

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 15,154,637,600		\$ 16,296,814,043		\$ 17,555,563,000		\$ 17,750,967,600		\$ 16,205,496,100		\$ 14,515,778,300	
Ethnicity												
All Minority	\$ 4,249,132,800	28%	\$ 4,819,655,400	30%	\$ 5,407,890,500	31%	\$ 5,617,312,500	32%	\$ 5,142,574,300	32%	\$ 4,310,394,400	30%
AMERICAN INDIAN	\$ 90,288,300	1%	\$ 88,968,800	1%	\$ 89,533,700	1%	\$ 129,612,100	1%	\$ 116,368,100	1%	\$ 75,665,900	1%
ASIAN OR PACIFI	\$ 3,014,557,000	20%	\$ 3,512,611,100	22%	\$ 3,928,522,800	22%	\$ 3,954,376,600	22%	\$ 3,505,203,800	22%	\$ 2,964,763,700	20%
BLACK	\$ 293,905,200	2%	\$ 332,935,500	2%	\$ 423,625,200	2%	\$ 509,054,100	3%	\$ 518,693,500	3%	\$ 384,733,100	3%
HISPANIC	\$ 850,382,300	6%	\$ 885,140,000	5%	\$ 962,630,800	5%	\$ 1,024,269,700	6%	\$ 1,002,308,900	6%	\$ 848,206,300	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ 37,025,400	0%
UNDETERMINED	\$ 2,087,797,900	14%	\$ 2,328,082,043	14%	\$ 2,761,786,900	16%	\$ 3,008,612,500	17%	\$ 3,131,063,900	19%	\$ 3,260,483,100	22%
WHITE	\$ 8,817,706,900	58%	\$ 9,149,076,600	56%	\$ 9,385,885,600	53%	\$ 9,125,042,600	51%	\$ 7,931,857,900	49%	\$ 6,944,900,800	48%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,497,513,600	16%	\$ 2,593,580,000	16%	\$ 2,690,166,500	15%	\$ 2,699,662,100	15%	\$ 2,307,254,300	14%	\$ 1,986,379,900	14%
Female Owned more than 50%	\$ 1,956,175,200	13%	\$ 2,339,898,543	14%	\$ 2,477,086,900	14%	\$ 2,426,617,700	14%	\$ 2,218,189,300	14%	\$ 1,971,308,000	14%
Male Owned	\$ 10,700,948,800	71%	\$ 11,363,271,500	70%	\$ 12,388,309,600	71%	\$ 12,624,687,800	71%	\$ 11,680,052,500	72%	\$ 10,558,090,400	73%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 7,575,523,300	47%	\$ 6,900,872,300	48%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,653,000	0%	\$ 603,855,200	4%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,780,081,200	17%	\$ 2,199,609,800	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,836,667,100	24%	\$ 3,598,895,200	25%
Veteran	\$ 765,139,100	5%	\$ 742,862,700	5%	\$ 687,176,000	4%	\$ 658,856,000	4%	\$ 648,162,400	4%	\$ 486,810,400	3%
Rural	\$ 2,668,514,700	18%	\$ 2,899,797,700	18%	\$ 2,923,815,200	17%	\$ 2,849,320,000	16%	\$ 2,473,640,500	15%	\$ 2,350,815,600	16%
Urban	\$ 12,486,122,900	82%	\$ 13,397,016,343	82%	\$ 14,631,747,800	83%	\$ 14,901,647,600	84%	\$ 13,731,855,600	85%	\$ 12,164,962,700	84%
Export	\$ 885,548,800	6%	\$ 948,144,500	6%	\$ 1,453,685,500	8%	\$ 731,043,900	4%	\$ 662,918,800	4%	\$ 521,845,900	4%
CAPLine	\$ 308,732,200	2%	\$ 225,235,600	1%	\$ 190,527,400	1%	\$ 233,519,700	1%	\$ 192,746,500	1%	\$ 178,141,800	1%
PLP	\$ 9,363,904,400	62%	\$ 10,320,209,843	63%	\$ 12,388,235,200	71%	\$ 13,129,525,100	74%	\$ 12,266,409,400	76%	\$ 10,895,115,400	75%
