

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	7,315,546,300		\$	7,702,135,100		\$	8,564,242,500		\$	9,863,279,900		\$	9,070,034,900		\$	7,737,513,200	
Ethnicity																		
All Minority	\$	2,074,747,600	28%	\$	2,283,650,500	30%	\$	2,729,437,000	32%	\$	3,126,472,800	32%	\$	2,986,938,300	33%	\$	2,542,660,000	33%
AMERICAN INDIAN	\$	44,008,000	1%	\$	26,894,900	0%	\$	51,922,500	1%	\$	71,145,400	1%	\$	70,727,300	1%	\$	47,082,400	1%
ASIAN OR PACIFI	\$	1,492,032,900	20%	\$	1,675,558,700	22%	\$	1,981,692,600	23%	\$	2,195,617,300	22%	\$	2,025,946,500	22%	\$	1,815,043,900	23%
BLACK	\$	131,866,200	2%	\$	161,383,200	2%	\$	200,492,400	2%	\$	276,044,100	3%	\$	297,925,500	3%	\$	210,683,400	3%
HISPANIC	\$	406,840,500	6%	\$	419,813,700	5%	\$	495,329,500	6%	\$	583,666,000	6%	\$	592,339,000	7%	\$	469,850,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,016,051,300	14%	\$	1,045,610,200	14%	\$	1,262,626,500	15%	\$	1,639,683,000	17%	\$	1,639,385,600	18%	\$	1,433,333,400	19%
WHITE	\$	4,224,747,400	58%	\$	4,372,874,400	57%	\$	4,572,179,000	53%	\$	5,097,124,100	52%	\$	4,443,711,000	49%	\$	3,761,519,800	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,166,167,500	16%	\$	1,246,282,900	16%	\$	1,309,838,200	15%	\$	1,474,202,900	15%	\$	1,308,739,700	14%	\$	1,120,898,900	14%
Female Owned more than 50%	\$	934,172,600	13%	\$	1,089,298,900	14%	\$	1,248,715,700	15%	\$	1,365,925,200	14%	\$	1,226,308,600	14%	\$	1,106,676,300	14%
Male Owned	\$	5,215,206,200	71%	\$	5,366,553,300	70%	\$	6,005,688,600	70%	\$	7,023,151,800	71%	\$	6,534,986,600	72%	\$	5,509,938,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,264,179,300	47%	\$	3,533,745,500	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,075,837,700	12%	\$	929,300,400	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,562,800,200	17%	\$	1,205,280,400	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,121,482,900	23%	\$	2,052,236,100	27%
Veteran	\$	346,801,600	5%	\$	385,469,700	5%	\$	322,776,600	4%	\$	389,502,000	4%	\$	349,603,200	4%	\$	267,590,200	3%
Rural	\$	1,301,868,500	18%	\$	1,353,619,400	18%	\$	1,468,491,200	17%	\$	1,601,583,500	16%	\$	1,357,812,500	15%	\$	1,260,753,900	16%
Urban	\$	6,013,677,800	82%	\$	6,348,515,700	82%	\$	7,095,751,300	83%	\$	8,261,696,400	84%	\$	7,712,222,400	85%	\$	6,476,759,300	84%
Export	\$	453,598,000	6%	\$	461,750,000	6%	\$	1,117,064,200	13%	\$	406,705,400	4%	\$	375,284,500	4%	\$	266,418,500	3%
CAPLine	\$	172,808,500	2%	\$	104,500,000	1%	\$	83,589,400	1%	\$	123,239,500	1%	\$	117,035,900	1%	\$	69,245,500	1%
PLP	\$	4,505,151,400	62%	\$	4,899,819,200	64%	\$	5,860,500,900	68%	\$	7,416,325,500	75%	\$	7,178,131,900	79%	\$	5,801,341,800	75%
Express	\$	710,553,300	10%	\$	721,090,400	9%	\$	674,199,800	8%	\$	746,114,300	8%	\$	598,926,500	7%	\$	590,701,000	8%
