

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 15,740,952,200		\$ 16,882,147,043		\$ 18,185,878,000		\$ 18,414,419,700		\$ 16,796,843,900		\$ 14,830,747,000	
Ethnicity												
All Minority	\$ 4,437,681,400	28%	\$ 5,000,302,100	30%	\$ 5,618,402,000	31%	\$ 5,826,114,100	32%	\$ 5,312,662,200	32%	\$ 4,358,106,700	29%
AMERICAN INDIAN	\$ 93,670,300	1%	\$ 89,557,800	1%	\$ 91,970,700	1%	\$ 133,670,300	1%	\$ 118,948,100	1%	\$ 75,765,400	1%
ASIAN OR PACIFI	\$ 3,161,212,700	20%	\$ 3,639,337,800	22%	\$ 4,076,520,100	22%	\$ 4,116,079,700	22%	\$ 3,627,612,500	22%	\$ 2,999,486,700	20%
BLACK	\$ 306,152,100	2%	\$ 342,363,300	2%	\$ 440,954,600	2%	\$ 520,719,500	3%	\$ 533,155,700	3%	\$ 386,250,800	3%
HISPANIC	\$ 876,646,300	6%	\$ 929,043,200	6%	\$ 1,005,378,600	6%	\$ 1,055,644,600	6%	\$ 1,032,945,900	6%	\$ 852,711,700	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ 43,892,100	0%
UNDETERMINED	\$ 2,162,397,400	14%	\$ 2,420,137,443	14%	\$ 2,871,927,800	16%	\$ 3,136,080,600	17%	\$ 3,257,481,900	19%	\$ 3,443,781,000	23%
WHITE	\$ 9,140,873,400	58%	\$ 9,461,707,500	56%	\$ 9,695,548,200	53%	\$ 9,452,225,000	51%	\$ 8,226,699,800	49%	\$ 7,028,859,300	47%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,604,591,200	17%	\$ 2,666,487,000	16%	\$ 2,788,811,300	15%	\$ 2,783,183,400	15%	\$ 2,380,111,400	14%	\$ 2,007,109,500	14%
Female Owned more than 50%	\$ 2,039,772,600	13%	\$ 2,409,580,543	14%	\$ 2,574,414,200	14%	\$ 2,499,577,000	14%	\$ 2,312,044,500	14%	\$ 2,000,026,300	13%
Male Owned	\$ 11,096,588,400	70%	\$ 11,806,015,500	70%	\$ 12,822,652,500	71%	\$ 13,131,659,300	71%	\$ 12,104,688,000	72%	\$ 10,823,611,200	73%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 7,859,049,200	47%	\$ 7,060,411,900	48%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,653,000	0%	\$ 640,236,000	4%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,874,460,700	17%	\$ 2,245,980,000	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,990,212,300	24%	\$ 3,671,823,300	25%
Veteran	\$ 784,186,500	5%	\$ 774,070,200	5%	\$ 712,853,200	4%	\$ 683,703,300	4%	\$ 674,249,700	4%	\$ 500,255,700	3%
Rural	\$ 2,758,715,100	18%	\$ 2,983,318,000	18%	\$ 3,012,393,400	17%	\$ 2,985,032,200	16%	\$ 2,548,681,000	15%	\$ 2,394,068,700	16%
Urban	\$ 12,982,237,100	82%	\$ 13,898,829,043	82%	\$ 15,173,484,600	83%	\$ 15,429,387,500	84%	\$ 14,248,162,900	85%	\$ 12,436,678,300	84%
Export	\$ 908,395,800	6%	\$ 986,123,500	6%	\$ 1,471,415,700	8%	\$ 767,242,600	4%	\$ 680,050,300	4%	\$ 540,142,400	4%
CAPLine	\$ 320,782,200	2%	\$ 234,290,600	1%	\$ 202,309,000	1%	\$ 238,369,700	1%	\$ 203,546,900	1%	\$ 180,191,800	1%
PLP	\$ 9,744,219,100	62%	\$ 10,711,812,943	63%	\$ 12,848,304,300	71%	\$ 13,626,584,700	74%	\$ 12,713,779,100	76%	\$ 11,120,066,300	75%
