

	2015		2016		2017		2018		2019		2020							
<b>All 7(A)</b>	\$	3,046,462,800	\$	3,125,733,800	\$	3,397,036,500	\$	3,814,066,200	\$	3,416,742,500	\$	3,639,918,800						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	914,544,400	30%	\$	943,681,900	30%	\$	1,105,091,300	33%	\$	1,189,733,200	31%	\$	1,183,677,600	35%	\$	1,210,241,000	33%
AMERICAN INDIAN	\$	23,849,800	1%	\$	8,790,100	0%	\$	12,863,000	0%	\$	21,925,900	1%	\$	33,464,700	1%	\$	16,007,600	0%
ASIAN OR PACIFI	\$	648,394,600	21%	\$	716,497,300	23%	\$	810,835,800	24%	\$	844,001,300	22%	\$	839,933,500	25%	\$	870,101,300	24%
BLACK	\$	60,827,600	2%	\$	55,002,500	2%	\$	84,713,900	2%	\$	104,839,100	3%	\$	106,003,200	3%	\$	102,792,900	3%
HISPANIC	\$	181,472,400	6%	\$	163,392,000	5%	\$	196,678,600	6%	\$	218,966,900	6%	\$	204,276,200	6%	\$	221,339,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	420,320,100	14%	\$	420,655,800	13%	\$	488,571,100	14%	\$	571,749,800	15%	\$	575,040,300	17%	\$	696,536,100	19%
WHITE	\$	1,711,598,300	56%	\$	1,761,396,100	56%	\$	1,803,374,100	53%	\$	2,052,583,200	54%	\$	1,658,024,600	49%	\$	1,733,141,700	48%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	492,012,500	16%	\$	499,903,300	16%	\$	472,601,400	14%	\$	559,506,100	15%	\$	512,089,300	15%	\$	522,704,100	14%
Female Owned more than 50%	\$	367,863,200	12%	\$	458,275,200	15%	\$	502,747,400	15%	\$	547,175,700	14%	\$	481,401,900	14%	\$	539,610,700	15%
Male Owned	\$	2,186,587,100	72%	\$	2,167,555,300	69%	\$	2,421,687,700	71%	\$	2,707,384,400	71%	\$	2,423,251,300	71%	\$	2,577,604,000	71%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,639,571,800	48%	\$	1,663,232,600	46%	\$	1,663,232,600	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	388,443,500	11%	\$	424,277,900	12%	\$	424,277,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	579,527,400	17%	\$	598,975,200	16%	\$	598,975,200	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	786,344,700	23%	\$	936,482,300	26%	\$	936,482,300	26%
<b>Veteran</b>	\$	124,127,500	4%	\$	130,486,700	4%	\$	124,160,600	4%	\$	135,848,600	4%	\$	130,017,500	4%	\$	123,004,200	3%
<b>Rural</b>	\$	573,973,900	19%	\$	589,095,300	19%	\$	581,635,000	17%	\$	558,420,900	15%	\$	508,699,400	15%	\$	599,018,600	16%
<b>Urban</b>	\$	2,472,488,900	81%	\$	2,536,638,500	81%	\$	2,815,401,500	83%	\$	3,255,645,300	85%	\$	2,908,043,100	85%	\$	3,040,900,200	84%
<b>Export</b>	\$	169,661,600	6%	\$	209,576,500	7%	\$	173,651,300	5%	\$	165,070,400	4%	\$	168,624,200	5%	\$	116,442,200	3%
<b>CAPLine</b>	\$	77,798,600	3%	\$	51,160,300	2%	\$	31,533,800	1%	\$	34,762,900	1%	\$	42,959,300	1%	\$	46,835,500	1%
<b>PLP</b>	\$	1,816,889,800	60%	\$	1,921,786,800	61%	\$	2,167,824,600	64%	\$	2,745,253,600	72%	\$	2,532,442,000	74%	\$	2,788,286,700	77%
<b>Express</b>	\$	311,901,900	10%	\$	311,534,400	10%	\$	290,037,600	9%	\$	330,711,700	9%	\$	249,514,600	7%	\$	277,935,400	8%
