

	2015		2016		2017		2018		2019		2020	
All 7(A)	\$ 17,536,650,100		\$ 18,211,857,143		\$ 19,507,429,500		\$ 19,620,559,700		\$ 18,026,477,000		\$ 15,752,031,900	
Ethnicity												
All Minority	\$ 4,973,570,200	28%	\$ 5,406,594,700	30%	\$ 6,086,693,200	31%	\$ 6,261,708,600	32%	\$ 5,718,787,900	32%	\$ 4,546,668,200	29%
AMERICAN INDIAN	\$ 103,186,200	1%	\$ 93,421,100	1%	\$ 101,705,900	1%	\$ 141,672,100	1%	\$ 125,209,800	1%	\$ 78,514,800	0%
ASIAN OR PACIFI	\$ 3,541,731,000	20%	\$ 3,926,591,800	22%	\$ 4,403,531,600	23%	\$ 4,415,678,600	23%	\$ 3,915,231,900	22%	\$ 3,118,551,800	20%
BLACK	\$ 349,592,500	2%	\$ 377,614,000	2%	\$ 478,942,300	2%	\$ 563,144,200	3%	\$ 568,618,900	3%	\$ 406,477,400	3%
HISPANIC	\$ 979,060,500	6%	\$ 1,008,967,800	6%	\$ 1,098,935,400	6%	\$ 1,141,213,700	6%	\$ 1,109,727,300	6%	\$ 883,906,100	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%	\$ 59,218,100	0%
UNDETERMINED	\$ 2,456,722,100	14%	\$ 2,619,190,943	14%	\$ 3,077,546,600	16%	\$ 3,356,460,600	17%	\$ 3,486,393,600	19%	\$ 3,944,272,000	25%
WHITE	\$ 10,106,357,800	58%	\$ 10,186,071,500	56%	\$ 10,343,189,700	53%	\$ 10,002,390,500	51%	\$ 8,821,295,500	49%	\$ 7,261,091,700	46%
Gender												
Not Reported	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,870,135,400	16%	\$ 2,889,535,000	16%	\$ 3,002,469,600	15%	\$ 3,000,747,500	15%	\$ 2,503,767,200	14%	\$ 2,127,308,300	14%
Female Owned more than 50%	\$ 2,275,576,300	13%	\$ 2,590,958,243	14%	\$ 2,767,121,300	14%	\$ 2,681,502,700	14%	\$ 2,484,335,400	14%	\$ 2,079,685,200	13%
Male Owned	\$ 12,390,938,400	71%	\$ 12,731,299,900	70%	\$ 13,737,838,600	70%	\$ 13,938,309,500	71%	\$ 13,038,374,400	72%	\$ 11,545,038,400	73%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 8,445,785,700	47%	\$ 7,501,002,600	48%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,653,000	0%	\$ 750,330,300	5%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,082,772,300	17%	\$ 2,390,332,200	15%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 4,287,830,600	24%	\$ 3,897,583,000	25%
Veteran	\$ 872,811,500	5%	\$ 838,817,200	5%	\$ 759,053,200	4%	\$ 734,211,100	4%	\$ 714,120,800	4%	\$ 522,086,500	3%
Rural	\$ 3,086,064,800	18%	\$ 3,227,214,900	18%	\$ 3,261,955,600	17%	\$ 3,169,236,200	16%	\$ 2,722,461,700	15%	\$ 2,567,288,100	16%
Urban	\$ 14,450,585,300	82%	\$ 14,984,642,243	82%	\$ 16,245,473,900	83%	\$ 16,451,323,500	84%	\$ 15,304,015,300	85%	\$ 13,184,743,800	84%
Export	\$ 1,008,966,800	6%	\$ 1,035,413,800	6%	\$ 1,511,685,500	8%	\$ 810,154,900	4%	\$ 737,055,800	4%	\$ 582,097,200	4%
CAPLine	\$ 354,871,300	2%	\$ 252,510,600	1%	\$ 216,944,000	1%	\$ 254,245,000	1%	\$ 217,156,900	1%	\$ 193,197,200	1%
PLP	\$ 10,939,654,100	62%	\$ 11,560,795,143	63%	\$ 13,830,825,600	71%	\$ 14,514,836,500	74%	\$ 13,596,531,900	75%	\$ 11,778,251,100	75%
