

| | 2015 | | | 2016 | | | 2017 | | | 2018 | | | 2019 | | | 2020 | | |
|--|------|---------------|-----|------|---------------|-----|------|----------------|-----|------|----------------|-----|------|----------------|-----|------|---------------|-----|
| All 7(A) | \$ | 9,393,664,200 | | \$ | 9,949,094,900 | | \$ | 10,810,928,000 | | \$ | 11,691,480,100 | | \$ | 10,669,668,900 | | \$ | 9,731,540,400 | |
| Ethnicity | | | | | | | | | | | | | | | | | | |
| All Minority | \$ | 2,650,333,900 | 28% | \$ | 2,938,108,000 | 30% | \$ | 3,400,579,400 | 31% | \$ | 3,684,095,800 | 32% | \$ | 3,462,264,400 | 32% | \$ | 3,122,047,200 | 32% |
| AMERICAN INDIAN | \$ | 55,590,800 | 1% | \$ | 45,846,000 | 0% | \$ | 65,506,300 | 1% | \$ | 80,511,000 | 1% | \$ | 75,299,100 | 1% | \$ | 52,932,100 | 1% |
| ASIAN OR PACIFI | \$ | 1,891,477,500 | 20% | \$ | 2,153,598,000 | 22% | \$ | 2,460,419,800 | 23% | \$ | 2,590,186,900 | 22% | \$ | 2,349,363,600 | 22% | \$ | 2,221,279,000 | 23% |
| BLACK | \$ | 171,665,000 | 2% | \$ | 200,492,300 | 2% | \$ | 256,863,400 | 2% | \$ | 329,852,100 | 3% | \$ | 349,003,800 | 3% | \$ | 260,887,600 | 3% |
| HISPANIC | \$ | 531,600,600 | 6% | \$ | 538,171,700 | 5% | \$ | 617,789,900 | 6% | \$ | 683,545,800 | 6% | \$ | 688,597,900 | 6% | \$ | 586,948,500 | 6% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 1,267,359,800 | 13% | \$ | 1,352,115,100 | 14% | \$ | 1,624,700,200 | 15% | \$ | 1,921,651,800 | 16% | \$ | 1,943,823,200 | 18% | \$ | 1,827,259,900 | 19% |
| WHITE | \$ | 5,475,970,500 | 58% | \$ | 5,658,871,800 | 57% | \$ | 5,785,648,400 | 54% | \$ | 6,085,732,500 | 52% | \$ | 5,263,581,300 | 49% | \$ | 4,782,233,300 | 49% |
| Gender | | | | | | | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 1,515,139,000 | 16% | \$ | 1,631,871,000 | 16% | \$ | 1,671,908,100 | 15% | \$ | 1,747,784,900 | 15% | \$ | 1,547,139,200 | 15% | \$ | 1,359,168,100 | 14% |
| Female Owned more than 50% | \$ | 1,195,376,300 | 13% | \$ | 1,431,244,000 | 14% | \$ | 1,541,970,100 | 14% | \$ | 1,640,604,600 | 14% | \$ | 1,456,006,100 | 14% | \$ | 1,346,416,700 | 14% |
| Male Owned | \$ | 6,683,148,900 | 71% | \$ | 6,885,979,900 | 69% | \$ | 7,597,049,800 | 70% | \$ | 8,303,090,600 | 71% | \$ | 7,666,523,600 | 72% | \$ | 7,025,955,600 | 72% |
| Business Age | | | | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 4,991,652,400 | 47% | \$ | 4,436,520,900 | 46% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,252,746,600 | 12% | \$ | 1,142,162,100 | 12% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,886,427,500 | 18% | \$ | 1,516,087,900 | 16% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,482,814,100 | 23% | \$ | 2,619,818,700 | 27% |
| Veteran | \$ | 454,312,300 | 5% | \$ | 482,600,800 | 5% | \$ | 419,946,400 | 4% | \$ | 446,346,800 | 4% | \$ | 414,522,700 | 4% | \$ | 345,268,400 | 4% |
| Rural | \$ | 1,673,181,400 | 18% | \$ | 1,793,132,400 | 18% | \$ | 1,838,995,700 | 17% | \$ | 1,913,908,900 | 16% | \$ | 1,579,162,000 | 15% | \$ | 1,605,931,300 | 17% |
