

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	4,837,130,800	\$	5,077,823,600	\$	5,688,587,700	\$	6,817,451,200	\$	6,288,186,100	\$	5,321,162,400						
Ethnicity																		
<i>All Minority</i>	\$	1,417,100,000	29%	\$	1,497,150,100	29%	\$	1,854,151,900	33%	\$	2,115,664,900	31%	\$	2,077,417,100	33%	\$	1,732,942,500	33%
AMERICAN INDIAN	\$	30,096,400	1%	\$	15,900,700	0%	\$	33,929,100	1%	\$	55,284,200	1%	\$	50,018,000	1%	\$	29,203,100	1%
ASIAN OR PACIFI	\$	1,010,598,200	21%	\$	1,111,978,600	22%	\$	1,366,871,600	24%	\$	1,494,179,700	22%	\$	1,424,754,400	23%	\$	1,249,664,800	23%
BLACK	\$	94,399,000	2%	\$	96,900,600	2%	\$	129,954,300	2%	\$	187,025,800	3%	\$	191,774,600	3%	\$	138,116,900	3%
HISPANIC	\$	282,006,400	6%	\$	272,370,200	5%	\$	323,396,900	6%	\$	379,175,200	6%	\$	410,870,100	7%	\$	315,957,700	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	684,736,100	14%	\$	679,472,400	13%	\$	808,248,900	14%	\$	1,124,009,700	16%	\$	1,122,640,300	18%	\$	1,016,806,600	19%
WHITE	\$	2,735,294,700	57%	\$	2,901,201,100	57%	\$	3,026,186,900	53%	\$	3,577,776,600	52%	\$	3,088,128,700	49%	\$	2,571,413,300	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	782,944,700	16%	\$	820,423,100	16%	\$	865,047,400	15%	\$	995,931,300	15%	\$	883,393,600	14%	\$	752,092,200	14%
Female Owned more than 50%	\$	606,771,800	13%	\$	711,908,700	14%	\$	834,375,700	15%	\$	924,545,400	14%	\$	873,871,300	14%	\$	768,425,400	14%
Male Owned	\$	3,447,414,300	71%	\$	3,545,491,800	70%	\$	3,989,164,600	70%	\$	4,896,974,500	72%	\$	4,530,921,200	72%	\$	3,800,644,800	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,955,440,100	47%	\$	2,450,279,400	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	733,286,900	12%	\$	624,956,000	12%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,067,544,100	17%	\$	843,340,300	16%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,502,658,700	24%	\$	1,385,635,900	26%			
Veteran	\$	221,984,000	5%	\$	247,836,600	5%	\$	213,635,300	4%	\$	261,383,800	4%	\$	232,362,000	4%	\$	187,510,300	4%
Rural	\$	885,553,300	18%	\$	898,765,800	18%	\$	973,053,300	17%	\$	1,110,421,100	16%	\$	960,022,700	15%	\$	902,439,400	17%
Urban	\$	3,951,577,500	82%	\$	4,179,057,800	82%	\$	4,715,534,400	83%	\$	5,707,030,100	84%	\$	5,328,163,400	85%	\$	4,418,723,000	83%
Export	\$	311,136,500	6%	\$	337,951,000	7%	\$	604,295,500	11%	\$	278,914,300	4%	\$	298,560,000	5%	\$	183,586,600	3%
CAPLine	\$	110,449,100	2%	\$	76,548,100	2%	\$	47,901,300	1%	\$	79,783,400	1%	\$	80,790,900	1%	\$	59,100,500	1%
PLP	\$	2,970,463,100	61%	\$	3,231,295,200	64%	\$	3,823,628,100	67%	\$	5,131,626,200	75%	\$	4,878,333,600	78%	\$	4,053,303,600	76%
Express	\$	462,307,000	10%	\$	473,796,600	9%	\$	439,750,500	8%	\$	505,616,200	7%	\$	407,993,500	6%	\$	393,297,100	7%
