

	2015		2016		2017		2018		2019		2020							
<b>All 7(A)</b>	\$	1,249,850,600	\$	1,166,805,500	\$	1,271,073,400	\$	1,427,151,300	\$	1,357,243,300	\$	1,423,212,700						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	362,084,800	29%	\$	352,935,400	30%	\$	425,267,400	33%	\$	478,554,100	35%	\$	473,679,000	33%			
AMERICAN INDIAN	\$	8,926,200	1%	\$	1,146,500	0%	\$	4,990,900	0%	\$	9,586,500	1%	\$	15,271,700	1%	\$	4,897,300	0%
ASIAN OR PACIFI	\$	255,691,400	20%	\$	260,626,100	22%	\$	305,220,100	24%	\$	312,927,600	22%	\$	323,900,200	24%	\$	347,291,600	24%
BLACK	\$	18,390,900	1%	\$	22,253,500	2%	\$	34,590,400	3%	\$	35,977,500	3%	\$	51,788,800	4%	\$	41,177,500	3%
HISPANIC	\$	79,076,300	6%	\$	68,909,300	6%	\$	80,466,000	6%	\$	76,439,900	5%	\$	87,593,400	6%	\$	80,312,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	172,427,600	14%	\$	166,324,900	14%	\$	193,142,300	15%	\$	237,333,600	17%	\$	239,161,600	18%	\$	264,083,100	19%
WHITE	\$	715,338,200	57%	\$	647,545,200	55%	\$	652,663,700	51%	\$	754,886,200	53%	\$	639,527,600	47%	\$	685,450,600	48%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	215,907,000	17%	\$	174,326,300	15%	\$	181,199,200	14%	\$	206,332,000	14%	\$	213,742,000	16%	\$	206,755,900	15%
Female Owned more than 50%	\$	135,280,500	11%	\$	164,552,200	14%	\$	189,248,900	15%	\$	233,851,900	16%	\$	190,042,000	14%	\$	221,721,400	16%
Male Owned	\$	898,663,100	72%	\$	827,927,000	71%	\$	900,625,300	71%	\$	986,967,400	69%	\$	953,459,300	70%	\$	994,735,400	70%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	606,886,900	45%	\$	643,784,900	45%	\$	643,784,900	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	152,579,100	11%	\$	140,006,200	10%	\$	140,006,200	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	250,100,600	18%	\$	263,318,500	19%	\$	263,318,500	19%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	335,116,100	25%	\$	367,811,900	26%	\$	367,811,900	26%
<b>Veteran</b>	\$	34,102,700	3%	\$	45,214,400	4%	\$	37,975,300	3%	\$	38,940,600	3%	\$	56,524,200	4%	\$	35,527,800	2%
<b>Rural</b>	\$	257,714,500	21%	\$	235,258,600	20%	\$	237,719,600	19%	\$	193,184,300	14%	\$	226,441,300	17%	\$	254,486,300	18%
<b>Urban</b>	\$	992,136,100	79%	\$	931,546,900	80%	\$	1,033,353,800	81%	\$	1,233,967,000	86%	\$	1,130,802,000	83%	\$	1,168,726,400	82%
<b>Export</b>	\$	74,344,800	6%	\$	88,032,800	8%	\$	60,391,600	5%	\$	48,085,000	3%	\$	81,386,300	6%	\$	46,265,500	3%
<b>CAPLine</b>	\$	39,136,600	3%	\$	12,515,000	1%	\$	9,891,800	1%	\$	8,946,000	1%	\$	11,050,000	1%	\$	13,649,500	1%
<b>PLP</b>	\$	710,655,000	57%	\$	671,063,600	58%	\$	775,537,400	61%	\$	1,008,993,100	71%	\$	990,713,300	73%	\$	1,055,561,600	74%
<b>Express</b>	\$	129,991,600	10%	\$	120,015,800	10%	\$	119,410,900	9%	\$	139,859,900	10%	\$	100,536,300	7%	\$	117,796,100	8%
<b>Community Advantage</b>	\$	5,789,200	0%	\$	6,229,200	1%	\$	7,223,900	1%	\$	9,871,100	1%	\$	8,318,500	1%	\$	7,531,400	1%
<b>\$150K and Under</b>	\$	132,116,700	11%	\$	127,617,900	11%	\$	121,094,600	10%	\$	143,632,400	10%	\$	94,785,400	7%	\$	106,828,100	8%
<b>&gt;\$150K - \$350K</b>	\$	139,804,700	11%	\$	141,581,300	12%	\$	143,440,000	11%	\$	176,883,100	12%	\$	172,377,400	13%	\$	189,279,200	13%
<b>&gt;\$350K - \$2M</b>	\$	576,993,900	46%	\$	587,686,000	50%	\$	590,457,200	46%	\$	637,770,700	45%	\$	576,929,700	43%	\$	638,717,200	45%
<b>&gt;\$2M</b>	\$	400,935,300	32%	\$	309,920,300	27%	\$	416,081,600	33%	\$	468,865,100	33%	\$	513,150,800	38%	\$	488,388,200	34%

