

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	2,388,274,200		\$	2,329,750,000		\$	2,524,315,500		\$	2,839,596,800		\$	2,568,717,300		\$	2,676,806,900	
Ethnicity																		
All Minority	\$	694,427,800	29%	\$	678,634,100	29%	\$	812,436,400	32%	\$	874,988,600	31%	\$	914,327,200	36%	\$	883,317,600	33%
AMERICAN INDIAN	\$	18,302,700	1%	\$	5,223,500	0%	\$	8,479,900	0%	\$	13,793,600	0%	\$	24,760,400	1%	\$	14,571,700	1%
ASIAN OR PACIFI	\$	479,976,800	20%	\$	509,507,800	22%	\$	596,249,400	24%	\$	617,453,800	22%	\$	638,125,700	25%	\$	630,253,500	24%
BLACK	\$	45,156,900	2%	\$	44,476,600	2%	\$	60,187,400	2%	\$	79,795,700	3%	\$	88,588,100	3%	\$	77,461,200	3%
HISPANIC	\$	150,991,400	6%	\$	119,426,200	5%	\$	147,519,700	6%	\$	163,945,500	6%	\$	162,853,000	6%	\$	161,031,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	360,700,400	15%	\$	325,639,500	14%	\$	381,542,600	15%	\$	434,403,600	15%	\$	422,762,000	16%	\$	542,894,700	20%
WHITE	\$	1,333,146,000	56%	\$	1,325,476,400	57%	\$	1,330,336,500	53%	\$	1,530,204,600	54%	\$	1,231,628,100	48%	\$	1,250,594,600	47%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	381,509,900	16%	\$	356,065,800	15%	\$	342,214,700	14%	\$	403,612,200	14%	\$	391,991,500	15%	\$	365,928,000	14%
Female Owned more than 50%	\$	273,633,300	11%	\$	343,631,900	15%	\$	383,241,800	15%	\$	415,341,500	15%	\$	358,624,600	14%	\$	390,140,100	15%
Male Owned	\$	1,733,131,000	73%	\$	1,630,052,300	70%	\$	1,798,859,000	71%	\$	2,020,643,100	71%	\$	1,818,101,200	71%	\$	1,920,738,800	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,215,289,000	47%	\$	1,221,796,600	46%	\$	1,221,796,600	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	298,444,300	12%	\$	286,853,400	11%	\$	286,853,400	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	427,477,600	17%	\$	446,986,900	17%	\$	446,986,900	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	610,030,600	24%	\$	710,745,300	27%	\$	710,745,300	27%
Veteran	\$	95,907,500	4%	\$	102,768,300	4%	\$	92,052,100	4%	\$	99,422,300	4%	\$	99,380,400	4%	\$	86,144,100	3%
Rural	\$	470,819,200	20%	\$	464,240,500	20%	\$	427,252,500	17%	\$	408,223,800	14%	\$	413,303,900	16%	\$	443,934,000	17%
Urban	\$	1,917,455,000	80%	\$	1,865,509,500	80%	\$	2,097,063,000	83%	\$	2,431,373,000	86%	\$	2,155,413,400	84%	\$	2,232,872,900	83%
Export	\$	135,366,900	6%	\$	152,491,700	7%	\$	119,879,100	5%	\$	121,530,100	4%	\$	139,187,500	5%	\$	85,732,700	3%
CAPLine	\$	68,618,600	3%	\$	35,521,300	2%	\$	20,146,800	1%	\$	25,012,900	1%	\$	29,825,000	1%	\$	36,764,500	1%
PLP	\$	1,398,703,400	59%	\$	1,410,284,000	61%	\$	1,574,086,200	62%	\$	2,017,836,900	71%	\$	1,876,184,100	73%	\$	2,015,702,600	75%
Express	\$	244,806,000	10%	\$	236,342,400	10%	\$	217,120,900	9%	\$	260,570,900	9%	\$	191,966,400	7%	\$	212,182,800	8%
Community Advantage	\$	10,949,600	0%	\$	10,348,600	0%	\$	15,426,300	1%	\$	16,437,600	1%	\$	16,437,200	1%	\$	12,477,600	0%
\$150K and Under	\$	251,749,100	11%	\$	247,907,000	11%	\$	230,123,700	9%	\$	262,873,100	9%	\$	188,213,100	7%	\$	198,321,800	7%
>\$150K - \$350K	\$	275,238,500	12%	\$	277,617,700	12%	\$	278,326,600	11%	\$	330,839,400	12%	\$	315,520,400	12%	\$	332,466,100	12%
