

	2015		2016		2017		2018		2019		2020				
All 7(A)	\$	4,539,675,900	\$	4,722,738,000	\$	5,310,431,200	\$	6,090,771,800	\$	5,832,773,100	\$	5,140,647,800			
Ethnicity															
All Minority	\$	1,337,293,800	29%	\$	1,401,385,800	30%	\$	1,712,809,100	32%	\$	1,945,376,200	33%	\$	1,686,837,800	33%
AMERICAN INDIAN	\$	28,601,900	1%	\$	14,006,900	0%	\$	33,848,900	1%	\$	48,662,000	1%	\$	27,980,000	1%
ASIAN OR PACIFI	\$	951,574,300	21%	\$	1,037,606,900	22%	\$	1,254,820,400	24%	\$	1,328,336,500	23%	\$	1,217,276,200	24%
BLACK	\$	89,128,300	2%	\$	91,194,300	2%	\$	119,972,300	2%	\$	180,744,500	3%	\$	137,246,900	3%
HISPANIC	\$	267,989,300	6%	\$	258,577,700	5%	\$	304,167,500	6%	\$	387,633,200	7%	\$	304,334,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	643,519,100	14%	\$	628,299,100	13%	\$	773,454,400	15%	\$	1,025,566,200	18%	\$	976,772,800	19%
WHITE	\$	2,558,863,000	56%	\$	2,693,053,100	57%	\$	2,824,167,700	53%	\$	2,861,830,700	49%	\$	2,477,037,200	48%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	746,132,700	16%	\$	764,283,900	16%	\$	789,584,100	15%	\$	808,603,600	14%	\$	730,659,700	14%
Female Owned more than 50%	\$	563,242,700	12%	\$	655,952,300	14%	\$	777,534,400	15%	\$	826,542,300	14%	\$	738,108,600	14%
Male Owned	\$	3,230,300,500	71%	\$	3,302,501,800	70%	\$	3,743,312,700	70%	\$	4,197,627,200	72%	\$	3,671,879,500	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,742,913,000	47%	\$	2,360,402,000	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	682,040,200	12%	\$	606,747,700	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	980,636,500	17%	\$	821,656,900	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,397,927,100	24%	\$	1,334,890,400	26%
Veteran	\$	205,118,500	5%	\$	232,050,000	5%	\$	193,056,400	4%	\$	220,365,800	4%	\$	181,806,500	4%
Rural	\$	824,837,900	18%	\$	846,155,700	18%	\$	908,204,100	17%	\$	901,604,400	15%	\$	867,458,900	17%
Urban	\$	3,714,838,000	82%	\$	3,876,582,300	82%	\$	4,402,227,100	83%	\$	4,931,168,700	85%	\$	4,273,188,900	83%
Export	\$	279,894,900	6%	\$	317,198,100	7%	\$	539,276,700	10%	\$	258,100,300	4%	\$	178,460,100	3%
CAPLine	\$	108,266,600	2%	\$	68,528,100	1%	\$	43,951,300	1%	\$	69,206,400	1%	\$	79,030,900	1%
PLP	\$	2,786,962,700	61%	\$	3,018,109,900	64%	\$	3,574,815,100	67%	\$	4,530,585,600	74%	\$	4,494,908,300	77%
Express	\$	434,145,500	10%	\$	442,006,500	9%	\$	414,700,800	8%	\$	465,259,500	8%	\$	382,691,700	7%
Community Advantage	\$	15,859,800	0%	\$	21,530,500	0%	\$	28,212,300	1%	\$	28,719,100	0%	\$	23,669,100	0%
\$150K and Under	\$	458,016,600	10%	\$	452,940,600	10%	\$	433,033,100	8%	\$	483,626,800	8%	\$	400,671,200	7%
>\$150K - \$350K	\$	518,300,300	11%	\$	534,947,500	11%	\$	574,253,800	11%	\$	620,260,600	10%	\$	633,765,200	11%
>\$350K - \$2M	\$	2,141,851,900	47%	\$	2,340,511,100	50%	\$	2,404,684,700	45%	\$	2,655,855,200	44%	\$	2,609,176,900	45%
>\$2M	\$	1,421,507,100	31%	\$	1,394,338,800	30%	\$	1,898,459,600	36%	\$	2,331,029,200	38%	\$	2,189,159,800	38%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	12,479		13,088		12,547		14,005		12,155		11,005	
Ethnicity												
All Minority	3,101	25%	3,552	27%	3,366	27%	3,747	27%	3,363	28%	3,141	29%
AMERICAN INDIAN	97	1%	82	1%	86	1%	99	1%	82	1%	87	1%