Community Advantage	\$	29,163,200	0%	\$	39,654,900	1%	\$	45,072,900	1%	\$	49,705,700	1%	\$	46,940,100	1%	\$	37,013,200	0%
\$150K and Under	\$	740,578,100	10%	\$	752,504,100	10%	\$	714,328,700	8%	\$	788,436,700	8%	\$	640,939,300	7%	\$	545,686,300	7%
>\$150K - \$350K	\$	837,585,000	11%	\$	889,511,500	12%	\$	934,762,900	11%	\$	1,016,178,500	10%	\$	1,028,563,900	11%	\$	911,578,300	12%
>\$350K - \$2M	\$	3,467,206,600	47%	\$	3,743,352,900	49%	\$	3,899,451,200	46%	\$	4,371,249,500	44%	\$	4,046,456,400	45%	\$	3,444,645,800	45%
>\$2M	\$	2,270,176,600	31%	\$	2,316,766,600	30%	\$	3,015,699,700	35%	\$	3,687,415,200	37%	\$	3,354,075,300	37%	\$	2,835,602,800	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	20,219		21,323		20,316		22,493		19,236		16,914	
<b>Ethnicity</b>												
<b>All Minority</b>	4,789	24%	5,584	26%	5,291	26%	5,895	26%	5,242	27%	4,795	28%
AMERICAN INDIAN	145	1%	132	1%	148	1%	162	1%	135	1%	142	1%
ASIAN OR PACIFI	2,545	13%	2,848	13%	2,739	13%	2,968	13%	2,571	13%	2,256	13%
BLACK	595	3%	799	4%	774	4%	954	4%	878	5%	795	5%
HISPANIC	1,504	7%	1,805	8%	1,630	8%	1,811	8%	1,658	9%	1,602	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,874	14%	2,606	12%	2,610	13%	3,247	14%	3,305	17%	2,629	16%
WHITE	12,556	62%	13,133	62%	12,415	61%	13,351	59%	10,689	56%	9,490	56%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,939	15%	3,013	14%	2,798	14%	2,987	13%	2,593	13%	2,168	13%
Female Owned more than 50%	3,521	17%	3,909	18%	3,738	18%	3,990	18%	3,277	17%	3,189	19%
Male Owned	13,759	68%	14,401	68%	13,780	68%	15,516	69%	13,366	69%	11,557	68%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	10,058	52%	8,960	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3,452	18%	3,109	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	3,319	17%	2,630	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	2,366	12%	2,201	13%
<b>Veteran</b>	931	5%	1,065	5%	1,069	5%	1,113	5%	917	5%	824	5%
<b>Rural</b>	3,535	17%	3,577	17%	3,511	17%	3,772	17%	2,998	16%	2,961	18%
<b>Urban</b>	16,684	83%	17,746	83%	16,805	83%	18,721	83%	16,238	84%	13,953	82%
<b>Export</b>	529	3%	584	3%	1,366	7%	318	1%	320	2%	225	1%
<b>CAPLine</b>	220	1%	157	1%	130	1%	121	1%	122	1%	88	1%
<b>PLP</b>	4,944	24%	5,593	26%	7,177	35%	10,027	45%	9,656	50%	7,423	44%
<b>Express</b>	10,404	51%	11,026	52%	9,351	46%	10,344	46%	7,795	41%	7,669	45%
<b>Community Advantage</b>	221	1%	317	1%	354	2%	364	2%	331	2%	266	2%
<b>\$150K and Under</b>	12,165	60%	12,884	60%	11,237	55%	12,402	55%	9,474	49%	8,633	51%
<b>&gt;\$150K - \$350K</b>	3,246	16%	3,365	16%	3,539	17%	3,878	17%	3,928	20%	3,460	20%
<b>&gt;\$350K - \$2M</b>	4,070	20%	4,314	20%	4,581	23%	5,059	22%	4,780	25%	3,956	23%
<b>&gt;\$2M</b>	738	4%	760	4%	959	5%	1,154	5%	1,054	5%	865	5%

