

	2015		2016		2017		2018		2019		2020				
All 7(A)	\$	4,056,665,600	\$	4,207,025,600	\$	4,896,038,700	\$	5,285,021,300	\$	4,817,626,800	\$	4,563,580,900			
Ethnicity															
All Minority	\$	1,199,587,000	30%	\$	1,268,852,800	30%	\$	1,605,119,700	33%	\$	1,638,043,400	34%	\$	1,523,586,100	33%
AMERICAN INDIAN	\$	26,197,800	1%	\$	13,136,900	0%	\$	33,050,000	1%	\$	40,184,400	1%	\$	19,383,700	0%
ASIAN OR PACIFI	\$	842,181,600	21%	\$	936,539,400	22%	\$	1,189,162,000	24%	\$	1,126,330,700	23%	\$	1,104,259,300	24%
BLACK	\$	82,243,400	2%	\$	85,419,500	2%	\$	107,635,900	2%	\$	148,861,700	3%	\$	126,520,800	3%
HISPANIC	\$	248,964,200	6%	\$	233,757,000	6%	\$	275,271,800	6%	\$	305,364,300	6%	\$	314,822,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	578,674,200	14%	\$	555,674,800	13%	\$	697,907,700	14%	\$	841,297,800	16%	\$	839,575,600	17%
WHITE	\$	2,278,404,400	56%	\$	2,382,498,000	57%	\$	2,593,011,300	53%	\$	2,340,007,800	49%	\$	2,172,658,400	48%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	670,644,300	17%	\$	684,921,200	16%	\$	727,808,800	15%	\$	797,874,100	15%	\$	676,191,300	14%
Female Owned more than 50%	\$	504,103,600	12%	\$	581,044,100	14%	\$	724,599,300	15%	\$	739,928,500	14%	\$	665,619,300	14%
Male Owned	\$	2,881,917,700	71%	\$	2,941,060,300	70%	\$	3,443,630,600	70%	\$	3,747,218,700	71%	\$	3,475,816,200	72%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,305,487,700	48%	\$	2,074,858,200	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	577,137,900	12%	\$	531,469,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	800,123,300	17%	\$	742,150,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,107,791,300	23%	\$	1,198,152,000	26%
Veteran	\$	177,436,800	4%	\$	194,501,200	5%	\$	175,242,700	4%	\$	194,957,900	4%	\$	179,827,800	4%
Rural	\$	736,821,900	18%	\$	766,294,100	18%	\$	849,619,600	17%	\$	785,940,600	15%	\$	711,055,600	15%
Urban	\$	3,319,843,700	82%	\$	3,440,731,500	82%	\$	4,046,419,100	83%	\$	4,499,080,700	85%	\$	4,106,571,200	85%
Export	\$	256,520,900	6%	\$	280,507,500	7%	\$	445,306,200	9%	\$	218,891,200	4%	\$	231,684,500	5%
CAPLine	\$	102,159,600	3%	\$	61,372,300	1%	\$	39,401,300	1%	\$	56,739,900	1%	\$	60,990,300	1%
PLP	\$	2,487,024,900	61%	\$	2,663,313,200	63%	\$	3,307,945,000	68%	\$	3,917,061,600	74%	\$	3,660,412,800	76%
Express	\$	387,968,300	10%	\$	399,062,800	9%	\$	375,032,000	8%	\$	418,329,100	8%	\$	327,996,700	7%
Community Advantage	\$	15,299,800	0%	\$	18,456,800	0%	\$	26,368,900	1%	\$	26,170,100	0%	\$	25,676,700	1%
\$150K and Under	\$	411,578,200	10%	\$	407,989,200	10%	\$	394,960,000	8%	\$	435,918,200	8%	\$	334,228,900	7%
>\$150K - \$350K	\$	458,544,300	11%	\$	480,315,600	11%	\$	520,450,700	11%	\$	544,298,200	10%	\$	533,852,300	11%
>\$350K - \$2M	\$	1,916,443,100	47%	\$	2,096,269,500	50%	\$	2,213,949,700	45%	\$	2,326,167,500	44%	\$	2,165,810,100	45%
>\$2M	\$	1,270,100,000	31%	\$	1,222,451,300	29%	\$	1,766,678,300	36%	\$	1,978,637,400	37%	\$	1,783,735,500	37%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All 7(A)	11,196		11,780		11,498		12,516		10,289		9,851	
Ethnicity												
