	2015		2016		2017	'	2018		2019		2020	
All 7(A)	\$ 2,798,206,500		\$ 2,802,716,100		\$ 3,061,077,800		\$ 3,420,322,800		\$ 2,931,714,900	\$	3,385,456,800	
Ethnicity												
All Minority	\$ 825,336,200	29%	\$ 840,310,400	30%	\$ 979,393,200	32%	\$ 1,058,484,200	31%	\$ 1,039,422,600	35% \$	1,124,074,000	33%
AMERICAN INDIAN	\$ 22,102,200	1%	\$ 6,616,500	0%	\$ 11,481,900	0%	\$ 18,670,900	1%	\$ 29,928,900	1% \$	15,264,700	0%
ASIAN OR PACIFI	\$ 576,144,400	21%	\$ 635,559,300	23%	\$ 718,544,900	23%	\$ 758,329,800	22%	\$ 731,842,000	25% \$	807,729,200	24%
BLACK	\$ 54,213,500	2%	\$ 50,370,000	2%	\$ 75,727,800	2%	90,955,800	3%	\$ 95,563,200	3% \$	95,930,900	3%
HISPANIC	\$ 172,876,100	6%	\$ 147,764,600	5%		6%	190,527,700	6%	\$ 182,088,500	6% \$	205,149,200	6%
MULTI-GROUP	\$ -	0%		0%		0%	-	0%	\$ -	0% \$	-	0%
UNDETERMINED	\$ 402,574,900	14%		14%		15%	519,637,300	15%	490,626,600	17% \$	668,290,700	20%
WHITE	\$ 1,570,295,400	56%	\$ 1,576,315,700	56%	\$ 1,627,537,100	53%	\$ 1,842,201,300	54%	\$ 1,401,665,700	48% \$	1,593,092,100	47%
Gender												
Not Reported	\$ -	0%	\$ -	0%		0%	-	0%	\$ -	0% \$	-	0%
Female Owned 50% or less	\$ 451,379,200	16%	\$ 436,143,800	16%		14%	512,590,400	15%	\$ 455,023,400	16% \$	482,500,100	14%
Female Owned more than 50%	\$ 324,572,300	12%		14%		15%	485,914,100	14%	\$ 409,712,600	14% \$	499,850,900	15%
Male Owned	\$ 2,022,255,000	72%	\$ 1,961,342,000	70%	\$ 2,180,683,000	71%	\$ 2,421,818,300	71%	\$ 2,066,978,900	71% \$	2,403,105,800	71%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%		0%	-	0%	\$ 1,396,757,700	48% \$	1,548,623,000	46%
New Business or 2 years or less	\$ -	0%	\$ -	0%		0%	-	0%	\$ 334,011,800	11% \$	394,235,400	12%
Startup, Loan Funds will Open Business	\$ -	0%		0%		0%	-	0%	\$ 494,431,100	17% \$	556,556,900	16%
Change of Ownership	\$ -	0%	\$ -	0%		0%	-	0%	685,545,600	23% \$	869,090,700	26%
Veteran	\$ 117,399,500	4%	\$ 123,586,700	4%	\$ 110,267,600	4%	\$ 123,607,900	4%	\$ 113,531,200	4% \$	115,416,800	3%
Rural	\$ 535,426,700	19%		19%		17%	494,347,700	14%	\$ 469,090,300	16% \$	556,393,600	16%
Urban	\$ 2,262,779,800	81%	\$ 2,268,597,600	81%	\$ 2,539,120,600	83%	\$ 2,925,975,100	86%	\$ 2,462,624,600	84% \$	2,829,063,200	84%
Export	\$ 152,541,200	5%		7%		5%	139,842,400	4%	\$ 144,966,500	5% \$	111,457,200	3%
CAPLine	\$ 74,448,600	3%	\$ 45,160,300	2%		1%	33,012,900	1%	39,209,300	1% \$	43,835,500	1%
PLP	\$ 1,656,537,700	59%	\$ 1,710,835,100	61%	\$ 1,937,492,500	63%	\$ 2,459,751,400	72%	\$ 2,157,753,200	74% \$	2,596,023,700	77%
Express	\$ 286,118,300	10%		10%		9%	301,198,100	9%	\$ 214,158,900	7% \$	258,631,500	8%
