



U.S. Small Business  
Administration



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# **SBA Resource Partners Part 1**

## **Get to Know the SBA Virtual Learning Series 2019**

May 23, 2019

# Hosts

**Marquiesha Gillispie, Procurement Center Representative  
SBA Office of Government Contracting, Area VI, Las  
Vegas, NV**

**Kathleen Taylor, Program and Marketing Coordinator,  
Nevada Business Opportunity Fund and Nevada  
Women's Business Center, Las Vegas, NV**

# GETTING TO KNOW THE SBA VIRTUAL LEARNING SERIES SCHEDULE

The program schedule is for information only and dates and times are subject to change.



<https://www.sba.gov/offices/district/nv/las-vegas>

Session No.	Date	Time (PST)	Topic
	March 13, 2019	10:00-10:30 AM	<a href="#">Introduction Video</a>
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# GETTING TO KNOW THE SBA VIRTUAL LEARNING SERIES SCHEDULE

 <https://www.sba.gov/offices/district/nv/las-vegas>

## FROM OUR OFFICE

[WBC Getting to Know the SBA Webinars](#)

[Nevada District Office Announces 2019 Emerging Leader Program](#)

[2019 Nevada Lender Activity](#)

[NEVADA SBA SEEKS 2019 SMALL BUSINESS AWARD NOMINATIONS](#)

[Nevada Lender List](#)

[Nevada CDC List](#)

[See who's lending near you](#)

[Nevada District Office Staff](#)

## OTHER RESOURCES


[Borrowing Money](#)

[Follow These 10 Steps to Starting a Business](#)

[Business Plan Executive Summary](#)

[Obtaining Business Licenses & Permits](#)

[Business Structure and Tax Implications](#)

[Federal Contracting for Women-Owned Small Businesses](#) 

[Healing in the Air | Salt Room LV](#)

[A walk through Thailand in every dish](#)

[Great Egg-spectations](#)

[Eat Local! Café becomes a hometown favorite.](#)

[Doggie Nose Best](#)

## LENDING ACTIVITY

[CHECK UNDER FROM OUR OFFICE Our Office for 2019 Lender Activity](#)

[2018 Year End 10/1/17 to 9/30/18](#)

[Nevada SBA Lending October 1, 2017 to June 30, 2018](#)

[Nevada Loan Production Report \(Oct. 1, 2016 - September 30, 2017\)](#)

[Nevada Loan Production Report \(Oct. 1, 2017 - February 28, 2018\)](#)

[Nevada Loan Production FY 2016 \(October 1, 2015 - December 8, 2015\)](#)

[Nevada Loan Production \(October 1, 2016 - January 1 2017\)](#)

[SHOW FEWER RESOURCES](#)

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# Which Resource Partners are Right for You?



# Which Resource Partners are Right for You?

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If you are an aspiring or current woman small business owner looking for:

- **Comprehensive training and counseling** on a variety of topics in several languages
  - **Business advice** to level the playing field against unique challenges or obstacles
- 



**Women's Business Centers**

**Kathleen Taylor**

**300 S. 4<sup>th</sup> Street**

**Suite 400**

**Las Vegas, NV, 89101**

**702-734-3555**

**<http://nevadawbc.org/>**

# Which Resource Partners are Right for You?

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Working with businesses.  
Sharing success.

Business Services

- **Mailer Resources**
  - **Suppliers**
  - **Auctions**
  - **Business Customer Gateway Services**
  - **Intelligent Mail for Small Business Mailers Tool**
- 



## United States Postal Service

Stephan Perea

Nevada-Sierra District

1001 E. Sunset Road

Las Vegas, NV 89199-9998

702-361-9323

Stephan.j.perea@usps.gov

<https://www.usps.com/smallbusiness/>



# Which Resource Partners are Right for You?

If you are an aspiring entrepreneur or small business owner looking for:

- **Mentorship and advice** from volunteer real-world business executives—in-person or virtually
- **Free online workshops** and webinars

The SCORE logo is displayed on a white rectangular background with a folded corner effect. The word "SCORE" is in a bold, blue, sans-serif font. To the right of the text is a blue graphic consisting of two parallel diagonal lines that curve upwards and to the right.

