

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 13,742,268,900		\$ 14,935,892,343		\$ 16,034,239,700		\$ 16,278,002,100		\$ 14,859,938,800		\$ 13,880,216,500	
Ethnicity												
All Minority	\$ 3,868,250,200	28%	\$ 4,402,760,600	29%	\$ 4,927,450,700	31%	\$ 5,138,287,200	32%	\$ 4,760,777,900	32%	\$ 4,165,486,600	30%
AMERICAN INDIAN	\$ 82,068,600	1%	\$ 82,105,200	1%	\$ 87,031,000	1%	\$ 112,543,900	1%	\$ 99,120,900	1%	\$ 70,147,800	1%
ASIAN OR PACIFI	\$ 2,748,046,900	20%	\$ 3,224,893,200	22%	\$ 3,572,161,900	22%	\$ 3,611,007,800	22%	\$ 3,259,067,000	22%	\$ 2,904,845,700	21%
BLACK	\$ 263,806,800	2%	\$ 305,417,800	2%	\$ 379,046,400	2%	\$ 465,587,500	3%	\$ 478,399,300	3%	\$ 374,583,000	3%
HISPANIC	\$ 774,327,900	6%	\$ 790,344,400	5%	\$ 885,633,400	6%	\$ 949,148,000	6%	\$ 924,190,700	6%	\$ 814,147,400	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ 1,762,700	0%
UNDETERMINED	\$ 1,877,862,000	14%	\$ 2,123,751,643	14%	\$ 2,515,124,500	16%	\$ 2,790,098,800	17%	\$ 2,842,405,600	19%	\$ 2,992,992,400	22%
WHITE	\$ 7,996,156,700	58%	\$ 8,409,380,100	56%	\$ 8,591,664,500	54%	\$ 8,349,616,100	51%	\$ 7,256,755,300	49%	\$ 6,721,737,500	48%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,243,199,500	16%	\$ 2,383,983,900	16%	\$ 2,474,570,500	15%	\$ 2,475,725,100	15%	\$ 2,130,313,400	14%	\$ 1,930,542,400	14%
Female Owned more than 50%	\$ 1,773,633,000	13%	\$ 2,152,343,043	14%	\$ 2,251,324,500	14%	\$ 2,235,345,100	14%	\$ 2,038,006,300	14%	\$ 1,896,380,900	14%
Male Owned	\$ 9,725,436,400	71%	\$ 10,399,501,400	70%	\$ 11,308,344,700	71%	\$ 11,566,931,900	71%	\$ 10,691,619,100	72%	\$ 10,053,293,200	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 6,956,058,100	47%	\$ 6,562,705,500	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,394,000	0%	\$ 524,510,300	4%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,559,988,700	17%	\$ 2,111,561,700	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,516,248,300	24%	\$ 3,468,893,200	25%
Veteran	\$ 691,602,200	5%	\$ 685,974,600	5%	\$ 621,304,300	4%	\$ 607,539,800	4%	\$ 590,900,900	4%	\$ 468,269,200	3%
Rural	\$ 2,408,188,500	18%	\$ 2,686,115,700	18%	\$ 2,682,491,100	17%	\$ 2,562,122,800	16%	\$ 2,255,023,200	15%	\$ 2,232,737,100	16%
Urban	\$ 11,334,080,400	82%	\$ 12,249,776,643	82%	\$ 13,351,748,600	83%	\$ 13,715,879,300	84%	\$ 12,604,915,600	85%	\$ 11,647,479,400	84%
Export	\$ 775,775,200	6%	\$ 881,169,800	6%	\$ 1,414,663,800	9%	\$ 667,695,600	4%	\$ 616,706,200	4%	\$ 492,201,900	4%
CAPLine	\$ 282,705,400	2%	\$ 211,534,800	1%	\$ 164,362,400	1%	\$ 212,453,900	1%	\$ 179,927,500	1%	\$ 163,874,700	1%
PLP	\$ 8,453,681,000	62%	\$ 9,406,991,343	63%	\$ 11,247,289,000	70%	\$ 12,037,461,200	74%	\$ 11,287,678,600	76%	\$ 10,489,123,300	76%
Express	\$ 1,390,823,000	10%	\$ 1,392,930,800	9%	\$ 1,322,594,300	8%	\$ 1,301,220,900	8%	\$ 1,098,643,000	7%	\$ 1,011,571,700	7%
Community Advantage	\$ 61,185,500	0%	\$ 78,263,100	1%	\$ 89,121,500	1%	\$ 91,413,200	1%	\$ 89,334,100	1%	\$ 61,977,000	0%
\$150K and Under	\$ 1,418,067,800	10%	\$ 1,455,409,843	10%	\$ 1,429,673,500	9%	\$ 1,405,229,100	9%	\$ 1,168,168,700	8%	\$ 904,595,100	7%
>\$150K - \$350K	\$ 1,612,438,100	12%	\$ 1,729,580,900	12%	\$ 1,764,268,300	11%	\$ 1,777,608,200	11%	\$ 1,782,827,200	12%	\$ 1,496,061,300	11%
>\$350K - \$2M	\$ 6,533,953,700	48%	\$ 7,074,362,600	47%	\$ 7,328,982,200	46%	\$ 7,186,109,900	44%	\$ 6,507,119,100	44%	\$ 6,112,448,800	44%
