

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	9,942,695,000		\$	10,479,267,500		\$	11,446,888,200		\$	12,249,598,900		\$	11,152,908,300		\$	9,977,216,900	
Ethnicity																		
All Minority	\$	2,811,273,300	28%	\$	3,087,912,100	29%	\$	3,592,576,300	31%	\$	3,871,657,700	32%	\$	3,641,583,900	33%	\$	3,184,010,900	32%
AMERICAN INDIAN	\$	62,382,600	1%	\$	53,955,400	1%	\$	71,619,000	1%	\$	82,279,700	1%	\$	77,006,100	1%	\$	59,775,100	1%
ASIAN OR PACIFI	\$	1,996,304,000	20%	\$	2,258,219,300	22%	\$	2,590,584,900	23%	\$	2,722,422,200	22%	\$	2,473,673,400	22%	\$	2,250,046,700	23%
BLACK	\$	188,234,400	2%	\$	208,561,300	2%	\$	273,884,800	2%	\$	350,138,600	3%	\$	370,831,100	3%	\$	270,677,600	3%
HISPANIC	\$	564,352,300	6%	\$	567,176,100	5%	\$	652,909,600	6%	\$	716,817,200	6%	\$	720,073,300	6%	\$	603,511,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,337,292,300	13%	\$	1,422,429,000	14%	\$	1,720,293,300	15%	\$	2,024,514,100	17%	\$	2,016,240,600	18%	\$	1,877,130,100	19%
WHITE	\$	5,794,129,400	58%	\$	5,968,926,400	57%	\$	6,134,018,600	54%	\$	6,353,427,100	52%	\$	5,495,083,800	49%	\$	4,916,075,900	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,590,321,000	16%	\$	1,725,066,700	16%	\$	1,769,719,600	15%	\$	1,850,497,500	15%	\$	1,610,629,300	14%	\$	1,408,720,500	14%
Female Owned more than 50%	\$	1,266,008,600	13%	\$	1,514,594,700	14%	\$	1,629,721,400	14%	\$	1,717,225,100	14%	\$	1,525,975,600	14%	\$	1,374,321,500	14%
Male Owned	\$	7,086,365,400	71%	\$	7,239,606,100	69%	\$	8,047,447,200	70%	\$	8,681,876,300	71%	\$	8,016,303,400	72%	\$	7,194,174,900	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,196,980,900	47%	\$	4,550,302,300	46%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,309,553,100	12%	\$	1,169,165,000	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,968,821,600	18%	\$	1,557,607,500	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,619,954,400	23%	\$	2,683,191,300	27%
Veteran	\$	488,864,200	5%	\$	519,446,500	5%	\$	445,800,400	4%	\$	467,415,200	4%	\$	444,092,300	4%	\$	351,081,400	4%
Rural	\$	1,774,273,300	18%	\$	1,899,019,200	18%	\$	1,943,221,100	17%	\$	1,985,435,700	16%	\$	1,660,557,400	15%	\$	1,631,255,400	16%
Urban	\$	8,168,421,700	82%	\$	8,580,248,300	82%	\$	9,503,667,100	83%	\$	10,264,163,200	84%	\$	9,492,350,900	85%	\$	8,345,961,500	84%
Export	\$	582,743,400	6%	\$	622,207,400	6%	\$	1,250,204,800	11%	\$	500,218,100	4%	\$	457,614,900	4%	\$	363,210,700	4%
CAPLine	\$	220,501,000	2%	\$	142,547,700	1%	\$	113,746,900	1%	\$	156,804,600	1%	\$	135,839,900	1%	\$	114,696,500	1%
PLP	\$	6,117,796,700	62%	\$	6,614,427,200	63%	\$	7,938,246,800	69%	\$	9,141,973,800	75%	\$	8,584,177,300	77%	\$	7,366,272,100	74%
Express	\$	970,579,000	10%	\$	975,426,100	9%	\$	916,510,700	8%	\$	951,431,400	8%	\$	781,106,100	7%	\$	772,271,200	8%
Community Advantage	\$	42,264,200	0%	\$	54,764,500	1%	\$	63,260,500	1%	\$	64,890,100	1%	\$	61,462,600	1%	\$	49,508,500	0%
\$150K and Under	\$	999,962,400	10%	\$	1,026,553,900	10%	\$	986,376,300	9%	\$	1,023,103,800	8%	\$	846,048,300	8%	\$	700,463,200	7%
>\$150K - \$350K	\$	1,152,573,100	12%	\$	1,220,230,200	12%	\$	1,259,398,400	11%	\$	1,296,187,600	11%	\$	1,295,149,700	12%	\$	1,182,539,400	12%
>\$350K - \$2M	\$	4,741,322,500	48%	\$	5,023,744,900	48%	\$	5,228,963,700	46%	\$	5,399,759,200	44%	\$	4,898,576,200	44%	\$	4,384,023,800	44%
