

	2015		2016		2017		2018		2019		2020	
All 7(a)	\$11,106,699,400	.	\$11,845,163,500	.	\$12,979,056,000	.	\$13,502,443,900	.	\$12,334,260,800	.	\$10,658,637,372	.
Ethnicity												
All Minority	\$3,171,754,600	29%	\$3,499,827,900	30%	\$4,040,823,600	31%	\$4,254,325,900	32%	\$4,003,185,800	32%	\$3,346,961,472	31%
American Indian	\$67,845,300	1%	\$68,142,700	1%	\$74,090,100	1%	\$91,462,700	1%	\$85,401,300	1%	\$64,420,400	1%
Asian or Pacific Islander	\$2,246,282,000	20%	\$2,573,058,000	22%	\$2,930,390,500	23%	\$2,991,201,300	22%	\$2,724,010,600	22%	\$2,354,455,700	22%
Black	\$219,453,300	2%	\$236,483,400	2%	\$304,770,700	2%	\$380,276,100	3%	\$399,992,500	3%	\$288,048,200	3%
Hispanic	\$637,931,000	6%	\$621,813,800	5%	\$727,456,300	6%	\$791,385,800	6%	\$793,576,000	6%	\$638,124,100	6%
Multi-Group	.	.	.	.	\$3,578,000	0%	.	.	.	.	.	.
Undetermined	\$1,480,760,700	13%	\$1,633,486,900	14%	\$1,965,685,400	15%	\$2,252,313,200	17%	\$2,219,887,900	18%	\$2,003,660,600	19%
White	\$6,454,184,100	58%	\$6,711,848,700	57%	\$6,972,547,000	54%	\$6,995,804,800	52%	\$6,111,187,100	50%	\$5,308,015,300	50%
Gender												
Not Reported	\$243,000	0%	\$330,000	0%	\$538,000	0%	.	.	\$205,400	0%	\$1,913,072	0%
Female Owned 50% or less	\$1,784,264,300	16%	\$1,899,566,000	16%	\$2,019,442,800	16%	\$2,059,147,100	15%	\$1,787,390,300	14%	\$1,511,320,300	14%
Female Owned more than 50%	\$1,418,637,900	13%	\$1,711,515,500	14%	\$1,832,976,000	14%	\$1,887,044,200	14%	\$1,701,182,400	14%	\$1,466,021,900	14%
Male Owned	\$7,903,554,200	71%	\$8,233,752,000	70%	\$9,126,099,200	70%	\$9,556,252,600	71%	\$8,845,482,700	72%	\$7,679,382,100	72%
Veteran	\$552,985,800	5%	\$577,885,000	5%	\$514,641,200	4%	\$505,749,300	4%	\$488,252,600	4%	\$368,894,800	3%
Business Age												
Existing or more than 2 years old	.	.	.	.	.	.	.	.	\$5,763,266,300	47%	\$4,883,163,800	46%
New Business or 2 years or less	.	.	.	.	.	.	.	.	\$2,394,000	0%	\$44,358,500	0%
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	.	\$2,172,205,700	18%	\$1,669,329,400	16%
Change of Ownership	.	.	.	.	.	.	.	.	\$2,883,910,900	23%	\$2,852,068,600	27%
Rural	\$1,984,140,100	18%	\$2,161,965,600	18%	\$2,201,458,600	17%	\$2,152,458,200	16%	\$1,865,665,400	15%	\$1,746,785,000	16%
Urban	\$9,122,316,300	82%	\$9,682,867,900	82%	\$10,777,059,400	83%	\$11,349,985,700	84%	\$10,468,390,000	85%	\$8,909,939,300	84%
Export	\$641,849,700	6%	\$714,478,200	6%	\$1,313,678,600	10%	\$549,897,300	4%	\$511,113,900	4%	\$387,700,900	4%
CAPLine	\$243,443,000	2%	\$160,746,700	1%	\$135,621,900	1%	\$175,424,600	1%	\$147,390,900	1%	\$119,891,500	1%
PLP	\$6,821,215,100	61%	\$7,439,012,900	63%	\$8,995,316,500	69%	\$10,030,022,300	74%	\$9,448,370,900	77%	\$7,836,643,600	74%
SBAExpress	\$1,105,971,500	10%	\$1,108,817,300	9%	\$1,047,769,400	8%	\$1,066,199,300	8%	\$878,597,800	7%	\$827,651,100	8%