<b>Community Advantage</b>	\$	12,686,600	0%	\$	13,021,100	0%	\$	20,218,200	1%	\$	21,033,300	1%	\$	20,394,500	1%	\$	17,294,300	0%
<b>\$150K and Under</b>	\$	326,200,800	11%	\$	321,735,000	10%	\$	303,954,400	9%	\$	337,442,800	9%	\$	250,131,100	7%	\$	261,208,700	7%
<b>&gt;\$150K - \$350K</b>	\$	358,887,800	12%	\$	370,751,400	12%	\$	376,998,000	11%	\$	427,002,500	11%	\$	401,940,900	12%	\$	438,607,700	12%
<b>&gt;\$350K - \$2M</b>	\$	1,426,489,500	47%	\$	1,545,848,100	49%	\$	1,577,377,500	46%	\$	1,671,498,000	44%	\$	1,556,769,800	46%	\$	1,626,115,600	45%
<b>&gt;\$2M</b>	\$	934,884,700	31%	\$	887,399,300	28%	\$	1,138,706,600	34%	\$	1,378,122,900	36%	\$	1,207,900,700	35%	\$	1,313,986,800	36%

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	2015		2016		2017		2018		2019		2020	
<b>All 7(A)</b>	<b>8,750</b>		<b>9,187</b>		<b>8,624</b>		<b>9,611</b>		<b>7,704</b>		<b>8,015</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,194</b>	<b>25%</b>	<b>2,504</b>	<b>27%</b>	<b>2,324</b>	<b>27%</b>	<b>2,574</b>	<b>27%</b>	<b>2,152</b>	<b>28%</b>	<b>2,283</b>	<b>28%</b>
AMERICAN INDIAN	68	1%	55	1%	53	1%	66	1%	58	1%	62	1%
ASIAN OR PACIFI	1,143	13%	1,282	14%	1,185	14%	1,260	13%	1,064	14%	1,075	13%
BLACK	270	3%	371	4%	363	4%	448	5%	364	5%	386	5%
HISPANIC	713	8%	796	9%	723	8%	800	8%	666	9%	760	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,269	15%	1,080	12%	1,068	12%	1,292	13%	1,197	16%	1,324	17%
WHITE	5,287	60%	5,603	61%	5,232	61%	5,745	60%	4,355	57%	4,408	55%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,322	15%	1,281	14%	1,152	13%	1,259	13%	1,074	14%	1,017	13%
Female Owned more than 50%	1,529	17%	1,720	19%	1,610	19%	1,723	18%	1,365	18%	1,497	19%
Male Owned	5,899	67%	6,186	67%	5,862	68%	6,629	69%	5,265	68%	5,501	69%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	4,018	52%	4,251	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1,490	19%	1,432	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	1,236	16%	1,317	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	937	12%	1,001	12%
<b>Veteran</b>	366	4%	415	5%	441	5%	465	5%	348	5%	384	5%
<b>Rural</b>	1,523	17%	1,541	17%	1,477	17%	1,567	16%	1,199	16%	1,382	17%
<b>Urban</b>	7,227	83%	7,646	83%	7,147	83%	8,044	84%	6,505	84%	6,633	83%
<b>Export</b>	226	3%	255	3%	174	2%	119	1%	145	2%	97	1%
<b>CAPLine</b>	105	1%	76	1%	58	1%	36	0%	49	1%	50	1%
<b>PLP</b>	2,032	23%	2,267	25%	2,411	28%	3,968	41%	3,519	46%	3,613	45%
<b>Express</b>	4,613	53%	4,940	54%	4,196	49%	4,757	49%	3,302	43%	3,601	45%
<b>Community Advantage</b>	95	1%	115	1%	152	2%	151	2%	148	2%	125	2%
<b>\$150K and Under</b>	5,388	62%	5,716	62%	4,975	58%	5,597	58%	3,906	51%	4,084	51%
<b>&gt;\$150K - \$350K</b>	1,388	16%	1,408	15%	1,424	17%	1,631	17%	1,546	20%	1,665	21%