>\$2M	\$	3,048,837,000	31%	\$	3,208,738,500	31%	\$	3,972,149,800	35%	\$	4,530,548,300	37%	\$	4,113,134,100	37%	\$	3,710,190,500	37%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	27,404		28,969		27,526		28,764		24,510		21,742	
Ethnicity												
All Minority	6,472	24%	7,480	26%	7,065	26%	7,488	26%	6,607	27%	6,023	28%
AMERICAN INDIAN	197	1%	189	1%	205	1%	198	1%	172	1%	179	1%
ASIAN OR PACIFI	3,416	12%	3,786	13%	3,598	13%	3,696	13%	3,235	13%	2,806	13%
BLACK	829	3%	1,063	4%	1,065	4%	1,225	4%	1,065	4%	1,009	5%
HISPANIC	2,030	7%	2,442	8%	2,195	8%	2,369	8%	2,135	9%	2,029	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	-	0%
UNDETERMINED	3,712	14%	3,513	12%	3,574	13%	4,057	14%	4,287	17%	3,367	15%
WHITE	17,220	63%	17,976	62%	16,887	61%	17,219	60%	13,616	56%	12,352	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,908	14%	4,043	14%	3,783	14%	3,844	13%	3,217	13%	2,779	13%
Female Owned more than 50%	4,787	17%	5,351	18%	5,022	18%	5,075	18%	4,154	17%	4,029	19%
Male Owned	18,709	68%	19,575	68%	18,721	68%	19,845	69%	17,139	70%	14,934	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	12,964	53%	11,546	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	4,462	18%	3,977	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	4,087	17%	3,376	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	2,949	12%	2,829	13%
Veteran	1,290	5%	1,487	5%	1,482	5%	1,405	5%	1,205	5%	1,070	5%
Rural	4,856	18%	4,949	17%	4,769	17%	4,843	17%	3,881	16%	3,841	18%
Urban	22,548	82%	24,020	83%	22,757	83%	23,921	83%	20,629	84%	17,901	82%
Export	701	3%	765	3%	1,540	6%	405	1%	400	2%	292	1%
CAPLine	288	1%	203	1%	182	1%	152	1%	153	1%	128	1%
PLP	6,792	25%	7,545	26%	10,222	37%	12,574	44%	11,857	48%	9,406	43%
Express	14,036	51%	14,958	52%	12,691	46%	13,411	47%	10,191	42%	9,915	46%
Community Advantage	332	1%	447	2%	478	2%	479	2%	437	2%	346	2%
\$150K and Under	16,403	60%	17,525	60%	15,351	56%	16,145	56%	12,477	51%	11,094	51%
>\$150K - \$350K	4,463	16%	4,609	16%	4,767	17%	4,945	17%	4,947	20%	4,472	21%
>\$350K - \$2M	5,553	20%	5,783	20%	6,141	22%	6,254	22%	5,791	24%	5,044	23%
>\$2M	985	4%	1,052	4%	1,267	5%	1,420	5%	1,295	5%	1,132	5%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	1,916,371,000		\$	2,199,106,000		\$	2,404,855,000		\$	2,078,483,000		\$	2,217,210,000		\$	2,975,872,000	
Ethnicity																		
All Minority	\$	543,918,000	28%	\$	662,805,000	30%	\$	736,763,000	31%	\$	587,242,000	28%	\$	612,367,000	28%	\$	822,834,000	28%
AMERICAN INDIAN	\$	7,010,000	0%	\$	6,326,000	0%	\$	1,086,000	0%	\$	1,484,000	0%	\$	658,000	0%	\$	1,630,000	0%
ASIAN OR PACIFI	\$	319,863,000	17%	\$	440,321,000	20%	\$	531,951,000	22%	\$	432,154,000	21%	\$	401,842,000	18%	\$	552,006,000	19%
BLACK	\$	80,001,000	4%	\$	83,847,000	4%	\$	57,564,000	2%	\$	32,436,000	2%	\$	37,872,000	2%	\$	47,870,000	2%
HISPANIC	\$	137,044,000	7%	\$	132,311,000	6%	\$	146,162,000	6%	\$	121,168,000	6%	\$	171,995,000	8%	\$	221,328,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	174,756,000	9%	\$	180,960,000	8%	\$	287,052,000	12%	\$	343,090,000	17%	\$	383,632,000	17%	\$	593,552,000	20%
WHITE	\$	1,197,697,000	62%	\$	1,355,341,000	62%	\$	1,381,040,000	57%	\$	1,148,151,000	55%	\$	1,221,211,000	55%	\$	1,559,486,000	52%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	14,731,000	1%	\$	29,939,000	1%	\$	214,279,000	9%	\$	439,201,000	21%	\$	444,541,000	20%	\$	648,171,000	22%
