

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	6,557,638,200		\$	6,900,894,800		\$	7,741,800,600		\$	8,929,490,600		\$	7,321,725,400		\$	7,028,738,400	
Ethnicity																		
All Minority	\$	1,883,284,300	29%	\$	2,036,115,700	30%	\$	2,492,496,300	32%	\$	2,812,664,700	31%	\$	2,449,748,600	33%	\$	2,302,193,000	33%
AMERICAN INDIAN	\$	39,200,700	1%	\$	24,865,400	0%	\$	47,487,300	1%	\$	68,051,800	1%	\$	58,777,800	1%	\$	42,424,700	1%
ASIAN OR PACIFI	\$	1,353,711,800	21%	\$	1,495,274,200	22%	\$	1,809,068,200	23%	\$	1,984,731,500	22%	\$	1,684,838,500	23%	\$	1,642,710,400	23%
BLACK	\$	119,490,000	2%	\$	142,449,000	2%	\$	182,283,800	2%	\$	255,323,000	3%	\$	226,271,200	3%	\$	189,872,000	3%
HISPANIC	\$	370,881,800	6%	\$	373,527,100	5%	\$	453,657,000	6%	\$	504,558,400	6%	\$	479,861,100	7%	\$	427,185,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	898,434,300	14%	\$	938,391,100	14%	\$	1,110,085,400	14%	\$	1,470,004,700	16%	\$	1,293,273,400	18%	\$	1,311,444,400	19%
WHITE	\$	3,775,919,600	58%	\$	3,926,388,000	57%	\$	4,139,218,900	53%	\$	4,646,821,200	52%	\$	3,578,703,400	49%	\$	3,415,101,000	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,040,690,500	16%	\$	1,093,252,200	16%	\$	1,188,660,600	15%	\$	1,323,252,400	15%	\$	1,051,142,500	14%	\$	995,596,500	14%
Female Owned more than 50%	\$	839,920,800	13%	\$	999,531,200	14%	\$	1,125,730,900	15%	\$	1,244,186,600	14%	\$	1,019,449,400	14%	\$	1,016,660,700	14%
Male Owned	\$	4,677,026,900	71%	\$	4,808,111,400	70%	\$	5,427,409,100	70%	\$	6,362,051,600	71%	\$	5,251,133,500	72%	\$	5,016,481,200	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,462,309,400	47%	\$	3,192,331,000	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	883,874,800	12%	\$	862,944,100	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,218,360,600	17%	\$	1,095,023,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,718,164,800	23%	\$	1,861,489,500	26%
Veteran	\$	297,843,300	5%	\$	354,971,100	5%	\$	287,840,100	4%	\$	340,037,200	4%	\$	273,458,100	4%	\$	251,059,300	4%
Rural	\$	1,175,734,000	18%	\$	1,231,685,300	18%	\$	1,315,999,300	17%	\$	1,441,051,000	16%	\$	1,109,789,100	15%	\$	1,162,906,300	17%
Urban	\$	5,381,904,200	82%	\$	5,669,209,500	82%	\$	6,425,801,300	83%	\$	7,488,439,600	84%	\$	6,211,936,300	85%	\$	5,865,832,100	83%
Export	\$	407,229,900	6%	\$	413,926,700	6%	\$	1,004,364,700	13%	\$	344,841,200	4%	\$	325,192,900	4%	\$	240,338,800	3%
CAPLine	\$	153,653,500	2%	\$	97,958,900	1%	\$	74,528,800	1%	\$	106,893,500	1%	\$	97,155,900	1%	\$	66,015,500	1%
PLP	\$	4,045,781,500	62%	\$	4,425,990,000	64%	\$	5,268,960,700	68%	\$	6,749,772,300	76%	\$	5,750,255,000	79%	\$	5,309,081,100	76%
Express	\$	634,214,500	10%	\$	642,332,200	9%	\$	602,742,400	8%	\$	674,174,900	8%	\$	483,482,400	7%	\$	529,099,900	8%
Community Advantage	\$	25,823,700	0%	\$	34,048,100	0%	\$	40,354,000	1%	\$	43,441,200	0%	\$	36,391,700	0%	\$	32,937,700	0%
\$150K and Under	\$	663,204,100	10%	\$	666,081,800	10%	\$	637,209,400	8%	\$	702,469,500	8%	\$	510,616,600	7%	\$	487,575,500	7%
>\$150K - \$350K	\$	751,504,500	11%	\$	786,793,500	11%	\$	832,257,700	11%	\$	919,639,800	10%	\$	812,604,600	11%	\$	823,133,000	12%
>\$350K - \$2M	\$	3,105,027,400	47%	\$	3,346,922,700	48%	\$	3,521,741,900	45%	\$	3,936,746,100	44%	\$	3,289,638,300	45%	\$	3,123,084,000	44%