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	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	\$	1,483,128,000	\$	1,678,535,000	\$	1,804,554,000	\$	1,647,685,000	\$	1,667,308,000	\$	2,391,881,000
<b>Ethnicity</b>												
<b>All Minority</b>	\$	412,904,000	28%	\$	513,931,000	31%	\$	574,553,000	32%	\$	469,420,000	28%
AMERICAN INDIAN	\$	6,588,000	0%	\$	4,528,000	0%	\$	643,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$	239,827,000	16%	\$	348,643,000	21%	\$	408,053,000	23%	\$	308,593,000	19%
BLACK	\$	59,682,000	4%	\$	61,678,000	4%	\$	50,857,000	3%	\$	27,436,000	2%
HISPANIC	\$	106,807,000	7%	\$	99,082,000	6%	\$	115,000,000	6%	\$	126,821,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	135,706,000	9%	\$	139,105,000	8%	\$	198,386,000	11%	\$	258,625,000	16%
WHITE	\$	934,518,000	63%	\$	1,025,499,000	61%	\$	1,031,615,000	57%	\$	919,640,000	56%
<b>Gender</b>												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,042,000	1%	\$	22,511,000	1%	\$	145,183,000	8%	\$	346,444,000	21%
Female Owned more than 50%	\$	164,241,000	11%	\$	197,564,000	12%	\$	196,629,000	11%	\$	148,834,000	9%
Male Owned	\$	1,305,845,000	88%	\$	1,458,460,000	87%	\$	1,462,742,000	81%	\$	1,152,407,000	70%
<b>Business Age</b>												
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,217,571,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	168,303,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	272,955,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,479,000	1%
<b>Veteran</b>	\$	52,052,000	4%	\$	51,767,000	3%	\$	35,164,000	2%	\$	27,516,000	2%
<b>Rural</b>	\$	196,606,000	13%	\$	214,066,000	13%	\$	201,453,000	11%	\$	221,178,000	13%
<b>Urban</b>	\$	1,286,522,000	87%	\$	1,464,469,000	87%	\$	1,603,101,000	89%	\$	1,426,507,000	87%
<b>Export</b>	\$	73,847,000	5%	\$	62,969,000	4%	\$	31,115,000	2%	\$	18,453,000	1%
<b>\$150K and Under</b>	\$	21,977,000	1%	\$	20,438,000	1%	\$	23,969,000	1%	\$	18,277,000	1%
<b>&gt;\$150K - \$350K</b>	\$	148,194,000	10%	\$	138,038,000	8%	\$	153,261,000	8%	\$	144,173,000	9%
<b>&gt;\$350K - \$2M</b>	\$	927,941,000	63%	\$	894,804,000	53%	\$	1,006,133,000	56%	\$	924,264,000	56%
<b>&gt;\$2M</b>	\$	385,016,000	26%	\$	625,255,000	37%	\$	621,191,000	34%	\$	560,971,000	34%

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	2015		2016		2017		2018		2019		2020	
<b>All 504</b>	<b>2,070</b>		<b>2,016</b>		<b>2,245</b>		<b>2,030</b>		<b>2,028</b>		<b>2,782</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>479</b>	<b>23%</b>	<b>473</b>	<b>23%</b>	<b>539</b>	<b>24%</b>	<b>483</b>	<b>24%</b>	<b>484</b>	<b>24%</b>	<b>670</b>	<b>24%</b>
AMERICAN INDIAN	9	0%	6	0%	2	0%	4	0%	1	0%	5	0%
ASIAN OR PACIFI	230	11%	241	12%	313	14%	279	14%	247	12%	339	12%
BLACK	79	4%	74	4%	61	3%	41	2%	43	2%	68	2%
HISPANIC	161	8%	152	8%	163	7%	159	8%	193	10%	258	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	157	8%	163	8%	187	8%	280	14%	265	13%	438	16%
