

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 11,983,361,500		\$ 12,872,759,600		\$ 14,193,097,300		\$ 14,523,268,500		\$ 13,251,431,100		\$ 13,030,097,700	
Ethnicity												
All Minority	\$ 3,402,778,900	28%	\$ 3,814,603,900	30%	\$ 4,371,848,400	31%	\$ 4,617,829,800	32%	\$ 4,276,817,600	32%	\$ 3,965,530,600	30%
AMERICAN INDIAN	\$ 71,334,500	1%	\$ 70,874,300	1%	\$ 78,489,300	1%	\$ 97,517,500	1%	\$ 86,895,200	1%	\$ 67,340,700	1%
ASIAN OR PACIFI	\$ 2,423,261,600	20%	\$ 2,788,526,900	22%	\$ 3,178,779,600	22%	\$ 3,246,768,300	22%	\$ 2,916,307,900	22%	\$ 2,766,942,800	21%
BLACK	\$ 233,824,100	2%	\$ 260,510,400	2%	\$ 324,209,400	2%	\$ 417,371,400	3%	\$ 437,702,300	3%	\$ 361,827,300	3%
HISPANIC	\$ 674,358,700	6%	\$ 694,692,300	5%	\$ 786,792,100	6%	\$ 856,172,600	6%	\$ 835,912,200	6%	\$ 769,419,800	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,593,496,900	13%	\$ 1,792,152,100	14%	\$ 2,146,677,300	15%	\$ 2,439,988,800	17%	\$ 2,412,062,100	18%	\$ 2,708,224,200	21%
WHITE	\$ 6,987,085,700	58%	\$ 7,266,003,600	56%	\$ 7,674,571,600	54%	\$ 7,465,449,900	51%	\$ 6,562,551,400	50%	\$ 6,356,342,900	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,939,179,500	16%	\$ 2,071,808,800	16%	\$ 2,202,238,600	16%	\$ 2,225,735,300	15%	\$ 1,925,628,300	15%	\$ 1,828,053,900	14%
Female Owned more than 50%	\$ 1,541,953,300	13%	\$ 1,868,188,300	15%	\$ 2,017,999,200	14%	\$ 2,013,141,400	14%	\$ 1,834,686,200	14%	\$ 1,781,716,400	14%
Male Owned	\$ 8,502,228,700	71%	\$ 8,932,762,500	69%	\$ 9,972,859,500	70%	\$ 10,284,391,800	71%	\$ 9,491,116,600	72%	\$ 9,420,327,400	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 6,192,895,100	47%	\$ 6,086,461,100	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,394,000	0%	\$ 425,453,100	3%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,316,352,800	17%	\$ 2,007,496,100	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,107,085,700	23%	\$ 3,297,598,600	25%
Veteran	\$ 603,523,400	5%	\$ 620,267,500	5%	\$ 553,808,600	4%	\$ 542,450,900	4%	\$ 530,409,800	4%	\$ 438,124,800	3%
Rural	\$ 2,143,137,700	18%	\$ 2,320,027,200	18%	\$ 2,404,515,400	17%	\$ 2,288,714,000	16%	\$ 1,997,535,000	15%	\$ 2,082,870,400	16%
Urban	\$ 9,840,223,800	82%	\$ 10,552,732,400	82%	\$ 11,788,581,900	83%	\$ 12,234,554,500	84%	\$ 11,253,896,100	85%	\$ 10,947,227,300	84%
Export	\$ 687,267,000	6%	\$ 770,942,700	6%	\$ 1,359,746,300	10%	\$ 585,406,500	4%	\$ 549,531,100	4%	\$ 462,903,300	4%
CAPLine	\$ 252,703,000	2%	\$ 175,183,700	1%	\$ 151,341,900	1%	\$ 188,087,600	1%	\$ 157,019,600	1%	\$ 137,974,700	1%
PLP	\$ 7,355,966,700	61%	\$ 8,104,939,600	63%	\$ 9,909,143,000	70%	\$ 10,795,457,000	74%	\$ 10,113,423,000	76%	\$ 9,936,863,300	76%