Community Advantage	\$	16,319,800	0%	\$	23,649,300	0%	\$	29,079,800	1%	\$	31,410,400	0%	\$	30,197,900	0%	\$	24,430,600	0%
\$150K and Under	\$	484,394,300	10%	\$	489,264,700	10%	\$	461,431,700	8%	\$	522,695,300	8%	\$	422,250,000	7%	\$	367,161,500	7%
>\$150K - \$350K	\$	551,627,300	11%	\$	570,643,700	11%	\$	609,939,600	11%	\$	677,605,500	10%	\$	681,552,700	11%	\$	618,159,800	12%
>\$350K - \$2M	\$	2,283,089,800	47%	\$	2,521,959,600	50%	\$	2,573,711,500	45%	\$	2,974,761,200	44%	\$	2,800,933,500	45%	\$	2,385,511,000	45%
>\$2M	\$	1,518,019,400	31%	\$	1,495,955,600	29%	\$	2,043,504,900	36%	\$	2,642,389,200	39%	\$	2,383,449,900	38%	\$	1,950,330,100	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	13,245		14,021		13,349		15,284		12,934		11,415	
Ethnicity												
All Minority	3,263	25%	3,776	27%	3,578	27%	4,067	27%	3,588	28%	3,263	29%
AMERICAN INDIAN	102	1%	88	1%	89	1%	113	1%	89	1%	93	1%
ASIAN OR PACIFI	1,732	13%	1,910	14%	1,892	14%	2,024	13%	1,753	14%	1,533	13%
BLACK	402	3%	536	4%	507	4%	687	4%	603	5%	523	5%
HISPANIC	1,027	8%	1,242	9%	1,090	8%	1,243	8%	1,143	9%	1,114	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,911	14%	1,665	12%	1,721	13%	2,152	14%	2,112	16%	1,817	16%
WHITE	8,071	61%	8,580	61%	8,050	60%	9,065	59%	7,234	56%	6,335	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,976	15%	1,957	14%	1,850	14%	2,033	13%	1,764	14%	1,459	13%
Female Owned more than 50%	2,315	17%	2,574	18%	2,444	18%	2,721	18%	2,234	17%	2,163	19%
Male Owned	8,954	68%	9,490	68%	9,055	68%	10,530	69%	8,936	69%	7,793	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,708	52%	6,035	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,336	18%	2,053	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,200	17%	1,832	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,661	13%	1,481	13%
Veteran	569	4%	673	5%	679	5%	743	5%	617	5%	554	5%
Rural	2,296	17%	2,306	16%	2,258	17%	2,534	17%	2,041	16%	2,025	18%
Urban	10,949	83%	11,715	84%	11,091	83%	12,750	83%	10,893	84%	9,390	82%
Export	360	3%	415	3%	718	5%	204	1%	240	2%	146	1%
CAPLine	143	1%	106	1%	87	1%	76	0%	84	1%	68	1%
PLP	3,262	25%	3,704	26%	4,227	32%	6,735	44%	6,388	49%	5,172	45%
Express	6,752	51%	7,276	52%	6,164	46%	7,162	47%	5,241	41%	5,067	44%
Community Advantage	122	1%	196	1%	229	2%	231	2%	220	2%	178	2%
\$150K and Under	7,933	60%	8,486	61%	7,365	55%	8,470	55%	6,305	49%	5,757	50%
>\$150K - \$350K	2,122	16%	2,151	15%	2,305	17%	2,576	17%	2,608	20%	2,341	21%
>\$350K - \$2M	2,700	20%	2,895	21%	3,028	23%	3,420	22%	3,269	25%	2,726	24%
>\$2M	490	4%	489	3%	651	5%	818	5%	752	6%	591	5%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 4,837,130,800		\$ 5,077,823,600		\$ 5,688,587,700		\$ 6,817,451,200		\$ 6,288,186,100		\$ 5,321,162,400	
Ethnicity												
