

	2015		2016		2017		2018		2019		2020				
<b>All 7(A)</b>	\$	6,918,600,900	\$	7,282,104,200	\$	8,163,557,800	\$	9,403,575,100	\$	7,984,098,300	\$	7,329,855,800			
<b>Ethnicity</b>															
<b>All Minority</b>	\$	1,972,142,100	29%	\$	2,147,589,400	29%	\$	2,606,649,500	32%	\$	2,643,608,100	33%	\$	2,402,948,800	33%
AMERICAN INDIAN	\$	40,664,700	1%	\$	25,769,900	0%	\$	48,362,500	1%	\$	64,482,600	1%	\$	44,452,700	1%
ASIAN OR PACIFI	\$	1,415,712,600	20%	\$	1,577,757,700	22%	\$	1,891,387,000	23%	\$	1,814,552,600	23%	\$	1,715,353,900	23%
BLACK	\$	126,267,800	2%	\$	150,725,800	2%	\$	188,108,100	2%	\$	252,855,700	3%	\$	197,987,200	3%
HISPANIC	\$	389,497,000	6%	\$	393,336,000	5%	\$	478,791,900	6%	\$	511,717,200	6%	\$	445,155,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	963,205,000	14%	\$	990,598,000	14%	\$	1,196,321,300	15%	\$	1,549,425,300	16%	\$	1,414,021,600	18%
WHITE	\$	3,983,253,800	58%	\$	4,143,916,800	57%	\$	4,360,587,000	53%	\$	4,875,852,000	52%	\$	3,926,468,600	49%
<b>Gender</b>															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,092,045,400	16%	\$	1,158,188,300	16%	\$	1,240,201,400	15%	\$	1,396,567,500	15%	\$	1,157,132,700	14%
Female Owned more than 50%	\$	889,480,600	13%	\$	1,044,755,400	14%	\$	1,192,442,600	15%	\$	1,305,679,900	14%	\$	1,090,338,700	14%
Male Owned	\$	4,937,074,900	71%	\$	5,079,160,500	70%	\$	5,730,913,800	70%	\$	6,701,327,700	71%	\$	5,736,626,900	72%
<b>Business Age</b>															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,750,141,800	47%	\$	3,331,382,500	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	962,140,900	12%	\$	896,947,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,363,537,500	17%	\$	1,139,965,300	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,869,262,300	23%	\$	1,944,609,300	27%
<b>Veteran</b>	\$	325,722,000	5%	\$	369,429,100	5%	\$	310,002,800	4%	\$	369,905,400	4%	\$	312,150,400	4%
<b>Rural</b>	\$	1,218,695,700	18%	\$	1,288,127,200	18%	\$	1,400,099,000	17%	\$	1,527,078,000	16%	\$	1,196,556,700	15%
<b>Urban</b>	\$	5,699,905,200	82%	\$	5,993,977,000	82%	\$	6,763,458,800	83%	\$	7,876,497,100	84%	\$	6,787,541,600	85%
<b>Export</b>	\$	436,704,900	6%	\$	433,659,900	6%	\$	1,050,865,800	13%	\$	390,113,100	4%	\$	340,846,400	4%
<b>CAPLine</b>	\$	160,608,500	2%	\$	100,483,900	1%	\$	80,888,800	1%	\$	115,952,500	1%	\$	102,040,900	1%
<b>PLP</b>	\$	4,256,640,700	62%	\$	4,651,933,600	64%	\$	5,561,190,800	68%	\$	7,093,316,100	75%	\$	6,283,176,000	79%
<b>Express</b>	\$	671,044,600	10%	\$	681,248,300	9%	\$	638,412,400	8%	\$	711,230,700	8%	\$	536,060,400	7%
<b>Community Advantage</b>	\$	26,973,700	0%	\$	35,577,900	0%	\$	43,288,700	1%	\$	46,752,900	0%	\$	41,114,300	1%
<b>\$150K and Under</b>	\$	702,991,300	10%	\$	707,026,400	10%	\$	675,517,400	8%	\$	742,588,900	8%	\$	571,076,600	7%
