

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	12,817,386,700		\$	13,761,070,743		\$	15,080,148,200		\$	15,398,910,600		\$	14,080,422,000		\$	13,515,353,000	
Ethnicity																		
All Minority	\$	3,605,231,600	28%	\$	4,061,891,100	30%	\$	4,616,974,800	31%	\$	4,843,525,200	31%	\$	4,545,589,400	32%	\$	4,055,354,600	30%
AMERICAN INDIAN	\$	75,466,200	1%	\$	79,065,300	1%	\$	79,305,900	1%	\$	103,821,800	1%	\$	92,563,100	1%	\$	69,583,000	1%
ASIAN OR PACIFI	\$	2,568,016,900	20%	\$	2,975,187,200	22%	\$	3,354,155,100	22%	\$	3,401,657,200	22%	\$	3,119,536,600	22%	\$	2,826,579,400	21%
BLACK	\$	247,270,100	2%	\$	273,433,300	2%	\$	349,302,500	2%	\$	439,141,500	3%	\$	454,158,500	3%	\$	372,788,200	3%
HISPANIC	\$	714,478,400	6%	\$	734,205,300	5%	\$	830,633,300	6%	\$	898,904,700	6%	\$	879,331,200	6%	\$	786,404,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,743,037,900	14%	\$	1,959,198,343	14%	\$	2,352,375,700	16%	\$	2,621,067,100	17%	\$	2,625,272,900	19%	\$	2,874,336,700	21%
WHITE	\$	7,469,117,200	58%	\$	7,739,981,300	56%	\$	8,110,797,700	54%	\$	7,934,318,300	52%	\$	6,909,559,700	49%	\$	6,585,661,700	49%
Gender																		
Not Reported	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,066,599,900	16%	\$	2,180,361,400	16%	\$	2,319,727,700	15%	\$	2,348,335,300	15%	\$	2,024,878,600	14%	\$	1,887,828,500	14%
Female Owned more than 50%	\$	1,642,505,900	13%	\$	1,979,605,743	14%	\$	2,128,481,300	14%	\$	2,107,879,700	14%	\$	1,939,831,000	14%	\$	1,838,120,800	14%
Male Owned	\$	9,108,280,900	71%	\$	9,601,039,600	70%	\$	10,631,939,200	71%	\$	10,942,695,600	71%	\$	10,115,712,400	72%	\$	9,789,403,700	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,588,479,700	47%	\$	6,296,843,400	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,394,000	0%	\$	481,516,500	4%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,438,986,800	17%	\$	2,054,700,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,322,235,900	24%	\$	3,371,197,600	25%
Veteran	\$	642,454,600	5%	\$	647,700,200	5%	\$	585,571,400	4%	\$	576,180,000	4%	\$	558,063,700	4%	\$	454,445,100	3%
Rural	\$	2,277,843,400	18%	\$	2,471,062,500	18%	\$	2,537,587,100	17%	\$	2,426,727,800	16%	\$	2,149,040,500	15%	\$	2,137,818,000	16%
Urban	\$	10,539,543,300	82%	\$	11,290,008,243	82%	\$	12,542,561,100	83%	\$	12,972,182,800	84%	\$	11,931,381,500	85%	\$	11,279,628,300	83%
Unknown Location	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	97,906,700	3%
Export	\$	733,710,200	6%	\$	824,954,500	6%	\$	1,384,926,200	9%	\$	638,612,300	4%	\$	595,136,300	4%	\$	479,875,900	4%
CAPLine	\$	268,855,500	2%	\$	192,672,700	1%	\$	158,556,900	1%	\$	198,623,100	1%	\$	169,829,600	1%	\$	155,024,700	1%
PLP	\$	7,852,763,700	61%	\$	8,654,385,843	63%	\$	10,531,116,200	70%	\$	11,397,236,900	74%	\$	10,696,550,000	76%	\$	10,205,058,100	76%
Express	\$	1,301,546,300	10%	\$	1,296,071,600	9%	\$	1,233,972,400	8%	\$	1,226,712,200	8%	\$	1,027,749,800	7%	\$	955,777,400	7%
Community Advantage	\$	57,069,400	0%	\$	72,074,800	1%	\$	84,890,800	1%	\$	85,416,000	1%	\$	81,521,900	1%	\$	59,287,600	0%
\$150K and Under	\$	1,328,590,700	10%	\$	1,359,594,643	10%	\$	1,337,038,000	9%	\$	1,328,103,400	9%	\$	1,100,764,600	8%	\$	876,859,100	6%
>\$150K - \$350K	\$	1,513,136,800	12%	\$	1,604,624,400	12%	\$	1,649,697,300	11%	\$	1,672,103,100	11%	\$	1,673,726,300	12%	\$	1,464,587,300	11%