>\$2M	\$ 4,177,809,300	30%	\$ 4,676,539,000	31%	\$ 5,511,315,700	34%	\$ 5,909,054,900	36%	\$ 5,401,823,800	36%	\$ 5,367,111,300	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	38,539		41,131		39,141		39,089		33,650		28,550	
Ethnicity												
All Minority	9,096	24%	10,574	26%	9,955	25%	10,118	26%	9,013	27%	7,536	26%
AMERICAN INDIAN	271	1%	277	1%	278	1%	275	1%	238	1%	220	1%
ASIAN OR PACIFI	4,776	12%	5,298	13%	4,994	13%	4,965	13%	4,362	13%	3,508	12%
BLACK	1,182	3%	1,506	4%	1,540	4%	1,682	4%	1,476	4%	1,286	5%
HISPANIC	2,867	7%	3,493	8%	3,141	8%	3,196	8%	2,937	9%	2,515	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	7	0%
UNDETERMINED	5,155	13%	5,108	12%	5,254	13%	5,625	14%	5,949	18%	4,805	17%
WHITE	24,288	63%	25,449	62%	23,932	61%	23,346	60%	18,688	56%	16,209	57%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5,566	14%	5,686	14%	5,356	14%	5,217	13%	4,419	13%	3,674	13%
Female Owned more than 50%	6,690	17%	7,570	18%	7,041	18%	6,878	18%	5,808	17%	5,202	18%
Male Owned	26,283	68%	27,874	68%	26,744	68%	26,994	69%	23,423	70%	19,674	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	17,956	53%	15,383	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	1,040	4%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	5,516	16%	4,447	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	3,950	12%	3,567	12%
Veteran	1,824	5%	2,056	5%	2,098	5%	1,942	5%	1,664	5%	1,396	5%
Rural	6,864	18%	7,135	17%	6,692	17%	6,585	17%	5,411	16%	5,085	18%
Urban	31,675	82%	33,996	83%	32,449	83%	32,504	83%	28,239	84%	23,465	82%
Export	964	3%	1,042	3%	1,687	4%	570	1%	553	2%	384	1%
CAPLine	384	1%	306	1%	250	1%	224	1%	208	1%	174	1%
PLP	9,434	24%	10,604	26%	15,079	39%	16,900	43%	15,719	47%	12,756	45%
Express	20,075	52%	21,399	52%	18,321	47%	18,316	47%	14,465	43%	12,806	45%
Community Advantage	484	1%	630	2%	668	2%	674	2%	637	2%	430	2%
\$150K and Under	23,305	60%	24,903	61%	22,155	57%	22,109	57%	17,497	52%	14,294	50%
>\$150K - \$350K	6,230	16%	6,543	16%	6,689	17%	6,777	17%	6,790	20%	5,637	20%
>\$350K - \$2M	7,642	20%	8,171	20%	8,550	22%	8,340	21%	7,666	23%	6,985	24%
>\$2M	1,362	4%	1,514	4%	1,747	4%	1,863	5%	1,697	5%	1,634	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	2,710,619,000		\$	2,992,487,000		\$	3,403,178,000		\$	2,957,410,000		\$	3,099,918,000		\$	3,795,656,000	
Ethnicity																		
All Minority	\$	760,194,000	28%	\$	878,107,000	29%	\$	977,023,000	29%	\$	842,986,000	29%	\$	829,187,000	27%	\$	1,003,955,000	26%
AMERICAN INDIAN	\$	7,270,000	0%	\$	15,010,000	1%	\$	1,086,000	0%	\$	2,429,000	0%	\$	1,530,000	0%	\$	3,616,000	0%
ASIAN OR PACIFI	\$	471,980,000	17%	\$	561,894,000	19%	\$	720,291,000	21%	\$	614,549,000	21%	\$	542,399,000	17%	\$	641,047,000	17%
BLACK	\$	97,118,000	4%	\$	108,644,000	4%	\$	74,559,000	2%	\$	42,184,000	1%	\$	47,868,000	2%	\$	63,298,000	2%
HISPANIC	\$	183,826,000	7%	\$	192,559,000	6%	\$	181,087,000	5%	\$	183,824,000	6%	\$	237,390,000	8%	\$	294,849,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,145,000	0%
UNDETERMINED	\$	270,043,000	10%	\$	279,983,000	9%	\$	435,097,000	13%	\$	521,126,000	18%	\$	555,445,000	18%	\$	791,825,000	21%
WHITE	\$	1,680,382,000	62%	\$	1,834,397,000	61%	\$	1,991,058,000	59%	\$	1,593,298,000	54%	\$	1,715,286,000	55%	\$	1,999,876,000	53%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,313,000	1%	\$	49,455,000	2%	\$	316,842,000	9%	\$	634,447,000	21%	\$	643,453,000	21%	\$	791,865,000	21%
Female Owned more than 50%	\$	336,211,000	12%	\$	343,039,000	11%	\$	341,699,000	10%	\$	270,791,000	9%	\$	337,795,000	11%	\$	398,060,000	10%
Male Owned	\$	2,355,095,000	87%	\$	2,599,993,000	87%	\$	2,744,637,000	81%	\$	2,052,172,000	69%	\$	2,118,670,000	68%	\$	2,605,731,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,273,809,000	73%	\$	2,958,453,000	78%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	23,786,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	494,343,000	16%	\$	641,615,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,922,000	1%	\$	89,489,000	2%
Veteran	\$	72,338,000	3%	\$	88,216,000	3%	\$	80,486,000	2%	\$	44,318,000	1%	\$	43,196,000	1%	\$	114,836,000	3%
Rural	\$	330,321,000	12%	\$	342,471,000	11%	\$	410,890,000	12%	\$	389,017,000	13%	\$	408,889,000	13%	\$	518,795,000	14%
Urban	\$	2,380,298,000	88%	\$	2,650,016,000	89%	\$	2,992,288,000	88%	\$	2,568,393,000	87%	\$	2,691,029,000	87%	\$	3,276,861,000	86%
Export	\$	137,883,000	5%	\$	131,820,000	4%	\$	55,449,000	2%	\$	47,166,000	2%	\$	38,071,000	1%	\$	66,848,000	2%
\$150K and Under	\$	39,978,000	1%	\$	39,008,000	1%	\$	43,477,000	1%	\$	34,093,000	1%	\$	34,047,000	1%	\$	38,847,000	1%
>\$150K - \$350K	\$	266,495,000	10%	\$	249,726,000	8%	\$	277,085,000	8%	\$	254,259,000	9%	\$	260,199,000	8%	\$	282,630,000	7%
>\$350K - \$2M	\$	1,651,065,000	61%	\$	1,665,958,000	56%	\$	1,890,164,000	56%	\$	1,641,098,000	55%	\$	1,827,517,000	59%	\$	2,247,843,000	59%
>\$2M	\$	753,081,000	28%	\$	1,037,795,000	35%	\$	1,192,452,000	35%	\$	1,027,960,000	35%	\$	978,155,000	32%	\$	1,226,336,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	3,744		3,726		4,168		3,644		3,846		4,543	
Ethnicity												
All Minority	871	23%	888	24%	960	23%	862	24%	909	24%	1,020	22%
AMERICAN INDIAN	11	0%	13	0%	3	0%	9	0%	6	0%	8	0%
ASIAN OR PACIFI	444	12%	438	12%	565	14%	482	13%	464	12%	498	11%
BLACK	138	4%	140	4%	96	2%	75	2%	81	2%	105	2%
HISPANIC	278	7%	297	8%	296	7%	296	8%	358	9%	408	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
UNDETERMINED	318	8%	309	8%	406	10%	527	14%	557	14%	784	17%
WHITE	2,555	68%	2,529	68%	2,802	67%	2,255	62%	2,380	62%	2,739	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	32	1%	51	1%	425	10%	920	25%	969	25%	1,102	24%
Female Owned more than 50%	557	15%	577	15%	595	14%	429	12%	491	13%	576	13%
Male Owned	3,155	84%	3,098	83%	3,148	76%	2,295	63%	2,386	62%	2,865	63%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	2,987	78%	3,702	81%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	27	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	516	13%	643	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	15	0%	92	2%
Veteran	135	4%	147	4%	136	3%	92	3%	72	2%	145	3%
Rural	555	15%	576	15%	675	16%	618	17%	677	18%	811	18%
Urban	3,189	85%	3,150	85%	3,493	84%	3,026	83%	3,169	82%	3,732	82%
Export	144	4%	117	3%	42	1%	42	1%	32	1%	58	1%
\$150K and Under	360	10%	360	10%	380	9%	299	8%	297	8%	339	7%
>\$150K - \$350K	1,079	29%	1,008	27%	1,125	27%	1,025	28%	1,035	27%	1,148	25%
>\$350K - \$2M	2,057	55%	2,033	55%	2,286	55%	1,996	55%	2,197	57%	2,669	59%
>\$2M	248	7%	325	9%	377	9%	324	9%	317	8%	387	9%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	61,185,500		\$	78,263,100		\$	89,121,500		\$	91,413,200		\$	89,334,100		\$	61,977,000	
Ethnicity																		
All Minority	\$	18,650,800	30%	\$	25,506,100	33%	\$	30,090,500	34%	\$	32,438,200	35%	\$	33,343,700	37%	\$	24,798,800	40%
AMERICAN INDIAN	\$	525,000	1%	\$	310,000	0%	\$	495,000	1%	\$	1,278,400	1%	\$	1,175,000	1%	\$	940,500	2%
ASIAN OR PACIFI	\$	5,224,200	9%	\$	5,315,000	7%	\$	8,201,500	9%	\$	8,418,100	9%	\$	6,662,900	7%	\$	7,255,900	12%
BLACK	\$	6,711,200	11%	\$	9,404,500	12%	\$	11,452,900	13%	\$	10,076,800	11%	\$	10,386,500	12%	\$	8,791,600	14%
HISPANIC	\$	6,190,400	10%	\$	10,476,600	13%	\$	9,941,100	11%	\$	12,664,900	14%	\$	15,119,300	17%	\$	7,810,800	13%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	4,474,500	7%	\$	3,672,100	5%	\$	4,455,200	5%	\$	7,896,500	9%	\$	8,980,900	10%	\$	8,055,200	13%
WHITE	\$	38,060,200	62%	\$	49,084,900	63%	\$	54,575,800	61%	\$	51,078,500	56%	\$	47,009,500	53%	\$	29,123,000	47%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,055,400	16%	\$	11,430,700	15%	\$	14,890,400	17%	\$	14,766,700	16%	\$	15,491,300	17%	\$	9,845,900	16%
Female Owned more than 50%	\$	17,629,900	29%	\$	23,548,300	30%	\$	25,917,200	29%	\$	27,117,800	30%	\$	27,285,700	31%	\$	14,652,800	24%
Male Owned	\$	33,500,200	55%	\$	43,284,100	55%	\$	48,313,900	54%	\$	49,528,700	54%	\$	46,557,100	52%	\$	37,478,300	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	32,342,200	36%	\$	26,711,600	43%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	860,800	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	37,774,000	42%	\$	20,547,500	33%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,864,400	10%	\$	7,412,500	12%
Veteran	\$	4,191,500	7%	\$	6,568,500	8%	\$	8,829,000	10%	\$	9,416,300	10%	\$	8,093,300	9%	\$	6,169,900	10%
Rural	\$	7,379,300	12%	\$	8,145,000	10%	\$	9,970,700	11%	\$	10,259,100	11%	\$	8,862,700	10%	\$	8,307,400	13%
Urban	\$	53,806,200	88%	\$	70,118,100	90%	\$	79,150,800	89%	\$	81,154,100	89%	\$	80,471,400	90%	\$	53,669,600	87%
\$150K and Under	\$	33,153,300	54%	\$	46,010,600	59%	\$	46,617,400	52%	\$	46,596,600	51%	\$	38,981,900	44%	\$	27,936,600	45%
>\$150K - \$250K	\$	28,032,200	46%	\$	32,252,500	41%	\$	42,504,100	48%	\$	44,816,600	49%	\$	50,352,200	56%	\$	34,040,400	55%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	484		630		668		674		637		430	
Ethnicity												
All Minority	168	35%	219	35%	223	33%	245	36%	235	37%	173	40%
AMERICAN INDIAN	4	1%	2	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	44	9%	45	7%	52	8%	57	8%	46	7%	48	11%
BLACK	55	11%	85	13%	90	13%	81	12%	77	12%	64	15%
HISPANIC	65	13%	87	14%	77	12%	98	15%	106	17%	51	12%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	31	6%	29	5%	36	5%	54	8%	75	12%	58	13%
WHITE	285	59%	382	61%	409	61%	375	56%	327	51%	199	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	78	16%	97	15%	-	0%	107	16%	113	18%	63	15%
Female Owned more than 50%	150	31%	202	32%	-	0%	214	32%	200	31%	114	27%
Male Owned	256	53%	331	53%	-	0%	353	52%	324	51%	253	59%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	244	38%	189	44%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	268	42%	145	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	54	8%	42	10%
Veteran	37	0%	50	8%	66	10%	72	11%	61	10%	43	10%
Rural	54	11%	67	11%	81	12%	84	12%	67	11%	55	13%
Urban	430	89%	563	89%	587	88%	590	88%	570	89%	375	87%
\$150K and Under	361	75%	489	78%	482	72%	473	70%	410	64%	278	65%
>\$150K - \$250K	123	25%	141	22%	186	28%	201	30%	227	36%	152	35%

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