Express	\$ 1,575,065,300	10%	\$ 1,569,714,200	9%	\$ 1,508,203,000	8%	\$ 1,466,994,400	8%	\$ 1,262,615,200	8%	\$ 1,118,823,800	8%
Community Advantage	\$ 71,340,300	0%	\$ 88,070,500	1%	\$ 98,319,500	1%	\$ 104,783,600	1%	\$ 99,327,200	1%	\$ 65,459,400	0%
\$150K and Under	\$ 1,607,235,600	10%	\$ 1,635,028,043	10%	\$ 1,626,404,300	9%	\$ 1,570,770,400	9%	\$ 1,312,816,200	8%	\$ 972,715,600	7%
>\$150K - \$350K	\$ 1,826,304,500	12%	\$ 1,952,663,900	12%	\$ 1,981,105,000	11%	\$ 2,008,457,100	11%	\$ 2,023,388,000	12%	\$ 1,592,489,600	11%
>\$350K - \$2M	\$ 7,529,578,900	48%	\$ 7,935,955,800	47%	\$ 8,317,633,700	46%	\$ 8,098,008,800	44%	\$ 7,334,829,600	44%	\$ 6,522,994,000	44%
>\$2M	\$ 4,777,833,200	30%	\$ 5,358,499,300	32%	\$ 6,260,735,000	34%	\$ 6,737,183,400	37%	\$ 6,125,810,100	36%	\$ 5,742,547,800	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	43,904		46,218		44,406		43,934		38,036		30,591	
Ethnicity												
All Minority	10,508	24%	11,894	26%	11,368	26%	11,502	26%	10,221	27%	7,910	26%
AMERICAN INDIAN	317	1%	307	1%	310	1%	309	1%	275	1%	227	1%
ASIAN OR PACIFI	5,467	12%	5,967	13%	5,704	13%	5,635	13%	4,876	13%	3,647	12%
BLACK	1,411	3%	1,683	4%	1,761	4%	1,911	4%	1,690	4%	1,337	4%
HISPANIC	3,313	8%	3,937	9%	3,591	8%	3,647	8%	3,380	9%	2,630	9%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	69	0%
UNDETERMINED	5,803	13%	5,736	12%	6,005	14%	6,344	14%	6,782	18%	5,628	18%
WHITE	27,593	63%	28,588	62%	27,033	61%	26,088	59%	21,033	55%	17,053	56%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,361	14%	6,364	14%	6,054	14%	5,844	13%	4,975	13%	3,870	13%
Female Owned more than 50%	7,681	17%	8,523	18%	8,029	18%	7,744	18%	6,654	17%	5,496	18%
Male Owned	29,862	68%	31,330	68%	30,323	68%	30,346	69%	26,407	69%	21,225	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	20,344	53%	16,575	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	1,387	5%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	6,174	16%	4,736	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4,490	12%	3,781	12%
Veteran	2,090	5%	2,307	5%	2,363	5%	2,181	5%	1,867	5%	1,488	5%
Rural	7,802	18%	7,976	17%	7,556	17%	7,393	17%	6,116	16%	5,530	18%
Urban	36,102	82%	38,242	83%	36,850	83%	36,541	83%	31,920	84%	25,061	82%
Export	1,116	3%	1,172	3%	1,756	4%	649	1%	609	2%	425	1%
CAPLine	440	1%	334	1%	288	1%	258	1%	231	1%	193	1%
PLP	10,841	25%	11,975	26%	17,253	39%	19,013	43%	17,593	46%	13,467	44%
Express	22,861	52%	24,042	52%	20,936	47%	20,583	47%	16,550	44%	13,883	45%
Community Advantage	560	1%	705	2%	744	2%	758	2%	712	2%	458	1%
\$150K and Under	26,502	60%	27,928	60%	25,240	57%	24,768	56%	19,806	52%	15,377	50%
>\$150K - \$350K	7,051	16%	7,389	16%	7,509	17%	7,654	17%	7,698	20%	6,009	20%
>\$350K - \$2M	8,788	20%	9,169	20%	9,672	22%	9,387	21%	8,614	23%	7,456	24%