Community Advantage	\$ 11,758,600	0%	\$ 11,443,300	0%	\$ 18,787,700	1%	\$ 18,788,100	1%	\$ 18,597,800	1% \$	15,867,300	0%
\$150K and Under	\$ 296,656,700	11%		10%		9%	306,957,700	9%	213,986,100	7% \$	240,698,700	7%
>\$150K - \$350K	\$ 331,815,800	12%		12%		11%	384,556,100	11%	\$ 352,199,700	12% \$	410,487,600	12%
>\$350K - \$2M	\$ 1,308,382,000	47%	\$ 1,378,466,300	49%	\$ 1,405,755,200	46%	\$ 1,505,780,000	44%	\$ 1,321,156,500	45% \$	1,499,471,800	44%
>\$2M	\$ 861,352,000	31%	\$ 795,017,200	28%	\$ 1,040,818,200	34%	\$ 1,223,029,000	36%	\$ 1,044,372,600	36% \$	1,234,798,700	36%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.

	2015		2016	2016			2018		2019		2020	
All 7(A)	7,979		8,336		7,791		8,733		6,649		7,405	
Ethnicity												
All Minority	1,987	25%	2,286	27%	2,078	27%	2,333	27%	1,885	28%	2,098	28%
AMERICAN INDIAN	62	1%	49	1%	47	1%	62	1%	53	1%	56	1%
ASIAN OR PACIFI	1,026	13%	1,167	14%	1,061	14%	1,151	13%	934	14%	984	13%
BLACK	240	3%	347	4%	325	4%	402	5%	302	5%	364	5%
HISPANIC	659	8%	723	9%	645	8%	718	8%	596	9%	694	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,157	15%	986	12%	976	13%	1,181	14%	1,018	15%	1,234	17%
WHITE	4,835	61%	5,064	61%	4,737	61%	5,219	60%	3,746	56%	4,073	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,213	15%	1,151	14%	1,044	13%	1,145	13%	958	14%	936	13%
Female Owned more than 50%	1,370	17%	1,555	19%	1,453	19%	1,566	18%	1,182	18%	1,380	19%
Male Owned	5,396	68%	5,630	68%	5,294	68%	6,022	69%	4,509	68%	5,089	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,437	52%	3,924	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1,310	20%	1,301	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	1,063	16%	1,234	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	820	12%	932	13%
Veteran	339	4%	385	5%	388	5%	419	5%	301	5%	350	5%
Rural	1,384	17%	1,405	17%	1,345	17%	1,440	16%	1,045	16%	1,270	17%
Urban	6,595	83%	6,931	83%	6,446	83%	7,293	84%	5,604	84%	6,135	83%
Export	198	2%	233	3%	161	2%	100	1%	130	2%	92	1%
CAPLine	98	1%	71	1%	48	1%	31	0%	42	1%	46	1%
PLP	1,863	23%	2,019	24%	2,136	27%	3,567	41%	3,007	45%	3,345	45%
Express	4,180	52%	4,526	54%	3,820	49%	4,360	50%	2,858	43%	3,311	45%
Community Advantage	86	1%	101	1%	140	2%	139	2%	134	2%	114	2%
\$150K and Under	4,878	61%	5,222	63%	4,517	58%	5,121	59%	3,372	51%	3,749	51%
>\$150K - \$350K	1,280	16%	1,281	15%	1,284	16%	1,471	17%	1,355	20%	1,560	21%
>\$350K - \$2M	1,542	19%	1,575	19%	1,656	21%	1,758	20%	1,585	24%	1,723	23%
>\$2M	279	3%	258	3%	334	4%	383	4%	337	5%	373	5%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.

