

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	5,475,421,000		\$	5,702,971,200		\$	6,422,943,700		\$	7,526,685,100		\$	6,288,186,100		\$	5,900,038,700	
Ethnicity																		
All Minority	\$	1,587,069,600	29%	\$	1,679,058,000	29%	\$	2,068,151,100	32%	\$	2,336,585,700	31%	\$	2,077,417,100	33%	\$	1,930,255,600	33%
AMERICAN INDIAN	\$	34,327,700	1%	\$	16,163,900	0%	\$	37,717,900	1%	\$	66,515,300	1%	\$	50,018,000	1%	\$	29,886,100	1%
ASIAN OR PACIFI	\$	1,135,279,600	21%	\$	1,238,656,700	22%	\$	1,518,367,100	24%	\$	1,640,922,100	22%	\$	1,424,754,400	23%	\$	1,386,258,400	23%
BLACK	\$	100,794,200	2%	\$	110,282,400	2%	\$	144,570,600	2%	\$	202,934,200	3%	\$	191,774,600	3%	\$	154,745,700	3%
HISPANIC	\$	316,668,100	6%	\$	313,955,000	6%	\$	367,495,500	6%	\$	426,214,100	6%	\$	410,870,100	7%	\$	359,365,400	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	767,873,100	14%	\$	768,982,200	13%	\$	902,137,700	14%	\$	1,229,964,800	16%	\$	1,122,640,300	18%	\$	1,119,365,300	19%
WHITE	\$	3,120,478,300	57%	\$	3,254,931,000	57%	\$	3,452,654,900	54%	\$	3,960,134,600	53%	\$	3,088,128,700	49%	\$	2,850,417,800	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	876,342,800	16%	\$	905,247,500	16%	\$	971,055,200	15%	\$	1,112,839,500	15%	\$	883,393,600	14%	\$	821,216,300	14%
Female Owned more than 50%	\$	696,450,800	13%	\$	796,497,300	14%	\$	944,599,100	15%	\$	1,026,450,100	14%	\$	873,871,300	14%	\$	859,464,400	15%
Male Owned	\$	3,902,627,400	71%	\$	4,001,226,400	70%	\$	4,507,289,400	70%	\$	5,387,395,500	72%	\$	4,530,921,200	72%	\$	4,219,358,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,955,440,100	47%	\$	2,700,852,200	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	733,286,900	12%	\$	704,897,100	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,067,544,100	17%	\$	922,750,200	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,502,658,700	24%	\$	1,554,588,400	26%
Veteran	\$	253,166,400	5%	\$	294,738,700	5%	\$	242,502,400	4%	\$	289,476,000	4%	\$	232,362,000	4%	\$	208,143,800	4%
Rural	\$	1,008,162,500	18%	\$	992,308,200	17%	\$	1,083,889,300	17%	\$	1,254,908,200	17%	\$	960,022,700	15%	\$	992,231,800	17%
Urban	\$	4,467,258,500	82%	\$	4,710,663,000	83%	\$	5,339,054,400	83%	\$	6,271,776,900	83%	\$	5,328,163,400	85%	\$	4,907,806,900	83%
Export	\$	346,228,000	6%	\$	363,671,200	6%	\$	758,377,000	12%	\$	306,619,200	4%	\$	298,560,000	5%	\$	206,420,500	3%
CAPLine	\$	129,406,100	2%	\$	80,673,100	1%	\$	54,628,300	1%	\$	84,274,500	1%	\$	80,790,900	1%	\$	62,615,500	1%
PLP	\$	3,364,368,300	61%	\$	3,658,872,000	64%	\$	4,359,873,700	68%	\$	5,660,215,500	75%	\$	4,878,333,600	78%	\$	4,473,824,300	76%
Express	\$	520,137,100	9%	\$	530,050,600	9%	\$	497,970,100	8%	\$	565,620,700	8%	\$	407,993,500	6%	\$	443,211,900	8%
Community Advantage	\$	19,805,600	0%	\$	28,138,600	0%	\$	32,823,000	1%	\$	36,237,200	0%	\$	30,197,900	0%	\$	27,481,600	0%
\$150K and Under	\$	545,651,500	10%	\$	550,990,800	10%	\$	520,987,600	8%	\$	580,897,700	8%	\$	422,250,000	7%	\$	411,092,800	7%