All Minority	\$ 1,417,100,000	29%	\$ 1,497,150,100	29%	\$ 1,854,151,900	33%	\$ 2,115,664,900	31%	\$ 2,077,417,100	33%	\$ 1,732,942,500	33%
AMERICAN INDIAN	\$ 30,096,400	1%	\$ 15,900,700	0%	\$ 33,929,100	1%	\$ 55,284,200	1%	\$ 50,018,000	1%	\$ 29,203,100	1%
ASIAN OR PACIFI	\$ 1,010,598,200	21%	\$ 1,111,978,600	22%	\$ 1,366,871,600	24%	\$ 1,494,179,700	22%	\$ 1,424,754,400	23%	\$ 1,249,664,800	23%
BLACK	\$ 94,399,000	2%	\$ 96,900,600	2%	\$ 129,954,300	2%	\$ 187,025,800	3%	\$ 191,774,600	3%	\$ 138,116,900	3%
HISPANIC	\$ 282,006,400	6%	\$ 272,370,200	5%	\$ 323,396,900	6%	\$ 379,175,200	6%	\$ 410,870,100	7%	\$ 315,957,700	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 684,736,100	14%	\$ 679,472,400	13%	\$ 808,248,900	14%	\$ 1,124,009,700	16%	\$ 1,122,640,300	18%	\$ 1,016,806,600	19%
WHITE	\$ 2,735,294,700	57%	\$ 2,901,201,100	57%	\$ 3,026,186,900	53%	\$ 3,577,776,600	52%	\$ 3,088,128,700	49%	\$ 2,571,413,300	48%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 782,944,700	16%	\$ 820,423,100	16%	\$ 865,047,400	15%	\$ 995,931,300	15%	\$ 883,393,600	14%	\$ 752,092,200	14%
Female Owned more than 50%	\$ 606,771,800	13%	\$ 711,908,700	14%	\$ 834,375,700	15%	\$ 924,545,400	14%	\$ 873,871,300	14%	\$ 768,425,400	14%
Male Owned	\$ 3,447,414,300	71%	\$ 3,545,491,800	70%	\$ 3,989,164,600	70%	\$ 4,896,974,500	72%	\$ 4,530,921,200	72%	\$ 3,800,644,800	71%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,955,440,100	47%	\$ 2,450,279,400	46%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 733,286,900	12%	\$ 624,956,000	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,067,544,100	17%	\$ 843,340,300	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,502,658,700	24%	\$ 1,385,635,900	26%
Veteran	\$ 221,984,000	5%	\$ 247,836,600	5%	\$ 213,635,300	4%	\$ 261,383,800	4%	\$ 232,362,000	4%	\$ 187,510,300	4%
Rural	\$ 885,553,300	18%	\$ 898,765,800	18%	\$ 973,053,300	17%	\$ 1,110,421,100	16%	\$ 960,022,700	15%	\$ 902,439,400	17%
Urban	\$ 3,951,577,500	82%	\$ 4,179,057,800	82%	\$ 4,715,534,400	83%	\$ 5,707,030,100	84%	\$ 5,328,163,400	85%	\$ 4,418,723,000	83%
Export	\$ 311,136,500	6%	\$ 337,951,000	7%	\$ 604,295,500	11%	\$ 278,914,300	4%	\$ 298,560,000	5%	\$ 183,586,600	3%
CAPLine	\$ 110,449,100	2%	\$ 76,548,100	2%	\$ 47,901,300	1%	\$ 79,783,400	1%	\$ 80,790,900	1%	\$ 59,100,500	1%
PLP	\$ 2,970,463,100	61%	\$ 3,231,295,200	64%	\$ 3,823,628,100	67%	\$ 5,131,626,200	75%	\$ 4,878,333,600	78%	\$ 4,053,303,600	76%
Express	\$ 462,307,000	10%	\$ 473,796,600	9%	\$ 439,750,500	8%	\$ 505,616,200	7%	\$ 407,993,500	6%	\$ 393,297,100	7%
Community Advantage	\$ 16,319,800	0%	\$ 23,649,300	0%	\$ 29,079,800	1%	\$ 31,410,400	0%	\$ 30,197,900	0%	\$ 24,430,600	0%
\$150K and Under	\$ 484,394,300	10%	\$ 489,264,700	10%	\$ 461,431,700	8%	\$ 522,695,300	8%	\$ 422,250,000	7%	\$ 367,161,500	7%