		2015		2016		2017			2018		2019		2020	
All 504								•		Ś				
	>	628,609,000		\$ 716,093,000		\$ 638,063,000		\$ 732,526,	000	>	780,558,000	- 3	\$ 1,024,811,000	
Ethnicity		404 770 000	240/	4 247 224 222	2501	4 405 407 000	240/	4 200.000	200		100 505 000	250/	4 205 444 202	200/
All Minority	\$	194,758,000	31%	,. ,	35%	, . ,	31%				198,595,000	25%	,	29%
AMERICAN INDIAN	\$	192,000	0%	, , , , , , , , , , , , , , , , , , , ,	0%	,	0%				-	0%	, , , , , ,	0%
ASIAN OR PACIFI	\$	106,482,000	17%	. ,. ,	23%		22%				135,636,000	17%	, ,	19%
BLACK	\$	26,521,000	4%	\$ 31,885,000	4%	-,,	3%		000 1%	\$	15,470,000	2%	\$ 14,937,000	1%
HISPANIC	\$	61,563,000	10%	\$ 49,162,000	7%	\$ 39,197,000	6%	\$ 46,447,	000 6%	\$	47,489,000	6%	\$ 90,015,000	9%
MULTI-GROUP	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$	-	0%	\$ -	0%
UNDETERMINED	\$	59,006,000	9%	\$ 54,899,000	8%	\$ 86,476,000	14%	\$ 117,073,	000 16%	\$	165,264,000	21%	\$ 214,815,000	21%
WHITE	\$	374,845,000	60%	\$ 413,273,000	58%	\$ 355,400,000	56%	\$ 406,584,	000 56%	\$	416,699,000	53%	\$ 514,555,000	50%
Gender				\$ -										
Not Reported	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$	-	0%	\$ -	0%
Female Owned 50% or less	\$	4,953,000	1%	\$ 10,445,000	1%	\$ 47,993,000	8%	\$ 159,741,	000 22%	\$	139,784,000	18%	\$ 228,976,000	22%
Female Owned more than 50%	\$	78,484,000	12%	\$ 82,157,000	11%	\$ 73,705,000	12%	\$ 67,778,	000 9%	\$	84,548,000	11%	\$ 102,664,000	10%
Male Owned	\$	545,172,000	87%	\$ 623,491,000	87%	\$ 516,365,000	81%	\$ 505,007,	000 69%	\$	556,226,000	71%	\$ 693,171,000	68%
Business Age														
Existing or more than 2 years old	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$	570,550,000	73%	\$ 756,809,000	74%
New Business or 2 years or less	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$	75,988,000	10%	\$ 35,672,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$ \$	130,809,000	17%	\$ 213,214,000	21%
Change of Ownership	\$	-	0%	\$ -	0%	\$ -	0%	\$	- 0%	\$	3,211,000	0%	\$ 19,116,000	2%
Veteran	\$	25,638,000	4%	\$ 22,866,000	3%	\$ 10,998,000	2%	\$ 13,057,	000 2%	\$	10,627,000	1%	\$ 35,996,000	4%
Rural	\$	82,958,000	13%	\$ 106,625,000	15%	\$ 80,092,000	13%	\$ 112,092,	000 15%	\$	91,660,000	12%	\$ 147,991,000	14%
Urban	\$	545,651,000	87%	\$ 609,468,000	85%	\$ 557,971,000	87%	\$ 620,434,	000 85%	\$	688,898,000	88%	\$ 876,820,000	86%
Export	\$	33,196,000	5%	\$ 27,383,000	4%	\$ 17,312,000	3%	\$ 9,005,	000 1%	\$	3,380,000	0%	\$ 22,812,000	2%
\$150K and Under	\$	8,780,000	1%	\$ 9,506,000	1%	\$ 9,707,000	2%	\$ 7,871,	000 1%	\$	7,837,000	1%	9,130,000	1%
>\$150K - \$350K	\$	61,726,000	10%	\$ 54,793,000	8%	\$ 53,803,000	8%	\$ 58,908,	000 8%	\$	53,088,000	7%	\$ 68,837,000	7%
>\$350K - \$2M	\$	379,222,000	60%	\$ 384,253,000	54%	\$ 395,367,000	62%	\$ 423,307,	000 58%	\$	449,831,000	58%	\$ 593,384,000	58%
>\$2M	\$	178,881,000	28%	\$ 267,541,000	37%	\$ 179,186,000	28%	\$ 242,440,	000 33%	\$	269,802,000	35%	\$ 353,460,000	34%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.