>\$2M	1,563	4%	1,732	4%	1,985	4%	2,125	5%	1,918	5%	1,749	6%

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	2015		2016		2017		2018		2019		2020	
All 504	\$ 3,083,838,000		\$ 3,262,792,000		\$ 3,780,232,000		\$ 3,366,626,000		\$ 3,545,476,000		\$ 4,137,068,000	
Ethnicity												
All Minority	\$ 847,885,000	27%	\$ 942,345,000	29%	\$ 1,069,229,000	28%	\$ 945,267,000	28%	\$ 934,503,000	26%	\$ 1,063,956,000	26%
AMERICAN INDIAN	\$ 7,814,000	0%	\$ 15,010,000	0%	\$ 1,918,000	0%	\$ 3,315,000	0%	\$ 7,173,000	0%	\$ 3,898,000	0%
ASIAN OR PACIFI	\$ 528,070,000	17%	\$ 605,887,000	19%	\$ 791,757,000	21%	\$ 691,003,000	21%	\$ 619,819,000	17%	\$ 656,791,000	16%
BLACK	\$ 110,081,000	4%	\$ 117,651,000	4%	\$ 78,119,000	2%	\$ 46,975,000	1%	\$ 49,702,000	1%	\$ 65,885,000	2%
HISPANIC	\$ 201,920,000	7%	\$ 203,797,000	6%	\$ 197,435,000	5%	\$ 203,974,000	6%	\$ 257,809,000	7%	\$ 308,163,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 29,219,000	1%
UNDETERMINED	\$ 320,183,000	10%	\$ 332,203,000	10%	\$ 500,093,000	13%	\$ 628,968,000	19%	\$ 677,918,000	19%	\$ 1,010,897,000	24%
WHITE	\$ 1,915,770,000	62%	\$ 1,988,244,000	61%	\$ 2,210,910,000	58%	\$ 1,792,391,000	53%	\$ 1,933,055,000	55%	\$ 2,062,215,000	50%
Gender			\$ -									
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 31,599,000	1%	\$ 55,801,000	2%	\$ 367,448,000	10%	\$ 731,083,000	22%	\$ 742,128,000	21%	\$ 824,148,000	20%
Female Owned more than 50%	\$ 368,709,000	12%	\$ 374,450,000	11%	\$ 392,160,000	10%	\$ 303,530,000	9%	\$ 381,011,000	11%	\$ 418,653,000	10%
Male Owned	\$ 2,683,530,000	87%	\$ 2,832,541,000	87%	\$ 3,020,624,000	80%	\$ 2,332,013,000	69%	\$ 2,422,337,000	68%	\$ 2,894,267,000	70%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,587,794,000	73%	\$ 3,247,501,000	78%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,987,000	0%	\$ 26,838,000	1%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 581,699,000	16%	\$ 679,668,000	16%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 22,844,000	1%	\$ 100,748,000	2%
Veteran	\$ 81,032,000	3%	\$ 98,679,000	3%	\$ 91,182,000	2%	\$ 58,860,000	2%	\$ 48,459,000	1%	\$ 127,634,000	3%
Rural	\$ 372,840,000	12%	\$ 380,059,000	12%	\$ 457,885,000	12%	\$ 441,920,000	13%	\$ 454,344,000	13%	\$ 574,522,000	14%
Urban	\$ 2,710,998,000	88%	\$ 2,882,733,000	88%	\$ 3,322,347,000	88%	\$ 2,924,706,000	87%	\$ 3,091,132,000	87%	\$ 3,562,546,000	86%
Export	\$ 163,478,000	5%	\$ 147,631,000	5%	\$ 56,313,000	1%	\$ 53,046,000	2%	\$ 46,478,000	1%	\$ 82,494,000	2%
\$150K and Under	\$ 44,099,000	1%	\$ 42,487,000	1%	\$ 48,300,000	1%	\$ 39,851,000	1%	\$ 37,860,000	1%	\$ 42,474,000	1%
>\$150K - \$350K	\$ 304,143,000	10%	\$ 275,102,000	8%	\$ 311,098,000	8%	\$ 289,088,000	9%	\$ 294,331,000	8%	\$ 314,278,000	8%