CA	\$47,544,800	0%	\$62,861,200	1%	\$73,557,100	1%	\$74,203,400	1%	\$69,458,800	1%	\$55,189,700	1%
\$150K and Under	\$1,143,154,300	10%	\$1,165,892,100	10%	\$1,131,300,000	9%	\$1,152,784,100	9%	\$951,302,600	8%	\$749,774,172	7%
>\$150K - \$350K	\$1,299,553,500	12%	\$1,384,777,500	12%	\$1,420,664,300	11%	\$1,452,690,900	11%	\$1,450,358,400	12%	\$1,257,496,600	12%
>\$350K - \$2M	\$5,279,667,700	48%	\$5,612,899,400	47%	\$5,924,858,900	46%	\$5,941,455,700	44%	\$5,399,601,600	44%	\$4,684,557,200	44%
>\$2M	\$3,384,323,900	30%	\$3,681,594,500	31%	\$4,502,232,800	35%	\$4,955,513,200	37%	\$4,532,998,200	37%	\$3,966,809,400	37%

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	2015		2016		2017		2018		2019		2020	
All 7(a)	31044	.	32829	.	31315	.	32168	.	27485	.	23357	.
Ethnicity
All Minority	7311	24%	8470	26%	8040	26%	8346	26%	7374	27%	6364	27%
American Indian	223	1%	222	1%	227	1%	225	1%	192	1%	193	1%
Asian or Pacific Islander	3848	12%	4263	13%	4062	13%	4118	13%	3592	13%	2958	13%
Black	940	3%	1216	4%	1223	4%	1377	4%	1191	4%	1067	5%
Hispanic	2299	7%	2768	8%	2525	8%	2626	8%	2398	9%	2142	9%
Multi-Group	.	.	.	.	2	0%	.	.	.	.	.	.
Undetermined	4163	13%	3988	12%	4068	13%	4546	14%	4814	18%	3596	15%
White	19570	63%	20371	62%	19207	61%	19276	60%	15297	56%	13397	57%
Gender	.	.	.	.	.	.	.	.	.	.	.	.
Not Reported	1	0%	1	0%	1	0%	.	.	1	0%	4	0%
Female Owned 50% or less	4461	14%	4552	14%	4316	14%	4323	13%	3625	13%	2980	13%
Female Owned more than 50%	5391	17%	6026	18%	5684	18%	5669	18%	4690	17%	4329	19%
Male Owned	21191	68%	22250	68%	21314	68%	22176	69%	19169	70%	16044	69%
Veteran	1462	5%	1675	5%	1698	5%	1572	5%	1351	5%	1142	5%
Business Age	.	.	.	.	.	.	.	.	.	.	.	.
Existing or more than 2 years old	.	.	.	.	.	.	.	.	14584	53%	12523	54%
New Business or 2 years or less	.	.	.	.	.	.	.	.	1	0%	151	1%
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	.	4538	17%	3571	15%
Change of Ownership	.	.	.	.	.	.	.	.	3275	12%	2999	13%
Rural	5551	18%	5665	17%	5401	17%	5414	17%	4388	16%	4098	18%
Urban	25492	82%	27163	83%	25913	83%	26754	83%	23096	84%	19255	82%
Export	776	2%	862	3%	1601	5%	445	1%	455	2%	315	1%
CAPLine	322	1%	230	1%	206	1%	176	1%	167	1%	135	1%
PLP	7609	25%	8440	26%	11774	38%	13968	43%	13092	48%	9989	43%
SBAExpress	16040	52%	17053	52%	14507	46%	15052	47%	11595	42%	10769	46%
CA	374	1%	512	2%	554	2%	551	2%	495	2%	383	2%
\$150K and Under	18733	60%	19941	61%	17561	56%	18157	56%	14144	51%	12002	51%
>\$150K - \$350K	5033	16%	5230	16%	5390	17%	5552	17%	5534	20%	4747	20%
>\$350K - \$2M	6178	20%	6462	20%	6926	22%	6904	21%	6379	23%	5395	23%
>\$2M	1100	4%	1196	4%	1438	5%	1555	5%	1428	5%	1213	5%

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	2015		2016		2017		2018		2019		2020	
All 504	\$2,159,344,000	.	\$2,478,036,000	.	\$2,764,377,000	.	\$2,322,203,000	.	\$2,477,179,000	.	\$3,332,992,000	.