Express	\$ 1,524,924,100	10%	\$ 1,527,344,400	9%	\$ 1,459,161,600	8%	\$ 1,420,836,100	8%	\$ 1,218,594,100	8%	\$ 1,090,798,300	8%
Community Advantage	\$ 68,042,400	0%	\$ 85,033,800	1%	\$ 95,851,100	1%	\$ 100,865,400	1%	\$ 97,603,000	1%	\$ 64,952,500	0%
\$150K and Under	\$ 1,555,722,600	10%	\$ 1,589,105,843	10%	\$ 1,573,087,300	9%	\$ 1,527,852,400	9%	\$ 1,274,172,300	8%	\$ 955,768,400	7%
>\$150K - \$350K	\$ 1,760,873,200	12%	\$ 1,891,680,900	12%	\$ 1,920,541,400	11%	\$ 1,940,694,200	11%	\$ 1,954,124,100	12%	\$ 1,569,181,000	11%
>\$350K - \$2M	\$ 7,236,437,900	48%	\$ 7,664,097,500	47%	\$ 8,045,186,400	46%	\$ 7,822,380,100	44%	\$ 7,099,052,100	44%	\$ 6,386,211,200	44%
>\$2M	\$ 4,601,603,900	30%	\$ 5,151,929,800	32%	\$ 6,016,747,900	34%	\$ 6,460,040,900	36%	\$ 5,878,147,600	36%	\$ 5,604,617,700	39%

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	2015			2016			2017			2018			2019			2020		
All 7(A)	42,434			44,846			42,989			42,610			36,809			30,069		
Ethnicity																		
All Minority	10,103	24%		11,520	26%		10,968	26%		11,105	26%		9,870	27%		7,827	26%	
AMERICAN INDIAN	307	1%		301	1%		299	1%		298	1%		272	1%		224	1%	
ASIAN OR PACIFI	5,261	12%		5,775	13%		5,502	13%		5,423	13%		4,718	13%		3,605	12%	
BLACK	1,347	3%		1,641	4%		1,709	4%		1,854	4%		1,638	4%		1,331	4%	
HISPANIC	3,188	8%		3,803	8%		3,456	8%		3,530	8%		3,242	9%		2,611	9%	
MULTI-GROUP	-	0%		-	0%		2	0%		-	0%		-	0%		56	0%	
UNDETERMINED	5,627	13%		5,564	12%		5,779	13%		6,121	14%		6,537	18%		5,388	18%	
WHITE	26,704	63%		27,762	62%		26,242	61%		25,384	60%		20,402	55%		16,854	56%	
Gender																		
Not Reported	-	0%		1	0%		-	0%		-	0%		-	0%		-	0%	
Female Owned 50% or less	6,148	14%		6,179	14%		5,866	14%		5,669	13%		4,821	13%		3,818	13%	
Female Owned more than 50%	7,411	17%		8,296	18%		7,769	18%		7,494	18%		6,425	17%		5,425	18%	
Male Owned	28,875	68%		30,370	68%		29,354	68%		29,447	69%		25,563	69%		20,826	69%	
Business Age																		
Existing or more than 2 years old	-	0%		-	0%		-	0%		-	0%		19,687	53%		16,291	54%	
New Business or 2 years or less	-	0%		-	0%		-	0%		-	0%		3	0%		1,301	4%	
Startup, Loan Funds will Open Business	-	0%		-	0%		-	0%		-	0%		5,999	16%		4,656	15%	
Change of Ownership	-	0%		-	0%		-	0%		-	0%		4,320	12%		3,708	12%	
Veteran	2,024	5%		2,229	5%		2,287	5%		2,126	5%		1,812	5%		1,466	5%	
Rural	7,551	18%		7,746	17%		7,326	17%		7,167	17%		5,935	16%		5,413	18%	
Urban	34,883	82%		37,100	83%		35,663	83%		35,443	83%		30,874	84%		24,656	82%	
Export	1,084	3%		1,129	3%		1,742	4%		621	1%		593	2%		414	1%	
CAPLine	424	1%		322	1%		275	1%		252	1%		220	1%		188	1%	
PLP	10,424	25%		11,572	26%		16,650	39%		18,400	43%		17,042	46%		13,238	44%	
Express	22,158	52%		23,391	52%		20,264	47%		20,006	47%		15,991	43%		13,651	45%	
Community Advantage	531	1%		683	2%		725	2%		732	2%		696	2%		454	2%	
\$150K and Under	25,665	60%		27,162	61%		24,438	57%		24,100	57%		19,190	52%		15,138	50%	
>\$150K - \$350K	6,803	16%		7,157	16%		7,279	17%		7,400	17%		7,437	20%		5,918	20%	
>\$350K - \$2M	8,460	20%		8,862	20%		9,363	22%		9,069	21%		8,340	23%		7,307	24%	
>\$2M	1,506	4%		1,665	4%		1,909	4%		2,041	5%		1,842	5%		1,706	6%	

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	2015			2016			2017			2018			2019			2020		
All 504	\$	2,981,337,000		\$	3,158,213,000		\$	3,690,764,000		\$	3,247,278,000		\$	3,413,816,000		\$	4,044,138,000	
Ethnicity																		
All Minority	\$	823,211,000	28%	\$	917,751,000	29%	\$	1,051,686,000	28%	\$	912,586,000	28%	\$	895,392,000	26%	\$	1,048,311,000	26%
AMERICAN INDIAN	\$	7,814,000	0%	\$	15,010,000	0%	\$	1,318,000	0%	\$	3,315,000	0%	\$	7,173,000	0%	\$	3,783,000	0%
ASIAN OR PACIFI	\$	513,159,000	17%	\$	586,645,000	19%	\$	780,293,000	21%	\$	670,605,000	21%	\$	584,100,000	17%	\$	658,744,000	16%
BLACK	\$	105,159,000	4%	\$	114,975,000	4%	\$	77,336,000	2%	\$	44,970,000	1%	\$	49,078,000	1%	\$	65,099,000	2%
HISPANIC	\$	197,079,000	7%	\$	201,121,000	6%	\$	192,739,000	5%	\$	193,696,000	6%	\$	255,041,000	7%	\$	306,220,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	14,465,000	0%
UNDETERMINED	\$	304,990,000	10%	\$	313,829,000	10%	\$	486,195,000	13%	\$	599,410,000	18%	\$	641,441,000	19%	\$	950,700,000	24%
WHITE	\$	1,853,136,000	62%	\$	1,926,633,000	61%	\$	2,152,883,000	58%	\$	1,735,282,000	53%	\$	1,876,983,000	55%	\$	2,045,127,000	51%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	28,082,000	1%	\$	53,992,000	2%	\$	353,539,000	10%	\$	703,054,000	22%	\$	721,447,000	21%	\$	818,953,000	20%
Female Owned more than 50%	\$	360,603,000	12%	\$	361,344,000	11%	\$	383,770,000	10%	\$	296,512,000	9%	\$	367,256,000	11%	\$	413,276,000	10%
Male Owned	\$	2,592,652,000	87%	\$	2,742,877,000	87%	\$	2,953,455,000	80%	\$	2,247,712,000	69%	\$	2,325,113,000	68%	\$	2,811,909,000	70%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,508,781,000	73%	\$	3,175,274,000	79%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	25,865,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	551,062,000	16%	\$	663,137,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	18,847,000	1%	\$	97,549,000	2%
Veteran	\$	78,565,000	3%	\$	93,722,000	3%	\$	87,553,000	2%	\$	56,276,000	2%	\$	46,404,000	1%	\$	119,972,000	3%
Rural	\$	364,779,000	12%	\$	360,798,000	11%	\$	446,518,000	12%	\$	419,147,000	13%	\$	435,078,000	13%	\$	566,542,000	14%
Urban	\$	2,616,558,000	88%	\$	2,797,415,000	89%	\$	3,244,246,000	88%	\$	2,828,131,000	87%	\$	2,978,738,000	87%	\$	3,477,596,000	86%
Export	\$	158,833,000	5%	\$	139,761,000	4%	\$	56,313,000	2%	\$	50,641,000	2%	\$	45,960,000	1%	\$	82,494,000	2%
\$150K and Under	\$	43,239,000	1%	\$	41,328,000	1%	\$	46,549,000	1%	\$	38,426,000	1%	\$	36,937,000	1%	\$	41,308,000	1%