>\$150K - \$350K	\$ 551,627,300	11%	\$ 570,643,700	11%	\$ 609,939,600	11%	\$ 677,605,500	10%	\$ 681,552,700	11%	\$ 618,159,800	12%
>\$350K - \$2M	\$ 2,283,089,800	47%	\$ 2,521,959,600	50%	\$ 2,573,711,500	45%	\$ 2,974,761,200	44%	\$ 2,800,933,500	45%	\$ 2,385,511,000	45%
>\$2M	\$ 1,518,019,400	31%	\$ 1,495,955,600	29%	\$ 2,043,504,900	36%	\$ 2,642,389,200	39%	\$ 2,383,449,900	38%	\$ 1,950,330,100	37%

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	2015		2016		2017		2018		2019		2020	
All 504	1,337		1,351		1,431		1,350		1,425		1,821	
Ethnicity												
<i>All Minority</i>	325	24%	313	23%	343	24%	325	24%	351	25%	429	24%
AMERICAN INDIAN	3	0%	3	0%	1	0%	4	0%	1	0%	2	0%
ASIAN OR PACIFI	156	12%	158	12%	198	14%	188	14%	179	13%	215	12%
BLACK	55	4%	53	4%	44	3%	27	2%	29	2%	43	2%
HISPANIC	111	8%	99	7%	100	7%	106	8%	142	10%	169	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	98	7%	117	9%	115	8%	183	14%	197	14%	307	17%
WHITE	914	68%	921	68%	973	68%	842	62%	877	62%	1,085	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	13	1%	11	1%	120	8%	320	24%	345	24%	442	24%
Female Owned more than 50%	177	13%	193	14%	227	16%	161	12%	169	12%	254	14%
Male Owned	1,147	86%	1,147	85%	1,084	76%	869	64%	911	64%	1,125	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,129	79%	1,478	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	41	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	177	12%	268	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	34	2%
Veteran	61	5%	65	5%	45	3%	42	3%	23	2%	55	3%
Rural	210	16%	222	16%	221	15%	233	17%	251	18%	318	17%
Urban	1,127	84%	1,129	84%	1,210	85%	1,117	83%	1,174	82%	1,503	83%
Export	52	4%	42	3%	21	1%	12	1%	8	1%	18	1%
\$150K and Under	125	9%	126	9%	142	10%	108	8%	115	8%	121	7%
>\$150K - \$350K	401	30%	364	27%	386	27%	380	28%	349	24%	447	25%
>\$350K - \$2M	731	55%	727	54%	781	55%	747	55%	819	57%	1,075	59%
>\$2M	80	6%	134	10%	122	9%	115	9%	142	10%	178	10%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	16,319,800	\$	23,649,300	\$	29,079,800	\$	31,410,400	\$	30,197,900	\$	24,430,600						
Ethnicity																		
All Minority	\$	5,186,600	32%	\$	8,329,800	35%	\$	10,796,500	37%	\$	11,880,200	38%	\$	10,294,100	34%	\$	11,094,700	45%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	1%	\$	982,500	3%	\$	625,000	2%	\$	579,000	2%
ASIAN OR PACIFI	\$	1,768,000	11%	\$	1,406,800	6%	\$	3,614,500	12%	\$	2,604,100	8%	\$	1,756,500	6%	\$	3,842,900	16%
BLACK	\$	1,400,100	9%	\$	2,826,600	12%	\$	2,860,800	10%	\$	3,987,600	13%	\$	3,867,500	13%	\$	3,779,700	15%
HISPANIC	\$	1,693,500	10%	\$	4,096,400	17%	\$	3,916,200	13%	\$	4,306,000	14%	\$	4,045,100	13%	\$	2,893,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	912,500	6%	\$	1,575,000	7%	\$	1,477,800	5%	\$	2,731,800	9%	\$	3,410,700	11%	\$	2,577,500	11%
