

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	3,483,852,100	\$	3,606,725,000	\$	3,879,592,900	\$	4,525,278,900	\$	4,166,681,000	\$	4,069,477,700						
Ethnicity																		
All Minority	\$	1,041,796,400	30%	\$	1,097,251,300	30%	\$	1,280,139,800	33%	\$	1,403,697,100	31%	\$	1,445,986,200	35%	\$	1,358,103,500	33%
AMERICAN INDIAN	\$	25,167,100	1%	\$	9,934,100	0%	\$	15,077,000	0%	\$	24,518,300	1%	\$	35,643,000	1%	\$	16,207,600	0%
ASIAN OR PACIFI	\$	730,690,700	21%	\$	821,105,400	23%	\$	956,549,100	25%	\$	984,416,600	22%	\$	1,015,783,300	24%	\$	983,548,300	24%
BLACK	\$	72,242,400	2%	\$	73,379,800	2%	\$	89,457,900	2%	\$	130,135,100	3%	\$	121,524,700	3%	\$	114,157,100	3%
HISPANIC	\$	213,696,200	6%	\$	192,832,000	5%	\$	219,055,800	6%	\$	264,627,100	6%	\$	273,035,200	7%	\$	244,190,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	488,824,200	14%	\$	474,748,300	13%	\$	555,565,600	14%	\$	698,585,800	15%	\$	696,678,600	17%	\$	778,762,700	19%
WHITE	\$	1,953,231,500	56%	\$	2,034,725,400	56%	\$	2,043,887,500	53%	\$	2,422,996,000	54%	\$	2,024,016,200	49%	\$	1,932,611,500	47%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	569,161,700	16%	\$	593,420,100	16%	\$	557,833,000	14%	\$	685,662,800	15%	\$	597,785,200	14%	\$	576,404,600	14%
Female Owned more than 50%	\$	431,663,300	12%	\$	506,899,800	14%	\$	553,826,900	14%	\$	636,474,400	14%	\$	599,737,800	14%	\$	600,467,500	15%
Male Owned	\$	2,483,027,100	71%	\$	2,506,405,100	69%	\$	2,767,933,000	71%	\$	3,203,141,700	71%	\$	2,969,158,000	71%	\$	2,892,605,600	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,978,480,900	47%	\$	1,858,827,600	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	514,303,400	12%	\$	477,721,500	12%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	696,967,100	17%	\$	661,644,800	16%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	952,899,500	23%	\$	1,054,333,000	26%			
Veteran	\$	144,435,100	4%	\$	153,969,300	4%	\$	135,215,400	3%	\$	160,044,800	4%	\$	156,710,600	4%	\$	141,071,100	3%
Rural	\$	639,701,500	18%	\$	678,758,800	19%	\$	676,201,400	17%	\$	663,910,200	15%	\$	614,461,900	15%	\$	673,020,300	17%
Urban	\$	2,844,150,600	82%	\$	2,927,966,200	81%	\$	3,203,391,500	83%	\$	3,861,368,700	85%	\$	3,552,219,100	85%	\$	3,396,457,400	83%
Export	\$	222,605,300	6%	\$	224,932,900	6%	\$	221,554,600	6%	\$	187,089,900	4%	\$	192,041,800	5%	\$	131,325,700	3%
CAPLine	\$	90,409,600	3%	\$	56,122,300	2%	\$	33,708,800	1%	\$	53,687,900	1%	\$	47,340,300	1%	\$	48,335,500	1%
PLP	\$	2,089,907,000	60%	\$	2,257,676,900	63%	\$	2,499,035,200	64%	\$	3,298,480,300	73%	\$	3,173,012,100	76%	\$	3,115,657,100	77%
Express	\$	344,297,900	10%	\$	352,687,200	10%	\$	327,664,200	8%	\$	371,521,200	8%	\$	289,678,400	7%	\$	307,118,600	8%
Community Advantage	\$	14,598,300	0%	\$	15,681,500	0%	\$	23,644,300	1%	\$	23,313,200	1%	\$	22,596,900	1%	\$	19,443,300	0%
\$150K and Under	\$	361,853,400	10%	\$	363,905,000	10%	\$	342,322,500	9%	\$	385,780,600	9%	\$	293,615,400	7%	\$	289,208,600	7%
>\$150K - \$350K	\$	398,239,700	11%	\$	425,229,700	12%	\$	429,725,800	11%	\$	482,175,500	11%	\$	473,903,500	11%	\$	477,172,200	12%