ASIAN OR PACIFI	1,639	13%	1,798	14%	1,772	14%	1,861	13%	1,645	14%	1,477	13%
BLACK	380	3%	503	4%	487	4%	647	5%	566	5%	513	5%
HISPANIC	985	8%	1,169	9%	1,021	8%	1,140	8%	1,070	9%	1,064	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,811	15%	1,547	12%	1,627	13%	1,946	14%	1,961	16%	1,764	16%
WHITE	7,567	61%	7,989	61%	7,554	60%	8,312	59%	6,831	56%	6,100	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,858	15%	1,815	14%	1,714	14%	1,865	13%	1,654	14%	1,413	13%
Female Owned more than 50%	2,177	17%	2,412	18%	2,297	18%	2,513	18%	2,103	17%	2,076	19%
Male Owned	8,444	68%	8,861	68%	8,536	68%	9,627	69%	8,398	69%	7,516	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,294	52%	5,805	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,220	18%	1,984	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,071	17%	1,782	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,541	13%	1,420	13%
Veteran	527	4%	614	5%	642	5%	679	5%	593	5%	534	5%
Rural	2,149	17%	2,168	17%	2,123	17%	2,276	16%	1,945	16%	1,957	18%
Urban	10,330	83%	10,920	83%	10,424	83%	11,729	84%	10,210	84%	9,048	82%
Export	326	3%	392	3%	636	5%	184	1%	220	2%	141	1%
CAPLine	137	1%	98	1%	82	1%	67	0%	80	1%	65	1%
PLP	3,066	25%	3,447	26%	3,881	31%	6,091	43%	5,927	49%	4,989	45%
Express	6,363	51%	6,844	52%	5,818	46%	6,632	47%	4,968	41%	4,890	44%
Community Advantage	119	1%	176	1%	219	2%	213	2%	211	2%	172	2%
\$150K and Under	7,496	60%	7,938	61%	6,939	55%	7,854	56%	5,993	49%	5,563	51%
>\$150K - \$350K	1,995	16%	2,018	15%	2,170	17%	2,359	17%	2,429	20%	2,257	21%
>\$350K - \$2M	2,529	20%	2,679	20%	2,832	23%	3,069	22%	3,041	25%	2,606	24%
>\$2M	459	4%	453	3%	606	5%	723	5%	692	6%	579	5%

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	2015		2016		2017		2018		2019		2020	
All 504	\$	890,958,000	\$	1,062,470,000	\$	1,069,744,000	\$	1,045,810,000	\$	1,212,296,000	\$	1,587,674,000
Ethnicity												
All Minority	\$	273,416,000 31%	\$	336,208,000 32%	\$	325,795,000 30%	\$	304,545,000 29%	\$	350,042,000 29%	\$	449,610,000 28%
AMERICAN INDIAN	\$	1,221,000 0%	\$	3,569,000 0%	\$	129,000 0%	\$	886,000 0%	\$	208,000 0%	\$	632,000 0%
ASIAN OR PACIFI	\$	154,147,000 17%	\$	225,409,000 21%	\$	236,281,000 22%	\$	230,049,000 22%	\$	232,628,000 19%	\$	301,399,000 19%
BLACK	\$	42,455,000 5%	\$	40,142,000 4%	\$	31,598,000 3%	\$	11,662,000 1%	\$	19,613,000 2%	\$	25,236,000 2%
HISPANIC	\$	75,593,000 8%	\$	67,088,000 6%	\$	57,787,000 5%	\$	61,948,000 6%	\$	97,593,000 8%	\$	122,343,000 8%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	77,970,000 9%	\$	90,964,000 9%	\$	121,910,000 11%	\$	163,041,000 16%	\$	222,595,000 18%	\$	356,157,000 22%
WHITE	\$	539,572,000 61%	\$	635,298,000 60%	\$	622,039,000 58%	\$	578,224,000 55%	\$	639,659,000 53%	\$	781,907,000 49%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	6,659,000 1%	\$	11,220,000 1%	\$	69,814,000 7%	\$	217,961,000 21%	\$	229,284,000 19%	\$	324,019,000 20%
Female Owned more than 50%	\$	99,459,000 11%	\$	111,560,000 11%	\$	129,311,000 12%	\$	105,799,000 10%	\$	137,747,000 11%	\$	161,190,000 10%