Female Owned more than 50%	\$	230,865,000	12%	\$	265,103,000	12%	\$	258,887,000	11%	\$	188,497,000	9%	\$	240,664,000	11%	\$	320,111,000	11%
Male Owned	\$	1,670,775,000	87%	\$	1,904,064,000	87%	\$	1,931,689,000	80%	\$	1,450,785,000	70%	\$	1,532,005,000	69%	\$	2,007,590,000	67%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,607,242,000	72%	\$	2,304,469,000	77%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	232,359,000	10%	\$	83,063,000	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	368,757,000	17%	\$	520,771,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,852,000	0%	\$	67,569,000	2%
Veteran	\$	61,893,000	3%	\$	69,591,000	3%	\$	46,527,000	2%	\$	32,913,000	2%	\$	29,419,000	1%	\$	84,438,000	3%
Rural	\$	249,476,000	13%	\$	269,245,000	12%	\$	277,760,000	12%	\$	277,209,000	13%	\$	283,330,000	13%	\$	401,166,000	13%
Urban	\$	1,666,895,000	87%	\$	1,929,861,000	88%	\$	2,127,095,000	88%	\$	1,801,274,000	87%	\$	1,933,880,000	87%	\$	2,574,706,000	87%
Export	\$	90,193,000	5%	\$	83,642,000	4%	\$	49,311,000	2%	\$	23,243,000	1%	\$	21,616,000	1%	\$	53,512,000	2%
\$150K and Under	\$	29,242,000	2%	\$	27,860,000	1%	\$	31,428,000	1%	\$	24,480,000	1%	\$	24,350,000	1%	\$	29,599,000	1%
>\$150K - \$350K	\$	196,991,000	10%	\$	177,815,000	8%	\$	200,707,000	8%	\$	189,478,000	9%	\$	183,931,000	8%	\$	216,192,000	7%
>\$350K - \$2M	\$	1,179,772,000	62%	\$	1,193,927,000	54%	\$	1,351,939,000	56%	\$	1,180,957,000	57%	\$	1,289,336,000	58%	\$	1,730,280,000	58%
>\$2M	\$	510,366,000	27%	\$	799,504,000	36%	\$	820,781,000	34%	\$	683,568,000	33%	\$	719,593,000	32%	\$	999,801,000	34%

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	2015		2016		2017		2018		2019		2020	
All 504	2,702		2,670		2,976		2,619		2,710		3,494	
Ethnicity												
All Minority	628	23%	639	24%	719	24%	620	24%	646	24%	828	24%
AMERICAN INDIAN	10	0%	9	0%	3	0%	5	0%	2	0%	5	0%
ASIAN OR PACIFI	305	11%	321	12%	415	14%	351	13%	332	12%	422	12%
BLACK	109	4%	103	4%	73	2%	59	2%	59	2%	81	2%
HISPANIC	204	8%	206	8%	228	8%	205	8%	253	9%	320	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	213	8%	208	8%	279	9%	374	14%	380	14%	538	15%
WHITE	1,861	69%	1,823	68%	1,978	66%	1,625	62%	1,684	62%	2,128	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	1%	29	1%	275	9%	648	25%	675	25%	884	25%
Female Owned more than 50%	391	14%	431	16%	437	15%	307	12%	337	12%	469	13%
Male Owned	2,286	85%	2,210	83%	2,264	76%	1,664	64%	1,698	63%	2,141	61%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,109	78%	2,837	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	236	9%	78	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	358	13%	513	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	7	0%	66	2%
Veteran	105	4%	117	4%	96	3%	70	3%	48	2%	104	3%
Rural	419	16%	414	16%	475	16%	442	17%	477	18%	617	18%
Urban	2,283	84%	2,256	84%	2,501	84%	2,177	83%	2,233	82%	2,877	82%
Export	98	4%	80	3%	36	1%	22	1%	21	1%	39	1%
\$150K and Under	260	10%	260	10%	276	9%	214	8%	210	8%	257	7%
>\$150K - \$350K	795	29%	718	27%	808	27%	758	29%	731	27%	883	25%
>\$350K - \$2M	1,480	55%	1,446	54%	1,636	55%	1,435	55%	1,541	57%	2,040	58%
>\$2M	167	6%	246	9%	256	9%	212	8%	228	8%	314	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	42,264,200		\$	54,764,500		\$	63,260,500		\$	64,890,100		\$	61,462,600		\$	49,508,500	
Ethnicity																		
All Minority	\$	13,547,800	32%	\$	17,301,400	32%	\$	21,950,400	35%	\$	23,469,300	36%	\$	23,064,700	38%	\$	20,570,200	42%