>\$350K - \$2M	\$	6,066,888,100	47%	\$	6,510,475,900	47%	\$	6,897,280,200	46%	\$	6,785,374,300	44%	\$	6,143,243,500	44%	\$	5,964,353,600	44%
>\$2M	\$	3,908,771,100	30%	\$	4,286,375,800	31%	\$	5,196,132,700	34%	\$	5,613,329,800	36%	\$	5,162,687,600	37%	\$	5,209,553,000	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	36,066		38,273		36,696		36,939		31,686		27,734	
Ethnicity												
All Minority	8,479	24%	9,846	26%	9,326	25%	9,555	26%	8,488	27%	7,364	27%
AMERICAN INDIAN	255	1%	260	1%	261	1%	260	1%	222	1%	217	1%
ASIAN OR PACIFI	4,461	12%	4,920	13%	4,693	13%	4,707	13%	4,118	13%	3,435	12%
BLACK	1,098	3%	1,399	4%	1,441	4%	1,589	4%	1,392	4%	1,258	5%
HISPANIC	2,665	7%	3,267	9%	2,929	8%	2,999	8%	2,756	9%	2,454	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	-	0%
UNDETERMINED	4,842	13%	4,717	12%	4,903	13%	5,282	14%	5,577	18%	4,588	17%
WHITE	22,745	63%	23,710	62%	22,467	61%	22,102	60%	17,621	56%	15,782	57%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,187	14%	5,265	14%	5,029	14%	4,930	13%	4,162	13%	3,592	13%
Female Owned more than 50%	6,216	17%	7,039	18%	6,609	18%	6,478	18%	5,434	17%	5,044	18%
Male Owned	24,663	68%	25,968	68%	25,058	68%	25,531	69%	22,090	70%	19,098	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	16,895	53%	14,709	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	841	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	5,203	16%	4,330	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3,730	12%	3,460	12%
Veteran	1,702	5%	1,924	5%	1,978	5%	1,817	5%	1,570	5%	1,344	5%
Rural	6,446	18%	6,620	17%	6,307	17%	6,229	17%	5,102	16%	4,809	17%
Urban	29,620	82%	31,653	83%	30,389	83%	30,710	83%	26,584	84%	22,645	82%
Unknown Location	-	0%	-	0%	-	0%	-	0%	-	0%	280	1%
Export	895	2%	989	3%	1,664	5%	531	1%	524	2%	372	1%
CAPLine	358	1%	274	1%	240	1%	207	1%	199	1%	169	1%
PLP	8,774	24%	9,804	26%	14,036	38%	15,998	43%	14,868	47%	12,433	45%
Express	18,799	52%	19,970	52%	17,126	47%	17,307	47%	13,538	43%	12,171	44%
Community Advantage	446	1%	584	2%	637	2%	632	2%	590	2%	413	1%
\$150K and Under	21,832	61%	23,288	61%	20,738	57%	20,903	57%	16,445	52%	13,822	50%
>\$150K - \$350K	5,854	16%	6,071	16%	6,256	17%	6,383	17%	6,375	20%	5,515	20%
>\$350K - \$2M	7,106	20%	7,525	20%	8,053	22%	7,886	21%	7,246	23%	6,810	25%
>\$2M	1,274	4%	1,389	4%	1,649	4%	1,767	5%	1,620	5%	1,587	6%

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	2015		2016		2017		2018		2019		2020	
All 504	\$	2,521,129,000	\$	2,822,524,000	\$	3,204,459,000	\$	2,761,392,000	\$	2,885,338,000	\$	3,659,558,000
Ethnicity												
<i>All Minority</i>	\$	707,696,000	28%	\$	838,030,000	30%	\$	913,495,000	29%	\$	781,228,000	27%
AMERICAN INDIAN	\$	7,270,000	0%	\$	15,010,000	1%	\$	1,086,000	0%	\$	1,376,000	0%
ASIAN OR PACIFI	\$	435,468,000	17%	\$	531,261,000	19%	\$	665,725,000	21%	\$	509,556,000	18%
BLACK	\$	92,383,000	4%	\$	106,422,000	4%	\$	71,464,000	2%	\$	46,638,000	2%
HISPANIC	\$	172,575,000	7%	\$	185,337,000	7%	\$	175,220,000	5%	\$	223,658,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	238,896,000	9%	\$	252,588,000	9%	\$	399,632,000	12%	\$	476,037,000	17%
WHITE	\$	1,574,537,000	62%	\$	1,731,906,000	61%	\$	1,891,332,000	59%	\$	1,603,834,000	56%