Male Owned	\$	784,840,000 88%	\$	939,690,000 88%	\$	870,619,000 81%	\$	722,050,000 69%	\$	845,265,000 70%	\$	1,102,465,000 69%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	876,670,000 72%	\$	1,202,687,000 76%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	127,532,000 11%	\$	50,389,000 3%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	200,986,000 17%	\$	301,637,000 19%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	7,108,000 1%	\$	32,961,000 2%
Veteran	\$	38,941,000 4%	\$	33,830,000 3%	\$	21,063,000 2%	\$	18,097,000 2%	\$	13,024,000 1%	\$	42,843,000 3%
Rural	\$	114,810,000 13%	\$	136,774,000 13%	\$	123,708,000 12%	\$	147,506,000 14%	\$	148,853,000 12%	\$	207,813,000 13%
Urban	\$	776,148,000 87%	\$	925,696,000 87%	\$	946,036,000 88%	\$	898,304,000 86%	\$	1,063,443,000 88%	\$	1,379,861,000 87%
Export	\$	45,886,000 5%	\$	35,932,000 3%	\$	24,409,000 2%	\$	11,646,000 1%	\$	8,623,000 1%	\$	27,361,000 2%
\$150K and Under	\$	12,824,000 1%	\$	12,781,000 1%	\$	14,903,000 1%	\$	11,781,000 1%	\$	13,021,000 1%	\$	13,448,000 1%
>\$150K - \$350K	\$	91,705,000 10%	\$	84,130,000 8%	\$	90,701,000 8%	\$	89,742,000 9%	\$	85,796,000 7%	\$	106,971,000 7%
>\$350K - \$2M	\$	546,499,000 61%	\$	561,758,000 53%	\$	602,699,000 56%	\$	587,029,000 56%	\$	676,258,000 56%	\$	900,804,000 57%
>\$2M	\$	239,930,000 27%	\$	403,801,000 38%	\$	361,441,000 34%	\$	357,258,000 34%	\$	437,221,000 36%	\$	566,451,000 36%

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	2015		2016		2017		2018		2019		2020	
All 504	1,246		1,252		1,335		1,277		1,400		1,791	
Ethnicity												
All Minority	316	25%	294	23%	325	24%	308	24%	345	25%	420	23%
AMERICAN INDIAN	3	0%	3	0%	1	0%	3	0%	1	0%	2	0%
ASIAN OR PACIFI	152	12%	148	12%	189	14%	180	14%	175	13%	211	12%
BLACK	53	4%	50	4%	41	3%	25	2%	28	2%	43	2%
HISPANIC	108	9%	93	7%	94	7%	100	8%	141	10%	164	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	89	7%	105	8%	105	8%	170	13%	194	14%	303	17%
WHITE	841	67%	853	68%	905	68%	799	63%	861	62%	1,068	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	1%	10	1%	113	8%	303	24%	338	24%	438	24%
Female Owned more than 50%	167	13%	181	14%	212	16%	153	12%	168	12%	248	14%
Male Owned	1,066	86%	1,061	85%	1,010	76%	821	64%	894	64%	1,105	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,105	79%	1,450	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	41	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	176	13%	266	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	34	2%
Veteran	58	5%	60	5%	44	3%	39	3%	22	2%	55	3%
Rural	192	15%	209	17%	205	15%	225	18%	246	18%	312	17%
Urban	1,054	85%	1,043	83%	1,130	85%	1,052	82%	1,154	82%	1,479	83%
Export	48	4%	39	3%	21	2%	11	1%	8	1%	19	1%
\$150K and Under	114	9%	117	9%	133	10%	100	8%	112	8%	119	7%
>\$150K - \$350K	377	30%	338	27%	362	27%	359	28%	341	24%	438	24%
>\$350K - \$2M	678	54%	672	54%	727	54%	709	56%	808	58%	1,059	59%
>\$2M	77	6%	125	10%	113	8%	109	9%	139	10%	175	10%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	15,859,800	\$	21,530,500	\$	28,212,300	\$	28,719,100	\$	28,797,900	\$	23,669,100						
Ethnicity																		
All Minority	\$	5,126,600	32%	\$	7,553,700	35%	\$	10,694,000	38%	\$	11,250,700	39%	\$	9,704,100	34%	\$	10,784,200	46%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	1%	\$	772,500	3%	\$	625,000	2%	\$	579,000	2%
ASIAN OR PACIFI	\$	1,768,000	11%	\$	1,406,800	7%	\$	3,614,500	13%	\$	2,604,100	9%	\$	1,756,500	6%	\$	3,677,400	16%