>\$150K - \$350K	\$	620,730,400	11%	\$	637,269,600	11%	\$	692,105,700	11%	\$	762,973,000	10%	\$	681,552,700	11%	\$	696,557,800	12%
>\$350K - \$2M	\$	2,599,200,100	47%	\$	2,800,840,900	49%	\$	2,912,709,400	45%	\$	3,325,969,500	44%	\$	2,800,933,500	45%	\$	2,636,161,400	45%
>\$2M	\$	1,709,839,000	31%	\$	1,713,869,900	30%	\$	2,297,141,000	36%	\$	2,856,844,900	38%	\$	2,383,449,900	38%	\$	2,156,226,700	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	14,937		15,733		15,051		16,982		12,934		12,776	
Ethnicity												
All Minority	3,628	24%	4,186	27%	4,009	27%	4,506	27%	3,588	28%	3,659	29%
AMERICAN INDIAN	114	1%	90	1%	105	1%	136	1%	89	1%	98	1%
ASIAN OR PACIFI	1,935	13%	2,131	14%	2,094	14%	2,236	13%	1,753	14%	1,725	14%
BLACK	439	3%	590	4%	575	4%	740	4%	603	5%	606	5%
HISPANIC	1,140	8%	1,375	9%	1,235	8%	1,394	8%	1,143	9%	1,230	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,125	14%	1,861	12%	1,918	13%	2,385	14%	2,112	16%	2,016	16%
WHITE	9,184	61%	9,686	62%	9,124	61%	10,091	59%	7,234	56%	7,101	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,221	15%	2,190	14%	2,084	14%	2,275	13%	1,764	14%	1,620	13%
Female Owned more than 50%	2,635	18%	2,892	18%	2,768	18%	3,009	18%	2,234	17%	2,418	19%
Male Owned	10,081	67%	10,651	68%	10,199	68%	11,698	69%	8,936	69%	8,738	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	6,708	52%	6,707	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,336	18%	2,336	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,200	17%	2,022	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,661	13%	1,697	13%
Veteran	665	4%	768	5%	771	5%	838	5%	617	5%	620	5%
Rural	2,601	17%	2,601	17%	2,560	17%	2,856	17%	2,041	16%	2,245	18%
Urban	12,336	83%	13,132	83%	12,491	83%	14,126	83%	10,893	84%	10,531	82%
Export	407	3%	447	3%	894	6%	231	1%	240	2%	165	1%
CAPLine	167	1%	113	1%	97	1%	85	1%	84	1%	78	1%
PLP	3,676	25%	4,179	27%	4,960	33%	7,488	44%	6,388	49%	5,721	45%
Express	7,618	51%	8,170	52%	6,940	46%	7,920	47%	5,241	41%	5,712	45%
Community Advantage	147	1%	230	1%	257	2%	264	2%	220	2%	200	2%
\$150K and Under	8,938	60%	9,535	61%	8,283	55%	9,355	55%	6,305	49%	6,468	51%
>\$150K - \$350K	2,394	16%	2,411	15%	2,615	17%	2,899	17%	2,608	20%	2,639	21%
>\$350K - \$2M	3,052	20%	3,225	20%	3,424	23%	3,842	23%	3,269	25%	3,016	24%
>\$2M	553	4%	562	4%	729	5%	886	5%	752	6%	653	5%

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	2015		2016		2017		2018		2019		2020	
All 504	\$	1,089,641,000	\$	1,293,051,000	\$	1,326,343,000	\$	1,196,153,000	\$	1,236,815,000	\$	1,834,676,000
Ethnicity												
All Minority	\$	308,616,000	28%	\$	405,541,000	31%	\$	399,745,000	30%	\$	342,397,000	29%
AMERICAN INDIAN	\$	1,221,000	0%	\$	3,569,000	0%	\$	129,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$	179,849,000	17%	\$	277,624,000	21%	\$	285,618,000	22%	\$	238,195,000	19%
BLACK	\$	47,797,000	4%	\$	43,940,000	3%	\$	43,030,000	3%	\$	14,351,000	1%
HISPANIC	\$	79,749,000	7%	\$	80,408,000	6%	\$	70,968,000	5%	\$	68,173,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	97,367,000	9%	\$	108,055,000	8%	\$	158,903,000	12%	\$	190,600,000	16%