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	2015		2016		2017		2018		2019		2020	
<b>All 7(A)</b>	<b>3,501</b>		<b>3,616</b>		<b>3,406</b>		<b>4,043</b>		<b>3,015</b>		<b>3,342</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>852</b>	<b>24%</b>	<b>1,019</b>	<b>28%</b>	<b>938</b>	<b>28%</b>	<b>1,102</b>	<b>27%</b>	<b>869</b>	<b>29%</b>	<b>946</b>	<b>28%</b>
AMERICAN INDIAN	28	1%	17	0%	21	1%	33	1%	31	1%	23	1%
ASIAN OR PACIFI	464	13%	501	14%	473	14%	529	13%	424	14%	458	14%
BLACK	92	3%	175	5%	143	4%	189	5%	139	5%	152	5%
HISPANIC	268	8%	326	9%	301	9%	351	9%	275	9%	313	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	516	15%	411	11%	414	12%	554	14%	462	15%	586	18%
WHITE	2,133	61%	2,186	60%	2,054	60%	2,387	59%	1,684	56%	1,810	54%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	515	15%	510	14%	442	13%	524	13%	456	15%	413	12%
Female Owned more than 50%	612	17%	692	19%	629	18%	764	19%	508	17%	650	19%
Male Owned	2,374	68%	2,414	67%	2,335	69%	2,755	68%	2,051	68%	2,279	68%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,516	50%	1,753	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	599	20%	608	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	502	17%	551	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	386	13%	425	13%
<b>Veteran</b>	124	4%	148	4%	163	5%	193	5%	138	5%	144	4%
<b>Rural</b>	630	18%	617	17%	620	18%	663	16%	498	17%	589	18%
<b>Urban</b>	2,871	82%	2,999	83%	2,786	82%	3,380	84%	2,517	83%	2,753	82%
<b>Export</b>	96	3%	101	3%	65	2%	41	1%	61	2%	43	1%
<b>CAPLine</b>	49	1%	24	1%	23	1%	13	0%	12	0%	19	1%
<b>PLP</b>	774	22%	826	23%	867	25%	1,576	39%	1,366	45%	1,420	42%
<b>Express</b>	1,882	54%	1,996	55%	1,755	52%	2,088	52%	1,278	42%	1,554	46%
<b>Community Advantage</b>	43	1%	53	1%	57	2%	74	2%	63	2%	59	2%
<b>\$150K and Under</b>	2,163	62%	2,314	64%	2,037	60%	2,461	61%	1,484	49%	1,724	52%
<b>&gt;\$150K - \$350K</b>	540	15%	538	15%	539	16%	673	17%	659	22%	726	22%
<b>&gt;\$350K - \$2M</b>	668	19%	659	18%	695	20%	758	19%	709	24%	744	22%
<b>&gt;\$2M</b>	130	4%	105	3%	135	4%	151	4%	163	5%	148	4%

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	2015		2016		2017		2018		2019		2020							
<b>All 504</b>	\$	287,342,000	\$	306,605,000	\$	278,085,000	\$	342,941,000	\$	387,451,000	\$	546,747,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	86,555,000	30%	\$	95,293,000	31%	\$	93,820,000	34%	\$	100,965,000	29%	\$	95,785,000	25%	\$	151,733,000	28%
AMERICAN INDIAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	50,456,000	18%	\$	57,703,000	19%	\$	65,049,000	23%	\$	78,855,000	23%	\$	62,172,000	16%	\$	104,528,000	19%
BLACK	\$	14,032,000	5%	\$	14,284,000	5%	\$	9,159,000	3%	\$	1,289,000	0%	\$	8,168,000	2%	\$	7,231,000	1%
HISPANIC	\$	22,067,000	8%	\$	23,306,000	8%	\$	19,612,000	7%	\$	20,566,000	6%	\$	25,445,000	7%	\$	39,974,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	23,686,000	8%	\$	29,983,000	10%	\$	34,733,000	12%	\$	43,127,000	13%	\$	87,843,000	23%	\$	125,042,000	23%
WHITE	\$	177,101,000	62%	\$	181,329,000	59%	\$	149,532,000	54%	\$	198,849,000	58%	\$	203,823,000	53%	\$	269,972,000	49%
<b>Gender</b>																		
	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,359,000	0%	\$	7,548,000	2%	\$	20,434,000	7%	\$	79,255,000	23%	\$	69,830,000	18%	\$	122,780,000	22%
Female Owned more than 50%	\$	31,583,000	11%	\$	31,524,000	10%	\$	33,044,000	12%	\$	28,350,000	8%	\$	42,196,000	11%	\$	48,074,000	9%
Male Owned	\$	254,400,000	89%	\$	267,533,000	87%	\$	224,607,000	81%	\$	235,336,000	69%	\$	275,425,000	71%	\$	375,893,000	69%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	289,320,000	75%	\$	388,532,000	71%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	38,212,000	10%	\$	18,787,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	59,665,000	15%	\$	129,348,000	24%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%	\$	10,080,000	2%
<b>Veteran</b>	\$	11,250,000	4%	\$	7,668,000	3%	\$	4,520,000	2%	\$	3,337,000	1%	\$	6,488,000	2%	\$	18,041,000	3%
<b>Rural</b>	\$	32,236,000	11%	\$	37,212,000	12%	\$	38,529,000	14%	\$	53,331,000	16%	\$	56,168,000	14%	\$	82,839,000	15%
<b>Urban</b>	\$	255,106,000	89%	\$	269,393,000	88%	\$	239,556,000	86%	\$	289,610,000	84%	\$	331,283,000	86%	\$	463,908,000	85%
<b>Export</b>	\$	11,410,000	4%	\$	11,888,000	4%	\$	5,313,000	2%	\$	2,304,000	1%	\$	2,358,000	1%	\$	16,812,000	3%
<b>\$150K and Under</b>	\$	3,906,000	1%	\$	4,441,000	1%	\$	4,777,000	2%	\$	3,478,000	1%	\$	4,268,000	1%	\$	4,460,000	1%
<b>&gt;\$150K - \$350K</b>	\$	28,751,000	10%	\$	22,301,000	7%	\$	20,513,000	7%	\$	30,182,000	9%	\$	29,141,000	8%	\$	33,660,000	6%
<b>&gt;\$350K - \$2M</b>	\$	168,171,000	59%	\$	151,835,000	50%	\$	171,436,000	62%	\$	189,582,000	55%	\$	232,867,000	60%	\$	300,475,000	55%
<b>&gt;\$2M</b>	\$	86,514,000	30%	\$	128,028,000	42%	\$	81,359,000	29%	\$	119,699,000	35%	\$	121,175,000	31%	\$	208,152,000	38%

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	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	<b>388</b>		<b>363</b>		<b>351</b>		<b>407</b>		<b>478</b>		<b>594</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>97</b>	<b>25%</b>	<b>83</b>	<b>23%</b>	<b>91</b>	<b>26%</b>	<b>98</b>	<b>24%</b>	<b>112</b>	<b>23%</b>	<b>139</b>	<b>23%</b>
AMERICAN INDIAN	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
ASIAN OR PACIFI	52	13%	42	12%	49	14%	58	14%	54	11%	68	11%
BLACK	13	3%	15	4%	12	3%	4	1%	10	2%	16	3%
HISPANIC	32	8%	26	7%	30	9%	35	9%	48	10%	55	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	25	6%	30	8%	30	9%	54	13%	77	16%	106	18%
WHITE	266	69%	250	69%	230	66%	255	63%	289	60%	349	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3	1%	4	1%	34	10%	100	25%	120	25%	156	26%
Female Owned more than 50%	58	15%	50	14%	52	15%	49	12%	56	12%	77	13%
Male Owned	327	84%	309	85%	265	75%	258	63%	302	63%	361	61%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	382	80%	472	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	35	7%	13	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	60	13%	98	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1	0%	11	2%
<b>Veteran</b>	13	3%	17	5%	10	3%	9	2%	9	2%	20	3%
<b>Rural</b>	60	15%	54	15%	59	17%	78	19%	82	17%	105	18%
<b>Urban</b>	328	85%	309	85%	292	83%	329	81%	396	83%	489	82%
<b>Export</b>	13	3%	13	4%	4	1%	2	0%	3	1%	9	2%
<b>\$150K and Under</b>	33	9%	40	11%	42	12%	29	7%	38	8%	39	7%
<b>&gt;\$150K - \$350K</b>	117	30%	92	25%	82	23%	118	29%	118	25%	137	23%
<b>&gt;\$350K - \$2M</b>	211	54%	189	52%	200	57%	222	55%	280	59%	357	60%
<b>&gt;\$2M</b>	27	7%	42	12%	27	8%	38	9%	42	9%	61	10%