<b>&gt;\$150K - \$350K</b>	\$	791,305,000	11%	\$	835,552,900	11%	\$	883,310,400	11%	\$	965,034,300	10%	\$	900,171,100	11%
<b>&gt;\$350K - \$2M</b>	\$	3,285,277,700	47%	\$	3,539,638,400	49%	\$	3,719,067,800	46%	\$	4,181,930,000	44%	\$	3,556,529,900	45%
<b>&gt;\$2M</b>	\$	2,139,026,900	31%	\$	2,199,886,500	30%	\$	2,885,662,200	35%	\$	3,514,021,900	37%	\$	2,956,320,700	37%

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	2015		2016		2017		2018		2019		2020	
<b>All 7(A)</b>	<b>19,153</b>		<b>20,147</b>		<b>19,279</b>		<b>21,328</b>		<b>17,055</b>		<b>15,999</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>4,576</b>	<b>24%</b>	<b>5,277</b>	<b>26%</b>	<b>5,039</b>	<b>26%</b>	<b>5,623</b>	<b>26%</b>	<b>4,668</b>	<b>27%</b>	<b>4,548</b>	<b>28%</b>
AMERICAN INDIAN	140	1%	122	1%	142	1%	158	1%	122	1%	130	1%
ASIAN OR PACIFI	2,436	13%	2,686	13%	2,609	14%	2,833	13%	2,293	13%	2,132	13%
BLACK	565	3%	745	4%	732	4%	917	4%	777	5%	763	5%
HISPANIC	1,435	7%	1,724	9%	1,556	8%	1,715	8%	1,476	9%	1,523	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,725	14%	2,459	12%	2,484	13%	3,062	14%	2,831	17%	2,495	16%
WHITE	11,852	62%	12,411	62%	11,756	61%	12,643	59%	9,556	56%	8,956	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,800	15%	2,828	14%	2,652	14%	2,827	13%	2,315	14%	2,050	13%
Female Owned more than 50%	3,354	18%	3,708	18%	3,531	18%	3,784	18%	2,942	17%	2,995	19%
Male Owned	12,999	68%	13,611	68%	13,096	68%	14,717	69%	11,798	69%	10,954	68%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	8,898	52%	8,435	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3,111	18%	2,968	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	2,916	17%	2,478	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	2,094	12%	2,104	13%
<b>Veteran</b>	868	5%	1,017	5%	1,014	5%	1,061	5%	824	5%	779	5%
<b>Rural</b>	3,323	17%	3,378	17%	3,330	17%	3,563	17%	2,675	16%	2,787	17%
<b>Urban</b>	15,830	83%	16,769	83%	15,949	83%	17,765	83%	14,380	84%	13,212	83%
<b>Export</b>	515	3%	548	3%	1,276	7%	303	1%	290	2%	207	1%
<b>CAPLine</b>	211	1%	146	1%	125	1%	113	1%	105	1%	86	1%
<b>PLP</b>	4,686	24%	5,301	26%	6,730	35%	9,499	45%	8,458	50%	7,054	44%
<b>Express</b>	9,849	51%	10,437	52%	8,867	46%	9,837	46%	6,998	41%	7,235	45%
<b>Community Advantage</b>	204	1%	291	1%	337	2%	340	2%	293	2%	250	2%
<b>\$150K and Under</b>	11,539	60%	12,171	60%	10,635	55%	11,721	55%	8,490	50%	8,137	51%
<b>&gt;\$150K - \$350K</b>	3,060	16%	3,169	16%	3,347	17%	3,676	17%	3,448	20%	3,287	21%
<b>&gt;\$350K - \$2M</b>	3,859	20%	4,084	20%	4,379	23%	4,833	23%	4,185	25%	3,764	24%
<b>&gt;\$2M</b>	695	4%	723	4%	918	5%	1,098	5%	932	5%	811	5%

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	2015		2016		2017		2018		2019		2020							