<b>&gt;\$350K - \$2M</b>	1,673	19%	1,777	19%	1,863	22%	1,951	20%	1,862	24%	1,867	23%
<b>&gt;\$2M</b>	301	3%	286	3%	362	4%	432	4%	390	5%	399	5%

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	2015		2016		2017		2018		2019		2020							
<b>All 504</b>	\$	676,409,000	\$	774,598,000	\$	707,144,000	\$	792,065,000	\$	888,254,000	\$	1,108,877,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	208,386,000	31%	\$	267,393,000	35%	\$	225,444,000	32%	\$	216,024,000	27%	\$	244,449,000	28%	\$	319,541,000	29%
AMERICAN INDIAN	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	886,000	0%	\$	-	0%	\$	414,000	0%
ASIAN OR PACIFI	\$	114,999,000	17%	\$	181,362,000	23%	\$	163,916,000	23%	\$	161,507,000	20%	\$	167,275,000	19%	\$	210,251,000	19%
BLACK	\$	29,891,000	4%	\$	32,349,000	4%	\$	19,671,000	3%	\$	6,561,000	1%	\$	16,883,000	2%	\$	17,314,000	2%
HISPANIC	\$	63,304,000	9%	\$	51,178,000	7%	\$	41,728,000	6%	\$	47,070,000	6%	\$	60,291,000	7%	\$	91,562,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	64,006,000	9%	\$	60,036,000	8%	\$	91,790,000	13%	\$	124,356,000	16%	\$	173,847,000	20%	\$	231,775,000	21%
WHITE	\$	404,017,000	60%	\$	447,169,000	58%	\$	389,910,000	55%	\$	451,685,000	57%	\$	469,958,000	53%	\$	557,561,000	50%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	5,447,000	1%	\$	10,445,000	1%	\$	52,079,000	7%	\$	170,912,000	22%	\$	161,383,000	18%	\$	241,881,000	22%
Female Owned more than 50%	\$	81,726,000	12%	\$	84,935,000	11%	\$	83,659,000	12%	\$	75,037,000	9%	\$	92,110,000	10%	\$	107,269,000	10%
Male Owned	\$	589,236,000	87%	\$	679,218,000	88%	\$	571,406,000	81%	\$	546,116,000	69%	\$	634,761,000	71%	\$	759,727,000	69%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	645,576,000	73%	\$	813,891,000	73%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	91,354,000	10%	\$	37,096,000	3%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	144,424,000	16%	\$	233,308,000	21%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,900,000	1%	\$	24,582,000	2%			
<b>Veteran</b>	\$	27,510,000	4%	\$	24,738,000	3%	\$	12,399,000	2%	\$	14,427,000	2%	\$	11,674,000	1%	\$	40,913,000	4%
<b>Rural</b>	\$	91,460,000	14%	\$	108,389,000	14%	\$	88,184,000	12%	\$	118,792,000	15%	\$	107,128,000	12%	\$	160,946,000	15%
<b>Urban</b>	\$	584,949,000	86%	\$	666,209,000	86%	\$	618,960,000	88%	\$	673,273,000	85%	\$	781,126,000	88%	\$	947,931,000	85%
<b>Export</b>	\$	36,893,000	5%	\$	27,383,000	4%	\$	17,624,000	2%	\$	9,005,000	1%	\$	3,380,000	0%	\$	22,965,000	2%
<b>\$150K and Under</b>	\$	9,511,000	1%	\$	10,008,000	1%	\$	11,143,000	2%	\$	8,494,000	1%	\$	8,436,000	1%	\$	9,449,000	1%
<b>&gt;\$150K - \$350K</b>	\$	68,513,000	10%	\$	61,694,000	8%	\$	61,347,000	9%	\$	64,953,000	8%	\$	61,066,000	7%	\$	75,666,000	7%
<b>&gt;\$350K - \$2M</b>	\$	412,238,000	61%	\$	407,672,000	53%	\$	438,331,000	62%	\$	457,241,000	58%	\$	504,178,000	57%	\$	642,391,000	58%