| Urban | \$ | 7,720,482,800 | 82% | \$ | 8,155,962,500 | 82% | \$ | 8,971,932,300 | 83% | \$ | 9,777,571,200 | 84% | \$ | 9,090,506,900 | 85% | \$ | 8,125,609,100 | 83% |
| Export | \$ | 555,965,300 | 6% | \$ | 584,965,700 | 6% | \$ | 1,224,787,000 | 11% | \$ | 471,794,200 | 4% | \$ | 434,702,200 | 4% | \$ | 358,674,600 | 4% |
| CAPLine | \$ | 210,230,700 | 2% | \$ | 141,122,700 | 1% | \$ | 106,683,400 | 1% | \$ | 154,554,600 | 1% | \$ | 133,778,900 | 1% | \$ | 110,646,500 | 1% |
| PLP | \$ | 5,784,016,300 | 62% | \$ | 6,279,829,500 | 63% | \$ | 7,477,647,900 | 69% | \$ | 8,697,907,800 | 74% | \$ | 8,210,420,700 | 77% | \$ | 7,217,206,300 | 74% |
| Express | \$ | 914,016,400 | 10% | \$ | 927,182,400 | 9% | \$ | 860,470,900 | 8% | \$ | 907,122,200 | 8% | \$ | 742,468,400 | 7% | \$ | 748,865,300 | 8% |
| Community Advantage | \$ | 39,509,600 | 0% | \$ | 53,086,500 | 1% | \$ | 59,760,100 | 1% | \$ | 60,829,600 | 1% | \$ | 58,934,600 | 1% | \$ | 47,173,800 | 0% |
| \$150K and Under | \$ | 947,890,000 | 10% | \$ | 977,195,900 | 10% | \$ | 923,541,100 | 9% | \$ | 973,063,100 | 8% | \$ | 804,723,200 | 8% | \$ | 678,725,700 | 7% |
| >\$150K - \$350K | \$ | 1,083,134,800 | 12% | \$ | 1,164,923,400 | 12% | \$ | 1,192,435,300 | 11% | \$ | 1,233,722,900 | 11% | \$ | 1,232,608,400 | 12% | \$ | 1,146,915,200 | 12% |
| >\$350K - \$2M | \$ | 4,489,089,100 | 48% | \$ | 4,761,490,900 | 48% | \$ | 4,930,582,700 | 46% | \$ | 5,193,042,300 | 44% | \$ | 4,699,010,300 | 44% | \$ | 4,273,967,900 | 44% |
| >\$2M | \$ | 2,873,550,300 | 31% | \$ | 3,045,484,700 | 31% | \$ | 3,764,368,900 | 35% | \$ | 4,291,651,800 | 37% | \$ | 3,933,327,000 | 37% | \$ | 3,631,931,600 | 37% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | |
|--|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|
| All 7(A) | 25,955 | | 27,582 | | 26,009 | | 27,449 | | 23,365 | | 21,106 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 6,111 | 24% | 7,134 | 26% | 6,708 | 26% | 7,137 | 26% | 6,290 | 27% | 5,868 | 28% |
| AMERICAN INDIAN | 186 | 1% | 178 | 1% | 191 | 1% | 193 | 1% | 160 | 1% | 169 | 1% |
| ASIAN OR PACIFI | 3,238 | 12% | 3,606 | 13% | 3,418 | 13% | 3,529 | 13% | 3,085 | 13% | 2,754 | 13% |
| BLACK | 776 | 3% | 1,021 | 4% | 1,005 | 4% | 1,169 | 4% | 1,027 | 4% | 973 | 5% |
| HISPANIC | 1,911 | 7% | 2,329 | 8% | 2,094 | 8% | 2,246 | 8% | 2,018 | 9% | 1,972 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 3,537 | 14% | 3,335 | 12% | 3,361 | 13% | 3,875 | 14% | 4,092 | 18% | 3,265 | 15% |
| WHITE | 16,307 | 63% | 17,113 | 62% | 15,940 | 61% | 16,437 | 60% | 12,983 | 56% | 11,973 | 57% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 3,725 | 14% | 3,848 | 14% | 3,571 | 14% | 3,662 | 13% | 3,085 | 13% | 2,688 | 13% |
| Female Owned more than 50% | 4,550 | 18% | 5,125 | 19% | 4,760 | 18% | 4,848 | 18% | 3,974 | 17% | 3,923 | 19% |