WHITE	1,434	69%	1,380	68%	1,519	68%	1,267	62%	1,279	63%	1,674	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	1%	19	1%	201	9%	495	24%	504	25%	684	25%
Female Owned more than 50%	285	14%	311	15%	327	15%	238	12%	251	12%	383	14%
Male Owned	1,765	85%	1,686	84%	1,717	76%	1,297	64%	1,273	63%	1,715	62%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,582	78%	2,258	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	173	9%	62	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	267	13%	406	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	6	0%	56	2%
<b>Veteran</b>	<b>84</b>	<b>4%</b>	<b>93</b>	<b>5%</b>	<b>68</b>	<b>3%</b>	<b>55</b>	<b>3%</b>	<b>38</b>	<b>2%</b>	<b>87</b>	<b>3%</b>
<b>Rural</b>	<b>328</b>	<b>16%</b>	<b>333</b>	<b>17%</b>	<b>358</b>	<b>16%</b>	<b>355</b>	<b>17%</b>	<b>364</b>	<b>18%</b>	<b>497</b>	<b>18%</b>
<b>Urban</b>	<b>1,742</b>	<b>84%</b>	<b>1,683</b>	<b>83%</b>	<b>1,887</b>	<b>84%</b>	<b>1,675</b>	<b>83%</b>	<b>1,664</b>	<b>82%</b>	<b>2,285</b>	<b>82%</b>
<b>Export</b>	<b>84</b>	<b>4%</b>	<b>61</b>	<b>3%</b>	<b>27</b>	<b>1%</b>	<b>17</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>30</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>194</b>	<b>9%</b>	<b>188</b>	<b>9%</b>	<b>212</b>	<b>9%</b>	<b>161</b>	<b>8%</b>	<b>156</b>	<b>8%</b>	<b>201</b>	<b>7%</b>
<b>&gt;\$150K - \$350K</b>	<b>601</b>	<b>29%</b>	<b>558</b>	<b>28%</b>	<b>612</b>	<b>27%</b>	<b>579</b>	<b>29%</b>	<b>537</b>	<b>26%</b>	<b>693</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,149</b>	<b>56%</b>	<b>1,077</b>	<b>53%</b>	<b>1,226</b>	<b>55%</b>	<b>1,117</b>	<b>55%</b>	<b>1,157</b>	<b>57%</b>	<b>1,639</b>	<b>59%</b>
<b>&gt;\$2M</b>	<b>126</b>	<b>6%</b>	<b>193</b>	<b>10%</b>	<b>195</b>	<b>9%</b>	<b>173</b>	<b>9%</b>	<b>178</b>	<b>9%</b>	<b>249</b>	<b>9%</b>

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	29,163,200		\$	39,654,900		\$	45,072,900		\$	49,705,700		\$	46,940,100		\$	37,013,200	
<b>Ethnicity</b>																		
All Minority	\$	9,809,700	34%	\$	12,340,800	31%	\$	15,503,800	34%	\$	16,768,800	34%	\$	15,922,800	34%	\$	16,456,100	44%
AMERICAN INDIAN	\$	325,000	1%	\$	-	0%	\$	555,000	1%	\$	1,107,500	2%	\$	725,000	2%	\$	721,500	2%
ASIAN OR PACIFI	\$	3,111,000	11%	\$	2,744,800	7%	\$	4,648,100	10%	\$	4,009,600	8%	\$	3,087,300	7%	\$	5,000,800	14%
BLACK	\$	3,024,900	10%	\$	4,181,600	11%	\$	4,534,800	10%	\$	5,736,600	12%	\$	5,913,800	13%	\$	5,975,700	16%
HISPANIC	\$	3,348,800	11%	\$	5,414,400	14%	\$	5,765,900	13%	\$	5,915,100	12%	\$	6,196,700	13%	\$	4,758,100	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,082,500	4%	\$	1,962,000	5%	\$	1,677,800	4%	\$	4,434,300	9%	\$	5,955,600	13%	\$	4,027,500	11%
