

	2015		2016		2017		2018		2019		2020							
All 7(A)	\$	5,106,635,700	\$	5,358,667,000	\$	6,021,487,400	\$	7,263,687,100	\$	6,288,186,100	\$	5,572,635,700						
Ethnicity																		
All Minority	\$	1,499,785,100	29%	\$	1,579,147,800	29%	\$	1,958,660,400	33%	\$	2,256,445,900	31%	\$	2,077,417,100	33%	\$	1,802,042,200	32%
AMERICAN INDIAN	\$	30,400,200	1%	\$	16,153,900	0%	\$	34,552,100	1%	\$	62,797,000	1%	\$	50,018,000	1%	\$	29,641,100	1%
ASIAN OR PACIFI	\$	1,073,355,500	21%	\$	1,168,442,100	22%	\$	1,442,829,200	24%	\$	1,590,314,200	22%	\$	1,424,754,400	23%	\$	1,296,077,000	23%
BLACK	\$	96,889,800	2%	\$	104,189,700	2%	\$	134,246,200	2%	\$	195,772,600	3%	\$	191,774,600	3%	\$	145,859,300	3%
HISPANIC	\$	299,139,600	6%	\$	290,362,100	5%	\$	347,032,900	6%	\$	407,562,100	6%	\$	410,870,100	7%	\$	330,464,800	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	709,792,100	14%	\$	707,913,700	13%	\$	850,057,300	14%	\$	1,192,179,900	16%	\$	1,122,640,300	18%	\$	1,069,894,700	19%
WHITE	\$	2,897,058,500	57%	\$	3,071,605,500	57%	\$	3,212,769,700	53%	\$	3,815,061,300	53%	\$	3,088,128,700	49%	\$	2,700,698,800	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	818,646,300	16%	\$	854,141,400	16%	\$	909,270,300	15%	\$	1,074,999,800	15%	\$	883,393,600	14%	\$	775,632,200	14%
Female Owned more than 50%	\$	640,846,700	13%	\$	756,542,100	14%	\$	886,240,700	15%	\$	995,635,800	14%	\$	873,871,300	14%	\$	803,801,200	14%
Male Owned	\$	3,647,142,700	71%	\$	3,747,983,500	70%	\$	4,225,976,400	70%	\$	5,193,051,500	71%	\$	4,530,921,200	72%	\$	3,993,202,300	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,955,440,100	47%	\$	2,566,607,300	46%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	733,286,900	12%	\$	653,588,900	12%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,067,544,100	17%	\$	867,899,500	16%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,502,658,700	24%	\$	1,467,589,200	26%			
Veteran	\$	232,289,200	5%	\$	266,269,000	5%	\$	227,674,200	4%	\$	273,811,100	4%	\$	232,362,000	4%	\$	197,816,800	4%
Rural	\$	929,462,000	18%	\$	936,084,500	17%	\$	1,033,047,100	17%	\$	1,208,722,700	17%	\$	960,022,700	15%	\$	937,829,600	17%
Urban	\$	4,177,173,700	82%	\$	4,422,582,500	83%	\$	4,988,440,300	83%	\$	6,054,964,400	83%	\$	5,328,163,400	85%	\$	4,634,806,100	83%
Export	\$	318,697,000	6%	\$	346,511,000	6%	\$	671,621,600	11%	\$	289,885,200	4%	\$	298,560,000	5%	\$	189,858,100	3%
CAPLine	\$	123,176,100	2%	\$	77,148,100	1%	\$	51,328,300	1%	\$	83,424,500	1%	\$	80,790,900	1%	\$	60,720,500	1%
PLP	\$	3,137,988,200	61%	\$	3,417,335,500	64%	\$	4,067,911,100	68%	\$	5,499,671,300	76%	\$	4,878,333,600	78%	\$	4,245,713,300	76%
Express	\$	485,058,500	9%	\$	497,605,900	9%	\$	462,150,500	8%	\$	533,190,200	7%	\$	407,993,500	6%	\$	416,171,700	7%
Community Advantage	\$	17,680,000	0%	\$	25,813,900	0%	\$	30,174,300	1%	\$	32,773,500	0%	\$	30,197,900	0%	\$	25,607,200	0%
\$150K and Under	\$	508,946,800	10%	\$	515,856,300	10%	\$	484,927,600	8%	\$	551,011,700	8%	\$	422,250,000	7%	\$	387,245,200	7%
>\$150K - \$350K	\$	581,516,400	11%	\$	600,901,600	11%	\$	639,620,200	11%	\$	720,815,900	10%	\$	681,552,700	11%	\$	655,162,500	12%
>\$350K - \$2M	\$	2,419,377,500	47%	\$	2,642,287,800	49%	\$	2,732,089,400	45%	\$	3,191,563,700	44%	\$	2,800,933,500	45%	\$	2,499,751,000	45%