| Male Owned | 17,680 | 68% | 18,609 | 67% | 17,678 | 68% | 18,939 | 69% | 16,306 | 70% | 14,495 | 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 12,333 | 53% | 11,188 | 53% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | 4,247 | 18% | 3,851 | 18% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 3,931 | 17% | 3,297 | 16% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 2,807 | 12% | 2,756 | 13% |
| Veteran | 1,221 | 5% | 1,418 | 5% | 1,403 | 5% | 1,342 | 5% | 1,138 | 5% | 1,046 | 5% |
| Rural | 4,595 | 18% | 4,685 | 17% | 4,506 | 17% | 4,621 | 17% | 3,684 | 16% | 3,729 | 18% |
| Urban | 21,360 | 82% | 22,897 | 83% | 21,503 | 83% | 22,828 | 83% | 19,681 | 84% | 17,377 | 82% |
| Export | 666 | 3% | 738 | 3% | 1,507 | 6% | 384 | 1% | 382 | 2% | 283 | 1% |
| CAPLine | 271 | 1% | 199 | 1% | 172 | 1% | 149 | 1% | 147 | 1% | 123 | 1% |
| PLP | 6,424 | 25% | 7,187 | 26% | 9,568 | 37% | 11,983 | 44% | 11,330 | 48% | 9,180 | 43% |
| Express | 13,304 | 51% | 14,220 | 52% | 11,993 | 46% | 12,795 | 47% | 9,683 | 41% | 9,603 | 45% |
| Community Advantage | 304 | 1% | 430 | 2% | 455 | 2% | 448 | 2% | 419 | 2% | 328 | 2% |
| \$150K and Under | 15,564 | 60% | 16,684 | 60% | 14,489 | 56% | 15,383 | 56% | 11,856 | 51% | 10,745 | 51% |
| >\$150K - \$350K | 4,193 | 16% | 4,405 | 16% | 4,517 | 17% | 4,707 | 17% | 4,709 | 20% | 4,339 | 21% |
| >\$350K - \$2M | 5,267 | 20% | 5,496 | 20% | 5,801 | 22% | 6,013 | 22% | 5,559 | 24% | 4,913 | 23% |
| >\$2M | 931 | 4% | 997 | 4% | 1,202 | 5% | 1,346 | 5% | 1,241 | 5% | 1,109 | 5% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | |
|--|------|---------------|------|---------------|---------------|---------------|------|---------------|------|---------------|---------------|---------------|
| All 504 | \$ | 1,831,871,000 | \$ | 2,102,548,000 | \$ | 2,292,596,000 | \$ | 1,994,798,000 | \$ | 2,152,145,000 | \$ | 2,828,765,000 |
| Ethnicity | | | | | | | | | | | | |
| All Minority | \$ | 512,821,000 | 28% | \$ | 626,565,000 | 30% | \$ | 698,704,000 | 30% | \$ | 589,373,000 | 27% |
| AMERICAN INDIAN | \$ | 7,010,000 | 0% | \$ | 6,326,000 | 0% | \$ | 1,086,000 | 0% | \$ | 658,000 | 0% |
| ASIAN OR PACIFI | \$ | 299,625,000 | 16% | \$ | 422,663,000 | 20% | \$ | 499,545,000 | 22% | \$ | 390,197,000 | 18% |
| BLACK | \$ | 74,691,000 | 4% | \$ | 70,225,000 | 3% | \$ | 56,128,000 | 2% | \$ | 34,058,000 | 2% |
| HISPANIC | \$ | 131,495,000 | 7% | \$ | 127,351,000 | 6% | \$ | 141,945,000 | 6% | \$ | 164,460,000 | 8% |
| MULTI-GROUP | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| UNDETERMINED | \$ | 166,704,000 | 9% | \$ | 172,850,000 | 8% | \$ | 280,295,000 | 12% | \$ | 375,634,000 | 17% |
| WHITE | \$ | 1,152,346,000 | 63% | \$ | 1,303,133,000 | 62% | \$ | 1,313,597,000 | 57% | \$ | 1,187,138,000 | 55% |
| Gender | | | | | | | | | | | | |
| Not Reported | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ | 14,585,000 | 1% | \$ | 29,304,000 | 1% | \$ | 417,822,000 | 21% | \$ | 430,939,000 | 20% |
| Female Owned more than 50% | \$ | 218,153,000 | 12% | \$ | 250,413,000 | 12% | \$ | 183,102,000 | 9% | \$ | 235,278,000 | 11% |