	2015		2016		2017		2018		2019		2020	,
All 504	862		851		828		873		900		1,175	
Ethnicity												
All Minority	225	26%	209	25%	203	25%	208	24%	208	23%	279	24%
AMERICAN INDIAN	1	0%	1	0%	1	0%	1	0%	-	0%	1	0%
ASIAN OR PACIFI	108	13%	107	13%	116	14%	119	14%	108	12%	132	11%
BLACK	34	4%	35	4%	23	3%	16	2%	19	2%	29	2%
HISPANIC	82	10%	66	8%	63	8%	72	8%	81	9%	117	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	64	7%	71	8%	77	9%	124	14%	137	15%	194	17%
WHITE	573	66%	571	67%	548	66%	541	62%	555	62%	702	60%
Gender			-									
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8	1%	6	1%	78	9%	210	24%	218	24%	296	25%
Female Owned more than 50%	118	14%	127	15%	124	15%	107	12%	105	12%	166	14%
Male Owned	736	85%	718	84%	626	76%	556	64%	577	64%	713	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	714	79%	954	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	69	8%	27	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	115	13%	175	15%
Change of Ownership	-	0%	=	0%	-	0%	-	0%	2	0%	19	2%
Veteran	35	4%	41	5%	27	3%	26	3%	14	2%	43	4%
Rural	141	16%	147	17%	125	15%	155	18%	153	17%	214	18%
Urban	721	84%	704	83%	703	85%	718	82%	747	83%	961	82%
Export	34	4%	31	4%	13	2%	9	1%	5	1%	15	1%
\$150K and Under	79	9%	86	10%	86	10%	66	8%	69	8%	81	7%
>\$150K - \$350K	254	29%	222	26%	212	26%	236	27%	211	23%	278	24%
>\$350K - \$2IM	473	55%	458	54%	471	57%	497	57%	533	59%	704	60%
>\$2M	56	6%	85	10%	59	7%	74	8%	87	10%	112	10%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.

	2015		2016		2017		201	.8	2019		2020		
All Community Advantage	\$	11,758,600		\$ 11,443,300		\$ 18,787,700		\$ 18,788,100	)	\$ 18,597,800		\$ 15,867,300	
Ethnicity													
All Minority	\$	4,085,900	35%	\$ 4,178,300	37%	\$ 7,606,200	40%	\$ 6,909,700	37%	\$ 6,666,800	36%	\$ 7,175,800	45%
AMERICAN INDIAN	\$	325,000	3%	\$ -	0%	\$ 255,000	1%	\$ 50,000	0%	\$ 250,000	1%	\$ 404,000	3%
ASIAN OR PACIFI	\$	1,383,000	12%	\$ 905,000	8%	\$ 2,687,500	14%	\$ 1,607,500	9%	\$ 1,213,000	7%	\$ 2,062,700	13%
BLACK	\$	998,100	8%	\$ 1,656,400	14%	\$ 1,727,300	9%	\$ 2,326,400	12%	\$ 2,488,700	13%	\$ 3,226,000	20%
HISPANIC	\$	1,379,800	12%	\$ 1,616,900	14%	\$ 2,936,400	16%	\$ 2,925,800	16%	\$ 2,715,100	15%	\$ 1,483,100	9%
MULTI-GROUP	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$	562,500	5%	\$ 325,000	3%	\$ 469,500	2%	\$ 1,269,800	7%	\$ 1,144,000	6%	\$ 1,727,500	11%
WHITE	\$	7,110,200	60%	\$ 6,940,000	61%	\$ 10,712,000	57%	\$ 10,608,600	56%	\$ 10,787,000	58%	\$ 6,964,000	44%
Gender				\$ -		\$ -				\$ -		\$ -	
Not Reported	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$	1,846,900	16%	\$ 614,000	5%	\$ 4,513,000	24%	\$ 2,429,400	13%	\$ 3,549,300	19%	\$ 2,619,900	17%