WHITE	\$	683,658,000	63%	\$	779,455,000	60%	\$	767,695,000	58%	\$	663,156,000	55%
Gender												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,274,000	1%	\$	15,502,000	1%	\$	90,751,000	7%	\$	243,772,000	20%
Female Owned more than 50%	\$	118,190,000	11%	\$	143,068,000	11%	\$	155,310,000	12%	\$	117,895,000	10%
Male Owned	\$	961,177,000	88%	\$	1,134,481,000	88%	\$	1,080,282,000	81%	\$	834,486,000	70%
Business Age												
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	899,478,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	127,532,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	202,697,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,108,000	1%
Veteran												
Rural	\$	42,354,000	4%	\$	38,791,000	3%	\$	27,171,000	2%	\$	21,407,000	2%
Urban	\$	145,181,000	13%	\$	174,141,000	13%	\$	151,085,000	11%	\$	162,975,000	14%
Export	\$	944,460,000	87%	\$	1,118,910,000	87%	\$	1,175,258,000	89%	\$	1,033,178,000	86%
\$150K and Under	\$	55,812,000	5%	\$	45,035,000	3%	\$	29,288,000	2%	\$	16,190,000	1%
>\$150K - \$350K	\$	15,633,000	1%	\$	16,021,000	1%	\$	18,177,000	1%	\$	13,731,000	1%
>\$350K - \$2M	\$	108,664,000	10%	\$	107,692,000	8%	\$	113,858,000	9%	\$	106,957,000	9%
>\$2M	\$	674,826,000	62%	\$	681,001,000	53%	\$	746,374,000	56%	\$	670,659,000	56%
	\$	290,518,000	27%	\$	488,337,000	38%	\$	447,934,000	34%	\$	404,806,000	34%

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	2015		2016		2017		2018		2019		2020	
All 504	1,511		1,548		1,655		1,485		1,425		2,094	
Ethnicity												
All Minority	358	24%	367	24%	388	23%	351	24%	351	25%	490	23%
AMERICAN INDIAN	3	0%	3	0%	1	0%	4	0%	1	0%	2	0%
ASIAN OR PACIFI	174	12%	184	12%	225	14%	204	14%	179	13%	250	12%
BLACK	63	4%	58	4%	48	3%	29	2%	29	2%	50	2%
HISPANIC	118	8%	122	8%	114	7%	114	8%	142	10%	188	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	113	7%	127	8%	140	8%	208	14%	197	14%	341	16%
WHITE	1,040	69%	1,054	68%	1,127	68%	926	62%	877	62%	1,263	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	15	1%	13	1%	142	9%	359	24%	345	24%	493	24%
Female Owned more than 50%	203	13%	233	15%	258	16%	175	12%	169	12%	295	14%
Male Owned	1,293	86%	1,302	84%	1,255	76%	951	64%	911	64%	1,306	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,129	79%	1,701	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	115	8%	46	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	177	12%	306	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	41	2%
Veteran	67	4%	70	5%	53	3%	43	3%	23	2%	63	3%
Rural	238	16%	262	17%	259	16%	256	17%	251	18%	369	18%
Urban	1,273	84%	1,286	83%	1,396	84%	1,229	83%	1,174	82%	1,725	82%
Export	62	4%	48	3%	23	1%	14	1%	8	1%	21	1%
\$150K and Under	139	9%	148	10%	163	10%	120	8%	115	8%	144	7%
>\$150K - \$350K	448	30%	432	28%	453	27%	427	29%	349	24%	514	25%
>\$350K - \$2M	830	55%	817	53%	899	54%	814	55%	819	57%	1,240	59%
>\$2M	94	6%	151	10%	140	8%	124	8%	142	10%	196	9%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	\$	19,805,600	\$	28,138,600	\$	32,823,000	\$	36,237,200	\$	30,197,900	\$	27,481,600