<b>All 504</b>	\$	1,395,337,000	\$	1,557,734,000	\$	1,708,364,000	\$	1,578,730,000	\$	1,503,928,000	\$	2,273,476,000						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	379,706,000	27%	\$	483,926,000	31%	\$	551,492,000	32%	\$	444,085,000	28%	\$	428,357,000	28%	\$	647,810,000	28%
AMERICAN INDIAN	\$	2,516,000	0%	\$	4,185,000	0%	\$	129,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	711,000	0%
ASIAN OR PACIFI	\$	214,510,000	15%	\$	329,060,000	21%	\$	394,617,000	23%	\$	329,871,000	21%	\$	289,296,000	19%	\$	438,831,000	19%
BLACK	\$	58,265,000	4%	\$	53,685,000	3%	\$	49,905,000	3%	\$	20,303,000	1%	\$	22,016,000	1%	\$	37,671,000	2%
HISPANIC	\$	104,415,000	7%	\$	96,996,000	6%	\$	106,841,000	6%	\$	92,572,000	6%	\$	116,837,000	8%	\$	170,597,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	127,272,000	9%	\$	132,240,000	8%	\$	190,010,000	11%	\$	252,453,000	16%	\$	258,162,000	17%	\$	477,362,000	21%
WHITE	\$	888,359,000	64%	\$	941,568,000	60%	\$	966,862,000	57%	\$	882,192,000	56%	\$	817,409,000	54%	\$	1,148,304,000	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	11,244,000	1%	\$	20,655,000	1%	\$	134,558,000	8%	\$	328,564,000	21%	\$	286,979,000	19%	\$	469,617,000	21%
Female Owned more than 50%	\$	155,715,000	11%	\$	183,771,000	12%	\$	186,445,000	11%	\$	140,986,000	9%	\$	173,164,000	12%	\$	246,970,000	11%
Male Owned	\$	1,228,378,000	88%	\$	1,353,308,000	87%	\$	1,387,361,000	81%	\$	1,109,180,000	70%	\$	1,043,785,000	69%	\$	1,556,889,000	68%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,102,146,000	73%	\$	1,753,868,000	77%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	147,760,000	10%	\$	66,482,000	3%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	245,821,000	16%	\$	400,678,000	18%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,201,000	1%	\$	52,448,000	2%			
<b>Veteran</b>	\$	50,152,000	4%	\$	48,382,000	3%	\$	34,293,000	2%	\$	26,612,000	2%	\$	19,065,000	1%	\$	68,337,000	3%
<b>Rural</b>	\$	186,302,000	13%	\$	203,575,000	13%	\$	190,838,000	11%	\$	212,306,000	13%	\$	185,848,000	12%	\$	297,055,000	13%
<b>Urban</b>	\$	1,209,035,000	87%	\$	1,354,159,000	87%	\$	1,517,526,000	89%	\$	1,366,424,000	87%	\$	1,318,080,000	88%	\$	1,976,421,000	87%
<b>Export</b>	\$	70,535,000	5%	\$	53,262,000	3%	\$	30,634,000	2%	\$	16,803,000	1%	\$	15,836,000	1%	\$	33,863,000	1%
<b>\$150K and Under</b>	\$	20,629,000	1%	\$	19,111,000	1%	\$	22,437,000	1%	\$	17,500,000	1%	\$	16,134,000	1%	\$	21,554,000	1%
<b>&gt;\$150K - \$350K</b>	\$	141,316,000	10%	\$	129,427,000	8%	\$	141,708,000	8%	\$	136,633,000	9%	\$	115,326,000	8%	\$	160,269,000	7%
<b>&gt;\$350K - \$2M</b>	\$	874,713,000	63%	\$	851,445,000	55%	\$	954,640,000	56%	\$	889,391,000	56%	\$	849,970,000	57%	\$	1,316,860,000	58%
<b>&gt;\$2M</b>	\$	358,679,000	26%	\$	557,751,000	36%	\$	589,579,000	35%	\$	535,206,000	34%	\$	522,498,000	35%	\$	774,793,000	34%

