

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	2,043,578,400	\$	1,998,877,500	\$	2,137,591,100	\$	2,361,460,300	\$	2,229,910,200	\$	2,236,180,200						
Ethnicity																		
All Minority	\$	598,416,900	29%	\$	581,161,300	29%	\$	683,543,200	32%	\$	727,146,300	31%	\$	797,298,900	36%	\$	724,447,100	32%
AMERICAN INDIAN	\$	17,438,000	1%	\$	4,968,500	0%	\$	7,263,600	0%	\$	13,141,200	1%	\$	21,061,300	1%	\$	12,425,600	1%
ASIAN OR PACIFI	\$	420,088,400	21%	\$	431,460,600	22%	\$	495,346,600	23%	\$	515,336,800	22%	\$	551,379,200	25%	\$	516,018,600	23%
BLACK	\$	35,244,000	2%	\$	39,850,000	2%	\$	53,031,800	2%	\$	64,480,500	3%	\$	78,861,300	4%	\$	67,906,700	3%
HISPANIC	\$	125,646,500	6%	\$	104,882,200	5%	\$	127,901,200	6%	\$	134,187,800	6%	\$	145,997,100	7%	\$	128,096,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	297,916,400	15%	\$	276,415,500	14%	\$	337,949,200	16%	\$	377,399,000	16%	\$	364,578,500	16%	\$	459,890,000	21%
WHITE	\$	1,147,245,100	56%	\$	1,141,300,700	57%	\$	1,116,098,700	52%	\$	1,256,915,000	53%	\$	1,068,032,800	48%	\$	1,051,843,100	47%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	322,564,200	16%	\$	302,020,300	15%	\$	296,378,100	14%	\$	321,232,200	14%	\$	350,038,200	16%	\$	317,673,800	14%
Female Owned more than 50%	\$	225,445,300	11%	\$	299,265,700	15%	\$	313,300,500	15%	\$	345,987,600	15%	\$	300,657,000	13%	\$	328,545,100	15%
Male Owned	\$	1,495,568,900	73%	\$	1,397,591,500	70%	\$	1,527,912,500	71%	\$	1,694,240,500	72%	\$	1,579,215,000	71%	\$	1,589,961,300	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,038,075,300	47%	\$	1,023,999,300	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	260,374,200	12%	\$	218,135,400	10%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	380,188,600	17%	\$	400,781,400	18%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	534,585,000	24%	\$	583,872,900	26%			
Veteran	\$	76,314,400	4%	\$	89,163,300	4%	\$	79,934,500	4%	\$	83,433,400	4%	\$	89,708,200	4%	\$	65,139,300	3%
Rural	\$	416,591,500	20%	\$	395,306,600	20%	\$	367,030,700	17%	\$	338,643,600	14%	\$	360,903,100	16%	\$	385,170,000	17%
Urban	\$	1,626,986,900	80%	\$	1,603,570,900	80%	\$	1,770,560,400	83%	\$	2,022,816,700	86%	\$	1,869,007,100	84%	\$	1,851,010,200	83%
Export	\$	117,545,000	6%	\$	130,534,100	7%	\$	103,027,500	5%	\$	99,971,700	4%	\$	126,274,100	6%	\$	70,068,200	3%
CAPLine	\$	57,933,600	3%	\$	34,246,300	2%	\$	16,156,800	1%	\$	15,312,900	1%	\$	20,025,000	1%	\$	27,489,500	1%
PLP	\$	1,172,161,300	57%	\$	1,173,366,700	59%	\$	1,312,843,200	61%	\$	1,650,461,500	70%	\$	1,613,127,500	72%	\$	1,672,474,300	75%
Express	\$	212,648,100	10%	\$	206,687,100	10%	\$	182,697,200	9%	\$	217,883,000	9%	\$	168,063,900	8%	\$	180,480,500	8%
Community Advantage	\$	9,824,100	0%	\$	9,618,500	0%	\$	13,369,800	1%	\$	14,323,400	1%	\$	13,056,500	1%	\$	10,441,900	0%
\$150K and Under	\$	214,929,000	11%	\$	214,454,500	11%	\$	195,736,800	9%	\$	221,926,000	9%	\$	160,982,100	7%	\$	168,958,500	8%
>\$150K - \$350K	\$	239,823,500	12%	\$	240,255,600	12%	\$	232,796,600	11%	\$	273,234,100	12%	\$	268,129,600	12%	\$	285,396,300	13%
>\$350K - \$2M	\$	946,871,400	46%	\$	983,520,800	49%	\$	973,450,800	46%	\$	1,049,606,700	44%	\$	994,329,400	45%	\$	1,006,860,800	45%