Female Owned more than 50%	\$	4,117,500	35%	\$ 4,504,700	39%	\$ 3,847,600	20%	\$ 6,500,100	35%	\$ 6,093,400	33%	\$ 4,242,400	27%
Male Owned	\$	5,794,200	49%	\$ 6,324,600	55%	\$ 10,427,100	55%	\$ 9,858,600	52%	\$ 8,955,100	48%	\$ 9,005,000	57%
Business Age													
Existing or more than 2 years old	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 6,435,000	35%	\$ 6,302,000	40%
New Business or 2 years or less	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,258,300	12%	\$ 1,465,500	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 7,310,700	39%	\$ 6,406,300	40%
Change of Ownership	\$	-	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,593,800	14%	\$ 1,693,500	11%
Veteran	\$	716,000	6%	\$ 254,200	2%	\$ 1,019,400	5%	\$ 2,559,000	14%	\$ 1,591,500	9%	\$ 1,903,300	12%
Rural	\$	1,542,000	13%	\$ 1,560,400	14%	\$ 1,926,600	10%	\$ 3,020,900	16%	\$ 1,749,800	9%	\$ 2,686,900	17%
Urban	\$	10,216,600	87%	\$ 9,882,900	86%	\$ 16,861,100	90%	\$ 15,767,200	84%	\$ 16,848,000	91%	\$ 13,180,400	83%
\$150K and Under	\$	6,053,800	51%	\$ 7,818,300	68%	\$ 10,925,600	58%	\$ 9,123,900	49%	\$ 8,716,700	47%		43%
>\$150K - \$250K	\$	5,704,800	49%	\$ 3,625,000	32%	\$ 7,862,100	42%	\$ 9,664,200	51%	\$ 9,881,100	53%	\$ 9,008,200	57%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	86		101		140		139		134		114	
Ethnicity												
All Minority	35	41%	41	41%	55	39%	52	37%	49	37%	49	43%
AMERICAN INDIAN	3	3%	-	0%	2	1%	1	1%	1	1%	5	4%
ASIAN OR PACIFI	13	15%	7	7%	17	12%	11	8%	10	7%	12	11%
BLACK	7	8%	15	15%	15	11%	21	15%	17	13%	21	18%
HISPANIC	12	14%	19	19%	21	15%	19	14%	21	16%	11	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	5%	2	2%	5	4%	8	6%	10	7%	17	15%
WHITE	47	55%	58	57%	80	57%	79	57%	75	56%	48	42%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	15%	9	9%	33	24%	20	14%	26	19%	19	17%
Female Owned more than 50%	35	41%	35	35%	32	23%	47	34%	45	34%	32	28%
Male Owned	38	44%	57	56%	75	54%	72	52%	63	47%	63	55%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	48	36%	49	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	18	13%	11	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	53	40%	44	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	15	11%	10	9%
Veteran	4	0%	4	4%	7	5%	18	13%	12	9%	12	11%
Rural	10	12%	13	13%	17	12%	22	16%	14	10%	19	17%
Urban	76	88%	88	87%	123	88%	117	84%	120	90%	95	83%
\$150K and Under	62	72%	85	84%	106	76%	96	69%	90	67%	75	66%
>\$150K - \$250K	24	28%	16	16%	34	24%	43	31%	44	33%	39	34%

<sup>\*</sup> All Activity illustrated above is as of 11/22 for each FY listed.