AMERICAN INDIAN	\$	325,000	1%	\$	150,000	0%	\$	555,000	1%	\$	1,153,400	2%	\$	925,000	2%	\$	940,500	2%
ASIAN OR PACIFI	\$	4,383,500	10%	\$	3,207,300	6%	\$	7,112,100	11%	\$	5,835,000	9%	\$	4,511,100	7%	\$	6,006,300	12%
BLACK	\$	4,296,900	10%	\$	6,989,600	13%	\$	6,847,700	11%	\$	7,087,800	11%	\$	7,691,400	13%	\$	7,307,800	15%
HISPANIC	\$	4,542,400	11%	\$	6,954,500	13%	\$	7,435,600	12%	\$	9,393,100	14%	\$	9,937,200	16%	\$	6,315,600	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	2,654,500	6%	\$	2,451,600	4%	\$	2,478,800	4%	\$	5,081,400	8%	\$	6,273,700	10%	\$	5,640,500	11%
WHITE	\$	26,061,900	62%	\$	35,011,500	64%	\$	38,831,300	61%	\$	36,339,400	56%	\$	32,124,200	52%	\$	23,297,800	47%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	6,812,900	16%	\$	8,796,000	16%	\$	10,459,300	17%	\$	10,631,100	16%	\$	10,564,300	17%	\$	7,848,400	16%
Female Owned more than 50%	\$	11,929,400	28%	\$	15,802,400	29%	\$	18,198,900	29%	\$	18,522,700	29%	\$	17,181,900	28%	\$	12,075,700	24%
Male Owned	\$	23,521,900	56%	\$	30,166,100	55%	\$	34,602,300	55%	\$	35,736,300	55%	\$	33,716,400	55%	\$	29,584,400	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	22,118,400	36%	\$	18,913,600	38%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,765,900	11%	\$	6,004,600	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	26,868,300	44%	\$	18,578,900	38%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,710,000	9%	\$	6,011,400	12%
Veteran	\$	2,729,100	6%	\$	4,140,100	8%	\$	5,409,600	9%	\$	6,860,300	11%	\$	5,680,700	9%	\$	4,751,500	10%
Rural	\$	4,983,900	12%	\$	5,889,900	11%	\$	7,327,200	12%	\$	8,768,400	14%	\$	5,266,600	9%	\$	6,886,400	14%
Urban	\$	37,280,300	88%	\$	48,874,600	89%	\$	55,933,300	88%	\$	56,121,700	86%	\$	56,196,000	91%	\$	42,622,100	86%
\$150K and Under	\$	23,731,400	56%	\$	32,970,800	60%	\$	34,656,400	55%	\$	33,393,300	51%	\$	27,444,700	45%	\$	20,656,400	42%
>\$150K - \$250K	\$	18,532,800	44%	\$	21,793,700	40%	\$	28,604,100	45%	\$	31,496,800	49%	\$	34,017,900	55%	\$	28,852,100	58%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	332		447		478		479		437		346	
Ethnicity												
All Minority	121	36%	154	34%	162	34%	175	37%	166	38%	143	41%
AMERICAN INDIAN	3	1%	1	0%	4	1%	8	2%	5	1%	10	3%
ASIAN OR PACIFI	34	10%	28	6%	43	9%	38	8%	32	7%	38	11%
BLACK	37	11%	64	14%	59	12%	56	12%	58	13%	53	15%
HISPANIC	47	14%	61	14%	56	12%	73	15%	71	16%	42	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	20	6%	18	4%	21	4%	36	8%	53	12%	42	12%
WHITE	191	58%	275	62%	295	62%	268	56%	218	50%	161	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	51	15%	72	16%	-	0%	78	16%	76	17%	50	14%
Female Owned more than 50%	106	32%	137	31%	-	0%	148	31%	128	29%	95	27%
Male Owned	175	53%	238	53%	-	0%	253	53%	233	53%	201	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	164	38%	135	39%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	50	11%	45	13%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	188	43%	132	38%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	35	8%	34	10%
Veteran	25	0%	35	8%	41	9%	51	11%	41	9%	34	10%
Rural	33	10%	47	11%	59	12%	72	15%	39	9%	47	14%
Urban	299	90%	400	89%	419	88%	407	85%	398	91%	299	86%
\$150K and Under	251	76%	352	79%	352	74%	338	71%	284	65%	218	63%
>\$150K - \$250K	81	24%	95	21%	126	26%	141	29%	153	35%	128	37%

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