Express	\$ 1,199,647,700	10%	\$ 1,203,281,800	9%	\$ 1,141,537,800	8%	\$ 1,151,233,200	8%	\$ 952,465,900	7%	\$ 923,446,700	7%
Community Advantage	\$ 51,918,900	0%	\$ 66,798,600	1%	\$ 79,720,100	1%	\$ 79,534,100	1%	\$ 75,379,100	1%	\$ 58,514,100	0%
\$150K and Under	\$ 1,234,453,800	10%	\$ 1,265,186,300	10%	\$ 1,239,560,800	9%	\$ 1,243,520,700	9%	\$ 1,028,296,000	8%	\$ 839,679,900	6%
>\$150K - \$350K	\$ 1,412,887,400	12%	\$ 1,498,298,400	12%	\$ 1,538,774,700	11%	\$ 1,574,022,500	11%	\$ 1,568,150,500	12%	\$ 1,421,559,600	11%
>\$350K - \$2M	\$ 5,687,441,600	47%	\$ 6,097,653,900	47%	\$ 6,471,511,700	46%	\$ 6,392,005,400	44%	\$ 5,786,843,300	44%	\$ 5,737,750,300	44%
>\$2M	\$ 3,648,578,700	30%	\$ 4,011,621,000	31%	\$ 4,943,250,100	35%	\$ 5,313,719,900	37%	\$ 4,868,141,300	37%	\$ 5,031,107,900	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	33,646		35,645		34,144		34,681		29,648		26,668	
Ethnicity												
All Minority	7,936	24%	9,177	26%	8,709	26%	8,995	26%	7,930	27%	7,147	27%
AMERICAN INDIAN	234	1%	243	1%	248	1%	239	1%	199	1%	207	1%
ASIAN OR PACIFI	4,178	12%	4,596	13%	4,408	13%	4,452	13%	3,854	13%	3,348	13%
BLACK	1,024	3%	1,317	4%	1,334	4%	1,488	4%	1,314	4%	1,209	5%
HISPANIC	2,500	7%	3,021	8%	2,717	8%	2,816	8%	2,563	9%	2,383	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	-	0%
UNDETERMINED	4,482	13%	4,342	12%	4,469	13%	4,908	14%	5,181	17%	4,347	16%
WHITE	21,228	63%	22,126	62%	20,966	61%	20,778	60%	16,537	56%	15,174	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,851	14%	4,953	14%	4,718	14%	4,634	13%	3,926	13%	3,447	13%
Female Owned more than 50%	5,824	17%	6,530	18%	6,181	18%	6,103	18%	5,077	17%	4,883	18%
Male Owned	22,971	68%	24,162	68%	23,245	68%	23,944	69%	20,645	70%	18,338	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	15,762	53%	14,249	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	712	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	4,884	16%	4,222	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3,532	12%	3,372	13%
Veteran	1,591	5%	1,808	5%	1,841	5%	1,688	5%	1,464	5%	1,295	5%
Rural	6,012	18%	6,148	17%	5,887	17%	5,832	17%	4,748	16%	4,641	17%
Urban	27,634	82%	29,497	83%	28,257	83%	28,849	83%	24,900	84%	22,027	83%
Export	831	2%	924	3%	1,637	5%	483	1%	483	2%	362	1%
CAPLine	340	1%	252	1%	227	1%	192	1%	183	1%	155	1%
PLP	8,222	24%	9,178	26%	13,053	38%	15,081	43%	14,043	47%	12,104	45%
Express	17,461	52%	18,527	52%	15,793	46%	16,232	47%	12,568	42%	11,789	44%
Community Advantage	409	1%	542	2%	600	2%	587	2%	545	2%	407	2%
\$150K and Under	20,326	60%	21,635	61%	19,175	56%	19,578	56%	15,311	52%	13,227	50%
>\$150K - \$350K	5,463	16%	5,666	16%	5,837	17%	6,009	17%	5,977	20%	5,353	20%
>\$350K - \$2M	6,672	20%	7,042	20%	7,559	22%	7,427	21%	6,830	23%	6,556	25%