>\$350K - \$2M	\$	1,111,706,700	47%	\$	1,145,912,900	49%	\$	1,161,781,800	46%	\$	1,263,317,200	44%	\$	1,159,648,800	45%	\$	1,199,058,600	45%
>\$2M	\$	749,579,900	31%	\$	658,312,400	28%	\$	854,083,400	34%	\$	982,567,100	35%	\$	905,335,000	35%	\$	946,960,400	35%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	6,755		7,010		6,519		7,498		5,859		6,068	
Ethnicity												
All Minority	1,672	25%	1,884	27%	1,743	27%	1,992	27%	1,647	28%	1,701	28%
AMERICAN INDIAN	53	1%	36	1%	42	1%	51	1%	48	1%	51	1%
ASIAN OR PACIFI	860	13%	954	14%	892	14%	975	13%	818	14%	786	13%
BLACK	198	3%	304	4%	268	4%	344	5%	267	5%	291	5%
HISPANIC	561	8%	590	8%	541	8%	622	8%	514	9%	573	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	994	15%	830	12%	820	13%	1,009	13%	886	15%	1,012	17%
WHITE	4,089	61%	4,296	61%	3,956	61%	4,497	60%	3,326	57%	3,355	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,016	15%	961	14%	858	13%	959	13%	839	14%	744	12%
Female Owned more than 50%	1,166	17%	1,324	19%	1,219	19%	1,352	18%	1,034	18%	1,132	19%
Male Owned	4,573	68%	4,725	67%	4,442	68%	5,187	69%	3,986	68%	4,192	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,011	51%	3,229	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1,146	20%	1,076	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	946	16%	990	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	739	13%	763	13%
Veteran	277	4%	331	5%	318	5%	364	5%	271	5%	268	4%
Rural	1,161	17%	1,210	17%	1,152	18%	1,237	16%	925	16%	1,033	17%
Urban	5,594	83%	5,800	83%	5,367	82%	6,261	84%	4,934	84%	5,035	83%
Export	169	3%	195	3%	131	2%	86	1%	118	2%	76	1%
CAPLine	89	1%	47	1%	41	1%	27	0%	34	1%	40	1%
PLP	1,569	23%	1,669	24%	1,741	27%	2,995	40%	2,636	45%	2,649	44%
Express	3,570	53%	3,830	55%	3,233	50%	3,801	51%	2,525	43%	2,774	46%
Community Advantage	79	1%	91	1%	118	2%	121	2%	119	2%	92	2%
\$150K and Under	4,146	61%	4,437	63%	3,829	59%	4,437	59%	2,960	51%	3,137	52%
>\$150K - \$350K	1,061	16%	1,061	15%	1,048	16%	1,267	17%	1,215	21%	1,266	21%
>\$350K - \$2M	1,307	19%	1,296	18%	1,370	21%	1,482	20%	1,390	24%	1,381	23%
>\$2M	241	4%	216	3%	272	4%	312	4%	294	5%	284	5%

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	2015		2016		2017		2018		2019		2020							
All 504	\$	527,234,000	\$	624,366,000	\$	548,359,000	\$	615,431,000	\$	706,029,000	\$	857,907,000						
Ethnicity																		
All Minority	\$	165,377,000	31%	\$	211,913,000	34%	\$	177,080,000	32%	\$	175,197,000	28%	\$	178,096,000	25%	\$	241,721,000	28%
AMERICAN INDIAN	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	255,000	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	89,327,000	17%	\$	138,630,000	22%	\$	124,740,000	23%	\$	128,391,000	21%	\$	118,943,000	17%	\$	159,315,000	19%
BLACK	\$	21,710,000	4%	\$	27,707,000	4%	\$	17,699,000	3%	\$	2,983,000	0%	\$	15,342,000	2%	\$	11,822,000	1%
HISPANIC	\$	54,148,000	10%	\$	43,072,000	7%	\$	34,512,000	6%	\$	43,568,000	7%	\$	43,811,000	6%	\$	70,584,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	50,736,000	10%	\$	51,646,000	8%	\$	67,078,000	12%	\$	101,982,000	17%	\$	142,287,000	20%	\$	179,197,000	21%
WHITE	\$	311,121,000	59%	\$	360,807,000	58%	\$	304,201,000	55%	\$	338,252,000	55%	\$	385,646,000	55%	\$	436,989,000	51%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,732,000	1%	\$	9,013,000	1%	\$	43,451,000	8%	\$	138,893,000	23%	\$	126,878,000	18%	\$	202,048,000	24%