>\$350K - \$2M	\$	1,629,661,300	47%	\$	1,784,709,500	49%	\$	1,778,828,200	46%	\$	2,004,386,600	44%	\$	1,897,990,300	46%	\$	1,785,449,000	44%
>\$2M	\$	1,094,097,700	31%	\$	1,032,880,800	29%	\$	1,328,716,400	34%	\$	1,652,936,200	37%	\$	1,501,171,800	36%	\$	1,517,647,900	37%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All 7(A)	9,808		10,395		9,762		11,017		9,089		8,852	
Ethnicity												
All Minority	2,436	25%	2,821	27%	2,630	27%	2,947	27%	2,538	28%	2,525	29%
AMERICAN INDIAN	79	1%	61	1%	63	1%	77	1%	64	1%	64	1%
ASIAN OR PACIFI	1,274	13%	1,434	14%	1,374	14%	1,427	13%	1,263	14%	1,194	13%
BLACK	298	3%	425	4%	390	4%	524	5%	418	5%	420	5%
HISPANIC	785	8%	901	9%	803	8%	919	8%	793	9%	847	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,423	15%	1,222	12%	1,218	12%	1,501	14%	1,429	16%	1,453	16%
WHITE	5,949	61%	6,352	61%	5,914	61%	6,569	60%	5,122	56%	4,874	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,472	15%	1,469	14%	1,335	14%	1,463	13%	1,247	14%	1,119	13%
Female Owned more than 50%	1,716	17%	1,928	19%	1,799	18%	1,958	18%	1,598	18%	1,659	19%
Male Owned	6,620	67%	6,998	67%	6,628	68%	7,596	69%	6,244	69%	6,074	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	4,724	52%	4,687	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1,750	19%	1,593	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	1,477	16%	1,450	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,114	12%	1,108	13%
Veteran	410	4%	475	5%	500	5%	532	5%	431	5%	427	5%
Rural	1,708	17%	1,745	17%	1,667	17%	1,775	16%	1,434	16%	1,539	17%
Urban	8,100	83%	8,650	83%	8,095	83%	9,242	84%	7,655	84%	7,313	83%
Export	265	3%	291	3%	233	2%	140	1%	167	2%	109	1%
CAPLine	117	1%	83	1%	64	1%	50	0%	54	1%	52	1%
PLP	2,332	24%	2,645	25%	2,775	28%	4,646	42%	4,275	47%	3,983	45%
Express	5,126	52%	5,512	53%	4,726	48%	5,346	49%	3,832	42%	3,980	45%
Community Advantage	108	1%	135	1%	178	2%	173	2%	165	2%	140	2%
\$150K and Under	5,989	61%	6,401	62%	5,602	57%	6,336	58%	4,550	50%	4,527	51%
>\$150K - \$350K	1,539	16%	1,613	16%	1,629	17%	1,843	17%	1,821	20%	1,809	20%
>\$350K - \$2M	1,933	20%	2,049	20%	2,107	22%	2,324	21%	2,240	25%	2,056	23%
>\$2M	347	4%	332	3%	424	4%	514	5%	478	5%	460	5%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020				
All 504	\$	728,094,000	\$	858,665,000	\$	801,487,000	\$	878,281,000	\$	986,798,000	\$	1,253,063,000			
Ethnicity															
All Minority	\$	226,600,000	31%	\$	282,627,000	33%	\$	248,062,000	31%	\$	249,912,000	28%	\$	350,872,000	28%
AMERICAN INDIAN	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%	\$	886,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$	127,174,000	17%	\$	190,582,000	22%	\$	179,731,000	22%	\$	190,346,000	22%	\$	184,048,000	19%
BLACK	\$	33,502,000	5%	\$	34,636,000	4%	\$	23,661,000	3%	\$	7,149,000	1%	\$	17,953,000	2%
HISPANIC	\$	65,732,000	9%	\$	54,905,000	6%	\$	44,541,000	6%	\$	51,531,000	6%	\$	75,770,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	64,906,000	9%	\$	70,761,000	8%	\$	97,260,000	12%	\$	138,478,000	16%	\$	192,136,000	19%
WHITE	\$	436,588,000	60%	\$	505,277,000	59%	\$	456,165,000	57%	\$	489,891,000	56%	\$	516,683,000	52%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	5,447,000	1%	\$	10,445,000	1%	\$	56,136,000	7%	\$	182,140,000	21%	\$	179,934,000	18%