>\$2M	1,185	4%	1,302	4%	1,573	5%	1,667	5%	1,530	5%	1,532	6%

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	2015		2016		2017		2018		2019		2020	
All 504	\$ 2,345,377,000		\$ 2,667,712,000		\$ 2,997,681,000		\$ 2,541,994,000		\$ 2,698,842,000		\$ 3,517,914,000	
Ethnicity												
All Minority	\$ 658,389,000	28%	\$ 791,574,000	30%	\$ 874,954,000	29%	\$ 738,534,000	29%	\$ 729,455,000	27%	\$ 950,338,000	27%
AMERICAN INDIAN	\$ 7,010,000	0%	\$ 14,119,000	1%	\$ 1,086,000	0%	\$ 2,019,000	0%	\$ 1,376,000	0%	\$ 2,509,000	0%
ASIAN OR PACIFI	\$ 402,482,000	17%	\$ 507,132,000	19%	\$ 641,120,000	21%	\$ 539,383,000	21%	\$ 470,505,000	17%	\$ 626,083,000	18%
BLACK	\$ 89,344,000	4%	\$ 100,686,000	4%	\$ 70,656,000	2%	\$ 39,407,000	2%	\$ 43,775,000	2%	\$ 55,073,000	2%
HISPANIC	\$ 159,553,000	7%	\$ 169,637,000	6%	\$ 162,092,000	5%	\$ 157,725,000	6%	\$ 213,799,000	8%	\$ 266,673,000	8%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 220,563,000	9%	\$ 212,892,000	8%	\$ 369,200,000	12%	\$ 421,889,000	17%	\$ 456,738,000	17%	\$ 685,202,000	19%
WHITE	\$ 1,466,425,000	63%	\$ 1,663,246,000	62%	\$ 1,753,527,000	58%	\$ 1,381,571,000	54%	\$ 1,512,649,000	56%	\$ 1,882,374,000	54%
Gender			\$ -									
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 17,832,000	1%	\$ 44,351,000	2%	\$ 279,648,000	9%	\$ 543,656,000	21%	\$ 557,375,000	21%	\$ 761,144,000	22%
Female Owned more than 50%	\$ 283,683,000	12%	\$ 301,398,000	11%	\$ 305,357,000	10%	\$ 237,024,000	9%	\$ 289,829,000	11%	\$ 374,232,000	11%
Male Owned	\$ 2,043,862,000	87%	\$ 2,321,963,000	87%	\$ 2,412,676,000	80%	\$ 1,761,314,000	69%	\$ 1,851,638,000	69%	\$ 2,382,538,000	68%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,967,716,000	73%	\$ 2,735,149,000	78%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,987,000	0%	\$ 10,400,000	0%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 438,605,000	16%	\$ 607,433,000	17%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 12,115,000	0%	\$ 82,417,000	2%
Veteran	\$ 65,912,000	3%	\$ 76,805,000	3%	\$ 63,951,000	2%	\$ 39,157,000	2%	\$ 33,163,000	1%	\$ 103,668,000	3%
Rural	\$ 295,773,000	13%	\$ 308,138,000	12%	\$ 359,427,000	12%	\$ 344,703,000	14%	\$ 355,488,000	13%	\$ 471,777,000	13%
Urban	\$ 2,049,604,000	87%	\$ 2,359,574,000	88%	\$ 2,638,254,000	88%	\$ 2,197,291,000	86%	\$ 2,343,354,000	87%	\$ 3,046,137,000	87%
Export	\$ 112,594,000	5%	\$ 112,670,000	4%	\$ 54,088,000	2%	\$ 41,603,000	2%	\$ 31,047,000	1%	\$ 60,886,000	2%
\$150K and Under	\$ 35,591,000	2%	\$ 34,556,000	1%	\$ 37,141,000	1%	\$ 30,320,000	1%	\$ 29,711,000	1%	\$ 36,243,000	1%
>\$150K - \$350K	\$ 234,656,000	10%	\$ 223,022,000	8%	\$ 240,241,000	8%	\$ 222,388,000	9%	\$ 227,548,000	8%	\$ 258,236,000	7%