>\$2M	\$	1,596,795,000	31%	\$	1,599,621,300	30%	\$	2,164,850,200	36%	\$	2,800,295,800	39%	\$	2,383,449,900	38%	\$	2,030,477,000	36%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	13,953		14,759		14,054		16,194		12,934		12,033	
Ethnicity												
All Minority	3,419	25%	3,957	27%	3,759	27%	4,313	27%	3,588	28%	3,434	29%
AMERICAN INDIAN	105	1%	89	1%	94	1%	130	1%	89	1%	97	1%
ASIAN OR PACIFI	1,826	13%	2,004	14%	1,983	14%	2,142	13%	1,753	14%	1,616	13%
BLACK	417	3%	561	4%	531	4%	711	4%	603	5%	559	5%
HISPANIC	1,071	8%	1,303	9%	1,151	8%	1,330	8%	1,143	9%	1,162	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,006	14%	1,737	12%	1,798	13%	2,275	14%	2,112	16%	1,920	16%
WHITE	8,528	61%	9,065	61%	8,497	60%	9,606	59%	7,234	56%	6,679	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,079	15%	2,056	14%	1,953	14%	2,169	13%	1,764	14%	1,523	13%
Female Owned more than 50%	2,439	17%	2,719	18%	2,577	18%	2,872	18%	2,234	17%	2,273	19%
Male Owned	9,435	68%	9,984	68%	9,524	68%	11,153	69%	8,936	69%	8,237	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,708	52%	6,333	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,336	18%	2,191	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,200	17%	1,904	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,661	13%	1,591	13%
Veteran	608	4%	717	5%	719	5%	791	5%	617	5%	580	5%
Rural	2,418	17%	2,430	16%	2,376	17%	2,710	17%	2,041	16%	2,119	18%
Urban	11,535	83%	12,329	84%	11,678	83%	13,484	83%	10,893	84%	9,914	82%
Export	375	3%	428	3%	794	6%	223	1%	240	2%	153	1%
CAPLine	160	1%	107	1%	94	1%	83	1%	84	1%	73	1%
PLP	3,446	25%	3,912	27%	4,535	32%	7,210	45%	6,388	49%	5,433	45%
Express	7,100	51%	7,644	52%	6,479	46%	7,529	46%	5,241	41%	5,359	45%
Community Advantage	130	1%	212	1%	237	2%	239	1%	220	2%	187	2%
\$150K and Under	8,341	60%	8,929	60%	7,733	55%	8,907	55%	6,305	49%	6,081	51%
>\$150K - \$350K	2,238	16%	2,269	15%	2,419	17%	2,736	17%	2,608	20%	2,481	21%
>\$350K - \$2M	2,859	20%	3,038	21%	3,213	23%	3,683	23%	3,269	25%	2,854	24%
>\$2M	515	4%	523	4%	689	5%	868	5%	752	6%	617	5%

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	2015		2016		2017		2018		2019		2020							
All 504	\$	1,012,050,000	\$	1,200,341,000	\$	1,234,015,000	\$	1,146,177,000	\$	1,236,815,000	\$	1,702,937,000						
Ethnicity																		
All Minority	\$	286,743,000	28%	\$	384,419,000	32%	\$	372,146,000	30%	\$	356,136,000	29%	\$	475,279,000	28%			
AMERICAN INDIAN	\$	1,221,000	0%	\$	3,569,000	0%	\$	129,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	632,000	0%
ASIAN OR PACIFI	\$	165,718,000	16%	\$	264,246,000	22%	\$	263,835,000	21%	\$	253,239,000	22%	\$	238,195,000	19%	\$	316,093,000	19%
BLACK	\$	43,429,000	4%	\$	42,757,000	4%	\$	43,030,000	3%	\$	13,341,000	1%	\$	20,021,000	2%	\$	26,554,000	2%
HISPANIC	\$	76,375,000	8%	\$	73,847,000	6%	\$	65,152,000	5%	\$	66,247,000	6%	\$	97,712,000	8%	\$	132,000,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	90,917,000	9%	\$	100,349,000	8%	\$	146,803,000	12%	\$	186,976,000	16%	\$	225,854,000	18%	\$	373,941,000	22%
WHITE	\$	634,390,000	63%	\$	715,573,000	60%	\$	715,066,000	58%	\$	625,035,000	55%	\$	654,825,000	53%	\$	853,717,000	50%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	7,657,000	1%	\$	14,325,000	1%	\$	85,674,000	7%	\$	232,887,000	20%	\$	231,726,000	19%	\$	348,180,000	20%
