

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	7,659,897,000		\$	8,105,479,600		\$	8,961,482,400		\$	10,133,689,200		\$	9,445,368,100		\$	8,124,188,900	
Ethnicity																		
All Minority	\$	2,167,145,300	28%	\$	2,397,157,600	30%	\$	2,853,256,600	32%	\$	3,215,053,600	32%	\$	3,121,044,100	33%	\$	2,652,941,400	33%
AMERICAN INDIAN	\$	45,878,700	1%	\$	34,176,600	0%	\$	59,526,200	1%	\$	71,820,400	1%	\$	71,592,300	1%	\$	47,330,400	1%
ASIAN OR PACIFI	\$	1,545,783,000	20%	\$	1,755,418,400	22%	\$	2,063,622,400	23%	\$	2,254,326,600	22%	\$	2,124,605,100	22%	\$	1,894,737,100	23%
BLACK	\$	143,942,200	2%	\$	165,165,800	2%	\$	214,653,800	2%	\$	285,284,800	3%	\$	317,850,700	3%	\$	218,472,300	3%
HISPANIC	\$	431,541,400	6%	\$	442,396,800	5%	\$	515,454,200	6%	\$	603,621,800	6%	\$	606,996,000	6%	\$	492,401,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,049,120,600	14%	\$	1,117,004,400	14%	\$	1,326,735,100	15%	\$	1,683,113,700	17%	\$	1,690,006,200	18%	\$	1,513,198,700	19%
WHITE	\$	4,443,631,100	58%	\$	4,591,317,600	57%	\$	4,781,490,700	53%	\$	5,235,521,900	52%	\$	4,634,317,800	49%	\$	3,958,048,800	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,212,861,400	16%	\$	1,324,876,400	16%	\$	1,376,431,000	15%	\$	1,513,639,500	15%	\$	1,358,466,900	14%	\$	1,161,654,700	14%
Female Owned more than 50%	\$	974,904,800	13%	\$	1,146,702,000	14%	\$	1,299,432,100	15%	\$	1,414,370,400	14%	\$	1,282,005,300	14%	\$	1,155,805,300	14%
Male Owned	\$	5,472,130,800	71%	\$	5,633,901,200	70%	\$	6,285,619,300	70%	\$	7,205,679,300	71%	\$	6,804,895,900	72%	\$	5,806,728,900	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,432,464,900	47%	\$	3,681,930,500	45%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,116,245,600	12%	\$	969,122,900	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,634,616,500	17%	\$	1,281,906,100	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,215,536,000	23%	\$	2,174,278,600	27%
Veteran	\$	374,197,300	5%	\$	398,123,300	5%	\$	336,067,400	4%	\$	398,841,500	4%	\$	369,252,100	4%	\$	281,676,700	3%
Rural	\$	1,365,339,000	18%	\$	1,440,041,300	18%	\$	1,535,153,800	17%	\$	1,641,867,000	16%	\$	1,411,208,500	15%	\$	1,326,276,500	16%
Urban	\$	6,294,558,000	82%	\$	6,665,438,300	82%	\$	7,426,328,600	83%	\$	8,491,822,200	84%	\$	8,034,159,600	85%	\$	6,797,912,400	84%
Export	\$	465,429,800	6%	\$	484,640,500	6%	\$	1,160,933,900	13%	\$	416,687,500	4%	\$	398,215,600	4%	\$	282,066,400	3%
CAPLine	\$	182,775,500	2%	\$	110,508,400	1%	\$	86,934,400	1%	\$	126,901,500	1%	\$	121,685,900	1%	\$	70,401,500	1%
PLP	\$	4,706,637,000	61%	\$	5,161,303,600	64%	\$	6,169,699,400	69%	\$	7,592,037,100	75%	\$	7,424,410,800	79%	\$	6,090,541,900	75%
Express	\$	744,724,700	10%	\$	753,951,400	9%	\$	704,359,800	8%	\$	772,173,000	8%	\$	624,125,500	7%	\$	620,315,000	8%
Community Advantage	\$	30,887,000	0%	\$	40,581,100	1%	\$	47,864,500	1%	\$	52,146,900	1%	\$	49,581,900	1%	\$	38,977,300	0%
\$150K and Under	\$	773,713,200	10%	\$	787,711,200	10%	\$	748,275,500	8%	\$	821,758,800	8%	\$	673,048,400	7%	\$	568,822,200	7%
>\$150K - \$350K	\$	882,517,700	12%	\$	933,989,200	12%	\$	979,179,100	11%	\$	1,047,560,700	10%	\$	1,069,562,600	11%	\$	957,504,100	12%
>\$350K - \$2M	\$	3,635,636,300	47%	\$	3,915,661,300	48%	\$	4,071,367,200	45%	\$	4,504,961,500	44%	\$	4,203,712,000	45%	\$	3,582,201,800	44%