>\$150K - \$350K	\$	295,760,000	10%	\$	265,191,000	8%	\$	303,075,000	8%	\$	280,195,000	9%	\$	285,869,000	8%	\$	305,256,000	8%
>\$350K - \$2M	\$	1,802,271,000	60%	\$	1,752,386,000	55%	\$	2,049,693,000	56%	\$	1,790,959,000	55%	\$	2,021,039,000	59%	\$	2,397,288,000	59%
>\$2M	\$	840,067,000	28%	\$	1,099,308,000	35%	\$	1,291,447,000	35%	\$	1,137,698,000	35%	\$	1,069,971,000	31%	\$	1,300,286,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	4,108		3,943		4,525		4,014		4,235		4,851	
Ethnicity												
All Minority	949	23%	933	24%	1,042	23%	928	23%	985	23%	1,076	22%
AMERICAN INDIAN	12	0%	13	0%	4	0%	11	0%	8	0%	9	0%
ASIAN OR PACIFI	482	12%	460	12%	615	14%	525	13%	508	12%	513	11%
BLACK	149	4%	150	4%	104	2%	80	2%	83	2%	104	2%
HISPANIC	306	7%	310	8%	319	7%	312	8%	386	9%	427	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	23	0%
UNDETERMINED	346	8%	345	9%	453	10%	582	14%	635	15%	976	20%
WHITE	2,813	68%	2,665	68%	3,030	67%	2,504	62%	2,615	62%	2,799	58%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	41	1%	56	1%	480	11%	1,010	25%	1,079	25%	1,143	24%
Female Owned more than 50%	608	15%	614	16%	645	14%	475	12%	535	13%	598	12%
Male Owned	3,459	84%	3,273	83%	3,400	75%	2,529	63%	2,621	62%	3,110	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,285	78%	3,965	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	32	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	575	14%	674	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	20	0%	101	2%
Veteran	149	4%	154	4%	147	3%	111	3%	77	2%	152	3%
Rural	607	15%	610	15%	729	16%	676	17%	738	17%	871	18%
Urban	3,501	85%	3,333	85%	3,796	84%	3,338	83%	3,497	83%	3,980	82%
Export	161	4%	125	3%	43	1%	44	1%	40	1%	65	1%
\$150K and Under	390	9%	383	10%	409	9%	337	8%	322	8%	361	7%
>\$150K - \$350K	1,197	29%	1,071	27%	1,229	27%	1,131	28%	1,137	27%	1,239	26%
>\$350K - \$2M	2,246	55%	2,144	54%	2,478	55%	2,185	54%	2,429	57%	2,841	59%
>\$2M	275	7%	345	9%	409	9%	361	9%	347	8%	410	8%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	68,042,400		\$	85,033,800		\$	95,851,100		\$	100,865,400		\$	97,603,000		\$	64,952,500	
Ethnicity																		
All Minority	\$	20,892,800	31%	\$	27,541,500	32%	\$	32,063,300	33%	\$	37,509,900	37%	\$	36,652,800	38%	\$	25,250,000	39%
AMERICAN INDIAN	\$	525,000	1%	\$	350,000	0%	\$	495,000	1%	\$	1,278,400	1%	\$	1,175,000	1%	\$	940,500	1%
ASIAN OR PACIFI	\$	5,474,200	8%	\$	5,555,300	7%	\$	8,747,900	9%	\$	9,060,100	9%	\$	7,780,400	8%	\$	7,255,900	11%
BLACK	\$	7,766,200	11%	\$	10,321,900	12%	\$	12,302,400	13%	\$	11,084,500	11%	\$	11,509,600	12%	\$	9,102,000	14%
HISPANIC	\$	7,127,400	10%	\$	11,314,300	13%	\$	10,518,000	11%	\$	16,086,900	16%	\$	16,187,800	17%	\$	7,951,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	5,124,500	8%	\$	3,981,000	5%	\$	4,795,200	5%	\$	9,235,500	9%	\$	10,015,900	10%	\$	8,393,200	13%