| Male Owned | \$ | 1,599,133,000 | 87% | \$ | 1,822,831,000 | 87% | \$ | 1,393,874,000 | 70% | \$ | 1,485,928,000 | 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 1,556,939,000 | 72% |
| New Business or 2 years or less | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 228,246,000 | 11% |
| Startup, Loan Funds will Open Business | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 358,108,000 | 17% |
| Change of Ownership | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 8,852,000 | 0% |
| Veteran | \$ | 61,460,000 | 3% | \$ | 68,469,000 | 3% | \$ | 44,161,000 | 2% | \$ | 25,834,000 | 1% |
| Rural | \$ | 241,228,000 | 13% | \$ | 263,327,000 | 13% | \$ | 270,210,000 | 12% | \$ | 277,268,000 | 14% |
| Urban | \$ | 1,590,643,000 | 87% | \$ | 1,839,221,000 | 87% | \$ | 2,022,386,000 | 88% | \$ | 1,874,877,000 | 87% |
| Export | \$ | 85,726,000 | 5% | \$ | 80,362,000 | 4% | \$ | 43,811,000 | 2% | \$ | 23,243,000 | 1% |
| \$150K and Under | \$ | 28,237,000 | 2% | \$ | 26,430,000 | 1% | \$ | 30,119,000 | 1% | \$ | 23,520,000 | 1% |
| >\$150K - \$350K | \$ | 188,543,000 | 10% | \$ | 171,577,000 | 8% | \$ | 193,442,000 | 8% | \$ | 177,845,000 | 8% |
| >\$350K - \$2M | \$ | 1,147,891,000 | 63% | \$ | 1,147,301,000 | 55% | \$ | 1,295,735,000 | 57% | \$ | 1,247,038,000 | 56% |
| >\$2M | \$ | 467,200,000 | 26% | \$ | 757,240,000 | 36% | \$ | 773,300,000 | 34% | \$ | 666,099,000 | 33% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | |
|--|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 2,601 | | 2,568 | | 2,853 | | 2,499 | | 2,627 | | 3,311 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 606 | 23% | 611 | 24% | 691 | 24% | 594 | 24% | 618 | 24% | 783 | 24% |
| AMERICAN INDIAN | 10 | 0% | 9 | 0% | 3 | 0% | 5 | 0% | 2 | 0% | 5 | 0% |
| ASIAN OR PACIFI | 291 | 11% | 308 | 12% | 398 | 14% | 341 | 14% | 318 | 12% | 397 | 12% |
| BLACK | 107 | 4% | 95 | 4% | 70 | 2% | 55 | 2% | 56 | 2% | 77 | 2% |
| HISPANIC | 198 | 8% | 199 | 8% | 220 | 8% | 193 | 8% | 242 | 9% | 304 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 204 | 8% | 202 | 8% | 268 | 9% | 357 | 14% | 371 | 14% | 516 | 16% |
| WHITE | 1,791 | 69% | 1,755 | 68% | 1,894 | 66% | 1,548 | 62% | 1,638 | 62% | 2,012 | 61% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 24 | 1% | 27 | 1% | 260 | 9% | 613 | 25% | 656 | 25% | 841 | 25% |
| Female Owned more than 50% | 365 | 14% | 412 | 16% | 417 | 15% | 298 | 12% | 324 | 12% | 450 | 14% |
| Male Owned | 2,212 | 85% | 2,129 | 83% | 2,176 | 76% | 1,588 | 64% | 1,647 | 63% | 2,020 | 61% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 2,043 | 78% | 2,690 | 81% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | 229 | 9% | 76 | 2% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 348 | 13% | 481 | 15% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 7 | 0% | 64 | 2% |
| Veteran | 103 | 4% | 115 | 4% | 91 | 3% | 65 | 3% | 46 | 2% | 99 | 3% |
