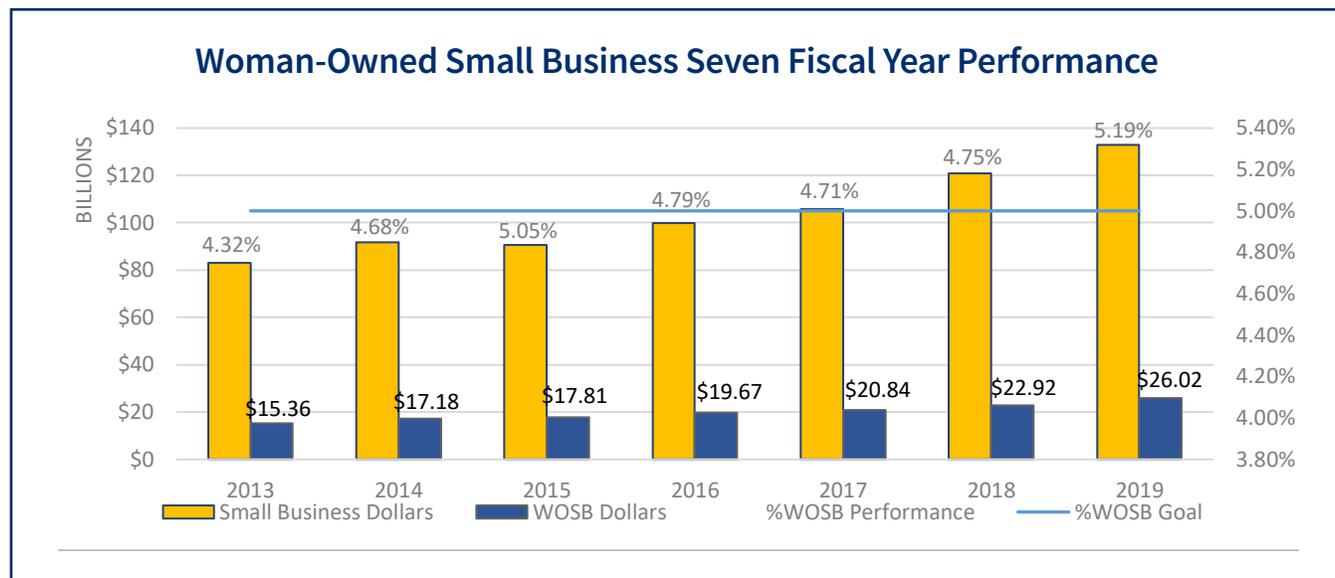


Woman-Owned Small Business Prime Contracting FY2019

Small business is expanding and contributing to the economy at a record-breaking level. By better competing for and winning federal contracts, small businesses have supported about 677,000 jobs, driving job creation, innovation, and growth on a local, regional, and national level.



Outreach efforts

- Continues to **promote certification programs**; educate woman-owned small businesses on federal contracting.
- Partner with **Women Impacting Public Policy** and American Express on initiatives like **ChallengeHER**.
 - Boosts contracting opportunities for woman-owned small businesses.
 - In seventh year, has educated **over 21,000 women entrepreneurs**.
- **Hosted 70 events** nationally for woman-owned small businesses and government officials.

Advocating for Small Business

Woman-Owned Small Business federal contracting program new regulations and detailed timeline for changes to certification programs were published May 11, 2020. (*Federal Register, Citation 85 FR 27650*)
Visit [sba.gov/WOSBReady](https://www.sba.gov/WOSBReady).

FY2019 Highlights

- Federal government **exceeded the small business contracting goal** for the **seventh consecutive year**.
- Awarded record breaking **\$132.9 billion** in prime contracts to small business.
- **Exceeded goal: achieved 5.19%** (\$26 billion) of eligible contracting dollars: **highest amount ever**.
- Could equate to over **134,000 jobs**.
- Surpassed goal for second time in past seven years.
- Prime contracts awarded to **15,000 WOSB prime contractors** - 21% total small business vendors.
- Average award of **\$1.85 million** per prime contractor.



U.S. Small Business Administration

The top 10 agencies doing business with WOSBs & EDWOSBs Prime Contracting and Subcontracting

Prime

Funding Department Name	WOSB (%)
Small Business Administration	24.2%
Nuclear Regulatory Commission	15.0%
Office of Personnel Management	15.0%
Interior, Department of the	13.6%
Housing and Urban Development, Department of	12.7%
Labor, Department of	12.6%
Commerce, Department of	11.9%
Treasury, Department of the	11.6%
Education, Department of	10.6%
Agriculture, Department of	10.4%

Sub

Reporting Agency	WOSB (5% Goal)
Labor, Department of (1600)	18.8%
Commerce, Department of (1300)	15.2%
Environmental Protection Agency (6800)	13.7%
Office of Personnel Management (2400)	12.6%
Energy, Department of (8900)	12.2%
Treasury, Department of the (2000)	12.1%
Social Security Administration (2800)	11.8%
National Aeronautics and Space Administration (8000)	11.1%
Homeland Security, Department of (7000)	11.0%
Justice, Department of (1500)	10.4%

Top 10 NAICS codes awarded to WOSB & EDWOSB

WOSB NAICS Code	NAICS Sector	WOSB Dollars (Billions)
236220	23	\$1.90
541712	54	\$0.97
541715	54	\$0.52
237990	23	\$0.34
622110	62	\$0.32
511210	51	\$0.28
562910	56	\$0.25
237310	23	\$0.24
518210	51	\$0.18
611519	61	\$0.13

EDWOSB NAICS Code	NAICS Sector	WOSB Dollars (Billions)
541519	54	\$2.77
541330	54	\$2.06
541512	54	\$1.98
541611	54	\$1.40
541511	54	\$0.79
561210	56	\$0.59
541990	54	\$0.54
541513	54	\$0.30
334210	33	\$0.27
561612	56	\$0.23

To learn more, visit [SBA.gov/document/support-small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration