

	2015			2016			2017			2018			2019			2020		
All 7 (A)	\$	13,372,661,200		\$	14,331,006,143		\$	15,625,886,800		\$	15,863,304,300		\$	14,522,460,400		\$	13,726,404,500	
Ethnicity																		
All Minority	\$	3,753,592,100	28%	\$	4,220,558,500	29%	\$	4,800,850,300	31%	\$	5,012,151,000	32%	\$	4,667,661,000	32%	\$	4,118,717,100	30%
AMERICAN INDIAN	\$	80,545,600	1%	\$	80,488,300	1%	\$	86,379,700	1%	\$	109,677,000	1%	\$	98,988,700	1%	\$	70,117,500	1%
ASIAN OR PACIFI	\$	2,671,143,600	20%	\$	3,090,661,700	22%	\$	3,489,656,800	22%	\$	3,524,374,000	22%	\$	3,195,064,900	22%	\$	2,874,574,900	21%
BLACK	\$	258,466,300	2%	\$	288,261,300	2%	\$	363,793,800	2%	\$	450,542,900	3%	\$	469,672,500	3%	\$	374,270,700	3%
HISPANIC	\$	743,436,600	6%	\$	761,147,200	5%	\$	857,442,000	5%	\$	927,557,100	6%	\$	903,934,900	6%	\$	799,754,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,830,847,200	14%	\$	2,039,389,943	14%	\$	2,437,748,100	16%	\$	2,701,599,200	17%	\$	2,752,944,200	19%	\$	2,930,359,100	21%
WHITE	\$	7,788,221,900	58%	\$	8,071,057,700	56%	\$	8,387,288,400	54%	\$	8,149,554,100	51%	\$	7,101,855,200	49%	\$	6,677,328,300	49%
Gender																		
Not Reported	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,173,565,700	16%	\$	2,282,228,400	16%	\$	2,397,349,700	15%	\$	2,407,893,400	15%	\$	2,076,762,500	14%	\$	1,911,286,300	14%
Female Owned more than 50%	\$	1,717,290,700	13%	\$	2,063,782,443	14%	\$	2,189,586,100	14%	\$	2,179,064,700	14%	\$	1,993,779,200	14%	\$	1,875,784,400	14%
Male Owned	\$	9,481,804,800	71%	\$	9,984,931,300	70%	\$	11,038,951,000	71%	\$	11,276,346,200	71%	\$	10,451,918,700	72%	\$	9,939,333,800	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	6,791,107,100	47%	\$	6,482,625,000	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,394,000	0%	\$	507,585,000	4%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,511,655,500	17%	\$	2,090,107,200	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,426,674,800	24%	\$	3,433,541,500	25%
Veteran	\$	669,849,400	5%	\$	657,885,500	5%	\$	606,012,000	4%	\$	591,003,300	4%	\$	573,684,900	4%	\$	463,903,500	3%
Rural	\$	2,350,052,800	18%	\$	2,573,578,600	18%	\$	2,626,524,900	17%	\$	2,498,777,800	16%	\$	2,201,435,400	15%	\$	2,198,226,700	16%
Urban	\$	11,022,608,400	82%	\$	11,757,427,543	82%	\$	12,999,361,900	83%	\$	13,364,526,500	84%	\$	12,321,025,000	85%	\$	11,528,177,800	84%
Export	\$	757,248,800	6%	\$	850,464,200	6%	\$	1,411,504,300	9%	\$	653,323,600	4%	\$	604,867,600	4%	\$	483,166,400	4%
CAPLine	\$	277,644,000	2%	\$	207,623,800	1%	\$	161,656,900	1%	\$	205,475,100	1%	\$	178,377,500	1%	\$	162,624,700	1%
PLP	\$	8,236,884,300	62%	\$	9,021,481,443	63%	\$	10,942,327,400	70%	\$	11,732,664,100	74%	\$	11,036,956,200	76%	\$	10,398,497,300	76%
Express	\$	1,350,140,900	10%	\$	1,343,067,500	9%	\$	1,282,641,200	8%	\$	1,264,439,600	8%	\$	1,065,162,500	7%	\$	992,266,300	7%
Community Advantage	\$	60,090,300	0%	\$	74,956,100	1%	\$	86,874,600	1%	\$	89,133,500	1%	\$	86,122,000	1%	\$	61,093,300	0%
\$150K and Under	\$	1,378,112,400	10%	\$	1,406,650,143	10%	\$	1,385,575,400	9%	\$	1,368,524,600	9%	\$	1,138,551,800	8%	\$	893,571,900	7%
>\$150K - \$350K	\$	1,565,385,000	12%	\$	1,665,872,700	12%	\$	1,715,283,100	11%	\$	1,724,734,300	11%	\$	1,727,118,200	12%	\$	1,481,252,000	11%
>\$350K - \$2M	\$	6,349,938,600	47%	\$	6,788,139,000	47%	\$	7,141,026,400	46%	\$	6,987,602,600	44%	\$	6,348,000,600	44%	\$	6,051,892,700	44%
>\$2M	\$	4,079,225,200	31%	\$	4,470,344,300	31%	\$	5,384,001,900	34%	\$	5,782,442,800	36%	\$	5,308,789,800	37%	\$	5,299,687,900	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	37,448		39,712		38,040		38,060		32,760		28,197	
Ethnicity												
All Minority	8,833	24%	10,212	26%	9,675	25%	9,853	26%	8,782	27%	7,458	26%
AMERICAN INDIAN	267	1%	268	1%	272	1%	269	1%	235	1%	219	1%
ASIAN OR PACIFI	4,648	12%	5,099	13%	4,866	13%	4,849	13%	4,249	13%	3,476	12%
BLACK	1,142	3%	1,458	4%	1,492	4%	1,630	4%	1,434	4%	1,281	5%
HISPANIC	2,776	7%	3,387	9%	3,043	8%	3,105	8%	2,864	9%	2,482	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	-	0%
UNDETERMINED	5,030	13%	4,909	12%	5,101	13%	5,451	14%	5,778	18%	4,671	17%
WHITE	23,585	63%	24,591	62%	23,264	61%	22,756	60%	18,200	56%	16,068	57%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,407	14%	5,472	14%	5,186	14%	5,081	13%	4,300	13%	3,638	13%
Female Owned more than 50%	6,476	17%	7,303	18%	6,842	18%	6,684	18%	5,640	17%	5,143	18%
Male Owned	25,565	68%	26,936	68%	26,012	68%	26,295	69%	22,820	70%	19,416	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	17,490	53%	15,179	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	963	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	5,368	16%	4,410	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3,844	12%	3,532	13%
Veteran	1,762	5%	1,988	5%	2,042	5%	1,877	5%	1,619	5%	1,375	5%
Rural	6,674	18%	6,870	17%	6,533	17%	6,417	17%	5,275	16%	4,990	18%
Urban	30,774	82%	32,842	83%	31,507	83%	31,643	83%	27,485	84%	23,207	82%
Export	941	3%	1,013	3%	1,681	4%	550	1%	539	2%	380	1%
CAPLine	370	1%	297	1%	246	1%	215	1%	206	1%	172	1%
PLP	9,167	24%	10,200	26%	14,624	38%	16,466	43%	15,335	47%	12,656	45%
Express	19,481	52%	20,700	52%	17,772	47%	17,832	47%	14,045	43%	12,599	45%
Community Advantage	472	1%	606	2%	653	2%	658	2%	617	2%	424	2%
\$150K and Under	22,639	60%	24,116	61%	21,503	57%	21,538	57%	17,029	52%	14,094	50%
>\$150K - \$350K	6,053	16%	6,301	16%	6,506	17%	6,581	17%	6,582	20%	5,580	20%
>\$350K - \$2M	7,429	20%	7,846	20%	8,323	22%	8,119	21%	7,480	23%	6,909	25%
>\$2M	1,327	4%	1,449	4%	1,708	4%	1,822	5%	1,669	5%	1,614	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	2,638,764,000		\$	2,908,095,000		\$	3,327,660,000		\$	2,896,390,000		\$	3,005,264,000		\$	3,755,019,000	
Ethnicity																		
All Minority	\$	743,604,000	28%	\$	851,036,000	29%	\$	954,486,000	29%	\$	828,078,000	29%	\$	809,148,000	27%	\$	1,003,059,000	27%
AMERICAN INDIAN	\$	7,270,000	0%	\$	15,010,000	1%	\$	1,086,000	0%	\$	2,019,000	0%	\$	1,530,000	0%	\$	3,616,000	0%
ASIAN OR PACIFI	\$	463,041,000	18%	\$	540,790,000	19%	\$	699,127,000	21%	\$	606,423,000	21%	\$	528,394,000	18%	\$	645,823,000	17%
BLACK	\$	92,848,000	4%	\$	106,735,000	4%	\$	73,138,000	2%	\$	41,254,000	1%	\$	46,895,000	2%	\$	61,488,000	2%
HISPANIC	\$	180,445,000	7%	\$	188,501,000	6%	\$	181,135,000	5%	\$	178,382,000	6%	\$	232,329,000	8%	\$	292,132,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	258,211,000	10%	\$	264,242,000	9%	\$	417,510,000	13%	\$	509,289,000	18%	\$	534,409,000	18%	\$	755,743,000	20%
WHITE	\$	1,636,949,000	62%	\$	1,792,817,000	62%	\$	1,955,664,000	59%	\$	1,559,023,000	54%	\$	1,661,707,000	55%	\$	1,996,217,000	53%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	18,407,000	1%	\$	48,081,000	2%	\$	308,717,000	9%	\$	612,086,000	21%	\$	619,901,000	21%	\$	787,096,000	21%