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	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	<b>1,949</b>		<b>1,898</b>		<b>2,103</b>		<b>1,943</b>		<b>1,785</b>		<b>2,629</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>448</b>	<b>23%</b>	<b>450</b>	<b>24%</b>	<b>507</b>	<b>24%</b>	<b>461</b>	<b>24%</b>	<b>436</b>	<b>24%</b>	<b>633</b>	<b>24%</b>
AMERICAN INDIAN	6	0%	5	0%	1	0%	4	0%	1	0%	3	0%
ASIAN OR PACIFI	214	11%	227	12%	298	14%	264	14%	224	13%	324	12%
BLACK	75	4%	71	4%	58	3%	40	2%	35	2%	64	2%
HISPANIC	153	8%	147	8%	150	7%	153	8%	176	10%	242	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	149	8%	158	8%	175	8%	271	14%	236	13%	421	16%
WHITE	1,352	69%	1,290	68%	1,421	68%	1,211	62%	1,113	62%	1,575	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	18	1%	17	1%	185	9%	467	24%	431	24%	637	24%
Female Owned more than 50%	268	14%	293	15%	307	15%	224	12%	220	12%	371	14%
Male Owned	1,663	85%	1,588	84%	1,611	77%	1,252	64%	1,134	64%	1,621	62%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,405	79%	2,138	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	144	8%	60	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	231	13%	377	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	5	0%	54	2%
<b>Veteran</b>	81	4%	88	5%	66	3%	52	3%	33	2%	82	3%
<b>Rural</b>	309	16%	311	16%	332	16%	343	18%	311	17%	465	18%
<b>Urban</b>	1,640	84%	1,587	84%	1,771	84%	1,600	82%	1,474	83%	2,164	82%
<b>Export</b>	81	4%	56	3%	26	1%	16	1%	14	1%	28	1%
<b>\$150K and Under</b>	182	9%	178	9%	199	9%	154	8%	138	8%	188	7%
<b>&gt;\$150K - \$350K</b>	573	29%	523	28%	565	27%	550	28%	459	26%	650	25%
<b>&gt;\$350K - \$2M</b>	1,077	55%	1,021	54%	1,154	55%	1,075	55%	1,021	57%	1,551	59%
<b>&gt;\$2M</b>	117	6%	176	9%	185	9%	164	8%	167	9%	240	9%

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	2015		2016		2017		2018		2019		2020							
<b>All Community Advantage</b>	\$	26,973,700	\$	35,577,900	\$	43,288,700	\$	46,752,900	\$	41,114,300	\$	35,082,700						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	8,927,400	33%	\$	11,595,800	33%	\$	14,986,800	35%	\$	16,118,800	34%	\$	14,023,200	34%	\$	15,787,900	45%
AMERICAN INDIAN	\$	325,000	1%	\$	-	0%	\$	555,000	1%	\$	1,107,500	2%	\$	725,000	2%	\$	721,500	2%
ASIAN OR PACIFI	\$	2,821,000	10%	\$	2,605,800	7%	\$	4,498,100	10%	\$	3,884,600	8%	\$	2,792,300	7%	\$	4,897,300	14%
BLACK	\$	2,567,600	10%	\$	3,885,600	11%	\$	4,217,800	10%	\$	5,411,600	12%	\$	5,455,800	13%	\$	5,701,000	16%
HISPANIC	\$	3,213,800	12%	\$	5,104,400	14%	\$	5,715,900	13%	\$	5,715,100	12%	\$	5,050,100	12%	\$	4,468,100	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,082,500	4%	\$	1,962,000	6%	\$	1,677,800	4%	\$	4,249,300	9%	\$	5,303,600	13%	\$	3,977,500	11%