Gender												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,832,000	1%	\$	47,542,000	2%	\$	300,554,000	9%	\$	594,632,000	21%
Female Owned more than 50%	\$	306,929,000	12%	\$	315,848,000	11%	\$	327,652,000	10%	\$	315,789,000	11%
Male Owned	\$	2,196,368,000	87%	\$	2,459,134,000	87%	\$	2,576,253,000	80%	\$	1,974,917,000	68%
Business Age												
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,120,324,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	462,932,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	13,755,000	0%
Veteran	\$	69,634,000	3%	\$	84,410,000	3%	\$	75,911,000	2%	\$	41,347,000	1%
Rural	\$	311,803,000	12%	\$	322,278,000	11%	\$	391,159,000	12%	\$	365,645,000	13%
Urban	\$	2,209,326,000	88%	\$	2,500,246,000	89%	\$	2,813,300,000	88%	\$	2,395,747,000	87%
Unknown Location	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Export	\$	126,775,000	5%	\$	126,412,000	4%	\$	55,449,000	2%	\$	45,390,000	2%
\$150K and Under	\$	37,752,000	1%	\$	36,960,000	1%	\$	40,952,000	1%	\$	31,852,000	1%
>\$150K - \$350K	\$	252,012,000	10%	\$	237,516,000	8%	\$	259,116,000	8%	\$	242,545,000	9%
>\$350K - \$2M	\$	1,542,391,000	61%	\$	1,567,112,000	56%	\$	1,796,897,000	56%	\$	1,529,560,000	55%
>\$2M	\$	688,974,000	27%	\$	980,936,000	35%	\$	1,107,494,000	35%	\$	957,435,000	35%

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	2015		2016		2017		2018		2019		2020	
All 504	3,512		3,517		3,929		3,423		3,608		4,350	
Ethnicity												
All Minority	819	23%	845	24%	902	23%	808	24%	861	24%	995	23%
AMERICAN INDIAN	11	0%	13	0%	3	0%	7	0%	5	0%	8	0%
ASIAN OR PACIFI	413	12%	413	12%	523	13%	459	13%	436	12%	494	11%
BLACK	133	4%	135	4%	92	2%	72	2%	78	2%	96	2%
HISPANIC	262	7%	284	8%	284	7%	270	8%	342	9%	397	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	289	8%	285	8%	373	9%	496	14%	507	14%	692	16%
WHITE	2,404	68%	2,387	68%	2,654	68%	2,119	62%	2,240	62%	2,663	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	30	1%	48	1%	395	10%	847	25%	908	25%	1,069	25%
Female Owned more than 50%	519	15%	542	15%	567	14%	401	12%	463	13%	550	13%
Male Owned	2,963	84%	2,927	83%	2,967	76%	2,175	64%	2,237	62%	2,731	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,810	78%	3,507	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	21	0%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	481	13%	616	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	14	0%	84	2%
Veteran	127	4%	141	4%	130	3%	88	3%	65	2%	138	3%
Rural	521	15%	539	15%	631	16%	577	17%	640	18%	762	18%
Urban	2,991	85%	2,978	85%	3,298	84%	2,846	83%	2,968	82%	3,545	81%
Unknown Location	-	0%	-	0%	-	0%	-	0%	-	0%	43	0%
Export	133	4%	113	3%	42	1%	39	1%	29	1%	54	1%
\$150K and Under	338	10%	340	10%	358	9%	278	8%	281	8%	327	8%
>\$150K - \$350K	1,022	29%	960	27%	1,054	27%	976	29%	975	27%	1,095	25%
>\$350K - \$2M	1,924	55%	1,911	54%	2,170	55%	1,867	55%	2,064	57%	2,550	59%
>\$2M	228	6%	306	9%	347	9%	302	9%	288	8%	378	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	57,069,400		\$	72,074,800		\$	84,890,800		\$	85,416,000		\$	81,521,900		\$	59,287,600	
Ethnicity																		
All Minority	\$	17,567,500	31%	\$	23,591,100	33%	\$	28,915,500	34%	\$	30,850,300	36%	\$	30,197,800	37%	\$	23,604,500	40%
AMERICAN INDIAN	\$	525,000	1%	\$	150,000	0%	\$	495,000	1%	\$	1,278,400	1%	\$	925,000	1%	\$	940,500	2%