All Minority	2,789	25%	3,216	27%	3,109	27%	3,366	27%	2,856	28%	2,830	29%
AMERICAN INDIAN	86	1%	73	1%	79	1%	88	1%	72	1%	76	1%
ASIAN OR PACIFI	1,463	13%	1,626	14%	1,647	14%	1,636	13%	1,400	14%	1,330	14%
BLACK	344	3%	471	4%	446	4%	594	5%	485	5%	467	5%
HISPANIC	896	8%	1,046	9%	937	8%	1,048	8%	899	9%	957	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,637	15%	1,382	12%	1,469	13%	1,719	14%	1,656	16%	1,595	16%
WHITE	6,770	60%	7,182	61%	6,920	60%	7,431	59%	5,777	56%	5,426	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,675	15%	1,648	14%	1,591	14%	1,681	13%	1,415	14%	1,233	13%
Female Owned more than 50%	1,950	17%	2,166	18%	2,107	18%	2,257	18%	1,782	17%	1,866	19%
Male Owned	7,571	68%	7,966	68%	7,800	68%	8,578	69%	7,092	69%	6,752	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	5,368	52%	5,201	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1,952	19%	1,775	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	1,689	16%	1,610	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,254	12%	1,251	13%
Veteran	473	4%	551	5%	590	5%	600	5%	490	5%	481	5%
Rural	1,915	17%	1,950	17%	1,950	17%	2,018	16%	1,622	16%	1,748	18%
Urban	9,281	83%	9,830	83%	9,548	83%	10,498	84%	8,667	84%	8,103	82%
Export	297	3%	354	3%	513	4%	166	1%	193	2%	117	1%
CAPLine	126	1%	87	1%	75	1%	56	0%	63	1%	57	1%
PLP	2,741	24%	3,085	26%	3,520	31%	5,358	43%	4,858	47%	4,412	45%
Express	5,740	51%	6,198	53%	5,320	46%	6,014	48%	4,310	42%	4,439	45%
Community Advantage	113	1%	155	1%	203	2%	195	2%	189	2%	157	2%
\$150K and Under	6,763	60%	7,176	61%	6,359	55%	7,124	57%	5,125	50%	5,033	51%
>\$150K - \$350K	1,768	16%	1,816	15%	1,968	17%	2,080	17%	2,054	20%	2,007	20%
>\$350K - \$2M	2,258	20%	2,393	20%	2,608	23%	2,698	22%	2,546	25%	2,295	23%
>\$2M	407	4%	395	3%	563	5%	614	5%	564	5%	516	5%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020				
All 504	\$	821,881,000	\$	976,486,000	\$	936,483,000	\$	949,172,000	\$	1,101,624,000	\$	1,428,705,000			
Ethnicity															
All Minority	\$	248,851,000	30%	\$	309,885,000	32%	\$	281,876,000	30%	\$	305,746,000	28%	\$	412,013,000	29%
AMERICAN INDIAN	\$	192,000	0%	\$	3,569,000	0%	\$	129,000	0%	\$	208,000	0%	\$	632,000	0%
ASIAN OR PACIFI	\$	141,984,000	17%	\$	206,060,000	21%	\$	204,848,000	22%	\$	203,367,000	18%	\$	279,942,000	20%
BLACK	\$	36,220,000	4%	\$	37,121,000	4%	\$	25,342,000	3%	\$	10,322,000	1%	\$	18,562,000	2%
HISPANIC	\$	70,455,000	9%	\$	63,135,000	6%	\$	51,557,000	6%	\$	55,908,000	6%	\$	83,609,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	77,209,000	9%	\$	83,534,000	9%	\$	108,288,000	12%	\$	151,160,000	16%	\$	210,701,000	19%
WHITE	\$	495,821,000	60%	\$	583,067,000	60%	\$	546,319,000	58%	\$	525,901,000	55%	\$	585,177,000	53%
Gender			\$	-											
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	6,659,000	1%	\$	10,929,000	1%	\$	62,298,000	7%	\$	194,993,000	21%	\$	204,388,000	19%
Female Owned more than 50%	\$	94,483,000	11%	\$	101,955,000	10%	\$	122,269,000	13%	\$	89,499,000	9%	\$	126,599,000	11%