Female Owned more than 50%	\$	108,658,000	11%	\$	129,467,000	11%	\$	141,902,000	11%	\$	113,000,000	10%	\$	138,680,000	11%	\$	170,742,000	10%
Male Owned	\$	895,735,000	89%	\$	1,056,549,000	88%	\$	1,006,439,000	82%	\$	800,290,000	70%	\$	866,409,000	70%	\$	1,184,015,000	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	899,478,000	73%	\$	1,296,587,000	76%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	127,532,000	10%	\$	52,008,000	3%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	202,697,000	16%	\$	315,316,000	19%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,108,000	1%	\$	39,026,000	2%			
Veteran	\$	41,425,000	4%	\$	38,134,000	3%	\$	22,438,000	2%	\$	16,802,000	1%	\$	13,432,000	1%	\$	44,652,000	3%
Rural	\$	140,157,000	14%	\$	154,307,000	13%	\$	138,898,000	11%	\$	153,663,000	13%	\$	151,805,000	12%	\$	217,268,000	13%
Urban	\$	871,893,000	86%	\$	1,046,034,000	87%	\$	1,095,117,000	89%	\$	992,514,000	87%	\$	1,085,010,000	88%	\$	1,485,669,000	87%
Export	\$	50,118,000	5%	\$	40,649,000	3%	\$	25,638,000	2%	\$	14,818,000	1%	\$	8,623,000	1%	\$	27,951,000	2%
\$150K and Under	\$	14,341,000	1%	\$	14,405,000	1%	\$	17,051,000	1%	\$	12,991,000	1%	\$	13,407,000	1%	\$	14,727,000	1%
>\$150K - \$350K	\$	100,197,000	10%	\$	95,473,000	8%	\$	105,284,000	9%	\$	101,093,000	9%	\$	87,851,000	7%	\$	114,648,000	7%
>\$350K - \$2M	\$	622,465,000	62%	\$	637,221,000	53%	\$	691,481,000	56%	\$	637,618,000	56%	\$	688,356,000	56%	\$	973,244,000	57%
>\$2M	\$	275,047,000	27%	\$	453,242,000	38%	\$	420,199,000	34%	\$	394,475,000	34%	\$	447,201,000	36%	\$	600,318,000	35%

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	2015		2016		2017		2018		2019		2020	
All 504	1,395		1,417		1,537		1,406		1,425		1,933	
Ethnicity												
All Minority	333	24%	333	24%	364	24%	336	24%	351	25%	452	23%
AMERICAN INDIAN	3	0%	3	0%	1	0%	4	0%	1	0%	2	0%
ASIAN OR PACIFI	162	12%	171	12%	209	14%	197	14%	179	13%	225	12%
BLACK	56	4%	56	4%	48	3%	27	2%	29	2%	47	2%
HISPANIC	112	8%	103	7%	106	7%	108	8%	142	10%	178	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	103	7%	117	8%	130	8%	197	14%	197	14%	322	17%
WHITE	959	69%	967	68%	1,043	68%	873	62%	877	62%	1,159	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	14	1%	12	1%	134	9%	334	24%	345	24%	467	24%
Female Owned more than 50%	184	13%	207	15%	240	16%	166	12%	169	12%	271	14%
Male Owned	1,197	86%	1,198	85%	1,163	76%	906	64%	911	64%	1,195	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,129	79%	1,573	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	42	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	177	12%	279	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	39	2%
Veteran	64	5%	68	5%	50	3%	41	3%	23	2%	60	3%
Rural	224	16%	236	17%	238	15%	240	17%	251	18%	333	17%
Urban	1,171	84%	1,181	83%	1,299	85%	1,166	83%	1,174	82%	1,600	83%
Export	56	4%	43	3%	22	1%	13	1%	8	1%	21	1%
\$150K and Under	128	9%	131	9%	153	10%	112	8%	115	8%	129	7%
>\$150K - \$350K	413	30%	383	27%	419	27%	404	29%	349	24%	471	24%
>\$350K - \$2M	766	55%	762	54%	834	54%	769	55%	819	57%	1,147	59%
>\$2M	88	6%	141	10%	131	9%	121	9%	142	10%	186	10%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	17,680,000	\$	25,813,900	\$	30,174,300	\$	32,773,500	\$	30,197,900	\$	25,607,200						
Ethnicity																		