Express	\$ 1,718,661,500	10%	\$ 1,694,331,700	9%	\$ 1,629,445,700	8%	\$ 1,562,137,300	8%	\$ 1,359,706,800	8%	\$ 1,198,308,500	8%
Community Advantage	\$ 76,820,800	0%	\$ 95,491,900	1%	\$ 105,955,800	1%	\$ 113,607,700	1%	\$ 106,569,500	1%	\$ 67,983,400	0%
\$150K and Under	\$ 1,749,982,100	10%	\$ 1,759,747,743	10%	\$ 1,758,851,900	9%	\$ 1,676,740,800	9%	\$ 1,401,007,500	8%	\$ 1,020,226,500	6%
>\$150K - \$350K	\$ 2,011,281,100	11%	\$ 2,109,079,200	12%	\$ 2,133,175,600	11%	\$ 2,147,005,400	11%	\$ 2,159,902,400	12%	\$ 1,681,147,000	11%
>\$350K - \$2M	\$ 8,475,014,000	48%	\$ 8,549,542,800	47%	\$ 8,970,203,100	46%	\$ 8,631,031,000	44%	\$ 7,855,722,900	44%	\$ 6,925,699,300	44%
>\$2M	\$ 5,300,372,900	30%	\$ 5,793,487,400	32%	\$ 6,645,198,900	34%	\$ 7,165,782,500	37%	\$ 6,609,844,200	37%	\$ 6,124,959,100	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	48,203		49,739		47,862		46,887		40,711		32,282	
Ethnicity												
All Minority	11,699	24%	12,826	26%	12,366	26%	12,375	26%	10,982	27%	8,223	25%
AMERICAN INDIAN	349	1%	323	1%	343	1%	334	1%	297	1%	236	1%
ASIAN OR PACIFI	6,043	13%	6,425	13%	6,197	13%	6,066	13%	5,231	13%	3,766	12%
BLACK	1,577	3%	1,820	4%	1,911	4%	2,047	4%	1,819	4%	1,389	4%
HISPANIC	3,730	8%	4,258	9%	3,913	8%	3,928	8%	3,635	9%	2,710	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	-	0%	122	0%
UNDETERMINED	6,366	13%	6,199	12%	6,464	14%	6,760	14%	7,254	18%	6,375	20%
WHITE	30,138	63%	30,714	62%	29,032	61%	27,752	59%	22,475	55%	17,684	55%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,991	15%	6,889	14%	6,525	14%	6,260	13%	5,288	13%	4,038	13%
Female Owned more than 50%	8,467	18%	9,197	18%	8,670	18%	8,326	18%	7,153	18%	5,707	18%
Male Owned	32,745	68%	33,652	68%	32,667	68%	32,301	69%	28,270	69%	22,537	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	21,743	53%	17,524	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	1,653	5%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	6,636	16%	4,994	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	4,811	12%	3,998	12%
Veteran	2,320	5%	2,494	5%	2,555	5%	2,354	5%	1,986	5%	1,539	5%
Rural	8,481	18%	8,604	17%	8,141	17%	7,887	17%	6,560	16%	5,923	18%
Urban	39,722	82%	41,135	83%	39,721	83%	39,000	83%	34,151	84%	26,359	82%
Export	1,223	3%	1,253	3%	1,800	4%	696	1%	651	2%	454	1%
CAPLine	489	1%	359	1%	306	1%	277	1%	247	1%	206	1%
PLP	12,136	25%	12,921	26%	18,707	39%	20,310	43%	18,722	46%	14,226	44%
Express	24,869	52%	25,841	52%	22,613	47%	21,944	47%	17,790	44%	14,611	45%
Community Advantage	605	1%	759	2%	802	2%	818	2%	758	2%	476	1%
\$150K and Under	28,824	60%	30,000	60%	27,245	57%	26,429	56%	21,200	52%	16,132	50%
>\$150K - \$350K	7,760	16%	7,989	16%	8,082	17%	8,187	17%	8,228	20%	6,359	20%