WHITE	\$	10,220,700	63%	\$	13,744,500	58%	\$	16,805,500	58%	\$	16,798,400	53%	\$	16,493,100	55%	\$	10,758,400	44%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,646,900	16%	\$	3,135,300	13%	\$	5,652,000	19%	\$	4,607,100	15%	\$	5,479,400	18%	\$	3,132,400	13%
Female Owned more than 50%	\$	5,485,700	34%	\$	7,988,800	34%	\$	7,591,100	26%	\$	9,711,000	31%	\$	8,818,900	29%	\$	6,865,200	28%
Male Owned	\$	8,187,200	50%	\$	12,525,200	53%	\$	15,836,700	54%	\$	17,092,300	54%	\$	15,899,600	53%	\$	14,433,000	59%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,105,500	40%	\$	9,843,700	40%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,029,800	10%	\$	3,061,600	13%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,111,800	40%	\$	8,605,300	35%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,950,800	10%	\$	2,920,000	12%			
Veteran	\$	1,338,000	8%	\$	1,047,100	4%	\$	2,039,400	7%	\$	3,173,500	10%	\$	2,649,500	9%	\$	2,731,300	11%
Rural	\$	1,743,500	11%	\$	2,850,000	12%	\$	3,450,100	12%	\$	4,330,900	14%	\$	2,814,200	9%	\$	3,992,900	16%
Urban	\$	14,576,300	89%	\$	20,799,300	88%	\$	25,629,700	88%	\$	27,079,500	86%	\$	27,383,700	91%	\$	20,437,700	84%
\$150K and Under	\$	8,759,000	54%	\$	14,725,300	62%	\$	17,288,000	59%	\$	14,675,000	47%	\$	14,631,400	48%	\$	10,931,100	45%
>\$150K - \$250K	\$	7,560,800	46%	\$	8,924,000	38%	\$	11,791,800	41%	\$	16,735,400	53%	\$	15,566,500	52%	\$	13,499,500	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	122		196		229		231		220		178	
Ethnicity												
All Minority	47	39%	73	37%	83	36%	85	37%	80	36%	76	43%
AMERICAN INDIAN	3	2%	-	0%	3	1%	6	3%	3	1%	7	4%
ASIAN OR PACIFI	16	13%	11	6%	24	10%	17	7%	16	7%	25	14%
BLACK	11	9%	28	14%	26	11%	32	14%	29	13%	26	15%
HISPANIC	17	14%	34	17%	30	13%	30	13%	32	15%	18	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	6	5%	10	5%	14	6%	18	8%	24	11%	24	13%
WHITE	69	57%	113	58%	132	58%	128	55%	116	53%	78	44%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	18	15%	26	13%	43	19%	36	16%	41	19%	23	13%
Female Owned more than 50%	48	39%	67	34%	61	27%	74	32%	69	31%	55	31%
Male Owned	56	46%	103	53%	125	55%	121	52%	110	50%	100	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	91	41%	76	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	24	11%	22	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	40%	62	35%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	8%	18	10%
Veteran	8	0%	10	5%	17	7%	23	10%	21	10%	19	11%
Rural	12	10%	23	12%	29	13%	34	15%	23	10%	28	16%
Urban	110	90%	173	88%	200	87%	197	85%	197	90%	150	84%
\$150K and Under	90	74%	157	80%	178	78%	157	68%	150	68%	119	67%
>\$150K - \$250K	32	26%	39	20%	51	22%	74	32%	70	32%	59	33%

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