Female Owned more than 50%	\$	63,993,000	12%	\$	68,276,000	11%	\$	56,496,000	10%	\$	54,613,000	9%	\$	72,290,000	10%	\$	81,559,000	10%
Male Owned	\$	458,509,000	87%	\$	547,077,000	88%	\$	448,412,000	82%	\$	421,925,000	69%	\$	506,861,000	72%	\$	574,300,000	67%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	519,254,000	74%	\$	633,622,000	74%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	72,370,000	10%	\$	31,334,000	4%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	114,151,000	16%	\$	179,783,000	21%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	254,000	0%	\$	13,168,000	2%			
Veteran	\$	25,222,000	5%	\$	21,022,000	3%	\$	9,092,000	2%	\$	11,246,000	2%	\$	10,627,000	2%	\$	28,371,000	3%
Rural	\$	62,017,000	12%	\$	89,321,000	14%	\$	72,818,000	13%	\$	96,310,000	16%	\$	82,892,000	12%	\$	125,665,000	15%
Urban	\$	465,217,000	88%	\$	535,045,000	86%	\$	475,541,000	87%	\$	519,121,000	84%	\$	623,137,000	88%	\$	732,242,000	85%
Export	\$	29,810,000	6%	\$	22,897,000	4%	\$	15,700,000	3%	\$	6,067,000	1%	\$	3,380,000	0%	\$	18,273,000	2%
\$150K and Under	\$	7,930,000	2%	\$	7,633,000	1%	\$	8,830,000	2%	\$	6,329,000	1%	\$	7,200,000	1%	\$	7,671,000	1%
>\$150K - \$350K	\$	53,864,000	10%	\$	44,457,000	7%	\$	44,896,000	8%	\$	51,806,000	8%	\$	47,585,000	7%	\$	61,739,000	7%
>\$350K - \$2M	\$	328,050,000	62%	\$	330,410,000	53%	\$	333,694,000	61%	\$	354,896,000	58%	\$	406,039,000	58%	\$	487,582,000	57%
>\$2M	\$	137,390,000	26%	\$	241,866,000	39%	\$	160,939,000	29%	\$	202,400,000	33%	\$	245,205,000	35%	\$	300,915,000	35%

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	2015		2016		2017		2018		2019		2020	
All 504	741		723		708		740		816		993	
Ethnicity												
All Minority	196	26%	178	25%	184	26%	176	24%	188	23%	227	23%
AMERICAN INDIAN	1	0%	1	0%	1	0%	1	0%	-	0%	-	0%
ASIAN OR PACIFI	94	13%	91	13%	104	15%	101	14%	95	12%	108	11%
BLACK	29	4%	30	4%	22	3%	10	1%	18	2%	23	2%
HISPANIC	72	10%	56	8%	57	8%	64	9%	75	9%	96	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	53	7%	67	9%	59	8%	107	14%	125	15%	165	17%
WHITE	492	66%	478	66%	465	66%	457	62%	503	62%	601	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7	1%	5	1%	71	10%	179	24%	195	24%	258	26%
Female Owned more than 50%	107	14%	107	15%	98	14%	88	12%	93	11%	133	13%
Male Owned	627	85%	611	85%	539	76%	473	64%	528	65%	602	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	650	80%	803	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	61	7%	24	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	104	13%	151	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1	0%	15	2%
Veteran	33	4%	38	5%	22	3%	22	3%	14	2%	35	4%
Rural	118	16%	120	17%	109	15%	131	18%	137	17%	179	18%
Urban	623	84%	603	83%	599	85%	609	82%	679	83%	814	82%
Export	27	4%	25	3%	12	2%	7	1%	5	1%	11	1%
\$150K and Under	71	10%	69	10%	78	11%	53	7%	62	8%	67	7%
>\$150K - \$350K	221	30%	183	25%	179	25%	206	28%	189	23%	249	25%
>\$350K - \$2M	406	55%	394	54%	398	56%	418	56%	485	59%	582	59%
>\$2M	43	6%	77	11%	53	7%	63	9%	80	10%	95	10%

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	2015		2016		2017		2018		2019		2020				