**SCORE Business Mentors**

**Statewide Toll Free Phone:**  
**800-634-0245**

**Website:** <https://www.score.org/>

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## **Northern Nevada**

Innovation Center  
450 Sinclair Street  
Reno, NV 89501  
844-232-7227

[scorennv@gmail.com](mailto:scorennv@gmail.com)

<https://northernnevada.score.org/>

## **Las Vegas Main Office**

300 S. 4<sup>th</sup> Street  
Suite 400  
Las Vegas, NV 89101  
702-388-3104

<https://lasvegas.score.org/>

# Which Resource Partners are Right for You?

If you're an aspiring entrepreneur or small business owner looking for:

- **Free business consulting** to get started or grow
- **Low-cost training** on crucial topics



**Small Business  
Development  
Centers**

**Statewide Toll Free Phone:  
800-240-7094**

**Email:**

[nsbdc@unr.edu](mailto:nsbdc@unr.edu)

**Website:**

<https://nevadasbdc.org/>

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## **Winnie Dowling**

University of Nevada,  
Reno College of Business  
Ansari Business  
Building, Room 411  
Reno, NV 89557-0032  
775-327-2334  
[wdowling@unr.edu](mailto:wdowling@unr.edu)  
<https://nevadasbdc.org/>

## **Diana Moreno**

University of Nevada  
Cooperative Extension  
8050 Paradise Rd.  
Las Vegas, NV 89154  
702-948-5930  
[Diana.moreno@unlv.edu](mailto:Diana.moreno@unlv.edu)  
<https://www.unlv.edu/sbdc>

# Which Resource Partners are Right for You?

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If you are a veteran of the US military or a military spouse in need of:

- **Counseling or transition assistance**
  - **Training and advice** to start or grow your business, or purchase a new business
  - **Resource referrals**
- 



## Veteran's Business Outreach Centers

Coreena Conley  
3831 North Freeway Boulevard  
Suite 105  
Sacramento, CA 95834  
916-527-8400  
[cconley@vbocix.org](mailto:cconley@vbocix.org)  
<https://www.vbocix.org>

# Which Resource Partners are Right for You?

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If you are looking to expand with government contracting, PTACs can help:

- **Determine if your business is ready** for federal contracting
  - **Help you register in the proper places** to get involved in the government marketplace
  - **See if you're eligible** for certifications
- 

## Nevada Procurement Technical Assistance Center



### Las Vegas Office:

6655 West Sahara Avenue, Suite B-110  
Las Vegas, Nevada 89146  
(702) 486-2700

### Carson City Office:

808 West Nye Lane, Carson City, Nevada 89703  
(775) 687-9900

### Fallon Office:

485 West B Street, Fallon, Nevada 89406  
(775) 687-9900

[procurement@diversifynevada.com](mailto:procurement@diversifynevada.com)

<http://www.diversifynevada.com/programs/procurement-assistance-outreach/>

# Questions and Future Events

**What's coming down the road?**



# The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and  
funded by the SBA



1,400+ partner  
offices nationwide



Find local resource  
partners near you at  
**[SBA.gov/local-assistance](https://www.sba.gov/local-assistance)**



**THE WHITE HOUSE INITIATIVE ON  
ASIAN AMERICANS & PACIFIC ISLANDERS ROUNDTABLE**

**PRESENTED BY THE SMALL BUSINESS ADMINISTRATION & THE ASIAN CHAMBER OF COMMERCE**

**Registration is limited**

**May 31, 2019**

**Registration : 7:30 am**

**Roundtable**

**8 am to 10:30 am**

**Location:**

**New Asian BBQ | Tan Tung Ky**

**5150 Spring Mountain Rd**

**Las Vegas, NV 89146**

**Please RSVP with:**

**Asian Chamber Office**

**This is an amazing opportunity for Nevada small businesses to better understand the procurement process in both the private and public sector.**

**Each attendee will be able to hear a robust discussion on securing future contract opportunities in Southern Nevada and meet with the decision makers in the contract process.**

**Light refreshments will be provided.**

**Members of the roundtable that will provide information on contract procurement will include:**

**McCarran Airport**

**Clark County**

**NDOT**

**MGM Resorts Intl**

**City of Henderson**

**Nellis AFB**

**West Gate Resorts**

**City of Las Vegas**

**LV Convention Center**

**And many more.**

**Additional resource partners include:  
Small Business Administration**

**WBEC-West**

**Procurement Technical Assistance Centers**

**NV Department of Business & Industry**

**Western Regional Minority Supplier Development Council**

**Representatives of the White House Initiative on Asian Americans & Pacific Islanders**

**Special Thanks to our venue Sponsor New Asian BBQ | Tan Tung Ky**



**U.S. Small Business  
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**SBA's participation or support  
is not an endorsement of any  
product, service, or entity.**



**ASIAN CHAMBER OF COMMERCE**

# COMMENTS

**Procurement Center Representative (PCR)**

**Marquiesha R. Gillispie**

**Tel: (702) 388-6651**

**Cell: (702) 379-3506**

**Email: [marquiesha.gillispie@sba.gov](mailto:marquiesha.gillispie@sba.gov)**

**Address: 300 S. 4<sup>th</sup> Street, Suite 400,  
Las Vegas, NV 89101  
(inside the Bank of America Building)**



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