>\$2M	\$	2,368,029,800	31%	\$	2,468,117,900	30%	\$	3,162,660,600	35%	\$	3,759,408,200	37%	\$	3,499,045,100	37%	\$	3,015,660,800	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	21,179		22,383		21,333		23,319		20,058		17,659	
Ethnicity												
All Minority	4,998	24%	5,839	26%	5,544	26%	6,111	26%	5,466	27%	4,986	28%
AMERICAN INDIAN	151	1%	142	1%	157	1%	164	1%	140	1%	145	1%
ASIAN OR PACIFI	2,643	12%	2,972	13%	2,858	13%	3,058	13%	2,695	13%	2,339	13%
BLACK	624	3%	831	4%	818	4%	995	4%	910	5%	829	5%
HISPANIC	1,580	7%	1,894	8%	1,711	8%	1,894	8%	1,721	9%	1,673	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,986	14%	2,746	12%	2,740	13%	3,353	14%	3,458	17%	2,752	16%
WHITE	13,195	62%	13,798	62%	13,049	61%	13,855	59%	11,134	56%	9,921	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,061	14%	3,146	14%	2,943	14%	3,092	13%	2,686	13%	2,256	13%
Female Owned more than 50%	3,703	17%	4,122	18%	3,923	18%	4,157	18%	3,413	17%	3,315	19%
Male Owned	14,415	68%	15,115	68%	14,467	68%	16,070	69%	13,959	70%	12,088	68%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	10,515	52%	9,365	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3,585	18%	3,236	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	3,447	17%	2,738	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	2,469	12%	2,306	13%
Veteran	993	5%	1,136	5%	1,126	5%	1,157	5%	959	5%	866	5%
Rural	3,714	18%	3,752	17%	3,690	17%	3,907	17%	3,129	16%	3,099	18%
Urban	17,465	82%	18,631	83%	17,643	83%	19,412	83%	16,929	84%	14,560	82%
Export	550	3%	608	3%	1,420	7%	328	1%	340	2%	236	1%
CAPLine	231	1%	163	1%	138	1%	125	1%	128	1%	91	1%
PLP	5,175	24%	5,884	26%	7,608	36%	10,309	44%	10,045	50%	7,738	44%
Express	10,893	51%	11,579	52%	9,838	46%	10,784	46%	8,101	40%	8,013	45%
Community Advantage	235	1%	328	1%	374	2%	382	2%	351	2%	277	2%
\$150K and Under	12,726	60%	13,529	60%	11,819	55%	12,940	55%	9,898	49%	9,003	51%
>\$150K - \$350K	3,420	16%	3,530	16%	3,711	17%	3,996	17%	4,086	20%	3,625	21%
>\$350K - \$2M	4,263	20%	4,517	20%	4,795	22%	5,206	22%	4,972	25%	4,111	23%
>\$2M	770	4%	807	4%	1,008	5%	1,177	5%	1,102	5%	920	5%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	1,546,129,000		\$	1,741,502,000		\$	1,869,286,000		\$	1,716,853,000		\$	1,769,467,000		\$	2,473,336,000	
Ethnicity																		
All Minority	\$	427,609,000	28%	\$	534,965,000	31%	\$	586,475,000	31%	\$	497,790,000	29%	\$	490,301,000	28%	\$	693,887,000	28%
AMERICAN INDIAN	\$	6,588,000	0%	\$	4,528,000	0%	\$	643,000	0%	\$	1,339,000	0%	\$	208,000	0%	\$	1,630,000	0%
ASIAN OR PACIFI	\$	249,587,000	16%	\$	362,953,000	21%	\$	416,401,000	22%	\$	372,498,000	22%	\$	325,047,000	18%	\$	464,201,000	19%
BLACK	\$	62,424,000	4%	\$	62,881,000	4%	\$	51,099,000	3%	\$	25,285,000	1%	\$	29,940,000	2%	\$	40,356,000	2%
HISPANIC	\$	109,010,000	7%	\$	104,603,000	6%	\$	118,332,000	6%	\$	98,668,000	6%	\$	135,106,000	8%	\$	187,700,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	143,710,000	9%	\$	149,239,000	9%	\$	210,481,000	11%	\$	268,240,000	16%	\$	299,999,000	17%	\$	520,959,000	21%
WHITE	\$	974,810,000	63%	\$	1,057,298,000	61%	\$	1,072,330,000	57%	\$	950,823,000	55%	\$	979,167,000	55%	\$	1,258,490,000	51%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,042,000	1%	\$	22,923,000	1%	\$	155,836,000	8%	\$	363,718,000	21%	\$	347,106,000	20%	\$	509,628,000	21%