Ethnicity	.	.	.	.	.	.	.	.	.	.	.	.
All Minority	\$615,330,000	28%	\$738,394,000	30%	\$821,152,000	30%	\$667,171,000	29%	\$674,137,000	27%	\$909,847,000	27%
American Indian	\$7,010,000	0%	\$8,372,000	0%	\$1,086,000	0%	\$1,484,000	0%	\$1,071,000	0%	\$2,509,000	0%
Asian or Pacific Islander	\$373,605,000	17%	\$486,289,000	20%	\$597,361,000	22%	\$485,894,000	21%	\$443,620,000	18%	\$602,388,000	18%
Black	\$84,917,000	4%	\$90,114,000	4%	\$69,321,000	3%	\$37,804,000	2%	\$41,553,000	2%	\$53,796,000	2%
Hispanic	\$149,798,000	7%	\$153,619,000	6%	\$153,384,000	6%	\$140,593,000	6%	\$187,893,000	8%	\$251,154,000	8%
Multi-Group	.	.	.	.	.	.	.	.	.	.	.	.
Undetermined	\$189,936,000	9%	\$199,997,000	8%	\$338,500,000	12%	\$391,625,000	17%	\$421,186,000	17%	\$653,694,000	20%
White	\$1,354,078,000	63%	\$1,539,645,000	62%	\$1,604,725,000	58%	\$1,263,407,000	54%	\$1,381,856,000	56%	\$1,769,451,000	53%
Gender	.	.	.	.	.	.	.	.	.	.	.	.
Not Reported	.	.	.	.	.	.	\$1,396,000	0%	.	.	.	.
Female Owned 50% or less	\$15,043,000	1%	\$37,007,000	1%	\$253,451,000	9%	\$492,530,000	21%	\$505,334,000	20%	\$728,703,000	22%
Female Owned more than 50%	\$259,027,000	12%	\$287,456,000	12%	\$284,335,000	10%	\$219,409,000	9%	\$268,864,000	11%	\$358,843,000	11%
Male Owned	\$1,885,274,000	87%	\$2,153,573,000	87%	\$2,226,591,000	81%	\$1,608,868,000	69%	\$1,702,981,000	69%	\$2,245,446,000	67%
Veteran	\$62,758,000	3%	\$74,299,000	3%	\$54,760,000	2%	\$36,225,000	2%	\$30,392,000	1%	\$92,035,000	3%
Business Age	.	.	.	.	.	.	.	.	.	.	.	.
Existing or more than 2 years old	.	.	.	.	.	.	.	\$1,785,038,000	72%	\$2,593,102,000	78%	.
New Business or 2 years or less	.	.	.	.	.	.	.	\$1,987,000	0%	\$7,168,000	0%	.
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	\$420,197,000	17%	\$572,685,000	17%	.
Change of Ownership	.	.	.	.	.	.	.	\$11,070,000	0%	\$77,522,000	2%	.
Rural	\$279,021,000	13%	\$291,236,000	12%	\$322,594,000	12%	\$306,478,000	13%	\$324,868,000	13%	\$447,049,000	13%
Urban	\$1,880,323,000	87%	\$2,186,800,000	88%	\$2,441,783,000	88%	\$2,014,329,000	87%	\$2,152,311,000	87%	\$2,885,943,000	87%
Export	\$107,211,000	5%	\$104,865,000	4%	\$51,910,000	2%	\$26,800,000	1%	\$27,542,000	1%	\$56,721,000	2%
\$150K and Under	\$34,004,000	2%	\$31,970,000	1%	\$34,708,000	1%	\$27,869,000	1%	\$27,587,000	1%	\$35,107,000	1%
>\$150K - \$350K	\$219,426,000	10%	\$205,593,000	8%	\$220,535,000	8%	\$207,531,000	9%	\$207,564,000	8%	\$243,430,000	7%
>\$350K - \$2M	\$1,328,959,000	62%	\$1,357,007,000	55%	\$1,553,179,000	56%	\$1,306,628,000	56%	\$1,460,528,000	59%	\$1,956,762,000	59%
>\$2M	\$576,955,000	27%	\$883,466,000	36%	\$955,955,000	35%	\$780,175,000	34%	\$781,500,000	32%	\$1,097,693,000	33%

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	2015		2016		2017		2018		2019		2020	
All 504	3037	.	3051	.	3365	.	2916	.	3078	.	3955	.