>\$2M	\$	2,037,902,200	31%	\$	2,101,096,800	30%	\$	2,750,591,600	36%	\$	3,370,635,200	38%	\$	2,708,865,900	37%	\$	2,594,945,900	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	18,110		19,017		18,194		20,243		15,453		15,215	
Ethnicity												
All Minority	4,351	24%	5,017	26%	4,767	26%	5,338	26%	4,260	28%	4,359	29%
AMERICAN INDIAN	132	1%	110	1%	133	1%	150	1%	109	1%	127	1%
ASIAN OR PACIFI	2,328	13%	2,557	13%	2,480	14%	2,689	13%	2,088	14%	2,048	13%
BLACK	535	3%	710	4%	686	4%	874	4%	706	5%	732	5%
HISPANIC	1,356	7%	1,640	9%	1,468	8%	1,625	8%	1,357	9%	1,452	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,566	14%	2,302	12%	2,338	13%	2,877	14%	2,546	16%	2,375	16%
WHITE	11,193	62%	11,698	62%	11,089	61%	12,028	59%	8,647	56%	8,481	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,655	15%	2,667	14%	2,514	14%	2,691	13%	2,102	14%	1,946	13%
Female Owned more than 50%	3,185	18%	3,529	19%	3,310	18%	3,602	18%	2,664	17%	2,849	19%
Male Owned	12,270	68%	12,821	67%	12,370	68%	13,950	69%	10,687	69%	10,420	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	8,085	52%	7,999	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	2,825	18%	2,816	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,580	17%	2,369	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	1,927	12%	2,017	13%
Veteran	817	5%	956	5%	942	5%	988	5%	738	5%	740	5%
Rural	3,157	17%	3,208	17%	3,131	17%	3,364	17%	2,427	16%	2,653	17%
Urban	14,953	83%	15,809	83%	15,063	83%	16,879	83%	13,026	84%	12,562	83%
Export	480	3%	523	3%	1,197	7%	279	1%	271	2%	197	1%
CAPLine	198	1%	141	1%	119	1%	105	1%	99	1%	85	1%
PLP	4,437	25%	5,043	27%	6,284	35%	9,016	45%	7,689	50%	6,750	44%
Express	9,297	51%	9,828	52%	8,369	46%	9,354	46%	6,311	41%	6,847	45%
Community Advantage	194	1%	280	1%	315	2%	316	2%	260	2%	240	2%
\$150K and Under	10,895	60%	11,473	60%	10,026	55%	11,131	55%	7,621	49%	7,720	51%
>\$150K - \$350K	2,905	16%	2,984	16%	3,157	17%	3,499	17%	3,118	20%	3,122	21%
>\$350K - \$2M	3,648	20%	3,870	20%	4,136	23%	4,561	23%	3,859	25%	3,583	24%
>\$2M	662	4%	690	4%	875	5%	1,052	5%	855	6%	790	5%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	1,320,701,000		\$	1,463,108,000		\$	1,616,337,000		\$	1,465,116,000		\$	1,348,812,000		\$	2,184,531,000	
Ethnicity																		
All Minority	\$	361,439,000	27%	\$	443,915,000	30%	\$	520,351,000	32%	\$	413,546,000	28%	\$	384,611,000	29%	\$	630,043,000	29%
AMERICAN INDIAN	\$	2,516,000	0%	\$	4,185,000	0%	\$	129,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	711,000	0%
ASIAN OR PACIFI	\$	206,853,000	16%	\$	302,629,000	21%	\$	368,372,000	23%	\$	310,991,000	21%	\$	258,336,000	19%	\$	427,522,000	20%
BLACK	\$	56,018,000	4%	\$	48,207,000	3%	\$	48,852,000	3%	\$	18,276,000	1%	\$	20,295,000	2%	\$	33,826,000	2%
HISPANIC	\$	96,052,000	7%	\$	88,894,000	6%	\$	102,998,000	6%	\$	82,940,000	6%	\$	105,772,000	8%	\$	167,984,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	118,909,000	9%	\$	126,039,000	9%	\$	181,351,000	11%	\$	233,516,000	16%	\$	237,625,000	18%	\$	456,359,000	21%
WHITE	\$	840,353,000	64%	\$	893,154,000	61%	\$	914,635,000	57%	\$	818,054,000	56%	\$	726,576,000	54%	\$	1,098,129,000	50%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,649,000	1%	\$	20,655,000	1%	\$	122,506,000	8%	\$	295,865,000	20%	\$	251,975,000	19%	\$	443,323,000	20%