>\$350K - \$2M	\$ 1,852,846,000	60%	\$ 1,825,561,000	56%	\$ 2,111,023,000	56%	\$ 1,854,627,000	55%	\$ 2,077,010,000	59%	\$ 2,448,639,000	59%
>\$2M	\$ 882,750,000	29%	\$ 1,119,642,000	34%	\$ 1,309,811,000	35%	\$ 1,183,060,000	35%	\$ 1,136,275,000	32%	\$ 1,331,677,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	4,229		4,084		4,654		4,148		4,374		4,966	
Ethnicity												
All Minority	974	23%	964	24%	1,067	23%	960	23%	1,016	23%	1,096	22%
AMERICAN INDIAN	12	0%	13	0%	6	0%	11	0%	8	0%	11	0%
ASIAN OR PACIFI	496	12%	480	12%	627	13%	537	13%	530	12%	512	10%
BLACK	154	4%	154	4%	105	2%	84	2%	84	2%	106	2%
HISPANIC	312	7%	317	8%	329	7%	328	8%	394	9%	432	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	35	1%
UNDETERMINED	359	8%	362	9%	471	10%	598	14%	669	15%	1,050	21%
WHITE	2,896	68%	2,758	68%	3,116	67%	2,590	62%	2,689	61%	2,820	57%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	43	1%	58	1%	498	11%	1,042	25%	1,115	25%	1,154	23%
Female Owned more than 50%	619	15%	634	16%	661	14%	492	12%	552	13%	609	12%
Male Owned	3,567	84%	3,392	83%	3,495	75%	2,614	63%	2,707	62%	3,203	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,383	77%	4,060	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	33	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	602	14%	691	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	24	1%	103	2%
Veteran	151	4%	160	4%	151	3%	114	3%	80	2%	155	3%
Rural	627	15%	639	16%	752	16%	699	17%	760	17%	889	18%
Urban	3,602	85%	3,445	84%	3,902	84%	3,449	83%	3,614	83%	4,077	82%
Export	165	4%	128	3%	43	1%	47	1%	42	1%	65	1%
\$150K and Under	398	9%	393	10%	425	9%	349	8%	331	8%	372	7%
>\$150K - \$350K	1,230	29%	1,109	27%	1,262	27%	1,168	28%	1,170	27%	1,274	26%
>\$350K - \$2M	2,311	55%	2,231	55%	2,551	55%	2,258	54%	2,504	57%	2,902	58%
>\$2M	290	7%	351	9%	416	9%	373	9%	369	8%	418	8%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	\$	71,340,300	\$	88,070,500	\$	98,319,500	\$	104,783,600	\$	99,327,200	\$	65,459,400
Ethnicity												
All Minority	\$	22,032,700 31%	\$	28,535,600 32%	\$	32,849,800 33%	\$	39,468,400 38%	\$	37,985,000 38%	\$	25,520,000 39%
AMERICAN INDIAN	\$	625,000 1%	\$	350,000 0%	\$	495,000 1%	\$	1,278,400 1%	\$	1,175,000 1%	\$	940,500 1%
ASIAN OR PACIFI	\$	5,534,200 8%	\$	5,555,300 6%	\$	9,096,400 9%	\$	9,890,100 9%	\$	7,830,400 8%	\$	7,255,900 11%
BLACK	\$	8,046,200 11%	\$	10,967,000 12%	\$	12,490,400 13%	\$	11,344,000 11%	\$	12,393,300 12%	\$	9,252,000 14%
HISPANIC	\$	7,827,300 11%	\$	11,663,300 13%	\$	10,768,000 11%	\$	16,955,900 16%	\$	16,586,300 17%	\$	7,951,600 12%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	120,000 0%
UNDETERMINED	\$	5,474,500 8%	\$	4,281,000 5%	\$	4,795,200 5%	\$	9,405,700 9%	\$	10,065,900 10%	\$	8,880,100 14%