<b>&gt;\$2M</b>	\$	186,147,000	28%	\$	295,224,000	38%	\$	196,323,000	28%	\$	261,377,000	33%	\$	314,574,000	35%	\$	381,371,000	34%

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	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	<b>939</b>		<b>918</b>		<b>928</b>		<b>948</b>		<b>1,018</b>		<b>1,273</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>245</b>	<b>26%</b>	<b>222</b>	<b>24%</b>	<b>229</b>	<b>25%</b>	<b>219</b>	<b>23%</b>	<b>246</b>	<b>24%</b>	<b>304</b>	<b>24%</b>
AMERICAN INDIAN	1	0%	1	0%	1	0%	3	0%	-	0%	1	0%
ASIAN OR PACIFI	117	12%	113	12%	135	15%	124	13%	130	13%	150	12%
BLACK	38	4%	38	4%	25	3%	17	2%	22	2%	32	3%
HISPANIC	89	9%	70	8%	68	7%	75	8%	94	9%	121	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	70	7%	79	9%	79	9%	131	14%	149	15%	210	16%
WHITE	624	66%	617	67%	620	67%	598	63%	623	61%	759	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	1%	6	1%	82	9%	224	24%	246	24%	316	25%
Female Owned more than 50%	125	13%	134	15%	146	16%	115	12%	116	11%	175	14%
Male Owned	804	86%	778	85%	700	75%	609	64%	656	64%	782	61%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	808	79%	1,030	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	79	8%	29	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	128	13%	191	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3	0%	23	2%
<b>Veteran</b>	40	4%	46	5%	31	3%	29	3%	17	2%	47	4%
<b>Rural</b>	152	16%	155	17%	142	15%	170	18%	173	17%	235	18%
<b>Urban</b>	787	84%	763	83%	786	85%	778	82%	845	83%	1,038	82%
<b>Export</b>	37	4%	31	3%	14	2%	9	1%	5	0%	16	1%
<b>\$150K and Under</b>	86	9%	91	10%	99	11%	71	7%	74	7%	84	7%
<b>&gt;\$150K - \$350K</b>	282	30%	250	27%	243	26%	259	27%	241	24%	306	24%
<b>&gt;\$350K - \$2M</b>	513	55%	485	53%	522	56%	539	57%	603	59%	762	60%
<b>&gt;\$2M</b>	58	6%	92	10%	64	7%	79	8%	100	10%	121	10%

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	2015		2016		2017		2018		2019		2020							
<b>All Community Advantage</b>	\$	12,686,600	\$	13,021,100	\$	20,218,200	\$	21,033,300	\$	20,394,500	\$	17,294,300						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	4,437,900	35%	\$	4,401,100	34%	\$	8,129,200	40%	\$	7,957,900	38%	\$	7,295,800	36%	\$	7,925,800	46%
AMERICAN INDIAN	\$	325,000	3%	\$	-	0%	\$	405,000	2%	\$	145,000	1%	\$	500,000	2%	\$	404,000	2%
ASIAN OR PACIFI	\$	1,383,000	11%	\$	977,800	8%	\$	2,987,500	15%	\$	2,357,500	11%	\$	1,293,000	6%	\$	2,492,700	14%
BLACK	\$	1,300,100	10%	\$	1,806,400	14%	\$	1,800,300	9%	\$	2,326,400	11%	\$	2,588,700	13%	\$	3,346,000	19%
HISPANIC	\$	1,429,800	11%	\$	1,616,900	12%	\$	2,936,400	15%	\$	3,129,000	15%	\$	2,914,100	14%	\$	1,683,100	10%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	562,500	4%	\$	475,000	4%	\$	469,500	2%	\$	1,269,800	6%	\$	1,474,700	7%	\$	1,827,500	11%