WHITE	\$	18,271,000	63%	\$	25,352,100	64%	\$	27,891,300	62%	\$	28,502,600	57%	\$	25,061,700	53%	\$	16,529,600	45%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,841,100	17%	\$	6,046,500	15%	\$	7,243,500	16%	\$	8,612,100	17%	\$	7,838,200	17%	\$	5,437,900	15%
Female Owned more than 50%	\$	8,355,900	29%	\$	12,264,300	31%	\$	12,730,300	28%	\$	13,967,400	28%	\$	13,537,800	29%	\$	10,188,700	28%
Male Owned	\$	15,966,200	55%	\$	21,344,100	54%	\$	25,099,100	56%	\$	27,126,200	55%	\$	25,564,100	54%	\$	21,386,600	58%
<b>Business Age</b>																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	17,430,500	37%	\$	14,355,700	39%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,062,500	9%	\$	4,426,600	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	21,057,400	45%	\$	14,659,000	40%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,389,700	9%	\$	3,571,900	10%
Veteran	\$	1,946,100	7%	\$	2,928,100	7%	\$	3,192,300	7%	\$	6,163,300	12%	\$	3,676,400	8%	\$	3,178,000	9%
Rural	\$	3,950,900	14%	\$	3,978,500	10%	\$	5,314,300	12%	\$	6,916,200	14%	\$	4,047,100	9%	\$	5,298,400	14%
Urban	\$	25,212,300	86%	\$	35,676,400	90%	\$	39,758,600	88%	\$	42,789,500	86%	\$	42,893,000	91%	\$	31,714,800	86%
\$150K and Under	\$	15,230,800	52%	\$	23,450,200	59%	\$	27,325,800	61%	\$	24,971,900	50%	\$	20,604,000	44%	\$	15,866,000	43%
>\$150K - \$250K	\$	13,932,400	48%	\$	16,204,700	41%	\$	17,747,100	39%	\$	24,733,800	50%	\$	26,336,100	56%	\$	21,147,200	57%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	221		317		354		364		331		266	
<b>Ethnicity</b>												
All Minority	87	39%	109	34%	120	34%	122	34%	117	35%	117	44%
AMERICAN INDIAN	3	1%	-	0%	4	1%	7	2%	4	1%	9	3%
ASIAN OR PACIFI	25	11%	22	7%	31	9%	28	8%	24	7%	33	12%
BLACK	26	12%	41	13%	41	12%	45	12%	42	13%	43	16%
HISPANIC	33	15%	46	15%	44	12%	42	12%	47	14%	32	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	8	4%	13	4%	16	5%	30	8%	45	14%	32	12%
WHITE	126	57%	195	62%	218	62%	212	58%	169	51%	117	44%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	36	16%	48	15%	-	0%	64	18%	57	17%	39	15%
Female Owned more than 50%	69	31%	103	32%	-	0%	112	31%	104	31%	80	30%
Male Owned	116	52%	166	52%	-	0%	188	52%	170	51%	147	55%
<b>Business Age</b>												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	128	39%	105	39%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	31	9%	33	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	145	44%	106	40%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	27	8%	22	8%
<b>Veteran</b>	15	0%	23	7%	26	7%	44	12%	28	8%	24	9%
<b>Rural</b>	25	11%	34	11%	45	13%	56	15%	31	9%	37	14%
<b>Urban</b>	196	89%	283	89%	309	87%	308	85%	300	91%	229	86%
<b>\$150K and Under</b>	161	73%	247	78%	277	78%	253	70%	212	64%	172	65%
<b>&gt;\$150K - \$250K</b>	60	27%	70	22%	77	22%	111	30%	119	36%	94	35%

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