>\$350K - \$2M	\$ 1,428,092,000	61%	\$ 1,469,057,000	55%	\$ 1,685,234,000	56%	\$ 1,420,339,000	56%	\$ 1,602,922,000	59%	\$ 2,054,033,000	58%
>\$2M	\$ 647,038,000	28%	\$ 941,077,000	35%	\$ 1,035,065,000	35%	\$ 868,947,000	34%	\$ 838,661,000	31%	\$ 1,169,402,000	33%

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	2015		2016		2017		2018		2019		2020	
All 504	3,258		3,302		3,663		3,155		3,367		4,168	
Ethnicity												
All Minority	758	23%	793	24%	851	23%	751	24%	804	24%	964	23%
AMERICAN INDIAN	10	0%	12	0%	3	0%	7	0%	5	0%	7	0%
ASIAN OR PACIFI	380	12%	385	12%	496	14%	425	13%	407	12%	484	12%
BLACK	125	4%	128	4%	89	2%	68	2%	71	2%	93	2%
HISPANIC	243	7%	268	8%	263	7%	251	8%	321	10%	380	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	263	8%	255	8%	349	10%	445	14%	467	14%	628	15%
WHITE	2,237	69%	2,254	68%	2,463	67%	1,959	62%	2,096	62%	2,576	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	30	1%	45	1%	358	10%	790	25%	850	25%	1,046	25%
Female Owned more than 50%	474	15%	505	15%	526	14%	369	12%	423	13%	544	13%
Male Owned	2,754	85%	2,752	83%	2,779	76%	1,996	63%	2,094	62%	2,578	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,620	78%	3,388	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	16	0%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	443	13%	601	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	11	0%	83	2%
Veteran	120	4%	132	4%	120	3%	83	3%	55	2%	129	3%
Rural	492	15%	505	15%	586	16%	546	17%	600	18%	735	18%
Urban	2,766	85%	2,797	85%	3,077	84%	2,609	83%	2,767	82%	3,433	82%
Export	120	4%	107	3%	41	1%	33	1%	27	1%	51	1%
\$150K and Under	315	10%	319	10%	326	9%	264	8%	259	8%	314	8%
>\$150K - \$350K	950	29%	901	27%	976	27%	891	28%	906	27%	1,053	25%
>\$350K - \$2M	1,779	55%	1,789	54%	2,038	56%	1,726	55%	1,932	57%	2,433	58%
>\$2M	214	7%	293	9%	323	9%	274	9%	270	8%	368	9%

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	2015		2016		2017		2018		2019		2020							
All Community Advantage	\$	51,918,900	\$	66,798,600	\$	79,720,100	\$	79,534,100	\$	75,379,100	\$	58,514,100						
Ethnicity																		
All Minority	\$	15,687,500	30%	\$	21,204,700	32%	\$	26,942,600	34%	\$	28,402,300	38%	\$	23,229,500	40%			
AMERICAN INDIAN	\$	325,000	1%	\$	150,000	0%	\$	600,000	1%	\$	1,278,400	2%	\$	925,000	1%	\$	940,500	2%
ASIAN OR PACIFI	\$	4,909,200	9%	\$	3,905,000	6%	\$	7,853,700	10%	\$	7,630,000	10%	\$	5,839,900	8%	\$	6,826,500	12%
BLACK	\$	5,312,900	10%	\$	8,477,100	13%	\$	9,266,400	12%	\$	8,241,600	10%	\$	9,428,500	13%	\$	8,201,700	14%
HISPANIC	\$	5,140,400	10%	\$	8,672,600	13%	\$	9,222,500	12%	\$	11,625,900	15%	\$	12,208,900	16%	\$	7,260,800	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	3,739,500	7%	\$	3,061,100	5%	\$	3,185,400	4%	\$	5,895,500	7%	\$	7,559,800	10%	\$	7,204,500	12%