WHITE	\$	7,686,200	61%	\$	8,145,000	63%	\$	11,619,500	57%	\$	11,805,600	56%	\$	11,624,000	57%	\$	7,541,000	44%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,021,900	16%	\$	999,000	8%	\$	4,663,000	23%	\$	2,802,600	13%	\$	3,674,300	18%	\$	2,619,900	15%
Female Owned more than 50%	\$	4,540,500	36%	\$	5,219,700	40%	\$	4,507,600	22%	\$	6,907,100	33%	\$	6,482,400	32%	\$	4,690,900	27%
Male Owned	\$	6,124,200	48%	\$	6,802,400	52%	\$	11,047,600	55%	\$	11,323,600	54%	\$	10,237,800	50%	\$	9,983,500	58%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,419,000	36%	\$	7,158,000	41%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,258,300	11%	\$	1,665,500	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,123,400	40%	\$	6,777,300	39%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,593,800	13%	\$	1,693,500	10%
<b>Veteran</b>	\$	808,000	6%	\$	504,200	4%	\$	1,094,400	5%	\$	2,654,000	13%	\$	1,591,500	8%	\$	2,103,300	12%
<b>Rural</b>	\$	1,542,000	12%	\$	1,560,400	12%	\$	2,433,600	12%	\$	3,270,900	16%	\$	1,919,800	9%	\$	2,957,900	17%
<b>Urban</b>	\$	11,144,600	88%	\$	11,460,700	88%	\$	17,784,600	88%	\$	17,762,400	84%	\$	18,474,700	91%	\$	14,336,400	83%
<b>\$150K and Under</b>	\$	6,800,800	54%	\$	8,936,100	69%	\$	11,726,100	58%	\$	9,619,100	46%	\$	9,832,700	48%	\$	7,665,100	44%
<b>&gt;\$150K - \$250K</b>	\$	5,885,800	46%	\$	4,085,000	31%	\$	8,492,100	42%	\$	11,414,200	54%	\$	10,561,800	52%	\$	9,629,200	56%

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	2015		2016		2017		2018		2019		2020	
<b>All Community Advantage</b>	95		115		152		151		148		125	
<b>Ethnicity</b>												
<b>All Minority</b>	39	41%	44	38%	60	39%	58	38%	54	36%	54	43%
AMERICAN INDIAN	3	3%	-	0%	3	2%	2	1%	2	1%	5	4%
ASIAN OR PACIFI	13	14%	8	7%	19	13%	14	9%	11	7%	15	12%
BLACK	10	11%	17	15%	17	11%	21	14%	18	12%	22	18%
HISPANIC	13	14%	19	17%	21	14%	21	14%	23	16%	12	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4	4%	3	3%	5	3%	8	5%	12	8%	18	14%
WHITE	52	55%	68	59%	87	57%	85	56%	82	55%	53	42%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	15	16%	11	10%	34	22%	22	15%	27	18%	19	15%
Female Owned more than 50%	38	40%	41	36%	37	24%	50	33%	50	34%	36	29%
Male Owned	42	44%	63	55%	81	53%	79	52%	71	48%	70	56%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	56	38%	56	45%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	18	12%	12	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	59	40%	47	38%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	15	10%	10	8%
<b>Veteran</b>	5	0%	5	4%	8	5%	19	13%	12	8%	13	10%
<b>Rural</b>	10	11%	13	11%	21	14%	23	15%	17	11%	21	17%
<b>Urban</b>	85	89%	102	89%	131	86%	128	85%	131	89%	104	83%
<b>\$150K and Under</b>	70	74%	97	84%	115	76%	101	67%	101	68%	83	66%
<b>&gt;\$150K - \$250K</b>	25	26%	18	16%	37	24%	50	33%	47	32%	42	34%

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