WHITE	\$	43,833,100 61%	\$	55,253,900 63%	\$	60,674,500 62%	\$	55,909,500 53%	\$	51,276,300 52%	\$	31,059,300 47%
Gender			\$	-	\$	-			\$	-	\$	-
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	11,333,900 16%	\$	13,224,100 15%	\$	17,065,200 17%	\$	16,919,200 16%	\$	17,080,900 17%	\$	9,650,900 15%
Female Owned more than 50%	\$	19,923,400 28%	\$	27,086,000 31%	\$	27,962,800 28%	\$	30,308,900 29%	\$	30,862,900 31%	\$	16,372,200 25%
Male Owned	\$	40,083,000 56%	\$	47,760,400 54%	\$	53,291,500 54%	\$	57,555,500 55%	\$	51,383,400 52%	\$	39,436,300 60%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	35,902,400 36%	\$	27,557,000 42%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	1,510,100 2%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	42,770,100 43%	\$	22,034,200 34%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	9,493,800 10%	\$	8,163,500 12%
Veteran	\$	4,549,500 6%	\$	7,392,600 8%	\$	9,182,600 9%	\$	10,580,600 10%	\$	8,870,000 9%	\$	6,439,900 10%
Rural	\$	9,015,700 13%	\$	9,303,300 11%	\$	12,251,700 12%	\$	11,365,700 11%	\$	10,029,900 10%	\$	8,589,700 13%
Urban	\$	62,324,600 87%	\$	78,767,200 89%	\$	86,067,800 88%	\$	93,417,900 89%	\$	89,297,300 90%	\$	56,869,700 87%
\$150K and Under	\$	38,541,100 54%	\$	50,753,900 58%	\$	52,542,300 53%	\$	51,387,900 49%	\$	43,730,000 44%	\$	30,374,800 46%
>\$150K - \$250K	\$	32,799,200 46%	\$	37,316,600 42%	\$	45,777,200 47%	\$	53,395,700 51%	\$	55,597,200 56%	\$	35,084,600 54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	560		705		744		758		712		458	
Ethnicity												
All Minority	197	35%	241	34%	245	33%	287	38%	271	38%	178	39%
AMERICAN INDIAN	5	1%	3	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	46	8%	48	7%	56	8%	66	9%	54	8%	48	10%
BLACK	66	12%	95	13%	101	14%	88	12%	92	13%	67	15%
HISPANIC	80	14%	95	13%	84	11%	124	16%	119	17%	52	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
UNDETERMINED	38	7%	33	5%	39	5%	62	8%	85	12%	64	14%
WHITE	325	58%	431	61%	460	62%	409	54%	356	50%	216	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	86	15%	112	16%	-	0%	121	16%	124	17%	64	14%
Female Owned more than 50%	170	30%	228	32%	-	0%	239	32%	227	32%	127	28%
Male Owned	304	54%	365	52%	-	0%	398	53%	361	51%	267	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	273	38%	199	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	10	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	302	42%	155	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	59	8%	48	10%
Veteran	42	0%	57	8%	69	9%	78	10%	68	10%	45	10%
Rural	66	12%	75	11%	102	14%	92	12%	76	11%	59	13%
Urban	494	88%	630	89%	642	86%	666	88%	636	89%	399	87%
\$150K and Under	416	74%	541	77%	543	73%	520	69%	461	65%	301	66%
>\$150K - \$250K	144	26%	164	23%	201	27%	238	31%	251	35%	157	34%

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