>\$350K - \$2M	9,881	20%	9,873	20%	10,433	22%	10,017	21%	9,211	23%	7,927	25%
>\$2M	1,738	4%	1,877	4%	2,102	4%	2,254	5%	2,072	5%	1,864	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	3,323,101,000		\$	3,546,900,000		\$	4,043,737,000		\$	3,608,110,000		\$	3,868,027,000		\$	4,431,102,000	
Ethnicity																		
All Minority	\$	917,280,000	28%	\$	1,014,884,000	29%	\$	1,152,143,000	28%	\$	1,004,696,000	28%	\$	1,028,154,000	27%	\$	1,105,840,000	25%
AMERICAN INDIAN	\$	7,814,000	0%	\$	15,407,000	0%	\$	3,479,000	0%	\$	3,488,000	0%	\$	8,263,000	0%	\$	4,155,000	0%
ASIAN OR PACIFI	\$	579,770,000	17%	\$	655,178,000	18%	\$	847,311,000	21%	\$	724,397,000	20%	\$	688,667,000	18%	\$	669,336,000	15%
BLACK	\$	118,381,000	4%	\$	130,004,000	4%	\$	85,703,000	2%	\$	53,021,000	1%	\$	53,972,000	1%	\$	69,767,000	2%
HISPANIC	\$	211,315,000	6%	\$	214,295,000	6%	\$	215,650,000	5%	\$	223,790,000	6%	\$	277,252,000	7%	\$	318,458,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	44,124,000	1%
UNDETERMINED	\$	346,535,000	10%	\$	368,321,000	10%	\$	534,866,000	13%	\$	679,394,000	19%	\$	758,228,000	20%	\$	1,190,494,000	27%
WHITE	\$	2,059,286,000	62%	\$	2,163,695,000	61%	\$	2,356,728,000	58%	\$	1,924,020,000	53%	\$	2,081,645,000	54%	\$	2,134,768,000	48%
Gender				\$		-												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	36,494,000	1%	\$	65,418,000	2%	\$	416,301,000	10%	\$	783,688,000	22%	\$	803,704,000	21%	\$	869,389,000	20%
Female Owned more than 50%	\$	416,157,000	13%	\$	406,115,000	11%	\$	414,163,000	10%	\$	324,996,000	9%	\$	408,603,000	11%	\$	436,259,000	10%
Male Owned	\$	2,870,450,000	86%	\$	3,075,367,000	87%	\$	3,213,273,000	79%	\$	2,499,426,000	69%	\$	2,655,720,000	69%	\$	3,125,454,000	71%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,814,400,000	73%	\$	3,503,830,000	79%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,987,000	0%	\$	31,817,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	648,883,000	17%	\$	708,291,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	24,768,000	1%	\$	105,927,000	2%
Veteran	\$	91,090,000	3%	\$	107,884,000	3%	\$	96,332,000	2%	\$	66,034,000	2%	\$	51,883,000	1%	\$	128,242,000	3%
Rural	\$	407,271,000	12%	\$	419,290,000	12%	\$	486,740,000	12%	\$	476,399,000	13%	\$	503,289,000	13%	\$	619,773,000	14%
Urban	\$	2,915,830,000	88%	\$	3,127,610,000	88%	\$	3,556,997,000	88%	\$	3,131,711,000	87%	\$	3,364,738,000	87%	\$	3,811,329,000	86%
Export	\$	174,381,000	5%	\$	169,316,000	5%	\$	57,609,000	1%	\$	57,818,000	2%	\$	53,066,000	1%	\$	88,510,000	2%
\$150K and Under	\$	46,970,000	1%	\$	45,846,000	1%	\$	51,380,000	1%	\$	42,671,000	1%	\$	41,357,000	1%	\$	46,570,000	1%
>\$150K - \$350K	\$	327,480,000	10%	\$	298,853,000	8%	\$	338,189,000	8%	\$	315,576,000	9%	\$	317,750,000	8%	\$	339,118,000	8%