>\$2M	\$	641,954,500	31%	\$	560,646,600	28%	\$	735,606,900	34%	\$	816,693,500	35%	\$	806,469,100	36%	\$	774,964,600	35%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	5,759		6,076		5,527		6,298		5,017		5,179	
Ethnicity												
All Minority	1,428	25%	1,640	27%	1,490	27%	1,697	27%	1,400	28%	1,430	28%
AMERICAN INDIAN	47	1%	34	1%	38	1%	46	1%	42	1%	41	1%
ASIAN OR PACIFI	758	13%	820	13%	752	14%	818	13%	704	14%	666	13%
BLACK	160	3%	275	5%	226	4%	300	5%	227	5%	243	5%
HISPANIC	463	8%	511	8%	474	9%	533	8%	427	9%	480	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	839	15%	723	12%	687	12%	849	13%	745	15%	872	17%
WHITE	3,492	61%	3,713	61%	3,350	61%	3,752	60%	2,872	57%	2,877	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	860	15%	838	14%	740	13%	794	13%	729	15%	633	12%
Female Owned more than 50%	997	17%	1,143	19%	1,009	18%	1,155	18%	878	18%	988	19%
Male Owned	3,902	68%	4,095	67%	3,778	68%	4,349	69%	3,410	68%	3,558	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,564	51%	2,744	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	971	19%	929	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	826	16%	851	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	640	13%	648	13%
Veteran	227	4%	279	5%	268	5%	306	5%	231	5%	223	4%
Rural	1,010	18%	1,046	17%	986	18%	1,038	16%	792	16%	899	17%
Urban	4,749	82%	5,030	83%	4,541	82%	5,260	84%	4,225	84%	4,280	83%
Export	147	3%	167	3%	114	2%	70	1%	97	2%	64	1%
CAPLine	78	1%	43	1%	34	1%	22	0%	26	1%	32	1%
PLP	1,296	23%	1,414	23%	1,437	26%	2,480	39%	2,230	44%	2,254	44%
Express	3,052	53%	3,348	55%	2,753	50%	3,203	51%	2,177	43%	2,376	46%
Community Advantage	73	1%	83	1%	103	2%	106	2%	95	2%	78	2%
\$150K and Under	3,519	61%	3,850	63%	3,272	59%	3,762	60%	2,526	50%	2,684	52%
>\$150K - \$350K	926	16%	920	15%	881	16%	1,044	17%	1,038	21%	1,089	21%
>\$350K - \$2M	1,106	19%	1,123	18%	1,141	21%	1,232	20%	1,193	24%	1,174	23%
>\$2M	208	4%	183	3%	233	4%	260	4%	260	5%	232	4%

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	2015		2016		2017		2018		2019		2020							
All 504	\$	452,703,000	\$	525,695,000	\$	459,394,000	\$	525,835,000	\$	603,305,000	\$	770,906,000						
Ethnicity																		
All Minority	\$	143,262,000	32%	\$	176,211,000	34%	\$	155,547,000	34%	\$	145,633,000	28%	\$	144,726,000	24%	\$	204,397,000	27%
AMERICAN INDIAN	\$	192,000	0%	\$	-	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	78,429,000	17%	\$	109,967,000	21%	\$	109,576,000	24%	\$	108,926,000	21%	\$	89,162,000	15%	\$	129,809,000	17%
BLACK	\$	20,107,000	4%	\$	27,214,000	5%	\$	15,441,000	3%	\$	1,898,000	0%	\$	15,342,000	3%	\$	10,700,000	1%
HISPANIC	\$	44,534,000	10%	\$	39,030,000	7%	\$	30,401,000	7%	\$	34,554,000	7%	\$	40,222,000	7%	\$	63,888,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	43,920,000	10%	\$	45,228,000	9%	\$	44,566,000	10%	\$	79,445,000	15%	\$	123,592,000	20%	\$	167,558,000	22%
WHITE	\$	265,521,000	59%	\$	304,256,000	58%	\$	259,281,000	56%	\$	300,757,000	57%	\$	334,987,000	56%	\$	398,951,000	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,964,000	0%	\$	9,013,000	2%	\$	38,589,000	8%	\$	120,273,000	23%	\$	115,150,000	19%	\$	183,895,000	24%