| Rural | 409 | 16% | 402 | 16% | 455 | 16% | 429 | 17% | 465 | 18% | 579 | 17% |
| Urban | 2,192 | 84% | 2,166 | 84% | 2,398 | 84% | 2,070 | 83% | 2,162 | 82% | 2,732 | 83% |
| Export | 96 | 4% | 77 | 3% | 35 | 1% | 22 | 1% | 21 | 1% | 36 | 1% |
| \$150K and Under | 250 | 10% | 245 | 10% | 266 | 9% | 205 | 8% | 203 | 8% | 242 | 7% |
| >\$150K - \$350K | 759 | 29% | 695 | 27% | 778 | 27% | 727 | 29% | 708 | 27% | 832 | 25% |
| >\$350K - \$2M | 1,439 | 55% | 1,393 | 54% | 1,565 | 55% | 1,360 | 54% | 1,494 | 57% | 1,942 | 59% |
| >\$2M | 153 | 6% | 235 | 9% | 244 | 9% | 207 | 8% | 222 | 8% | 295 | 9% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | |
|--|------|----------------|------|----------------|------|----------------|------|----------------|------|----------------|------|----------------|
| All Community Advantage | \$ | 39,509,600 | \$ | 53,086,500 | \$ | 59,760,100 | \$ | 60,829,600 | \$ | 58,934,600 | \$ | 47,173,800 |
| Ethnicity | | | | | | | | | | | | |
| All Minority | \$ | 12,785,200 32% | \$ | 16,836,400 32% | \$ | 21,810,400 36% | \$ | 21,614,100 36% | \$ | 21,907,800 37% | \$ | 19,188,500 41% |
| AMERICAN INDIAN | \$ | 325,000 1% | \$ | 150,000 0% | \$ | 555,000 1% | \$ | 1,153,400 2% | \$ | 925,000 2% | \$ | 721,500 2% |
| ASIAN OR PACIFI | \$ | 4,173,500 11% | \$ | 3,207,300 6% | \$ | 7,112,100 12% | \$ | 5,835,000 10% | \$ | 4,064,800 7% | \$ | 6,006,300 13% |
| BLACK | \$ | 3,946,900 10% | \$ | 6,594,600 12% | \$ | 6,782,700 11% | \$ | 6,438,500 11% | \$ | 7,339,300 12% | \$ | 6,602,600 14% |
| HISPANIC | \$ | 4,339,800 11% | \$ | 6,884,500 13% | \$ | 7,360,600 12% | \$ | 8,187,200 13% | \$ | 9,578,700 16% | \$ | 5,858,100 12% |
| MULTI-GROUP | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% |
| UNDETERMINED | \$ | 2,423,500 6% | \$ | 2,451,600 5% | \$ | 1,998,800 3% | \$ | 4,974,300 8% | \$ | 6,093,600 10% | \$ | 5,445,500 12% |
| WHITE | \$ | 24,300,900 62% | \$ | 33,798,500 64% | \$ | 35,950,900 60% | \$ | 34,241,200 56% | \$ | 30,933,200 52% | \$ | 22,539,800 48% |
| Gender | | | | | | | | | | | | |
| Not Reported | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% |
| Female Owned 50% or less | \$ | 6,436,900 16% | \$ | 8,523,000 16% | \$ | 9,274,300 16% | \$ | 10,071,000 17% | \$ | 9,971,300 17% | \$ | 7,430,900 16% |
| Female Owned more than 50% | \$ | 11,153,800 28% | \$ | 15,357,400 29% | \$ | 17,796,900 30% | \$ | 17,278,500 28% | \$ | 16,668,500 28% | \$ | 11,899,700 25% |
| Male Owned | \$ | 21,918,900 55% | \$ | 29,206,100 55% | \$ | 32,688,900 55% | \$ | 33,480,100 55% | \$ | 32,294,800 55% | \$ | 27,843,200 59% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 21,361,300 36% | \$ | 17,843,400 38% |
| New Business or 2 years or less | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 6,462,400 11% | \$ | 5,719,100 12% |
| Startup, Loan Funds will Open Business | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 25,739,900 44% | \$ | 18,068,900 38% |