>\$350K - \$2M	\$	1,992,629,000	60%	\$	1,991,174,000	56%	\$	2,271,802,000	56%	\$	1,995,727,000	55%	\$	2,250,331,000	58%	\$	2,622,243,000	59%
>\$2M	\$	956,022,000	29%	\$	1,211,027,000	34%	\$	1,382,366,000	34%	\$	1,254,136,000	35%	\$	1,258,589,000	33%	\$	1,423,171,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	4,559		4,464		5,000		4,479		4,735		5,347	
Ethnicity												
All Minority	1,050	23%	1,054	24%	1,156	23%	1,031	23%	1,099	23%	1,146	21%
AMERICAN INDIAN	12	0%	14	0%	7	0%	12	0%	9	0%	12	0%
ASIAN OR PACIFI	542	12%	532	12%	680	14%	567	13%	579	12%	530	10%
BLACK	163	4%	165	4%	110	2%	93	2%	89	2%	110	2%
HISPANIC	333	7%	343	8%	359	7%	359	8%	422	9%	443	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	51	1%
UNDETERMINED	387	8%	397	9%	509	10%	651	15%	745	16%	1,283	24%
WHITE	3,122	68%	3,013	67%	3,335	67%	2,797	62%	2,891	61%	2,918	55%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	49	1%	69	2%	568	11%	1,121	25%	1,195	25%	1,228	23%
Female Owned more than 50%	678	15%	694	16%	705	14%	540	12%	605	13%	631	12%
Male Owned	3,832	84%	3,701	83%	3,727	75%	2,818	63%	2,935	62%	3,488	65%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,666	77%	4,393	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	40	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	650	14%	729	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	26	1%	107	2%
Veteran	169	4%	181	4%	157	3%	124	3%	87	2%	156	3%
Rural	679	15%	698	16%	798	16%	760	17%	817	17%	962	18%
Urban	3,880	85%	3,766	84%	4,202	84%	3,719	83%	3,918	83%	4,385	82%
Export	176	4%	142	3%	44	1%	52	1%	47	1%	71	1%
\$150K and Under	424	9%	426	10%	453	9%	377	8%	361	8%	409	8%
>\$150K - \$350K	1,325	29%	1,206	27%	1,374	27%	1,273	28%	1,265	27%	1,372	26%
>\$350K - \$2M	2,495	55%	2,449	55%	2,734	55%	2,431	54%	2,700	57%	3,118	58%
>\$2M	315	7%	383	9%	439	9%	398	9%	409	9%	448	8%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	76,820,800		\$	95,491,900		\$	105,955,800		\$	113,607,700		\$	106,569,500		\$	67,983,400	
Ethnicity																		
All Minority	\$	24,170,700	31%	\$	30,216,100	32%	\$	35,818,400	34%	\$	41,496,800	37%	\$	42,245,300	40%	\$	26,668,700	39%
AMERICAN INDIAN	\$	775,000	1%	\$	350,000	0%	\$	495,000	0%	\$	1,278,400	1%	\$	1,230,000	1%	\$	940,500	1%
ASIAN OR PACIFI	\$	6,157,200	8%	\$	6,192,300	6%	\$	9,405,000	9%	\$	10,943,800	10%	\$	8,403,400	8%	\$	7,255,900	11%
BLACK	\$	8,991,200	12%	\$	11,595,500	12%	\$	13,982,400	13%	\$	11,853,700	10%	\$	14,647,300	14%	\$	10,000,700	15%
HISPANIC	\$	8,247,300	11%	\$	12,078,300	13%	\$	11,936,000	11%	\$	17,420,900	15%	\$	17,964,600	17%	\$	8,201,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	270,000	0%
UNDETERMINED	\$	5,474,500	7%	\$	5,147,000	5%	\$	5,494,900	5%	\$	9,889,100	9%	\$	10,688,400	10%	\$	9,590,100	14%
