



U.S. Small Business
Administration



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SBA Resource Partners Part 2

Get to Know the SBA Virtual Learning Series 2019

June 25, 2019

Hosts

**Marquiesha Gillispie, Procurement Center Representative
SBA Office of Government Contracting, Area VI, Las
Vegas, NV**

**Kathleen Taylor, Program and Marketing Coordinator,
Nevada Business Opportunity Fund and Nevada
Women's Business Center, Las Vegas, NV**

GETTING TO KNOW THE SBA VIRTUAL LEARNING SERIES SCHEDULE

The program schedule is for information only and dates and times are subject to change.



<https://www.sba.gov/offices/district/nv/las-vegas>

Session No.	Date	Time (PST)	Topic
	March 13, 2019	10:00-10:30 AM	Introduction Video
1	April 23, 2019	10:00-11:00 AM	SBA Funding Programs
2	May 23, 2019	10:00-11:00 AM	SBA Economic Development and Resource Partners (Part 1)
3	June 25, 2019	10:00-11:00 AM	SBA Economic Development and Resource Partners (Part 2)
4	July 23, 2019	10:00-11:00 AM	SBA Office of Government Contracting Overview
5	August 20, 2019	10:00-11:00 AM	Federal Contract Planning Phase -Marketing Your Business (Part 1)
6	September 3, 2019	2:00-3:00 PM	Federal Contracting – Pre Award Phase (Part 2)
7	October 8, 2019	10:00-11:00 AM	Federal Contracting – Post Award Phase (Part 3)
8	November 5, 2019	2:00-3:00 PM	NV Procurement Centers – Forecasted Contracts (Part 1)
9	December 10, 2019	10:00-11:00 AM	NV Procurement Centers – Forecasted Contracts (Part 2)

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FROM OUR OFFICE

WBC Getting to Know the SBA Webinars

Nevada District Office Announces 2019 Emerging Leader Program

2019 Nevada Lender Activity

NEVADA SBA SEEKS 2019 SMALL BUSINESS AWARD NOMINATIONS

Nevada Lender List

Nevada CDC List

See who's lending near you

Nevada District Office Staff

OTHER RESOURCES


Borrowing Money

Follow These 10 Steps to Starting a Business

Business Plan Executive Summary

Obtaining Business Licenses & Permits

Business Structure and Tax Implications

Federal Contracting for Women-Owned Small Businesses 

Healing in the Air | Salt Room LV

A walk through Thailand in every dish

Great Egg-spectations

Eat Local! Café becomes a hometown favorite.

Doggie Nose Best

LENDING ACTIVITY

CHECK UNDER FROM OUR OFFICE Our Office for 2019 Lender Activity

2018 Year End 10/1/17 to 9/30/18

Nevada SBA Lending October 1, 2017 to June 30, 2018

Nevada Loan Production Report (Oct. 1, 2016 - September 30, 2017)

Nevada Loan Production Report (Oct. 1, 2017 - February 28, 2018)

Nevada Loan Production FY 2016 (October 1, 2015 - December 8, 2015)

Nevada Loan Production (October 1, 2016 - January 1 2017)

SHOW FEWER RESOURCES

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Which Resource Partners are Right for You?



Today's Expert Panelist



Marcel F. Schaerer
Deputy Director
Department of Business and Industry
Southern NV



Adleen B. Stidhum
Assistant Director -
Administrative Services
SBOP Administrator



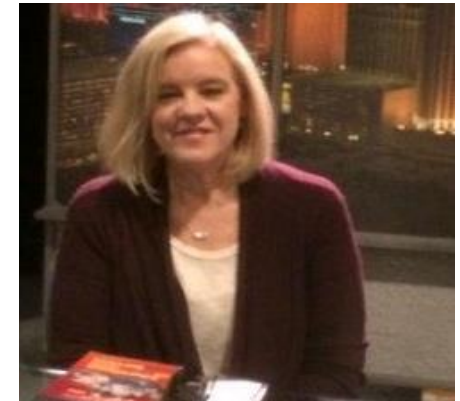
Mr. David Eclips
ACDBE/DBE Liaison Officer
at Clark County
Department of Aviation



Dr. Nadine Bentis
Program Manager
Troesh Center for Entrepreneurship
and Innovation UNLV



Ms. Elizabeth Hill
Economic Development Specialist
Nevada District Office (Carson City)



Ms. Christina Stace
Economic Development Specialist
Nevada District Office (Las Vegas)

Which Resource Partners are Right for You?

The Department of Business and Industry is a cabinet level agency in Nevada State government. Our objective is to encourage and promote the development and growth of business and to ensure the legal operation of business in order to protect consumers by maintaining a fair and competitive regulatory environment.



The Department of Business and Industry Offices

Mr. Chris Weiss

Management Analyst II

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Which Resource Partners are Right for You?

The Clark County Small Business Opportunity Program (SBOP) is designed to help small business owners increase their capacity to compete for government contracts. Small businesses who enroll in SBOP receive a combination of classroom training, mentoring, coaching and relationship-building activities.



Small Business Opportunity Program

Royal Alexander

(702) 455-8547

ralexand@ClarkCountyNV.gov

www.ClarkCountyNV.gov

Which Resource Partners are Right for You?

The Clark County Department of Aviation has established a Disadvantaged Business Enterprise (DBE) Program and an Airport Concession Disadvantaged Business Enterprise (ACDBE) Program pursuant to the U.S. Department of Transportation's Code of Federal Regulations, Title 49, Part 23 and Part 26. The programs are designed to promote equal contracting opportunities in construction, professional services, and airport concessions.



Disadvantaged Business Enterprise Program

David Eclips
ACDBE/DBE Liaison Officer
P.O. Box 11005
Las Vegas, NV 89111
(702) 261-5226
davide@mccarran.com

<http://nevadadbbe.com/website/dbe-vendors.php>

Which Resource Partners are Right for You?

The Troesh Center for Entrepreneurship and Innovation partners with students, entrepreneurs, and leaders in the business community to foster entrepreneurship and support business activity, especially in the greater Las Vegas area.

- **Rebel Venture Fund**
 - **Academia**
 - **Competitions**
 - **NSF I-Corps**
-

Troesh Center for Entrepreneurship and Innovation



Nadine Bentis, Ed.D.

Program Manager

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Phone: 702-895-3676

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<http://entrepreneurship.unlv.edu/>

Your Local SBA District Office Can Help

Contact Us

Carson City

111 West Proctor Street
Suite 38
Carson City, NV
Phone: 775-222-0401

Nevada District Office

300 South 4th Street
Suite 400
Las Vegas, NV
Phone: 702-388-6611
Fax: 702-388-6469
Email Address
SBA.gov/nv



@SBA_Nevada

Work With Us

Ms. Elizabeth Hill

Economic Development Specialist

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Ms. Christina Stace

Economic Development Specialist

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Ms. Sabrina Abousaleh

*Business Opportunity Specialist and
Administrative Officer*

702-388-6683, sabrina.abousaleh@sba.gov

Resource Partner's Questions and Answers



Troesh Center for
Entrepreneurship and Innovation

UNLV | LEE BUSINESS
SCHOOL



Future Events

What's coming down the road?



The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and
funded by the SBA



1,400+ partner
offices nationwide



Find local resource
partners near you at
[SBA.gov/local-assistance](https://www.sba.gov/local-assistance)



COMMENTS

Procurement Center Representative (PCR)

Marquiesha R. Gillispie

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Las Vegas, NV 89101
(inside the Bank of America Building)**

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