Female Owned more than 50%	\$	57,034,000	13%	\$	62,183,000	12%	\$	51,469,000	11%	\$	41,788,000	8%	\$	59,272,000	10%	\$	69,757,000	9%
Male Owned	\$	393,705,000	87%	\$	454,499,000	86%	\$	369,336,000	80%	\$	363,774,000	69%	\$	428,883,000	71%	\$	517,254,000	67%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	451,443,000	75%	\$	570,263,000	74%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	60,850,000	10%	\$	27,114,000	4%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	90,758,000	15%	\$	162,028,000	21%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%	\$	11,501,000	1%			
Veteran	\$	16,986,000	4%	\$	16,328,000	3%	\$	7,670,000	2%	\$	8,358,000	2%	\$	10,484,000	2%	\$	27,864,000	4%
Rural	\$	48,542,000	11%	\$	69,840,000	13%	\$	57,562,000	13%	\$	81,100,000	15%	\$	76,026,000	13%	\$	117,165,000	15%
Urban	\$	404,161,000	89%	\$	455,855,000	87%	\$	401,832,000	87%	\$	444,735,000	85%	\$	527,279,000	87%	\$	653,741,000	85%
Export	\$	21,579,000	5%	\$	18,133,000	3%	\$	9,436,000	2%	\$	3,793,000	1%	\$	3,380,000	1%	\$	18,273,000	2%
\$150K and Under	\$	6,980,000	2%	\$	6,475,000	1%	\$	7,156,000	2%	\$	5,743,000	1%	\$	6,950,000	1%	\$	6,900,000	1%
>\$150K - \$350K	\$	46,183,000	10%	\$	38,146,000	7%	\$	37,003,000	8%	\$	46,513,000	9%	\$	43,652,000	7%	\$	54,935,000	7%
>\$350K - \$2M	\$	280,920,000	62%	\$	278,684,000	53%	\$	291,039,000	63%	\$	309,230,000	59%	\$	352,027,000	58%	\$	436,877,000	57%
>\$2M	\$	118,620,000	26%	\$	202,390,000	38%	\$	124,196,000	27%	\$	164,349,000	31%	\$	200,676,000	33%	\$	272,194,000	35%

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	2015		2016		2017		2018		2019		2020	
All 504	640		615		595		651		727		882	
Ethnicity												
All Minority	170	27%	150	24%	154	26%	151	23%	165	23%	194	22%
AMERICAN INDIAN	1	0%	-	0%	1	0%	1	0%	-	0%	-	0%
ASIAN OR PACIFI	82	13%	71	12%	86	14%	86	13%	78	11%	88	10%
BLACK	24	4%	29	5%	19	3%	7	1%	18	2%	21	2%
HISPANIC	63	10%	50	8%	48	8%	57	9%	69	9%	85	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	44	7%	55	9%	44	7%	92	14%	109	15%	151	17%
WHITE	426	67%	410	67%	397	67%	408	63%	453	62%	537	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4	1%	5	1%	59	10%	160	25%	181	25%	233	26%
Female Owned more than 50%	96	15%	95	15%	88	15%	76	12%	82	11%	114	13%
Male Owned	540	84%	515	84%	448	75%	415	64%	464	64%	535	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	583	80%	706	80%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	54	7%	21	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	89	12%	141	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1	0%	14	2%
Veteran	24	4%	31	5%	18	3%	19	3%	13	2%	33	4%
Rural	98	15%	99	16%	87	15%	120	18%	126	17%	162	18%
Urban	542	85%	516	84%	508	85%	531	82%	601	83%	720	82%
Export	22	3%	21	3%	10	2%	5	1%	5	1%	11	1%
\$150K and Under	62	10%	59	10%	62	10%	48	7%	60	8%	60	7%
>\$150K - \$350K	188	29%	157	26%	150	25%	184	28%	174	24%	221	25%
>\$350K - \$2M	352	55%	335	54%	341	57%	368	57%	425	58%	515	58%
>\$2M	38	6%	64	10%	42	7%	51	8%	68	9%	86	10%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	9,824,100	\$	9,618,500	\$	13,369,800	\$	14,323,400	\$	13,056,500	\$	10,441,900						
Ethnicity																		
All Minority	\$	3,465,400	35%	\$	3,475,000	36%	\$	4,844,200	36%	\$	5,817,600	41%	\$	4,218,500	32%	\$	4,847,400	46%