Female Owned more than 50%	\$	324,766,000	12%	\$	327,498,000	11%	\$	337,099,000	10%	\$	267,197,000	9%	\$	324,830,000	11%	\$	394,812,000	11%
Male Owned	\$	2,295,591,000	87%	\$	2,532,516,000	87%	\$	2,681,844,000	81%	\$	2,017,107,000	70%	\$	2,060,533,000	69%	\$	2,573,111,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,203,594,000	73%	\$	2,925,519,000	78%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	23,136,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	480,125,000	16%	\$	636,343,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,922,000	1%	\$	87,708,000	2%
Veteran	\$	71,786,000	3%	\$	87,850,000	3%	\$	76,339,000	2%	\$	43,916,000	2%	\$	42,624,000	1%	\$	113,154,000	3%
Rural	\$	323,586,000	12%	\$	337,132,000	12%	\$	402,893,000	12%	\$	380,127,000	13%	\$	393,064,000	13%	\$	509,979,000	14%
Urban	\$	2,315,178,000	88%	\$	2,570,963,000	88%	\$	2,924,767,000	88%	\$	2,516,263,000	87%	\$	2,612,200,000	87%	\$	3,245,040,000	86%
Export	\$	134,852,000	5%	\$	131,820,000	5%	\$	55,449,000	2%	\$	47,166,000	2%	\$	33,292,000	1%	\$	66,598,000	2%
\$150K and Under	\$	39,384,000	1%	\$	37,845,000	1%	\$	42,394,000	1%	\$	32,999,000	1%	\$	33,011,000	1%	\$	38,257,000	1%
>\$150K - \$350K	\$	261,280,000	10%	\$	243,799,000	8%	\$	268,285,000	8%	\$	248,814,000	9%	\$	252,417,000	8%	\$	278,128,000	7%
>\$350K - \$2M	\$	1,612,021,000	61%	\$	1,613,188,000	55%	\$	1,855,483,000	56%	\$	1,596,754,000	55%	\$	1,778,796,000	59%	\$	2,212,298,000	59%
>\$2M	\$	726,079,000	28%	\$	1,013,263,000	35%	\$	1,161,498,000	35%	\$	1,017,823,000	35%	\$	941,040,000	31%	\$	1,226,336,000	33%

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	2015		2016		2017		2018		2019		2020	
All 504	3,661		3,622		4,073		3,556		3,735		4,477	
Ethnicity												
All Minority	852	23%	860	24%	936	23%	841	24%	887	24%	1,018	23%
AMERICAN INDIAN	11	0%	13	0%	3	0%	7	0%	6	0%	8	0%
ASIAN OR PACIFI	435	12%	421	12%	545	13%	474	13%	451	12%	503	11%
BLACK	134	4%	136	4%	95	2%	72	2%	79	2%	103	2%
HISPANIC	272	7%	290	8%	293	7%	288	8%	351	9%	404	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	309	8%	295	8%	391	10%	515	14%	532	14%	726	16%
WHITE	2,500	68%	2,467	68%	2,746	67%	2,200	62%	2,316	62%	2,733	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	31	1%	49	1%	412	10%	885	25%	937	25%	1,092	24%
Female Owned more than 50%	542	15%	555	15%	584	14%	419	12%	475	13%	571	13%
Male Owned	3,088	84%	3,018	83%	3,077	76%	2,252	63%	2,323	62%	2,814	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,905	78%	3,646	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	26	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	498	13%	636	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	15	0%	90	2%
Veteran	133	4%	145	4%	132	3%	90	3%	70	2%	142	3%
Rural	546	15%	563	16%	660	16%	597	17%	659	18%	794	18%
Urban	3,115	85%	3,059	84%	3,413	84%	2,959	83%	3,076	82%	3,683	82%
Export	142	4%	117	3%	42	1%	42	1%	30	1%	57	1%
\$150K and Under	353	10%	349	10%	371	9%	288	8%	288	8%	334	7%
>\$150K - \$350K	1,059	29%	984	27%	1,090	27%	1,002	28%	1,006	27%	1,130	25%
>\$350K - \$2M	2,009	55%	1,971	54%	2,245	55%	1,945	55%	2,138	57%	2,626	59%
>\$2M	240	7%	318	9%	367	9%	321	9%	303	8%	387	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	60,090,300		\$	74,956,100		\$	86,874,600		\$	89,133,500		\$	86,122,000		\$	61,093,300	
Ethnicity																		