WHITE	\$	32,491,900	63%	\$	42,532,800	64%	\$	49,592,100	62%	\$	44,862,700	56%	\$	39,417,000	52%	\$	28,080,100	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	7,854,900	15%	\$	10,107,200	15%	\$	13,167,100	17%	\$	13,252,400	17%	\$	12,797,900	17%	\$	9,696,000	17%
Female Owned more than 50%	\$	15,142,700	29%	\$	18,937,500	28%	\$	23,331,400	29%	\$	23,466,100	30%	\$	22,256,400	30%	\$	13,589,900	23%
Male Owned	\$	28,921,300	56%	\$	37,753,900	57%	\$	43,221,600	54%	\$	42,815,600	54%	\$	40,324,800	53%	\$	35,228,200	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	26,018,500	35%	\$	24,791,300	42%			
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	647,200	1%			
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	32,597,200	43%	\$	19,556,700	33%			
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,256,400	11%	\$	7,074,300	12%			
Veteran	\$	3,533,000	7%	\$	5,951,500	9%	\$	7,870,600	10%	\$	7,911,800	10%	\$	6,887,700	9%	\$	5,386,700	9%
Rural	\$	6,522,900	13%	\$	7,000,500	10%	\$	8,709,300	11%	\$	9,443,400	12%	\$	7,111,900	9%	\$	7,593,800	13%
Urban	\$	45,396,000	87%	\$	59,798,100	90%	\$	71,010,800	89%	\$	70,090,700	88%	\$	68,267,200	91%	\$	50,920,300	87%
\$150K and Under	\$	28,375,600	55%	\$	39,494,500	59%	\$	42,335,100	53%	\$	40,820,000	51%	\$	34,279,300	45%	\$	25,928,000	44%
>\$150K - \$250K	\$	23,543,300	45%	\$	27,304,100	41%	\$	37,385,000	47%	\$	38,714,100	49%	\$	41,099,800	55%	\$	32,586,100	56%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	409		542		600		587		545		407	
Ethnicity												
All Minority	142	35%	186	34%	203	34%	215	37%	205	38%	162	40%
AMERICAN INDIAN	3	1%	1	0%	5	1%	9	2%	5	1%	10	2%
ASIAN OR PACIFI	40	10%	35	6%	49	8%	51	9%	42	8%	44	11%
BLACK	45	11%	77	14%	78	13%	66	11%	71	13%	60	15%
HISPANIC	54	13%	73	13%	71	12%	89	15%	87	16%	48	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	27	7%	25	5%	28	5%	42	7%	65	12%	52	13%
WHITE	240	59%	331	61%	369	62%	330	56%	275	50%	193	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	60	15%	86	16%	-	0%	97	17%	93	17%	62	15%
Female Owned more than 50%	132	32%	166	31%	-	0%	188	32%	167	31%	106	26%
Male Owned	217	53%	290	54%	-	0%	302	51%	285	52%	239	59%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	200	37%	176	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	232	43%	139	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	51	9%	40	10%
Veteran	30	0%	45	8%	58	10%	60	10%	51	9%	38	9%
Rural	44	11%	56	10%	71	12%	76	13%	53	10%	51	13%
Urban	365	89%	486	90%	529	88%	511	87%	492	90%	356	87%
\$150K and Under	306	75%	423	78%	436	73%	414	71%	359	66%	262	64%
>\$150K - \$250K	103	25%	119	22%	164	27%	173	29%	186	34%	145	36%

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