AMERICAN INDIAN	\$	300,000	3%	\$	-	0%	\$	150,000	1%	\$	-	0%	\$	250,000	2%	\$	169,000	2%
ASIAN OR PACIFI	\$	1,132,500	12%	\$	705,000	7%	\$	1,352,500	10%	\$	1,607,500	11%	\$	765,000	6%	\$	1,178,000	11%
BLACK	\$	748,100	8%	\$	1,469,300	15%	\$	1,287,300	10%	\$	1,610,300	11%	\$	1,203,400	9%	\$	2,473,300	24%
HISPANIC	\$	1,284,800	13%	\$	1,300,700	14%	\$	2,054,400	15%	\$	2,599,800	18%	\$	2,000,100	15%	\$	1,027,100	10%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	562,500	6%	\$	75,000	1%	\$	251,000	2%	\$	619,800	4%	\$	1,040,000	8%	\$	962,500	9%
WHITE	\$	5,796,200	59%	\$	6,068,500	63%	\$	8,274,600	62%	\$	7,886,000	55%	\$	7,798,000	60%	\$	4,632,000	44%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,421,900	14%	\$	579,000	6%	\$	3,178,500	24%	\$	2,321,300	16%	\$	2,691,700	21%	\$	2,139,900	20%
Female Owned more than 50%	\$	4,007,500	41%	\$	3,427,600	36%	\$	3,124,300	23%	\$	4,410,500	31%	\$	4,289,700	33%	\$	2,712,500	26%
Male Owned	\$	4,394,700	45%	\$	5,611,900	58%	\$	7,067,000	53%	\$	7,591,600	53%	\$	6,075,100	47%	\$	5,589,500	54%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,417,000	34%	\$	4,758,500	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,588,300	12%	\$	770,500	7%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,212,400	40%	\$	3,955,400	38%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,838,800	14%	\$	957,500	9%			
Veteran	\$	217,000	2%	\$	206,700	2%	\$	719,400	5%	\$	1,983,000	14%	\$	1,241,500	10%	\$	931,300	9%
Rural	\$	1,037,000	11%	\$	1,360,400	14%	\$	1,519,500	11%	\$	2,377,400	17%	\$	911,800	7%	\$	1,229,200	12%
Urban	\$	8,787,100	89%	\$	8,258,100	86%	\$	11,850,300	89%	\$	11,946,000	83%	\$	12,144,700	93%	\$	9,212,700	88%
\$150K and Under	\$	5,568,800	57%	\$	6,243,500	65%	\$	8,521,500	64%	\$	7,327,400	51%	\$	5,855,100	45%	\$	4,745,600	45%
>\$150K - \$250K	\$	4,255,300	43%	\$	3,375,000	35%	\$	4,848,300	36%	\$	6,996,000	49%	\$	7,201,400	55%	\$	5,696,300	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	73		83		103		106		95		78	
Ethnicity												
All Minority	29	40%	33	40%	37	36%	42	40%	31	33%	34	44%
AMERICAN INDIAN	2	3%	-	0%	1	1%	-	0%	1	1%	3	4%
ASIAN OR PACIFI	11	15%	5	6%	10	10%	11	10%	6	6%	7	9%
BLACK	6	8%	13	16%	10	10%	14	13%	9	9%	16	21%
HISPANIC	10	14%	15	18%	16	16%	17	16%	15	16%	8	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	5%	1	1%	3	3%	5	5%	9	9%	12	15%
WHITE	40	55%	49	59%	63	61%	59	56%	55	58%	32	41%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	14%	8	10%	23	22%	19	18%	20	21%	16	21%
Female Owned more than 50%	33	45%	27	33%	26	25%	33	31%	31	33%	21	27%
Male Owned	30	41%	48	58%	54	52%	54	51%	44	46%	41	53%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	33	35%	36	46%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	12	13%	7	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	39	41%	28	36%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	11	12%	7	9%
Veteran	2	0%	3	4%	5	5%	15	14%	10	11%	6	8%
Rural	7	10%	11	13%	14	14%	17	16%	7	7%	9	12%
Urban	66	90%	72	87%	89	86%	89	84%	88	93%	69	88%
\$150K and Under	55	75%	68	82%	82	80%	75	71%	63	66%	53	68%
>\$150K - \$250K	18	25%	15	18%	21	20%	31	29%	32	34%	25	32%

* All Activity illustrated above is as of 11/08 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.