Female Owned more than 50%	\$	87,486,000	12%	\$	93,751,000	11%	\$	107,254,000	13%	\$	78,940,000	9%	\$	107,153,000	11%
Male Owned	\$	635,161,000	87%	\$	754,469,000	88%	\$	638,097,000	80%	\$	617,201,000	70%	\$	699,711,000	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	716,441,000	73%	\$	928,747,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	96,838,000	10%	\$	37,849,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	166,619,000	17%	\$	258,871,000	21%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,900,000	1%	\$	27,596,000	2%
Veteran	\$	29,286,000	4%	\$	26,578,000	3%	\$	13,342,000	2%	\$	15,094,000	2%	\$	12,300,000	1%
Rural	\$	98,260,000	13%	\$	118,232,000	14%	\$	100,664,000	13%	\$	126,268,000	14%	\$	116,719,000	12%
Urban	\$	629,834,000	87%	\$	740,433,000	86%	\$	700,823,000	87%	\$	752,013,000	86%	\$	870,079,000	88%
Export	\$	39,516,000	5%	\$	31,008,000	4%	\$	19,861,000	2%	\$	11,646,000	1%	\$	3,380,000	0%
\$150K and Under	\$	10,156,000	1%	\$	10,921,000	1%	\$	12,614,000	2%	\$	9,934,000	1%	\$	9,951,000	1%
>\$150K - \$350K	\$	73,514,000	10%	\$	67,634,000	8%	\$	69,167,000	9%	\$	74,143,000	8%	\$	67,113,000	7%
>\$350K - \$2M	\$	450,515,000	62%	\$	442,536,000	52%	\$	492,055,000	61%	\$	497,196,000	57%	\$	545,986,000	55%
>\$2M	\$	193,909,000	27%	\$	337,574,000	39%	\$	227,651,000	28%	\$	297,008,000	34%	\$	363,748,000	37%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All 504	1,013		1,006		1,054		1,060		1,126		1,446	
Ethnicity												
All Minority	267	26%	241	24%	261	25%	253	24%	277	25%	339	23%
AMERICAN INDIAN	1	0%	1	0%	1	0%	3	0%	1	0%	2	0%
ASIAN OR PACIFI	130	13%	120	12%	153	15%	147	14%	141	13%	168	12%
BLACK	44	4%	43	4%	31	3%	19	2%	24	2%	38	3%
HISPANIC	92	9%	77	8%	76	7%	84	8%	111	10%	131	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	73	7%	85	8%	83	8%	149	14%	164	15%	242	17%
WHITE	673	66%	680	68%	710	67%	658	62%	685	61%	865	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	1%	6	1%	90	9%	252	24%	269	24%	366	25%
Female Owned more than 50%	138	14%	144	14%	176	17%	122	12%	132	12%	195	13%
Male Owned	865	85%	856	85%	788	75%	686	65%	725	64%	885	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	893	79%	1,173	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	87	8%	32	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	143	13%	214	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3	0%	27	2%
Veteran	43	4%	49	5%	34	3%	31	3%	19	2%	49	3%
Rural	162	16%	167	17%	165	16%	185	17%	192	17%	259	18%
Urban	851	84%	839	83%	889	84%	875	83%	934	83%	1,187	82%
Export	41	4%	33	3%	17	2%	11	1%	5	0%	16	1%
\$150K and Under	91	9%	99	10%	113	11%	84	8%	87	8%	96	7%
>\$150K - \$350K	302	30%	273	27%	277	26%	295	28%	265	24%	350	24%
>\$350K - \$2M	559	55%	530	53%	590	56%	592	56%	659	59%	869	60%
>\$2M	61	6%	104	10%	74	7%	89	8%	115	10%	131	9%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020				
All Community Advantage	\$	14,598,300	\$	15,681,500	\$	23,644,300	\$	23,313,200	\$	22,596,900	\$	19,443,300			
Ethnicity															