Male Owned	\$	720,739,000	88%	\$	863,602,000	88%	\$	751,916,000	80%	\$	664,680,000	70%	\$	770,637,000	70%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	797,029,000	72%	\$	1,072,688,000	75%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	111,703,000	10%	\$	41,754,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	185,992,000	17%	\$	285,007,000	20%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,900,000	1%	\$	29,256,000	2%
Veteran	\$	33,123,000	4%	\$	31,743,000	3%	\$	14,886,000	2%	\$	15,544,000	2%	\$	12,560,000	1%
Rural	\$	107,981,000	13%	\$	129,989,000	13%	\$	112,528,000	12%	\$	137,175,000	14%	\$	127,048,000	12%
Urban	\$	713,900,000	87%	\$	846,497,000	87%	\$	823,955,000	88%	\$	811,997,000	86%	\$	974,576,000	88%
Export	\$	43,968,000	5%	\$	32,494,000	3%	\$	22,228,000	2%	\$	11,646,000	1%	\$	8,623,000	1%
\$150K and Under	\$	11,364,000	1%	\$	11,941,000	1%	\$	13,447,000	1%	\$	11,107,000	1%	\$	11,725,000	1%
>\$150K - \$350K	\$	83,192,000	10%	\$	75,443,000	8%	\$	79,576,000	8%	\$	79,783,000	8%	\$	76,096,000	7%
>\$350K - \$2M	\$	509,240,000	62%	\$	509,509,000	52%	\$	538,051,000	57%	\$	541,043,000	57%	\$	612,175,000	56%
>\$2M	\$	218,085,000	27%	\$	379,593,000	39%	\$	305,409,000	33%	\$	317,239,000	33%	\$	401,628,000	36%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All 504	1,141		1,133		1,182		1,156		1,260		1,624	
Ethnicity												
All Minority	292	26%	268	24%	290	25%	276	24%	308	24%	385	24%
AMERICAN INDIAN	1	0%	3	0%	1	0%	3	0%	1	0%	2	0%
ASIAN OR PACIFI	141	12%	134	12%	167	14%	161	14%	156	12%	196	12%
BLACK	48	4%	46	4%	35	3%	23	2%	26	2%	40	2%
HISPANIC	102	9%	85	8%	87	7%	89	8%	125	10%	147	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	87	8%	95	8%	93	8%	161	14%	177	14%	274	17%
WHITE	762	67%	770	68%	799	68%	719	62%	775	62%	965	59%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	1%	8	1%	101	9%	271	23%	302	24%	406	25%
Female Owned more than 50%	152	13%	161	14%	190	16%	134	12%	152	12%	224	14%
Male Owned	976	86%	964	85%	891	75%	751	65%	806	64%	994	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,000	79%	1,317	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	99	8%	36	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	158	13%	241	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3	0%	30	2%
Veteran	52	5%	56	5%	38	3%	32	3%	20	2%	53	3%
Rural	179	16%	192	17%	181	15%	203	18%	215	17%	288	18%
Urban	962	84%	941	83%	1,001	85%	953	82%	1,045	83%	1,336	82%
Export	45	4%	35	3%	19	2%	11	1%	8	1%	18	1%
\$150K and Under	102	9%	109	10%	121	10%	94	8%	101	8%	114	7%
>\$150K - \$350K	341	30%	304	27%	318	27%	318	28%	301	24%	398	25%
>\$350K - \$2M	629	55%	603	53%	646	55%	648	56%	732	58%	956	59%
>\$2M	69	6%	117	10%	97	8%	96	8%	126	10%	156	10%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	15,299,800	\$	18,456,800	\$	26,368,900	\$	26,170,100	\$	25,676,700	\$	21,509,800						
Ethnicity																		
All Minority	\$	4,811,600	31%	\$	7,018,700	38%	\$	10,129,000	38%	\$	10,438,200	40%	\$	9,209,600	36%	\$	9,210,400	43%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	2%	\$	772,500	3%	\$	625,000	2%	\$	579,000	3%
ASIAN OR PACIFI	\$	1,583,000	10%	\$	1,106,800	6%	\$	3,364,500	13%	\$	2,604,100	10%	\$	1,708,000	7%	\$	3,126,700	15%