Female Owned more than 50%	\$	149,111,000	11%	\$	169,754,000	12%	\$	182,477,000	11%	\$	136,876,000	9%	\$	153,016,000	11%	\$	228,985,000	10%
Male Owned	\$	1,160,941,000	88%	\$	1,272,699,000	87%	\$	1,311,354,000	81%	\$	1,032,375,000	70%	\$	943,821,000	70%	\$	1,512,223,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	984,925,000	73%	\$	1,683,294,000	77%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	135,035,000	10%	\$	66,130,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	221,744,000	16%	\$	384,650,000	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	7,108,000	1%	\$	50,457,000	2%
Veteran	\$	46,554,000	4%	\$	48,086,000	3%	\$	31,553,000	2%	\$	26,172,000	2%	\$	17,300,000	1%	\$	57,200,000	3%
Rural	\$	174,410,000	13%	\$	194,490,000	13%	\$	183,023,000	11%	\$	197,414,000	13%	\$	170,679,000	13%	\$	285,037,000	13%
Urban	\$	1,146,291,000	87%	\$	1,268,618,000	87%	\$	1,433,314,000	89%	\$	1,267,702,000	87%	\$	1,178,133,000	87%	\$	1,899,494,000	87%
Export	\$	68,013,000	5%	\$	53,262,000	4%	\$	30,634,000	2%	\$	16,534,000	1%	\$	9,683,000	1%	\$	33,332,000	2%
\$150K and Under	\$	19,171,000	1%	\$	17,979,000	1%	\$	21,268,000	1%	\$	15,896,000	1%	\$	14,407,000	1%	\$	21,092,000	1%
>\$150K - \$350K	\$	134,126,000	10%	\$	124,855,000	9%	\$	135,921,000	8%	\$	127,405,000	9%	\$	98,040,000	7%	\$	153,038,000	7%
>\$350K - \$2M	\$	819,257,000	62%	\$	794,327,000	54%	\$	899,854,000	56%	\$	823,266,000	56%	\$	754,271,000	56%	\$	1,261,320,000	58%
>\$2M	\$	348,147,000	26%	\$	525,947,000	36%	\$	559,294,000	35%	\$	498,549,000	34%	\$	482,094,000	36%	\$	749,081,000	34%

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	2015		2016		2017		2018		2019		2020	
All 504	1,839		1,793		1,987		1,805		1,572		2,524	
Ethnicity												
All Minority	425	23%	412	23%	480	24%	427	24%	382	24%	613	24%
AMERICAN INDIAN	6	0%	5	0%	1	0%	4	0%	1	0%	3	0%
ASIAN OR PACIFI	203	11%	205	11%	283	14%	246	14%	198	13%	313	12%
BLACK	72	4%	66	4%	56	3%	37	2%	30	2%	61	2%
HISPANIC	144	8%	136	8%	140	7%	140	8%	153	10%	236	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	137	7%	149	8%	165	8%	249	14%	212	13%	399	16%
WHITE	1,277	69%	1,232	69%	1,342	68%	1,129	63%	978	62%	1,512	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	17	1%	17	1%	174	9%	432	24%	375	24%	609	24%
Female Owned more than 50%	255	14%	274	15%	296	15%	213	12%	191	12%	354	14%
Male Owned	1,567	85%	1,502	84%	1,517	76%	1,160	64%	1,006	64%	1,561	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,240	79%	2,051	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	127	8%	59	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	201	13%	363	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	0%	51	2%
Veteran	76	4%	85	5%	61	3%	50	3%	29	2%	77	3%
Rural	291	16%	298	17%	319	16%	314	17%	279	18%	453	18%
Urban	1,548	84%	1,495	83%	1,668	84%	1,491	83%	1,293	82%	2,071	82%
Export	79	4%	56	3%	26	1%	15	1%	10	1%	27	1%
\$150K and Under	171	9%	166	9%	188	9%	140	8%	123	8%	184	7%
>\$150K - \$350K	545	30%	502	28%	542	27%	512	28%	390	25%	624	25%
>\$350K - \$2M	1,010	55%	961	54%	1,082	54%	999	55%	905	58%	1,483	59%
>\$2M	113	6%	164	9%	175	9%	154	9%	154	10%	233	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	25,823,700		\$	34,048,100		\$	40,354,000		\$	43,441,200		\$	36,391,700		\$	32,937,700	
Ethnicity																		
All Minority	\$	8,413,700	33%	\$	11,156,800	33%	\$	14,504,800	36%	\$	15,849,100	36%	\$	12,494,900	34%	\$	15,000,900	46%
