 37%	\$	2,434,500 46%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	1,218,500 17%	\$	453,500 9%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	2,180,500 30%	\$	2,126,400 40%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	1,139,800 16%	\$	260,500 5%
<b>Veteran</b>	\$	142,000 3%	\$	30,700 1%	\$	300,000 7%	\$	977,500 15%	\$	690,000 10%	\$	456,300 9%
<b>Rural</b>	\$	537,000 12%	\$	477,100 11%	\$	165,000 4%	\$	749,900 11%	\$	711,800 10%	\$	477,200 9%
<b>Urban</b>	\$	4,007,300 88%	\$	3,906,700 89%	\$	4,005,900 96%	\$	5,976,000 89%	\$	6,443,600 90%	\$	4,797,700 91%
<b>\$150K and Under</b>	\$	2,469,000 54%	\$	2,913,800 66%	\$	2,747,600 66%	\$	3,240,900 48%	\$	2,920,400 41%	\$	2,573,100 49%
<b>&gt;\$150K - \$350K</b>	\$	2,075,300 46%	\$	1,470,000 34%	\$	1,423,300 34%	\$	3,485,000 52%	\$	4,235,000 59%	\$	2,701,800 51%

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
<b>All Community Advantage</b>	<b>32</b>		<b>38</b>		<b>33</b>		<b>49</b>		<b>50</b>		<b>42</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>9</b>	<b>28%</b>	<b>14</b>	<b>37%</b>	<b>12</b>	<b>36%</b>	<b>21</b>	<b>43%</b>	<b>21</b>	<b>42%</b>	<b>17</b>	<b>40%</b>
AMERICAN INDIAN	1	3%	-	0%	-	0%	-	0%	1	2%	1	2%
ASIAN OR PACIFI	1	3%	1	3%	3	9%	9	18%	5	10%	3	7%
BLACK	3	9%	7	18%	5	15%	5	10%	5	10%	8	19%
HISPANIC	4	13%	6	16%	4	12%	7	14%	10	20%	5	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3	9%	-	0%	2	6%	2	4%	1	2%	6	14%
WHITE	20	63%	24	63%	19	58%	26	53%	28	56%	19	45%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	16%	4	11%	4	12%	7	14%	10	20%	11	26%
Female Owned more than 50%	12	38%	13	34%	10	30%	15	31%	17	34%	8	19%
Male Owned	15	47%	21	55%	19	58%	27	55%	23	46%	23	55%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	17	34%	21	50%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	9	18%	4	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	17	34%	15	36%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	7	14%	2	5%
<b>Veteran</b>	<b>1</b>	<b>3%</b>	<b>1</b>	<b>3%</b>	<b>2</b>	<b>6%</b>	<b>7</b>	<b>14%</b>	<b>5</b>	<b>10%</b>	<b>3</b>	<b>7%</b>
<b>Rural</b>	<b>3</b>	<b>9%</b>	<b>6</b>	<b>16%</b>	<b>2</b>	<b>6%</b>	<b>5</b>	<b>10%</b>	<b>5</b>	<b>10%</b>	<b>4</b>	<b>10%</b>
<b>Urban</b>	<b>29</b>	<b>91%</b>	<b>32</b>	<b>84%</b>	<b>31</b>	<b>94%</b>	<b>44</b>	<b>90%</b>	<b>45</b>	<b>90%</b>	<b>38</b>	<b>90%</b>
<b>\$150K and Under</b>	<b>23</b>	<b>72%</b>	<b>31</b>	<b>82%</b>	<b>27</b>	<b>82%</b>	<b>34</b>	<b>69%</b>	<b>31</b>	<b>62%</b>	<b>30</b>	<b>71%</b>
<b>&gt;\$150K - \$350K</b>	<b>9</b>	<b>28%</b>	<b>7</b>	<b>18%</b>	<b>6</b>	<b>18%</b>	<b>15</b>	<b>31%</b>	<b>19</b>	<b>38%</b>	<b>12</b>	<b>29%</b>

\* All Activity illustrated above is as of 10/18 for each FY listed.

**DISCLAIMER:** The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.