All Minority	\$	5,672,600	32%	\$	8,899,800	34%	\$	11,196,500	37%	\$	12,290,200	38%	\$	10,294,100	34%	\$	11,671,300	46%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	1%	\$	982,500	3%	\$	625,000	2%	\$	579,000	2%
ASIAN OR PACIFI	\$	1,768,000	10%	\$	1,726,800	7%	\$	3,864,500	13%	\$	2,804,100	9%	\$	1,756,500	6%	\$	3,867,900	15%
BLACK	\$	1,650,100	9%	\$	3,076,600	12%	\$	2,860,800	9%	\$	3,987,600	12%	\$	3,867,500	13%	\$	4,186,300	16%
HISPANIC	\$	1,929,500	11%	\$	4,096,400	16%	\$	4,066,200	13%	\$	4,516,000	14%	\$	4,045,100	13%	\$	3,038,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	912,500	5%	\$	1,575,000	6%	\$	1,477,800	5%	\$	2,846,800	9%	\$	3,410,700	11%	\$	2,577,500	10%
WHITE	\$	11,094,900	63%	\$	15,339,100	59%	\$	17,500,000	58%	\$	17,636,500	54%	\$	16,493,100	55%	\$	11,358,400	44%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,882,900	16%	\$	3,685,300	14%	\$	5,717,000	19%	\$	5,157,100	16%	\$	5,479,400	18%	\$	3,457,400	14%
Female Owned more than 50%	\$	6,064,900	34%	\$	8,271,800	32%	\$	8,285,600	27%	\$	9,826,000	30%	\$	8,818,900	29%	\$	6,865,200	27%
Male Owned	\$	8,732,200	49%	\$	13,856,800	54%	\$	16,171,700	54%	\$	17,790,400	54%	\$	15,899,600	53%	\$	15,284,600	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,105,500	40%	\$	9,893,700	39%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,029,800	10%	\$	3,316,600	13%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,111,800	40%	\$	9,476,900	37%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,950,800	10%	\$	2,920,000	11%			
Veteran	\$	1,338,000	8%	\$	1,497,100	6%	\$	2,124,400	7%	\$	3,556,500	11%	\$	2,649,500	9%	\$	2,871,300	11%
Rural	\$	2,192,700	12%	\$	2,875,000	11%	\$	3,535,100	12%	\$	4,330,900	13%	\$	2,814,200	9%	\$	4,137,900	16%
Urban	\$	15,487,300	88%	\$	22,938,900	89%	\$	26,639,200	88%	\$	28,442,600	87%	\$	27,383,700	91%	\$	21,469,300	84%
\$150K and Under	\$	9,174,000	52%	\$	15,479,900	60%	\$	18,132,500	60%	\$	14,995,100	46%	\$	14,631,400	48%	\$	11,476,100	45%
>\$150K - \$250K	\$	8,506,000	48%	\$	10,334,000	40%	\$	12,041,800	40%	\$	17,778,400	54%	\$	15,566,500	52%	\$	14,131,100	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	130		212		237		239		220		187	
Ethnicity												
All Minority	49	38%	77	36%	85	36%	87	36%	80	36%	81	43%
AMERICAN INDIAN	3	2%	-	0%	3	1%	6	3%	3	1%	7	4%
ASIAN OR PACIFI	16	12%	14	7%	25	11%	18	8%	16	7%	26	14%
BLACK	12	9%	29	14%	26	11%	32	13%	29	13%	29	16%
HISPANIC	18	14%	34	16%	31	13%	31	13%	32	15%	19	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	6	5%	10	5%	14	6%	19	8%	24	11%	24	13%
WHITE	75	58%	125	59%	138	58%	133	56%	116	53%	82	44%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	19	15%	29	14%	44	19%	39	16%	41	19%	26	14%
Female Owned more than 50%	51	39%	69	33%	66	28%	75	31%	69	31%	55	29%
Male Owned	60	46%	114	54%	127	54%	125	52%	110	50%	106	57%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	91	41%	77	41%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	24	11%	25	13%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	40%	67	36%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	8%	18	10%
Veteran	8	0%	13	6%	18	8%	25	10%	21	10%	20	11%
Rural	15	12%	24	11%	30	13%	34	14%	23	10%	29	16%
Urban	115	88%	188	89%	207	87%	205	86%	197	90%	158	84%
\$150K and Under	94	72%	167	79%	185	78%	160	67%	150	68%	125	67%
>\$150K - \$250K	36	28%	45	21%	52	22%	79	33%	70	32%	62	33%

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