BLACK	\$	1,400,100	9%	\$	2,640,000	12%	\$	2,810,800	10%	\$	3,805,100	13%	\$	3,640,500	13%	\$	3,779,700	16%
HISPANIC	\$	1,633,500	10%	\$	3,506,900	16%	\$	3,863,700	14%	\$	4,069,000	14%	\$	3,682,100	13%	\$	2,748,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	662,500	4%	\$	1,494,000	7%	\$	1,237,800	4%	\$	2,227,300	8%	\$	3,010,700	10%	\$	2,577,500	11%
WHITE	\$	10,070,700	63%	\$	12,482,800	58%	\$	16,280,500	58%	\$	15,241,100	53%	\$	16,083,100	56%	\$	10,307,400	44%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,396,900	15%	\$	2,635,300	12%	\$	5,359,500	19%	\$	4,342,600	15%	\$	5,219,400	18%	\$	3,066,900	13%
Female Owned more than 50%	\$	5,485,700	35%	\$	7,056,500	33%	\$	7,391,100	26%	\$	9,085,000	32%	\$	8,555,900	30%	\$	6,764,200	29%
Male Owned	\$	7,977,200	50%	\$	11,838,700	55%	\$	15,461,700	55%	\$	15,291,500	53%	\$	15,022,600	52%	\$	13,838,000	58%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,405,500	40%	\$	9,393,700	40%	\$	9,393,700	40%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,779,800	10%	\$	2,916,600	12%	\$	2,916,600	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,661,800	40%	\$	8,605,300	36%	\$	8,605,300	36%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,950,800	10%	\$	2,753,500	12%	\$	2,753,500	12%
Veteran	\$	1,338,000	8%	\$	752,100	3%	\$	2,039,400	7%	\$	3,173,500	11%	\$	2,346,500	8%	\$	2,731,300	12%
Rural	\$	1,743,500	11%	\$	2,564,300	12%	\$	3,450,100	12%	\$	3,870,900	13%	\$	2,814,200	10%	\$	3,847,900	16%
Urban	\$	14,116,300	89%	\$	18,966,200	88%	\$	24,762,200	88%	\$	24,848,200	87%	\$	25,983,700	90%	\$	19,821,200	84%
\$150K and Under	\$	8,549,000	54%	\$	13,351,500	62%	\$	16,670,500	59%	\$	13,703,200	48%	\$	13,918,400	48%	\$	10,419,600	44%
>\$150K - \$250K	\$	7,310,800	46%	\$	8,179,000	38%	\$	11,541,800	41%	\$	15,015,900	52%	\$	14,879,500	52%	\$	13,249,500	56%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	119		176		219		213		211		172	
Ethnicity												
All Minority	46	39%	67	38%	81	37%	82	38%	76	36%	73	42%
AMERICAN INDIAN	3	3%	-	0%	3	1%	5	2%	3	1%	7	4%
ASIAN OR PACIFI	16	13%	11	6%	24	11%	17	8%	16	8%	23	13%
BLACK	11	9%	26	15%	25	11%	31	15%	27	13%	26	15%
HISPANIC	16	13%	30	17%	29	13%	29	14%	30	14%	17	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	5	4%	9	5%	11	5%	15	7%	22	10%	24	14%
WHITE	68	57%	100	57%	127	58%	116	54%	113	54%	75	44%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	14%	23	13%	39	18%	34	16%	39	18%	22	13%
Female Owned more than 50%	48	40%	58	33%	59	27%	69	32%	67	32%	54	31%
Male Owned	54	45%	95	54%	121	55%	110	52%	105	50%	96	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	87	41%	73	42%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	23	11%	21	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	83	39%	62	36%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	9%	16	9%
Veteran	8	0%	8	5%	17	8%	23	11%	18	9%	19	11%
Rural	12	10%	20	11%	29	13%	32	15%	23	11%	27	16%
Urban	107	90%	156	89%	190	87%	181	85%	188	89%	145	84%
\$150K and Under	88	74%	140	80%	169	77%	147	69%	144	68%	114	66%
>\$150K - \$250K	31	26%	36	20%	50	23%	66	31%	67	32%	58	34%

* All Activity illustrated above is as of 12/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.