Ethnicity												
All Minority	\$	6,427,700	32%	\$	9,359,800	33%	\$	11,803,500	36%	\$	10,294,100	34%
AMERICAN INDIAN	\$	325,000	2%	\$	-	0%	\$	405,000	1%	\$	625,000	2%
ASIAN OR PACIFI	\$	1,896,000	10%	\$	1,936,800	7%	\$	3,924,500	12%	\$	1,756,500	6%
BLACK	\$	1,966,600	10%	\$	3,276,600	12%	\$	2,976,800	9%	\$	3,867,500	13%
HISPANIC	\$	2,240,100	11%	\$	4,146,400	15%	\$	4,497,200	14%	\$	4,045,100	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,082,500	5%	\$	1,645,000	6%	\$	1,477,800	5%	\$	3,410,700	11%
WHITE	\$	12,295,400	62%	\$	17,133,800	61%	\$	19,541,700	60%	\$	16,493,100	55%
Gender												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,181,100	16%	\$	4,180,300	15%	\$	6,155,500	19%	\$	5,479,400	18%
Female Owned more than 50%	\$	6,342,900	32%	\$	8,895,500	32%	\$	9,135,300	28%	\$	8,818,900	29%
Male Owned	\$	10,281,600	52%	\$	15,062,800	54%	\$	17,532,200	53%	\$	15,899,600	53%
Business Age												
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,105,500	40%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,029,800	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,111,800	40%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,950,800	10%
Veteran												
Rural	\$	2,477,700	13%	\$	2,943,700	10%	\$	3,713,100	11%	\$	4,898,900	14%
Urban	\$	17,327,900	87%	\$	25,194,900	90%	\$	29,109,900	89%	\$	31,338,300	86%
\$150K and Under												
>\$150K - \$250K	\$	10,470,700	53%	\$	17,149,600	61%	\$	19,685,200	60%	\$	16,623,100	46%
>\$250K	\$	9,334,900	47%	\$	10,989,000	39%	\$	13,137,800	40%	\$	19,614,100	54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	147		230		257		264		220		200	
Ethnicity												
All Minority	55	37%	82	36%	91	35%	95	36%	80	36%	87	44%
AMERICAN INDIAN	3	2%	-	0%	3	1%	6	2%	3	1%	7	4%
ASIAN OR PACIFI	17	12%	16	7%	26	10%	20	8%	16	7%	26	13%
BLACK	14	10%	31	13%	28	11%	33	13%	29	13%	33	17%
HISPANIC	21	14%	35	15%	34	13%	36	14%	32	15%	21	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	5%	11	5%	14	5%	25	9%	24	11%	25	13%
WHITE	84	57%	137	60%	152	59%	144	55%	116	53%	88	44%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	22	15%	33	14%	49	19%	46	17%	41	19%	30	15%
Female Owned more than 50%	53	36%	75	33%	72	28%	81	31%	69	31%	59	30%
Male Owned	72	49%	122	53%	136	53%	137	52%	110	50%	111	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	91	41%	83	42%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	24	11%	26	13%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	87	40%	71	36%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	18	8%	20	10%
Veteran	9	0%	15	7%	18	7%	29	11%	21	10%	21	11%
Rural	17	12%	25	11%	32	12%	38	14%	23	10%	30	15%
Urban	130	88%	205	89%	225	88%	226	86%	197	90%	170	85%
\$150K and Under	107	73%	182	79%	200	78%	177	67%	150	68%	132	66%
>\$150K - \$250K	40	27%	48	21%	57	22%	87	33%	70	32%	68	34%

* All Activity illustrated above is as of 01/10 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.