All Community Advantage	\$	10,949,600	\$	10,348,600	\$	15,426,300	\$	16,437,600	\$	16,437,200	\$	12,477,600			
Ethnicity															
All Minority	\$	3,940,900	36%	\$	3,757,100	36%	\$	5,801,200	38%	\$	5,480,200	33%	\$	5,737,100	46%
AMERICAN INDIAN	\$	325,000	3%	\$	-	0%	\$	150,000	1%	\$	-	0%	\$	250,000	2%
ASIAN OR PACIFI	\$	1,333,000	12%	\$	705,000	7%	\$	1,852,500	12%	\$	1,607,500	10%	\$	944,000	6%
BLACK	\$	998,100	9%	\$	1,596,400	15%	\$	1,362,300	9%	\$	1,738,400	11%	\$	2,151,100	13%
HISPANIC	\$	1,284,800	12%	\$	1,455,700	14%	\$	2,436,400	16%	\$	2,925,800	18%	\$	2,135,100	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	562,500	5%	\$	75,000	1%	\$	351,000	2%	\$	619,800	4%	\$	1,144,000	7%
WHITE	\$	6,446,200	59%	\$	6,516,500	63%	\$	9,274,100	60%	\$	9,546,100	58%	\$	9,813,000	60%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,846,900	17%	\$	614,000	6%	\$	3,773,000	24%	\$	2,429,400	15%	\$	3,191,700	19%
Female Owned more than 50%	\$	4,007,500	37%	\$	3,844,700	37%	\$	3,199,300	21%	\$	5,482,100	33%	\$	5,584,400	34%
Male Owned	\$	5,095,200	47%	\$	5,889,900	57%	\$	8,454,000	55%	\$	8,526,100	52%	\$	7,661,100	47%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,380,000	33%	\$	5,133,500	41%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,098,300	13%	\$	1,110,500	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,565,100	40%	\$	5,026,100	40%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,393,800	15%	\$	1,207,500	10%
Veteran	\$	217,000	2%	\$	206,700	2%	\$	794,400	5%	\$	2,309,000	14%	\$	1,591,500	10%
Rural	\$	1,187,000	11%	\$	1,560,400	15%	\$	1,596,600	10%	\$	2,377,400	14%	\$	1,664,800	10%
Urban	\$	9,762,600	89%	\$	8,788,200	85%	\$	13,829,700	90%	\$	14,060,200	86%	\$	14,772,400	90%
\$150K and Under	\$	5,743,800	52%	\$	6,973,600	67%	\$	9,588,000	62%	\$	8,070,900	49%	\$	7,907,100	48%
>\$150K - \$250K	\$	5,205,800	48%	\$	3,375,000	33%	\$	5,838,300	38%	\$	8,366,700	51%	\$	8,530,100	52%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	79		91		118		121		119		92	
Ethnicity												
All Minority	32	41%	36	40%	43	36%	46	38%	40	34%	40	43%
AMERICAN INDIAN	3	4%	-	0%	1	1%	-	0%	1	1%	4	4%
ASIAN OR PACIFI	12	15%	5	5%	13	11%	11	9%	8	7%	8	9%
BLACK	7	9%	14	15%	11	9%	16	13%	14	12%	19	21%
HISPANIC	10	13%	17	19%	18	15%	19	16%	17	14%	9	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	5%	1	1%	4	3%	5	4%	10	8%	15	16%
WHITE	43	54%	54	59%	71	60%	70	58%	69	58%	37	40%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	16%	9	10%	27	23%	20	17%	22	18%	17	18%
Female Owned more than 50%	33	42%	30	33%	27	23%	40	33%	41	34%	26	28%
Male Owned	33	42%	52	57%	64	54%	61	50%	56	47%	49	53%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	41	34%	39	42%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	13%	9	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	48	40%	36	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	14	12%	8	9%
Veteran	2	0%	3	3%	6	5%	17	14%	12	10%	10	11%
Rural	8	10%	13	14%	15	13%	17	14%	12	10%	12	13%
Urban	71	90%	78	86%	103	87%	104	86%	107	90%	80	87%
\$150K and Under	57	72%	76	84%	93	79%	84	69%	81	68%	62	67%
>\$150K - \$250K	22	28%	15	16%	25	21%	37	31%	38	32%	30	33%

* All Activity illustrated above is as of 11/15 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.