Ethnicity
All Minority	714	24%	730	24%	793	24%	692	24%	730	24%	919	23%
American Indian	10	0%	10	0%	3	0%	5	0%	4	0%	7	0%
Asian or Pacific Islander	356	12%	362	12%	461	14%	389	13%	374	12%	467	12%
Black	121	4%	116	4%	85	3%	64	2%	66	2%	88	2%
Hispanic	227	7%	242	8%	244	7%	232	8%	286	9%	357	9%
Multi-Group	.	.	.	.	.	.	.	.	.	.	.	.
Undetermined	233	8%	235	8%	316	9%	417	14%	426	14%	600	15%
White	2090	69%	2086	68%	2256	67%	1807	62%	1922	62%	2436	62%
Gender	.	.	.	.	.	.	.	.	.	.	.	.
Not Reported	.	.	.	.	.	.	2	0%	.	.	.	.
Female Owned 50% or less	27	1%	38	1%	319	9%	728	25%	770	25%	992	25%
Female Owned more than 50%	445	15%	478	16%	484	14%	348	12%	384	12%	520	13%
Male Owned	2565	84%	2535	83%	2562	76%	1838	63%	1924	63%	2443	62%
Veteran	113	4%	127	4%	110	3%	81	3%	51	2%	118	3%
Business Age	.	.	.	.	.	.	.	.	.	.	.	.
Existing or more than 2 years old	.	.	.	.	.	.	.	.	2383	77%	3209	81%
New Business or 2 years or less	.	.	.	.	.	.	.	.	1	0%	12	0%
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	.	415	13%	575	15%
Change of Ownership	.	.	.	.	.	.	.	.	9	0%	79	2%
Rural	462	15%	470	15%	532	16%	494	17%	550	18%	701	18%
Urban	2575	85%	2581	85%	2833	84%	2420	83%	2528	82%	3254	82%
Export	112	4%	101	3%	38	1%	25	1%	25	1%	43	1%
\$150K and Under	301	10%	295	10%	305	9%	243	8%	240	8%	304	8%
>\$150K - \$350K	890	29%	829	27%	893	27%	832	29%	825	27%	994	25%
>\$350K - \$2M	1656	55%	1653	54%	1869	56%	1595	55%	1761	57%	2310	58%
>\$2M	190	6%	274	9%	298	9%	246	8%	252	8%	347	9%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	\$47,544,800	.	\$62,861,200	.	\$73,557,100	.	\$74,203,400	.	\$69,458,800	.	\$55,189,700	.
Ethnicity	.	.	.	.	.	.	.	.	.	.	.	.
All Minority	\$14,538,500	31%	\$19,858,600	32%	\$24,869,600	34%	\$25,989,700	35%	\$26,506,800	38%	\$22,036,400	40%
American Indian	\$325,000	1%	\$150,000	0%	\$555,000	1%	\$1,153,400	2%	\$925,000	1%	\$940,500	2%
Asian or Pacific Islander	\$4,829,200	10%	\$3,745,000	6%	\$7,536,100	10%	\$6,335,000	9%	\$5,452,900	8%	\$6,446,300	12%
Black	\$4,681,900	10%	\$8,016,100	13%	\$8,003,500	11%	\$7,886,200	11%	\$8,506,000	12%	\$7,637,800	14%
Hispanic	\$4,702,400	10%	\$7,947,500	13%	\$8,775,000	12%	\$10,615,100	14%	\$11,622,900	17%	\$7,011,800	13%
Multi-Group	.	.	.	.	.	.	.	.	.	.	.	.
Undetermined	\$3,289,500	7%	\$2,867,100	5%	\$3,035,400	4%	\$5,895,500	8%	\$6,648,700	10%	\$6,860,500	12%
White	\$29,716,800	63%	\$40,135,500	64%	\$45,652,100	62%	\$42,318,200	57%	\$36,303,300	52%	\$26,292,800	48%
Gender	.	.	.	.	.	.	.	.	.	.	.	.