| Change of Ownership | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | - 0% | \$ | 5,371,000 9% | \$ | 5,542,400 12% |
| Veteran | \$ | 2,544,100 6% | \$ | 4,120,100 8% | \$ | 5,114,600 9% | \$ | 6,428,300 11% | \$ | 5,430,700 9% | \$ | 4,651,500 10% |
| Rural | \$ | 4,430,900 11% | \$ | 5,814,900 11% | \$ | 6,728,200 11% | \$ | 8,718,400 14% | \$ | 5,266,600 9% | \$ | 6,647,900 14% |
| Urban | \$ | 35,078,700 89% | \$ | 47,271,600 89% | \$ | 53,031,900 89% | \$ | 52,111,200 86% | \$ | 53,668,000 91% | \$ | 40,525,900 86% |
| \$150K and Under | \$ | 21,429,800 54% | \$ | 31,792,800 60% | \$ | 33,201,000 56% | \$ | 31,033,000 51% | \$ | 26,504,000 45% | \$ | 19,579,900 42% |
| >\$150K - \$250K | \$ | 18,079,800 46% | \$ | 21,293,700 40% | \$ | 26,559,100 44% | \$ | 29,796,600 49% | \$ | 32,430,600 55% | \$ | 27,593,900 58% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| All Community Advantage | 304 | | 430 | | 455 | | 448 | | 419 | | 328 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 112 | 37% | 148 | 34% | 160 | 35% | 160 | 36% | 158 | 38% | 135 | 41% |
| AMERICAN INDIAN | 3 | 1% | 1 | 0% | 4 | 1% | 8 | 2% | 5 | 1% | 9 | 3% |
| ASIAN OR PACIFI | 32 | 11% | 28 | 7% | 43 | 9% | 38 | 8% | 30 | 7% | 38 | 12% |
| BLACK | 33 | 11% | 59 | 14% | 58 | 13% | 51 | 11% | 55 | 13% | 49 | 15% |
| HISPANIC | 44 | 14% | 60 | 14% | 55 | 12% | 63 | 14% | 68 | 16% | 39 | 12% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 17 | 6% | 18 | 4% | 19 | 4% | 35 | 8% | 51 | 12% | 40 | 12% |
| WHITE | 175 | 58% | 264 | 61% | 276 | 61% | 253 | 56% | 210 | 50% | 153 | 47% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 48 | 16% | 68 | 16% | - | 0% | 74 | 17% | 73 | 17% | 48 | 15% |
| Female Owned more than 50% | 96 | 32% | 133 | 31% | - | 0% | 138 | 31% | 125 | 30% | 92 | 28% |
| Male Owned | 160 | 53% | 229 | 53% | - | 0% | 236 | 53% | 221 | 53% | 188 | 57% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 158 | 38% | 127 | 39% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | 48 | 11% | 41 | 13% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 180 | 43% | 128 | 39% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 33 | 8% | 32 | 10% |
| Veteran | 22 | 0% | 34 | 8% | 39 | 9% | 49 | 11% | 40 | 10% | 33 | 10% |
| Rural | 29 | 10% | 46 | 11% | 55 | 12% | 71 | 16% | 39 | 9% | 45 | 14% |
| Urban | 275 | 90% | 384 | 89% | 400 | 88% | 377 | 84% | 380 | 91% | 283 | 86% |
| \$150K and Under | 225 | 74% | 337 | 78% | 338 | 74% | 315 | 70% | 273 | 65% | 206 | 63% |
| >\$150K - \$250K | 79 | 26% | 93 | 22% | 117 | 26% | 133 | 30% | 146 | 35% | 122 | 37% |

* All Activity illustrated above is as of 03/20 for each FY listed.

DISCLAIMER: The information being provided above is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is provided by the loan applicants on a voluntary basis, it is not necessarily inclusive of all SBA borrowers, nor can its accuracy be verified by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided.