

	2015		2016		2017		2018		2019		2020				
All 7(A)	\$	1,668,693,200	\$	1,569,477,400	\$	1,729,459,000	\$	1,886,099,200	\$	1,840,208,100	\$	1,819,964,100			
Ethnicity															
All Minority	\$	490,573,200	29%	\$	459,977,400	29%	\$	568,663,000	33%	\$	642,089,800	35%	\$	597,138,000	33%
AMERICAN INDIAN	\$	12,579,500	1%	\$	3,462,000	0%	\$	6,168,600	0%	\$	10,599,000	1%	\$	11,278,200	1%
ASIAN OR PACIFI	\$	343,100,000	21%	\$	344,529,300	22%	\$	401,540,200	23%	\$	428,782,900	23%	\$	439,279,000	24%
BLACK	\$	30,424,100	2%	\$	32,590,900	2%	\$	45,905,500	3%	\$	50,852,800	3%	\$	64,114,000	3%
HISPANIC	\$	104,469,600	6%	\$	79,395,200	5%	\$	115,048,700	7%	\$	98,279,800	5%	\$	119,215,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	231,315,500	14%	\$	228,123,300	15%	\$	280,140,800	16%	\$	295,983,800	16%	\$	314,523,300	17%
WHITE	\$	946,804,500	57%	\$	881,376,700	56%	\$	880,655,200	51%	\$	1,001,600,900	53%	\$	883,595,000	48%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	263,578,700	16%	\$	249,300,500	16%	\$	243,257,200	14%	\$	273,344,500	14%	\$	292,752,600	16%
Female Owned more than 50%	\$	185,337,000	11%	\$	214,799,500	14%	\$	252,769,100	15%	\$	287,023,500	15%	\$	250,142,300	14%
Male Owned	\$	1,219,777,500	73%	\$	1,105,377,400	70%	\$	1,233,432,700	71%	\$	1,325,731,200	70%	\$	1,297,313,200	70%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	837,314,900	46%	\$	816,662,400	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	210,715,200	11%	\$	179,744,500	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	326,380,600	18%	\$	325,037,300	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	449,572,300	24%	\$	490,228,700	27%
Veteran	\$	57,357,300	3%	\$	64,189,200	4%	\$	52,382,500	3%	\$	53,859,800	3%	\$	74,417,000	4%
Rural	\$	338,896,200	20%	\$	309,377,100	20%	\$	296,916,300	17%	\$	262,934,300	14%	\$	286,112,400	16%
Urban	\$	1,329,797,000	80%	\$	1,260,100,300	80%	\$	1,432,542,700	83%	\$	1,623,164,900	86%	\$	1,554,095,700	84%
Export	\$	92,540,500	6%	\$	102,974,900	7%	\$	80,074,500	5%	\$	70,824,700	4%	\$	109,806,100	6%
CAPLine	\$	49,132,600	3%	\$	21,640,000	1%	\$	12,791,800	1%	\$	12,896,000	1%	\$	15,550,000	1%
PLP	\$	953,234,700	57%	\$	925,283,800	59%	\$	1,040,876,400	60%	\$	1,310,410,000	69%	\$	1,335,650,000	73%
Express	\$	168,592,300	10%	\$	164,610,800	10%	\$	153,951,800	9%	\$	178,683,800	9%	\$	134,778,000	7%
Community Advantage	\$	8,847,100	1%	\$	7,910,500	1%	\$	11,906,800	1%	\$	11,642,400	1%	\$	10,590,800	1%
\$150K and Under	\$	172,378,700	10%	\$	173,893,500	11%	\$	162,352,400	9%	\$	183,265,900	10%	\$	127,632,700	7%
>\$150K - \$350K	\$	192,353,200	12%	\$	190,355,500	12%	\$	197,635,000	11%	\$	222,064,300	12%	\$	224,584,700	12%
>\$350K - \$2M	\$	765,664,000	46%	\$	782,731,900	50%	\$	788,544,000	46%	\$	850,062,000	45%	\$	822,616,700	45%
>\$2M	\$	538,297,300	32%	\$	422,496,500	27%	\$	580,927,600	34%	\$	630,707,000	33%	\$	665,374,000	36%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	4,626		4,871		4,577		5,165		4,049		4,233	
Ethnicity												
All Minority	1,157	25%	1,335	27%	1,255	27%	1,406	27%	1,158	29%	1,208	29%
AMERICAN INDIAN	39	1%	26	1%	32	1%	38	1%	39	1%	36	1%
ASIAN OR PACIFI	626	14%	668	14%	629	14%	688	13%	577	14%	564	13%
BLACK	126	3%	228	5%	189	4%	245	5%	188	5%	201	5%
HISPANIC	366	8%	413	8%	405	9%	435	8%	354	9%	407	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	656	14%	572	12%	565	12%	690	13%	614	15%	738	17%
WHITE	2,813	61%	2,964	61%	2,757	60%	3,069	59%	2,277	56%	2,287	54%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	684	15%	687	14%	607	13%	666	13%	593	15%	525	12%
Female Owned more than 50%	800	17%	931	19%	845	18%	971	19%	690	17%	804	19%
Male Owned	3,142	68%	3,253	67%	3,125	68%	3,528	68%	2,766	68%	2,904	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,040	50%	2,236	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	795	20%	765	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	678	17%	679	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	521	13%	548	13%
Veteran	166	4%	215	4%	220	5%	253	5%	183	5%	165	4%
Rural	821	18%	837	17%	824	18%	852	16%	643	16%	739	17%
Urban	3,805	82%	4,034	83%	3,753	82%	4,313	84%	3,406	84%	3,494	83%
Export	120	3%	136	3%	88	2%	56	1%	82	2%	57	1%
CAPLine	66	1%	32	1%	28	1%	17	0%	16	0%	21	0%
PLP	1,047	23%	1,124	23%	1,170	26%	2,024	39%	1,840	45%	1,823	43%
Express	2,420	52%	2,690	55%	2,310	50%	2,646	51%	1,711	42%	1,950	46%
Community Advantage	66	1%	70	1%	93	2%	85	2%	78	2%	69	2%
\$150K and Under	2,811	61%	3,118	64%	2,728	60%	3,109	60%	1,986	49%	2,184	52%
>\$150K - \$350K	741	16%	729	15%	744	16%	845	16%	865	21%	905	21%
>\$350K - \$2M	899	19%	883	18%	921	20%	1,008	20%	984	24%	954	23%
>\$2M	175	4%	141	3%	184	4%	203	4%	214	5%	190	4%

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	2015		2016		2017		2018		2019		2020	
All 504	\$	370,172,000	\$	415,110,000	\$	352,160,000	\$	423,189,000	\$	484,400,000	\$	656,403,000
Ethnicity												
All Minority	\$	111,056,000 30%	\$	141,694,000 34%	\$	112,474,000 32%	\$	119,823,000 28%	\$	127,977,000 26%	\$	178,455,000 27%
AMERICAN INDIAN	\$	- 0%	\$	- 0%	\$	- 0%	\$	255,000 0%	\$	- 0%	\$	- 0%
ASIAN OR PACIFI	\$	63,356,000 17%	\$	88,196,000 21%	\$	74,771,000 21%	\$	87,520,000 21%	\$	78,401,000 16%	\$	116,088,000 18%
BLACK	\$	17,656,000 5%	\$	19,935,000 5%	\$	13,235,000 4%	\$	1,579,000 0%	\$	14,476,000 3%	\$	9,472,000 1%
HISPANIC	\$	30,044,000 8%	\$	33,563,000 8%	\$	24,468,000 7%	\$	30,469,000 7%	\$	35,100,000 7%	\$	52,895,000 8%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	31,337,000 8%	\$	41,097,000 10%	\$	39,051,000 11%	\$	65,068,000 15%	\$	100,883,000 21%	\$	147,533,000 22%
WHITE	\$	227,779,000 62%	\$	232,319,000 56%	\$	200,635,000 57%	\$	238,298,000 56%	\$	255,540,000 53%	\$	330,415,000 50%
Gender			\$	-								
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	1,964,000 1%	\$	9,013,000 2%	\$	28,567,000 8%	\$	98,135,000 23%	\$	91,902,000 19%	\$	150,912,000 23%
Female Owned more than 50%	\$	47,886,000 13%	\$	47,161,000 11%	\$	43,220,000 12%	\$	35,092,000 8%	\$	49,789,000 10%	\$	57,988,000 9%
Male Owned	\$	320,322,000 87%	\$	358,936,000 86%	\$	280,373,000 80%	\$	289,962,000 69%	\$	342,709,000 71%	\$	447,503,000 68%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	367,034,000 76%	\$	477,807,000 73%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	44,286,000 9%	\$	22,540,000 3%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	72,826,000 15%	\$	144,680,000 22%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	254,000 0%	\$	11,376,000 2%
Veteran	\$	14,314,000 4%	\$	10,910,000 3%	\$	5,378,000 2%	\$	5,966,000 1%	\$	6,488,000 1%	\$	24,698,000 4%
Rural	\$	40,063,000 11%	\$	53,267,000 13%	\$	46,236,000 13%	\$	66,971,000 16%	\$	62,479,000 13%	\$	102,882,000 16%
Urban	\$	330,109,000 89%	\$	361,843,000 87%	\$	305,924,000 87%	\$	356,218,000 84%	\$	421,921,000 87%	\$	553,521,000 84%
Export	\$	17,607,000 5%	\$	16,952,000 4%	\$	9,330,000 3%	\$	2,304,000 1%	\$	2,772,000 1%	\$	16,812,000 3%
\$150K and Under	\$	5,218,000 1%	\$	4,970,000 1%	\$	6,433,000 2%	\$	4,968,000 1%	\$	5,734,000 1%	\$	5,485,000 1%
>\$150K - \$350K	\$	34,944,000 9%	\$	29,051,000 7%	\$	28,895,000 8%	\$	36,532,000 9%	\$	35,079,000 7%	\$	44,579,000 7%
>\$350K - \$2M	\$	232,162,000 63%	\$	213,499,000 51%	\$	226,800,000 64%	\$	247,924,000 59%	\$	288,602,000 60%	\$	365,625,000 56%
>\$2M	\$	97,848,000 26%	\$	167,590,000 40%	\$	90,032,000 26%	\$	133,765,000 32%	\$	154,985,000 32%	\$	240,714,000 37%

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	2015		2016		2017		2018		2019		2020	
All 504	520		482		474		521		594		735	
Ethnicity												
All Minority	132	25%	121	25%	118	25%	126	24%	141	24%	169	23%
AMERICAN INDIAN	-	0%	-	0%	-	0%	1	0%	-	0%	-	0%
ASIAN OR PACIFI	66	13%	57	12%	63	13%	71	14%	66	11%	77	10%
BLACK	18	3%	23	5%	16	3%	6	1%	16	3%	18	2%
HISPANIC	48	9%	41	9%	39	8%	48	9%	59	10%	74	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	32	6%	45	9%	39	8%	76	15%	90	15%	131	18%
WHITE	356	68%	316	66%	317	67%	319	61%	363	61%	435	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4	1%	5	1%	43	9%	129	25%	156	26%	188	26%
Female Owned more than 50%	78	15%	70	15%	75	16%	64	12%	69	12%	98	13%
Male Owned	438	84%	407	84%	356	75%	328	63%	369	62%	449	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	482	81%	587	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	41	7%	16	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	70	12%	119	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1	0%	13	2%
Veteran	20	4%	22	5%	12	3%	14	3%	9	2%	29	4%
Rural	81	16%	74	15%	73	15%	96	18%	99	17%	133	18%
Urban	439	84%	408	85%	401	85%	425	82%	495	83%	602	82%
Export	19	4%	19	4%	9	2%	2	0%	4	1%	9	1%
\$150K and Under	46	9%	45	9%	56	12%	41	8%	50	8%	47	6%
>\$150K - \$350K	143	28%	120	25%	118	25%	144	28%	142	24%	182	25%
>\$350K - \$2M	300	58%	263	55%	269	57%	294	56%	349	59%	433	59%
>\$2M	31	6%	54	11%	31	7%	42	8%	53	9%	73	10%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	8,847,100	\$	7,910,500	\$	11,906,800	\$	11,642,400	\$	10,590,800	\$	8,916,900						
Ethnicity																		
All Minority	\$	3,345,400	38%	\$	2,502,000	32%	\$	4,315,200	36%	\$	5,223,100	45%	\$	3,822,500	36%	\$	4,077,400	46%
AMERICAN INDIAN	\$	300,000	3%	\$	-	0%	\$	-	0%	\$	250,000	2%	\$	99,000	1%			
ASIAN OR PACIFI	\$	1,132,500	13%	\$	210,000	3%	\$	1,202,500	10%	\$	1,497,500	13%	\$	765,000	7%	\$	1,178,000	13%
BLACK	\$	748,100	8%	\$	1,121,300	14%	\$	1,058,300	9%	\$	1,317,800	11%	\$	957,400	9%	\$	1,773,300	20%
HISPANIC	\$	1,164,800	13%	\$	1,170,700	15%	\$	2,054,400	17%	\$	2,407,800	21%	\$	1,850,100	17%	\$	1,027,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	562,500	6%	\$	75,000	1%	\$	251,000	2%	\$	427,300	4%	\$	679,300	6%	\$	762,500	9%
WHITE	\$	4,939,200	56%	\$	5,333,500	67%	\$	7,340,600	62%	\$	5,992,000	51%	\$	6,089,000	57%	\$	4,077,000	46%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,421,900	16%	\$	579,000	7%	\$	3,178,500	27%	\$	1,873,800	16%	\$	2,027,700	19%	\$	2,139,900	24%
Female Owned more than 50%	\$	3,650,500	41%	\$	2,568,600	32%	\$	2,681,300	23%	\$	3,288,500	28%	\$	4,204,700	40%	\$	1,937,500	22%
Male Owned	\$	3,774,700	43%	\$	4,762,900	60%	\$	6,047,000	51%	\$	6,480,100	56%	\$	4,358,400	41%	\$	4,839,500	54%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,522,000	33%	\$	4,153,500	47%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,588,300	15%	\$	770,500	9%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,965,700	37%	\$	3,035,400	34%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,514,800	14%	\$	957,500	11%			
Veteran	\$	217,000	2%	\$	206,700	3%	\$	719,400	6%	\$	1,801,000	15%	\$	885,500	8%	\$	456,300	5%
Rural	\$	1,037,000	12%	\$	1,110,400	14%	\$	1,119,500	9%	\$	1,775,900	15%	\$	811,800	8%	\$	979,200	11%
Urban	\$	7,810,100	88%	\$	6,800,100	86%	\$	10,787,300	91%	\$	9,866,500	85%	\$	9,779,000	92%	\$	7,937,700	89%
\$150K and Under	\$	5,091,800	58%	\$	5,528,500	70%	\$	7,558,500	63%	\$	5,771,900	50%	\$	4,724,400	45%	\$	4,370,600	49%
>\$150K - \$350K	\$	3,755,300	42%	\$	2,382,000	30%	\$	4,348,300	37%	\$	5,870,500	50%	\$	5,866,400	55%	\$	4,546,300	51%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	66		70		93		85		78		69	
Ethnicity												
All Minority	28	42%	27	39%	33	35%	35	41%	27	35%	30	43%
AMERICAN INDIAN	2	3%	-	0%	-	0%	-	0%	1	1%	2	3%
ASIAN OR PACIFI	11	17%	3	4%	9	10%	10	12%	6	8%	7	10%
BLACK	6	9%	11	16%	8	9%	10	12%	7	9%	13	19%
HISPANIC	9	14%	13	19%	16	17%	15	18%	13	17%	8	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	6%	1	1%	3	3%	4	5%	7	9%	11	16%
WHITE	34	52%	42	60%	57	61%	46	54%	44	56%	28	41%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	15%	8	11%	-	0%	14	16%	15	19%	16	23%
Female Owned more than 50%	29	44%	21	30%	-	0%	27	32%	30	38%	16	23%
Male Owned	27	41%	41	59%	-	0%	44	52%	33	42%	37	54%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	28	36%	32	46%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	12	15%	7	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	29	37%	23	33%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	9	12%	7	10%
Veteran	2	0%	3	4%	5	5%	13	15%	7	9%	3	4%
Rural	7	11%	10	14%	12	13%	12	14%	6	8%	8	12%
Urban	59	89%	60	86%	81	87%	73	86%	72	92%	61	88%
\$150K and Under	50	76%	59	84%	74	80%	59	69%	52	67%	49	71%
>\$150K - \$350K	16	24%	11	16%	19	20%	26	31%	26	33%	20	29%

* All Activity illustrated above is as of 11/01 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.