Not Reported	.	.	.	.	.	.	.	.	.	.	.	.
Female Owned 50% or less	\$7,354,900	15%	\$9,631,100	15%	\$12,641,500	17%	\$12,207,900	16%	\$12,253,900	18%	\$9,083,400	16%
Female Owned more than 50%	\$13,291,100	28%	\$18,216,500	29%	\$20,573,400	28%	\$21,265,200	29%	\$20,410,100	29%	\$13,173,700	24%
Male Owned	\$26,898,800	57%	\$35,013,600	56%	\$40,342,200	55%	\$40,730,300	55%	\$36,794,800	53%	\$32,932,600	60%
Veteran	\$2,998,000	6%	\$5,195,100	8%	\$6,889,600	9%	\$7,408,300	10%	\$6,430,700	9%	\$5,081,500	9%
Business Age	.	.	.	.	.	.	.	.	.	.	.	.
Existing or more than 2 years old	.	.	.	.	.	.	.	.	\$24,231,600	35%	\$22,773,600	41%
New Business or 2 years or less	.	.	.	.	.	.	.	.	.	.	.	.
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	.	\$30,386,200	44%	\$19,362,100	35%
Change of Ownership	.	.	.	.	.	.	.	.	\$7,271,300	10%	\$6,609,400	12%
Rural	\$5,583,900	12%	\$6,569,500	10%	\$8,415,800	11%	\$9,263,400	12%	\$6,826,700	10%	\$7,099,600	13%
Urban	\$41,960,900	88%	\$56,291,700	90%	\$65,141,300	89%	\$64,940,000	88%	\$62,632,100	90%	\$48,090,100	87%
\$150K and Under	\$26,024,100	55%	\$37,227,500	59%	\$38,649,600	53%	\$38,761,700	52%	\$30,561,000	44%	\$23,861,400	43%
>\$150K - \$350K	\$21,520,700	45%	\$25,633,700	41%	\$34,907,500	47%	\$35,441,700	48%	\$38,897,800	56%	\$31,328,300	57%
>\$350K - \$2M
>\$2M

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	374	.	512	.	554	.	551	.	495	.	383	.
Ethnicity	.	.	.	.	.	.	.	.	.	.	.	.
All Minority	131	35%	176	34%	185	33%	200	36%	188	38%	154	40%
American Indian	3	1%	1	0%	4	1%	8	1%	5	1%	10	3%
Asian or Pacific Islander	39	10%	33	6%	46	8%	44	8%	38	8%	41	11%
Black	40	11%	74	14%	69	12%	64	12%	63	13%	56	15%
Hispanic	49	13%	68	13%	66	12%	84	15%	82	17%	47	12%
Multi-Group	.	.	.	.	.	.	.	.	.	.	.	.
Undetermined	25	7%	23	4%	27	5%	42	8%	58	12%	49	13%
White	218	58%	313	61%	342	62%	309	56%	249	50%	180	47%
Gender	.	.	.	.	.	.	.	.	.	.	.	.
Not Reported	.	.	.	.	.	.	.	.	.	.	.	.
Female Owned 50% or less	58	16%	81	16%	97	18%	90	16%	88	18%	58	15%
Female Owned more than 50%	115	31%	159	31%	158	29%	172	31%	151	31%	103	27%
Male Owned	201	54%	272	53%	299	54%	289	52%	256	52%	222	58%
Veteran	27	7%	41	8%	51	9%	56	10%	46	9%	36	9%
Business Age	.	.	.	.	.	.	.	.	.	.	.	.
Existing or more than 2 years old	.	.	.	.	.	.	.	.	184	37%	162	42%
New Business or 2 years or less	.	.	.	.	.	.	.	.	.	.	.	.
Startup, Loan Funds will Open Business	.	.	.	.	.	.	.	.	213	43%	137	36%
Change of Ownership	.	.	.	.	.	.	.	.	43	9%	37	10%
Rural	36	10%	53	10%	68	12%	75	14%	49	10%	48	13%
Urban	338	90%	459	90%	486	88%	476	86%	446	90%	335	87%
\$150K and Under
>\$150K - \$350K
>\$350K - \$2M
>\$2M

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