ASIAN OR PACIFI	\$	4,969,200	9%	\$	4,625,000	6%	\$	8,109,000	10%	\$	8,143,100	10%	\$	6,089,900	7%	\$	6,901,500	12%
BLACK	\$	6,452,900	11%	\$	8,824,500	12%	\$	10,495,400	12%	\$	9,398,900	11%	\$	10,006,500	12%	\$	8,351,700	14%
HISPANIC	\$	5,620,400	10%	\$	9,991,600	14%	\$	9,816,100	12%	\$	12,029,900	14%	\$	13,176,400	16%	\$	7,410,800	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	4,089,500	7%	\$	3,311,100	5%	\$	3,890,200	5%	\$	6,801,500	8%	\$	8,490,900	10%	\$	7,469,500	13%
WHITE	\$	35,412,400	62%	\$	45,172,600	63%	\$	52,085,100	61%	\$	47,764,200	56%	\$	42,833,200	53%	\$	28,213,600	48%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,944,400	16%	\$	10,900,200	15%	\$	14,182,900	17%	\$	13,581,700	16%	\$	14,227,800	17%	\$	9,696,000	16%
Female Owned more than 50%	\$	16,847,700	30%	\$	21,468,300	30%	\$	24,952,200	29%	\$	25,439,800	30%	\$	24,488,800	30%	\$	13,838,400	23%
Male Owned	\$	31,277,300	55%	\$	39,706,300	55%	\$	45,755,700	54%	\$	46,394,500	54%	\$	42,805,300	53%	\$	35,753,200	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	28,371,400	35%	\$	25,414,800	43%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	647,200	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	35,164,600	43%	\$	19,706,700	33%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,614,400	11%	\$	7,074,300	12%
Veteran	\$	3,768,000	7%	\$	6,038,500	8%	\$	8,454,000	10%	\$	8,855,300	10%	\$	7,708,300	9%	\$	5,611,700	9%
Rural	\$	7,126,400	12%	\$	7,225,500	10%	\$	9,274,300	11%	\$	10,063,900	12%	\$	7,988,700	10%	\$	7,593,800	13%
Urban	\$	49,943,000	88%	\$	64,849,300	90%	\$	75,616,500	89%	\$	75,352,100	88%	\$	73,533,200	90%	\$	51,693,800	87%
Unknown Location	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
\$150K and Under	\$	30,313,600	53%	\$	43,283,600	60%	\$	44,740,700	53%	\$	43,987,400	51%	\$	36,903,900	45%	\$	26,701,500	45%
>\$150K - \$250K	\$	26,755,800	47%	\$	28,791,200	40%	\$	40,150,100	47%	\$	41,428,600	49%	\$	44,618,000	55%	\$	32,586,100	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	446		584		637		632		590		413	
Ethnicity												
All Minority	155	35%	203	35%	216	34%	233	37%	215	36%	165	40%
AMERICAN INDIAN	4	1%	1	0%	4	1%	9	1%	5	1%	10	2%
ASIAN OR PACIFI	41	9%	40	7%	51	8%	55	9%	43	7%	45	11%
BLACK	52	12%	80	14%	85	13%	76	12%	74	13%	61	15%
HISPANIC	58	13%	82	14%	76	12%	93	15%	93	16%	49	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	29	7%	26	4%	33	5%	47	7%	73	12%	54	13%
WHITE	262	59%	355	61%	388	61%	352	56%	302	51%	194	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	68	15%	92	16%	-	0%	101	16%	103	17%	62	15%
Female Owned more than 50%	142	32%	186	32%	-	0%	202	32%	182	31%	108	26%
Male Owned	236	53%	306	52%	-	0%	329	52%	305	52%	243	59%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	219	37%	181	44%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	252	43%	140	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	53	9%	40	10%
Veteran	33	0%	46	8%	64	10%	67	11%	59	10%	40	10%
Rural	51	11%	59	10%	76	12%	81	13%	61	10%	51	12%
Urban	395	89%	525	90%	561	88%	551	87%	529	90%	362	88%
Unknown Location	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
\$150K and Under	329	74%	458	78%	461	72%	446	71%	388	66%	268	65%
>\$150K - \$250K	117	26%	126	22%	176	28%	186	29%	202	34%	145	35%

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