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	2015		2016		2017		2018		2019		2020							
<b>All Community Advantage</b>	\$	5,789,200	\$	6,229,200	\$	7,223,900	\$	9,871,100	\$	8,318,500	\$	7,531,400						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	1,977,500	34%	\$	1,937,000	31%	\$	3,166,300	44%	\$	4,131,100	42%	\$	3,164,500	38%	\$	3,311,400	44%
AMERICAN INDIAN	\$	200,000	3%	\$	-	0%	\$	-	0%	\$	250,000	3%	\$	99,000	1%			
ASIAN OR PACIFI	\$	692,500	12%	\$	210,000	3%	\$	782,500	11%	\$	1,292,500	13%	\$	515,000	6%	\$	1,073,000	14%
BLACK	\$	575,000	10%	\$	1,100,300	18%	\$	1,018,300	14%	\$	885,800	9%	\$	745,000	9%	\$	1,479,300	20%
HISPANIC	\$	510,000	9%	\$	626,700	10%	\$	1,365,500	19%	\$	1,952,800	20%	\$	1,654,500	20%	\$	660,100	9%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	512,500	9%	\$	75,000	1%	\$	251,000	3%	\$	278,000	3%	\$	225,000	3%	\$	737,500	10%
WHITE	\$	3,299,200	57%	\$	4,217,200	68%	\$	3,806,600	53%	\$	5,462,000	55%	\$	4,929,000	59%	\$	3,482,500	46%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,222,100	21%	\$	527,000	8%	\$	1,961,000	27%	\$	1,074,500	11%	\$	1,913,900	23%	\$	1,725,400	23%
Female Owned more than 50%	\$	2,337,400	40%	\$	2,153,600	35%	\$	2,368,300	33%	\$	2,853,500	29%	\$	2,892,700	35%	\$	1,276,500	17%
Male Owned	\$	2,229,700	39%	\$	3,548,600	57%	\$	2,894,600	40%	\$	5,943,100	60%	\$	3,511,900	42%	\$	4,529,500	60%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,016,400	36%	\$	3,753,500	50%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,218,500	15%	\$	728,500	10%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,793,800	34%	\$	2,541,400	34%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,289,800	16%	\$	508,000	7%			
<b>Veteran</b>	\$	142,000	2%	\$	147,700	2%	\$	300,000	4%	\$	1,326,000	13%	\$	770,000	9%	\$	456,300	6%
<b>Rural</b>	\$	662,000	11%	\$	851,100	14%	\$	624,500	9%	\$	1,350,900	14%	\$	811,800	10%	\$	937,200	12%
<b>Urban</b>	\$	5,127,200	89%	\$	5,378,100	86%	\$	6,599,400	91%	\$	8,520,200	86%	\$	7,506,700	90%	\$	6,594,200	88%
<b>\$150K and Under</b>	\$	3,463,900	60%	\$	4,259,200	68%	\$	4,490,600	62%	\$	5,283,600	54%	\$	4,083,500	49%	\$	3,829,600	51%
<b>&gt;\$150K - \$350K</b>	\$	2,325,300	40%	\$	1,970,000	32%	\$	2,733,300	38%	\$	4,587,500	46%	\$	4,235,000	51%	\$	3,701,800	49%

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	2015		2016		2017		2018		2019		2020	
<b>All Community Advantage</b>	<b>43</b>		<b>53</b>		<b>57</b>		<b>74</b>		<b>63</b>		<b>59</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>16</b>	<b>37%</b>	<b>21</b>	<b>40%</b>	<b>23</b>	<b>40%</b>	<b>28</b>	<b>38%</b>	<b>22</b>	<b>35%</b>	<b>24</b>	<b>41%</b>
AMERICAN INDIAN	1	2%	-	0%	-	0%	-	0%	1	2%	2	3%
ASIAN OR PACIFI	6	14%	3	6%	6	11%	9	12%	5	8%	6	10%
BLACK	4	9%	10	19%	7	12%	7	9%	5	8%	11	19%
HISPANIC	5	12%	8	15%	10	18%	12	16%	11	17%	5	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3	7%	1	2%	3	5%	3	4%	3	5%	10	17%
WHITE	24	56%	31	58%	31	54%	43	58%	38	60%	25	42%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8	19%	7	13%	12	21%	9	12%	13	21%	14	24%
Female Owned more than 50%	18	42%	16	30%	18	32%	24	32%	23	37%	11	19%
Male Owned	17	40%	30	57%	27	47%	41	55%	27	43%	34	58%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	23	37%	30	51%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	9	14%	6	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	23	37%	19	32%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	8	13%	4	7%
<b>Veteran</b>	1	2%	2	4%	2	4%	11	15%	6	10%	3	5%
<b>Rural</b>	4	9%	8	15%	6	11%	10	14%	6	10%	7	12%
<b>Urban</b>	39	91%	45	85%	51	89%	64	86%	57	90%	52	88%
<b>\$150K and Under</b>	33	77%	44	83%	45	79%	54	73%	44	70%	43	73%
<b>&gt;\$150K - \$350K</b>	10	23%	9	17%	12	21%	20	27%	19	30%	16	27%

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