WHITE	\$	16,963,800	63%	\$	22,020,100	62%	\$	26,624,100	62%	\$	26,384,800	56%	\$	21,787,500	53%	\$	15,317,300	44%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,491,100	17%	\$	5,296,500	15%	\$	7,162,500	17%	\$	7,832,400	17%	\$	7,567,200	18%	\$	5,037,900	14%
Female Owned more than 50%	\$	8,355,900	31%	\$	11,397,300	32%	\$	11,939,300	28%	\$	13,130,400	28%	\$	11,649,300	28%	\$	9,468,100	27%
Male Owned	\$	14,126,700	52%	\$	18,884,100	53%	\$	24,186,900	56%	\$	25,790,100	55%	\$	21,897,800	53%	\$	20,576,700	59%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,237,000	37%	\$	13,825,700	39%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,737,500	9%	\$	4,266,600	12%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	18,350,500	45%	\$	13,548,400	39%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,789,300	9%	\$	3,442,000	10%			
<b>Veteran</b>	\$	1,682,900	6%	\$	2,692,100	8%	\$	3,192,300	7%	\$	5,427,900	12%	\$	3,459,500	8%	\$	3,038,300	9%
<b>Rural</b>	\$	3,457,700	13%	\$	3,733,500	10%	\$	5,125,600	12%	\$	6,405,300	14%	\$	3,194,200	8%	\$	5,298,400	15%
<b>Urban</b>	\$	23,516,000	87%	\$	31,844,400	90%	\$	38,163,100	88%	\$	40,347,600	86%	\$	37,920,100	92%	\$	29,784,300	85%
<b>\$150K and Under</b>	\$	14,135,300	52%	\$	21,975,200	62%	\$	26,027,600	60%	\$	22,992,300	49%	\$	18,858,500	46%	\$	14,755,500	42%
<b>&gt;\$150K - \$250K</b>	\$	12,838,400	48%	\$	13,602,700	38%	\$	17,261,100	40%	\$	23,760,600	51%	\$	22,255,800	54%	\$	20,327,200	58%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	204		291		337		340		293		250	
<b>Ethnicity</b>												
<b>All Minority</b>	79	39%	102	35%	115	34%	117	34%	105	36%	112	45%
AMERICAN INDIAN	3	1%	-	0%	4	1%	7	2%	4	1%	9	4%
ASIAN OR PACIFI	23	11%	21	7%	30	9%	27	8%	22	8%	32	13%
BLACK	21	10%	38	13%	38	11%	43	13%	39	13%	41	16%
HISPANIC	32	16%	43	15%	43	13%	40	12%	40	14%	30	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	4%	13	4%	16	5%	29	9%	39	13%	30	12%
WHITE	117	57%	176	60%	206	61%	194	57%	149	51%	108	43%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	34	17%	43	15%	-	0%	59	17%	55	19%	37	15%
Female Owned more than 50%	69	34%	97	33%	-	0%	104	31%	88	30%	73	29%
Male Owned	101	50%	151	52%	-	0%	177	52%	150	51%	140	56%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	115	39%	100	40%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	28	10%	32	13%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	127	43%	97	39%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	23	8%	21	8%
<b>Veteran</b>	12	0%	21	7%	26	8%	39	11%	26	9%	22	9%
<b>Rural</b>	22	11%	33	11%	41	12%	51	15%	26	9%	37	15%
<b>Urban</b>	182	89%	258	89%	296	88%	289	85%	267	91%	213	85%
<b>\$150K and Under</b>	149	73%	232	80%	262	78%	234	69%	193	66%	160	64%
<b>&gt;\$150K - \$250K</b>	55	27%	59	20%	75	22%	106	31%	100	34%	90	36%

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