WHITE	\$	42,025,100	62%	\$	53,511,300	63%	\$	58,992,600	62%	\$	54,120,000	54%	\$	50,934,300	52%	\$	31,309,300	48%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	11,008,900	16%	\$	12,799,000	15%	\$	16,669,800	17%	\$	16,249,200	16%	\$	16,931,200	17%	\$	9,900,900	15%
Female Owned more than 50%	\$	19,290,400	28%	\$	25,962,400	31%	\$	27,272,800	28%	\$	29,094,700	29%	\$	30,289,900	31%	\$	15,824,300	24%
Male Owned	\$	37,743,100	55%	\$	46,272,400	54%	\$	51,908,500	54%	\$	55,521,500	55%	\$	50,381,900	52%	\$	39,227,300	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	35,157,200	36%	\$	27,198,000	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,260,100	2%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	41,966,100	43%	\$	22,034,200	34%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,343,800	10%	\$	8,015,600	12%
Veteran	\$	4,474,500	7%	\$	7,267,600	9%	\$	9,182,600	10%	\$	10,248,300	10%	\$	8,650,000	9%	\$	6,289,900	10%
Rural	\$	8,555,700	13%	\$	9,103,300	11%	\$	12,102,500	13%	\$	10,775,800	11%	\$	10,029,900	10%	\$	8,589,700	13%
Urban	\$	59,486,700	87%	\$	75,930,500	89%	\$	83,748,600	87%	\$	90,089,600	89%	\$	87,573,100	90%	\$	56,362,800	87%
\$150K and Under	\$	36,368,200	53%	\$	49,245,200	58%	\$	51,194,700	53%	\$	49,494,900	49%	\$	42,425,800	43%	\$	29,867,900	46%
>\$150K - \$250K	\$	31,674,200	47%	\$	35,788,600	42%	\$	44,656,400	47%	\$	51,370,500	51%	\$	55,177,200	57%	\$	35,084,600	54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	531		683		725		732		696		454	
Ethnicity												
All Minority	186	35%	234	34%	240	33%	274	37%	259	37%	176	39%
AMERICAN INDIAN	4	1%	3	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	45	8%	48	7%	54	7%	61	8%	53	8%	48	11%
BLACK	63	12%	91	13%	99	14%	86	12%	86	12%	66	15%
HISPANIC	74	14%	92	13%	83	11%	118	16%	114	16%	52	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	35	7%	31	5%	39	5%	61	8%	83	12%	61	13%
WHITE	310	58%	418	61%	446	62%	397	54%	354	51%	217	48%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	84	16%	108	16%	-	0%	116	16%	123	18%	65	14%
Female Owned more than 50%	164	31%	219	32%	-	0%	230	31%	222	32%	124	27%
Male Owned	283	53%	356	52%	-	0%	386	53%	351	50%	265	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	265	38%	196	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	9	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	296	43%	155	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	58	8%	47	10%
Veteran	41	0%	56	8%	69	10%	76	10%	66	9%	44	10%
Rural	61	11%	73	11%	100	14%	88	12%	76	11%	59	13%
Urban	470	89%	610	89%	625	86%	644	88%	620	89%	395	87%
\$150K and Under	392	74%	526	77%	529	73%	503	69%	447	64%	297	65%
>\$150K - \$250K	139	26%	157	23%	196	27%	229	31%	249	36%	157	35%

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