BLACK	\$	1,300,100	8%	\$	2,490,000	13%	\$	2,675,800	10%	\$	3,435,100	13%	\$	3,340,500	13%	\$	3,651,600	17%
HISPANIC	\$	1,603,500	10%	\$	3,421,900	19%	\$	3,683,700	14%	\$	3,626,500	14%	\$	3,536,100	14%	\$	1,853,100	9%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	662,500	4%	\$	869,000	5%	\$	862,800	3%	\$	1,904,800	7%	\$	2,085,700	8%	\$	2,552,500	12%
WHITE	\$	9,825,700	64%	\$	10,569,100	57%	\$	15,377,100	58%	\$	13,827,100	53%	\$	14,381,400	56%	\$	9,746,900	45%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,396,900	16%	\$	2,275,300	12%	\$	5,359,500	20%	\$	3,673,600	14%	\$	4,620,700	18%	\$	2,789,900	13%
Female Owned more than 50%	\$	5,320,700	35%	\$	6,275,300	34%	\$	6,602,900	25%	\$	8,490,000	32%	\$	7,615,400	30%	\$	6,017,900	28%
Male Owned	\$	7,582,200	50%	\$	9,906,200	54%	\$	14,406,500	55%	\$	14,006,500	54%	\$	13,440,600	52%	\$	12,702,000	59%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,646,800	38%	\$	8,537,000	40%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,603,300	10%	\$	2,335,000	11%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,533,800	41%	\$	8,530,300	40%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,892,800	11%	\$	2,107,500	10%			
Veteran	\$	1,308,000	9%	\$	752,100	4%	\$	1,904,400	7%	\$	2,966,000	11%	\$	2,161,500	8%	\$	2,634,300	12%
Rural	\$	1,743,500	11%	\$	2,329,300	13%	\$	3,300,100	13%	\$	3,767,900	14%	\$	2,814,200	11%	\$	3,702,900	17%
Urban	\$	13,556,300	89%	\$	16,127,500	87%	\$	23,068,800	87%	\$	22,402,200	86%	\$	22,862,500	89%	\$	17,806,900	83%
\$150K and Under	\$	7,989,000	52%	\$	11,712,800	63%	\$	15,535,300	59%	\$	12,780,200	49%	\$	12,595,900	49%	\$	9,641,000	45%
>\$150K - \$250K	\$	7,310,800	48%	\$	6,744,000	37%	\$	10,833,600	41%	\$	13,389,900	51%	\$	13,080,800	51%	\$	11,868,800	55%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	113		155		203		195		189		157	
Ethnicity												
All Minority	42	37%	63	41%	76	37%	76	39%	72	38%	64	41%
AMERICAN INDIAN	3	3%	-	0%	3	1%	5	3%	3	2%	7	4%
ASIAN OR PACIFI	14	12%	9	6%	23	11%	17	9%	15	8%	20	13%
BLACK	10	9%	25	16%	23	11%	29	15%	25	13%	24	15%
HISPANIC	15	13%	29	19%	27	13%	25	13%	29	15%	13	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	5	4%	5	3%	9	4%	13	7%	17	9%	23	15%
WHITE	66	58%	87	56%	118	58%	106	54%	100	53%	70	45%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	15%	19	12%	39	19%	30	15%	34	18%	20	13%
Female Owned more than 50%	45	40%	53	34%	52	26%	65	33%	60	32%	47	30%
Male Owned	51	45%	83	54%	112	55%	100	51%	95	50%	90	57%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	76	40%	67	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	21	11%	16	10%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	75	40%	61	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	17	9%	13	8%
Veteran	7	0%	8	5%	15	7%	21	11%	16	8%	18	11%
Rural	12	11%	18	12%	28	14%	31	16%	23	12%	26	17%
Urban	101	89%	137	88%	175	86%	164	84%	166	88%	131	83%
\$150K and Under	82	73%	125	81%	156	77%	136	70%	131	69%	105	67%
>\$150K - \$250K	31	27%	30	19%	47	23%	59	30%	58	31%	52	33%

* All Activity illustrated above is as of 12/13 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.