WHITE	\$	47,175,600	61%	\$	60,128,800	63%	\$	64,642,500	61%	\$	62,221,800	55%	\$	53,635,800	50%	\$	31,724,600	47%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	12,447,900	16%	\$	13,897,100	15%	\$	18,425,200	17%	\$	18,314,600	16%	\$	17,926,200	17%	\$	9,790,900	14%
Female Owned more than 50%	\$	21,268,600	28%	\$	28,853,100	30%	\$	29,654,400	28%	\$	32,829,700	29%	\$	33,920,700	32%	\$	17,338,700	26%
Male Owned	\$	43,104,300	56%	\$	52,741,700	55%	\$	57,876,200	55%	\$	62,463,400	55%	\$	54,722,600	51%	\$	40,853,800	60%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	39,493,900	37%	\$	28,397,900	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,810,100	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	44,928,200	42%	\$	23,032,400	34%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,049,000	9%	\$	8,548,400	13%
Veteran	\$	5,034,500	7%	\$	7,452,600	8%	\$	9,569,900	9%	\$	11,060,600	10%	\$	9,803,500	9%	\$	6,439,900	9%
Rural	\$	9,603,700	13%	\$	9,751,500	10%	\$	13,157,700	12%	\$	12,777,700	11%	\$	10,657,200	10%	\$	8,918,100	13%
Urban	\$	67,217,100	87%	\$	85,740,400	90%	\$	92,798,100	88%	\$	100,830,000	89%	\$	95,912,300	90%	\$	59,065,300	87%
\$150K and Under	\$	42,009,900	55%	\$	54,699,700	57%	\$	57,149,500	54%	\$	55,104,200	49%	\$	45,949,300	43%	\$	31,615,300	47%
>\$150K - \$250K	\$	34,810,900	45%	\$	40,792,200	43%	\$	48,806,300	46%	\$	58,503,500	51%	\$	60,620,200	57%	\$	36,368,100	53%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	605		759		802		818		758		476	
Ethnicity												
All Minority	214	35%	255	34%	267	33%	301	37%	296	39%	186	39%
AMERICAN INDIAN	6	1%	3	0%	4	0%	9	1%	7	1%	10	2%
ASIAN OR PACIFI	52	9%	53	7%	59	7%	72	9%	58	8%	48	10%
BLACK	73	12%	101	13%	110	14%	92	11%	103	14%	73	15%
HISPANIC	83	14%	98	13%	94	12%	128	16%	128	17%	53	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	38	6%	37	5%	42	5%	65	8%	90	12%	70	15%
WHITE	353	58%	467	62%	493	61%	452	55%	372	49%	220	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	95	16%	117	15%	-	0%	130	16%	130	17%	65	14%
Female Owned more than 50%	182	30%	243	32%	-	0%	255	31%	246	32%	135	28%
Male Owned	328	54%	399	53%	-	0%	433	53%	382	50%	276	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	295	39%	206	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	12	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	315	42%	162	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	64	8%	50	11%
Veteran	46	0%	58	8%	72	9%	82	10%	73	10%	45	9%
Rural	70	12%	78	10%	110	14%	103	13%	80	11%	61	13%
Urban	535	88%	681	90%	692	86%	715	87%	678	89%	415	87%
\$150K and Under	452	75%	580	76%	588	73%	558	68%	485	64%	313	66%
>\$150K - \$250K	153	25%	179	24%	214	27%	260	32%	273	36%	163	34%

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