All Minority	\$	4,611,600	32%	\$	5,446,800	35%	\$	9,176,500	39%	\$	7,715,800	34%	\$	8,234,800	42%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	2%	\$	625,000	3%	\$	404,000	2%
ASIAN OR PACIFI	\$	1,383,000	9%	\$	1,106,800	7%	\$	3,117,500	13%	\$	2,382,500	10%	\$	1,293,000	6%
BLACK	\$	1,300,100	9%	\$	2,098,100	13%	\$	2,005,300	8%	\$	2,738,400	12%	\$	2,668,700	12%
HISPANIC	\$	1,603,500	11%	\$	2,241,900	14%	\$	3,648,700	15%	\$	3,529,000	15%	\$	3,129,100	14%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	662,500	5%	\$	475,000	3%	\$	862,800	4%	\$	1,544,800	7%	\$	1,749,700	8%
WHITE	\$	9,324,200	64%	\$	9,759,700	62%	\$	13,605,000	58%	\$	12,761,600	55%	\$	13,131,400	58%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,396,900	16%	\$	1,608,400	10%	\$	5,359,500	23%	\$	3,573,600	15%	\$	4,094,700	18%
Female Owned more than 50%	\$	4,744,200	32%	\$	5,680,900	36%	\$	5,370,400	23%	\$	7,318,600	31%	\$	6,800,400	30%
Male Owned	\$	7,457,200	51%	\$	8,392,200	54%	\$	12,914,400	55%	\$	12,421,000	53%	\$	11,701,800	52%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,034,000	36%	\$	8,052,000	41%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,453,300	11%	\$	1,665,500	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,216,800	41%	\$	7,782,300	40%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,892,800	13%	\$	1,943,500	10%
Veteran	\$	1,308,000	9%	\$	593,200	4%	\$	1,219,400	5%	\$	2,766,000	12%	\$	2,011,500	9%
Rural	\$	1,542,000	11%	\$	2,185,300	14%	\$	2,914,600	12%	\$	3,569,400	15%	\$	2,539,200	11%
Urban	\$	13,056,300	89%	\$	13,496,200	86%	\$	20,729,700	88%	\$	19,743,800	85%	\$	20,057,700	89%
\$150K and Under	\$	7,737,500	53%	\$	10,471,500	67%	\$	13,775,700	58%	\$	11,217,100	48%	\$	11,051,100	49%
>\$150K - \$250K	\$	6,860,800	47%	\$	5,210,000	33%	\$	9,868,600	42%	\$	12,096,100	52%	\$	11,545,800	51%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	108		135		178		173		165		140	
Ethnicity												
All Minority	41	38%	52	39%	68	38%	66	38%	58	35%	57	41%
AMERICAN INDIAN	3	3%	-	0%	3	2%	3	2%	3	2%	5	4%
ASIAN OR PACIFI	13	12%	9	7%	20	11%	15	9%	11	7%	18	13%
BLACK	10	9%	21	16%	19	11%	24	14%	19	12%	22	16%
HISPANIC	15	14%	22	16%	26	15%	24	14%	25	15%	12	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	5	5%	3	2%	9	5%	11	6%	14	8%	21	15%
WHITE	62	57%	80	59%	101	57%	96	55%	93	56%	62	44%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	16%	15	11%	39	22%	29	17%	30	18%	19	14%
Female Owned more than 50%	41	38%	46	34%	43	24%	55	32%	52	32%	40	29%
Male Owned	50	46%	74	55%	96	54%	89	51%	83	50%	81	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	62	38%	62	44%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	20	12%	12	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	66	40%	54	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	17	10%	12	9%
Veteran	7	0%	6	4%	10	6%	20	12%	15	9%	16	11%
Rural	10	9%	17	13%	24	13%	28	16%	21	13%	25	18%
Urban	98	91%	118	87%	154	87%	145	84%	144	87%	115	82%
\$150K and Under	79	73%	112	83%	135	76%	120	69%	114	69%	93	66%
>\$150K - \$250K	29	27%	23	17%	43	24%	53	31%	51	31%	47	34%

* All Activity illustrated above is as of 12/06 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.