All Minority	\$	18,449,500	31%	\$	24,636,100	33%	\$	28,976,300	33%	\$	31,878,200	36%	\$	32,099,100	37%	\$	24,364,400	40%
AMERICAN INDIAN	\$	525,000	1%	\$	150,000	0%	\$	495,000	1%	\$	1,278,400	1%	\$	1,175,000	1%	\$	940,500	2%
ASIAN OR PACIFI	\$	5,224,200	9%	\$	5,105,000	7%	\$	8,109,000	9%	\$	8,268,100	9%	\$	6,239,900	7%	\$	7,121,500	12%
BLACK	\$	6,594,900	11%	\$	9,004,500	12%	\$	10,556,200	12%	\$	10,076,800	11%	\$	10,386,500	12%	\$	8,641,600	14%
HISPANIC	\$	6,105,400	10%	\$	10,376,600	14%	\$	9,816,100	11%	\$	12,254,900	14%	\$	14,297,700	17%	\$	7,660,800	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	4,324,500	7%	\$	3,311,100	4%	\$	4,455,200	5%	\$	7,726,500	9%	\$	8,980,900	10%	\$	7,619,500	12%
WHITE	\$	37,316,300	62%	\$	47,008,900	63%	\$	53,443,100	62%	\$	49,528,800	56%	\$	45,042,000	52%	\$	29,109,400	48%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	9,589,400	16%	\$	10,985,200	15%	\$	14,652,900	17%	\$	14,281,200	16%	\$	14,920,300	17%	\$	9,845,900	16%
Female Owned more than 50%	\$	17,327,700	29%	\$	22,724,300	30%	\$	25,428,000	29%	\$	26,578,600	30%	\$	26,384,100	31%	\$	14,368,400	24%
Male Owned	\$	33,173,200	55%	\$	41,246,600	55%	\$	46,793,700	54%	\$	48,273,700	54%	\$	44,817,600	52%	\$	36,879,000	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	30,885,200	36%	\$	26,379,700	43%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	647,200	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	36,400,900	42%	\$	20,547,500	34%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,864,400	10%	\$	7,074,300	12%
Veteran	\$	4,064,500	7%	\$	6,188,500	8%	\$	8,579,000	10%	\$	9,191,300	10%	\$	7,958,300	9%	\$	5,981,700	10%
Rural	\$	7,233,400	12%	\$	7,425,000	10%	\$	9,556,300	11%	\$	10,224,900	11%	\$	8,273,700	10%	\$	7,993,800	13%
Urban	\$	52,856,900	88%	\$	67,531,100	90%	\$	77,318,300	89%	\$	78,908,600	89%	\$	77,848,300	90%	\$	53,099,500	87%
\$150K and Under	\$	32,228,100	54%	\$	44,710,600	60%	\$	45,620,500	53%	\$	45,719,900	51%	\$	38,061,800	44%	\$	27,602,200	45%
>\$150K - \$250K	\$	27,862,200	46%	\$	30,245,500	40%	\$	41,254,100	47%	\$	43,413,600	49%	\$	48,060,200	56%	\$	33,491,100	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	472		606		653		658		617		424	
Ethnicity												
All Minority	165	35%	211	35%	217	33%	240	36%	227	37%	170	40%
AMERICAN INDIAN	4	1%	1	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	44	9%	43	7%	51	8%	56	9%	44	7%	47	11%
BLACK	54	11%	82	14%	86	13%	81	12%	77	12%	63	15%
HISPANIC	63	13%	85	14%	76	12%	94	14%	100	16%	50	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	30	6%	26	4%	36	6%	52	8%	75	12%	55	13%
WHITE	277	59%	369	61%	400	61%	366	56%	315	51%	199	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	73	15%	93	15%	-	0%	105	16%	109	18%	63	15%
Female Owned more than 50%	147	31%	196	32%	-	0%	210	32%	193	31%	112	26%
Male Owned	252	53%	317	52%	-	0%	343	52%	315	51%	249	59%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	235	38%	187	44%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	259	42%	145	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	54	9%	40	9%
Veteran	35	0%	47	8%	65	10%	70	11%	60	10%	42	10%
Rural	53	11%	61	10%	78	12%	83	13%	63	10%	53	13%
Urban	419	89%	545	90%	575	88%	575	87%	554	90%	371	88%
\$150K and Under	350	74%	474	78%	472	72%	463	70%	400	65%	275	65%
>\$150K - \$250K	122	26%	132	22%	181	28%	195	30%	217	35%	149	35%

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