AMERICAN INDIAN	\$	325,000	1%	\$	-	0%	\$	555,000	1%	\$	1,107,500	3%	\$	725,000	2%	\$	721,500	2%
ASIAN OR PACIFI	\$	2,746,000	11%	\$	2,605,800	8%	\$	4,348,100	11%	\$	3,804,600	9%	\$	2,722,300	7%	\$	4,490,300	14%
BLACK	\$	2,531,600	10%	\$	3,496,600	10%	\$	4,037,800	10%	\$	5,221,900	12%	\$	4,392,500	12%	\$	5,701,000	17%
HISPANIC	\$	2,811,100	11%	\$	5,054,400	15%	\$	5,563,900	14%	\$	5,715,100	13%	\$	4,655,100	13%	\$	4,088,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,082,500	4%	\$	1,962,000	6%	\$	1,677,800	4%	\$	4,049,300	9%	\$	4,603,600	13%	\$	3,727,500	11%
WHITE	\$	16,327,500	63%	\$	20,929,300	61%	\$	24,171,400	60%	\$	23,542,800	54%	\$	19,293,200	53%	\$	14,209,300	43%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,441,100	17%	\$	5,261,500	15%	\$	6,862,500	17%	\$	7,299,300	17%	\$	7,042,200	19%	\$	4,822,900	15%
Female Owned more than 50%	\$	7,780,900	30%	\$	10,362,500	30%	\$	11,201,200	28%	\$	12,416,800	29%	\$	10,647,000	29%	\$	8,720,100	26%
Male Owned	\$	13,601,700	53%	\$	18,424,100	54%	\$	22,290,300	55%	\$	23,725,100	55%	\$	18,702,500	51%	\$	19,394,700	59%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	13,403,000	37%	\$	13,160,700	40%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,662,500	10%	\$	3,716,600	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,786,900	43%	\$	12,868,400	39%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,539,300	10%	\$	3,192,000	10%
Veteran	\$	1,682,900	7%	\$	2,442,100	7%	\$	2,646,700	7%	\$	5,087,500	12%	\$	3,059,500	8%	\$	3,038,300	9%
Rural	\$	3,457,700	13%	\$	3,552,700	10%	\$	4,498,100	11%	\$	5,591,000	13%	\$	2,919,200	8%	\$	5,050,400	15%
Urban	\$	22,366,000	87%	\$	30,495,400	90%	\$	35,855,900	89%	\$	37,850,200	87%	\$	33,472,500	92%	\$	27,887,300	85%
\$150K and Under	\$	13,421,600	52%	\$	21,195,400	62%	\$	24,204,000	60%	\$	21,060,300	48%	\$	16,810,200	46%	\$	14,645,500	44%
>\$150K - \$250K	\$	12,402,100	48%	\$	12,852,700	38%	\$	16,150,000	40%	\$	22,380,900	52%	\$	19,581,500	54%	\$	18,292,200	56%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	194		280		315		316		260		240	
Ethnicity												
All Minority	73	38%	98	35%	109	35%	114	36%	94	36%	108	45%
AMERICAN INDIAN	3	2%	-	0%	4	1%	7	2%	4	2%	9	4%
ASIAN OR PACIFI	22	11%	21	8%	29	9%	26	8%	21	8%	30	13%
BLACK	20	10%	35	13%	35	11%	41	13%	33	13%	41	17%
HISPANIC	28	14%	42	15%	41	13%	40	13%	36	14%	28	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	4%	13	5%	16	5%	27	9%	32	12%	29	12%
WHITE	113	58%	169	60%	190	60%	175	55%	134	52%	103	43%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	33	17%	42	15%	-	0%	55	17%	51	20%	36	15%
Female Owned more than 50%	65	34%	90	32%	-	0%	97	31%	81	31%	70	29%
Male Owned	96	49%	148	53%	-	0%	164	52%	128	49%	134	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	101	39%	97	40%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	27	10%	29	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	110	42%	94	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	22	8%	20	8%
Veteran	12	0%	20	7%	22	7%	36	11%	24	9%	22	9%
Rural	22	11%	31	11%	38	12%	45	14%	24	9%	36	15%
Urban	172	89%	249	89%	277	88%	271	86%	236	91%	204	85%
\$150K and Under	141	73%	224	80%	245	78%	216	68%	172	66%	159	66%
>\$150K - \$250K	53	27%	56	20%	70	22%	100	32%	88	34%	81	34%

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