Female Owned more than 50%	\$	173,616,000	11%	\$	207,898,000	12%	\$	200,483,000	11%	\$	152,850,000	9%	\$	200,994,000	11%	\$	266,331,000	11%
Male Owned	\$	1,359,471,000	88%	\$	1,510,681,000	87%	\$	1,512,967,000	81%	\$	1,200,285,000	70%	\$	1,221,367,000	69%	\$	1,697,377,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,288,278,000	73%	\$	1,907,398,000	77%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	175,152,000	10%	\$	72,201,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	297,558,000	17%	\$	434,377,000	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,479,000	0%	\$	59,360,000	2%
Veteran	\$	53,482,000	3%	\$	54,063,000	3%	\$	36,618,000	2%	\$	27,886,000	2%	\$	23,254,000	1%	\$	76,256,000	3%
Rural	\$	201,379,000	13%	\$	217,103,000	12%	\$	220,706,000	12%	\$	228,678,000	13%	\$	232,520,000	13%	\$	328,964,000	13%
Urban	\$	1,344,750,000	87%	\$	1,524,399,000	88%	\$	1,648,580,000	88%	\$	1,488,175,000	87%	\$	1,536,947,000	87%	\$	2,144,372,000	87%
Export	\$	80,426,000	5%	\$	64,378,000	4%	\$	31,589,000	2%	\$	21,919,000	1%	\$	17,471,000	1%	\$	38,100,000	2%
\$150K and Under	\$	23,068,000	1%	\$	21,582,000	1%	\$	25,171,000	1%	\$	19,462,000	1%	\$	18,716,000	1%	\$	23,859,000	1%
>\$150K - \$350K	\$	153,138,000	10%	\$	147,039,000	8%	\$	160,675,000	9%	\$	150,734,000	9%	\$	142,921,000	8%	\$	174,502,000	7%
>\$350K - \$2M	\$	971,279,000	63%	\$	933,798,000	54%	\$	1,048,254,000	56%	\$	954,709,000	56%	\$	1,025,241,000	58%	\$	1,434,042,000	58%
>\$2M	\$	398,644,000	26%	\$	639,083,000	37%	\$	635,186,000	34%	\$	591,948,000	34%	\$	582,589,000	33%	\$	840,933,000	34%

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	2015		2016		2017		2018		2019		2020	
All 504	2,165		2,122		2,340		2,118		2,145		2,865	
Ethnicity												
All Minority	502	23%	503	24%	558	24%	509	24%	512	24%	689	24%
AMERICAN INDIAN	9	0%	6	0%	2	0%	4	0%	1	0%	5	0%
ASIAN OR PACIFI	242	11%	256	12%	323	14%	294	14%	262	12%	348	12%
BLACK	85	4%	79	4%	62	3%	43	2%	47	2%	70	2%
HISPANIC	166	8%	162	8%	171	7%	168	8%	202	9%	266	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	165	8%	174	8%	199	9%	290	14%	284	13%	460	16%
WHITE	1,498	69%	1,445	68%	1,583	68%	1,319	62%	1,349	63%	1,716	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	1%	20	1%	209	9%	524	25%	535	25%	702	25%
Female Owned more than 50%	301	14%	336	16%	339	14%	247	12%	267	12%	393	14%
Male Owned	1,844	85%	1,766	83%	1,792	77%	1,347	64%	1,343	63%	1,770	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	1,673	78%	2,320	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	183	9%	67	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	283	13%	419	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	6	0%	59	2%
Veteran	87	4%	95	4%	71	3%	57	3%	40	2%	91	3%
Rural	338	16%	344	16%	379	16%	369	17%	383	18%	507	18%
Urban	1,827	84%	1,778	84%	1,961	84%	1,749	83%	1,762	82%	2,358	82%
Export	90	4%	64	3%	28	1%	20	1%	17	1%	32	1%
\$150K and Under	203	9%	197	9%	222	9%	172	8%	162	8%	207	7%
>\$150K - \$350K	621	29%	594	28%	643	27%	606	29%	567	26%	710	25%
>\$350K - \$2M	1,210	56%	1,133	53%	1,275	54%	1,158	55%	1,229	57%	1,688	59%
>\$2M	131	6%	198	9%	200	9%	182	9%	187	9%	260	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	30,887,000		\$	40,581,100		\$	47,864,500		\$	52,146,900		\$	49,581,900		\$	38,977,300	
Ethnicity																		
All Minority	\$	10,612,700	34%	\$	12,687,800	31%	\$	16,488,300	34%	\$	17,577,300	34%	\$	16,675,800	34%	\$	16,964,000	44%
AMERICAN INDIAN	\$	325,000	1%	\$	-	0%	\$	555,000	1%	\$	1,107,500	2%	\$	725,000	1%	\$	721,500	2%
ASIAN OR PACIFI	\$	3,511,000	11%	\$	2,744,800	7%	\$	5,243,100	11%	\$	4,259,600	8%	\$	3,167,300	6%	\$	5,250,800	13%
BLACK	\$	3,274,900	11%	\$	4,478,600	11%	\$	4,583,800	10%	\$	5,736,600	11%	\$	6,212,800	13%	\$	6,233,600	16%
HISPANIC	\$	3,501,800	11%	\$	5,464,400	13%	\$	6,106,400	13%	\$	6,473,600	12%	\$	6,570,700	13%	\$	4,758,100	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,123,300	4%	\$	2,064,200	5%	\$	1,677,800	4%	\$	4,434,300	9%	\$	5,995,600	12%	\$	4,027,500	10%
WHITE	\$	19,151,000	62%	\$	25,829,100	64%	\$	29,698,400	62%	\$	30,135,300	58%	\$	26,910,500	54%	\$	17,985,800	46%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	5,371,900	17%	\$	6,206,500	15%	\$	7,570,300	16%	\$	8,676,100	17%	\$	8,510,200	17%	\$	6,065,900	16%
Female Owned more than 50%	\$	9,010,900	29%	\$	12,496,300	31%	\$	14,035,100	29%	\$	15,388,600	30%	\$	14,195,100	29%	\$	10,288,700	26%
Male Owned	\$	16,504,200	53%	\$	21,878,300	54%	\$	26,259,100	55%	\$	28,082,200	54%	\$	26,876,600	54%	\$	22,622,700	58%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	18,770,500	38%	\$	15,311,900	39%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,297,500	9%	\$	4,576,600	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	21,752,900	44%	\$	15,516,900	40%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,761,000	10%	\$	3,571,900	9%
Veteran	\$	2,026,100	7%	\$	3,113,100	8%	\$	3,807,300	8%	\$	6,263,300	12%	\$	3,956,400	8%	\$	3,553,000	9%
Rural	\$	3,950,900	13%	\$	3,978,500	10%	\$	5,314,300	11%	\$	7,201,200	14%	\$	4,680,600	9%	\$	5,548,400	14%
Urban	\$	26,936,100	87%	\$	36,602,600	90%	\$	42,550,200	89%	\$	44,945,700	86%	\$	44,901,300	91%	\$	33,428,900	86%
\$150K and Under	\$	16,039,600	52%	\$	24,191,400	60%	\$	28,416,400	59%	\$	26,029,100	50%	\$	21,685,800	44%	\$	16,636,900	43%
>\$150K - \$250K	\$	14,847,400	48%	\$	16,389,700	40%	\$	19,448,100	41%	\$	26,117,800	50%	\$	27,896,100	56%	\$	22,340,400	57%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	235		328		374		382		351		277	
Ethnicity												
All Minority	92	39%	113	34%	128	34%	129	34%	124	35%	120	43%
AMERICAN INDIAN	3	1%	-	0%	4	1%	7	2%	4	1%	9	3%
ASIAN OR PACIFI	27	11%	22	7%	34	9%	29	8%	25	7%	34	12%
BLACK	27	11%	44	13%	42	11%	45	12%	45	13%	45	16%
HISPANIC	35	15%	47	14%	48	13%	48	13%	50	14%	32	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	9	4%	14	4%	16	4%	30	8%	47	13%	32	12%
WHITE	134	57%	201	61%	230	61%	223	58%	180	51%	125	45%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	40	17%	51	16%	-	0%	65	17%	62	18%	42	15%
Female Owned more than 50%	75	32%	106	32%	-	0%	122	32%	108	31%	81	29%
Male Owned	120	51%	171	52%	-	0%	195	51%	181	52%	154	56%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	137	39%	110	40%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	33	9%	34	12%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	151	43%	111	40%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	30	9%	22	8%
Veteran	16	0%	24	7%	30	8%	46	12%	30	9%	26	9%
Rural	25	11%	34	10%	45	12%	58	15%	35	10%	38	14%
Urban	210	89%	294	90%	329	88%	324	85%	316	90%	239	86%
\$150K and Under	171	73%	257	78%	289	77%	265	69%	225	64%	178	64%
>\$150K - \$250K	64	27%	71	22%	85	23%	117	31%	126	36%	99	36%

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