

Agency for International Development

FY2019 Small Business Procurement Scorecard

B
96.31%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			50.05%
	2018 Achievement	2019 Goal	2019 Achievement ^{1, 2}
Small Business	14.08%	12.50%	14.80% (\$807.7 M)
Women Owned Small Business	4.45%	5.00%	5.55% (\$302.8 M)
Small Disadvantaged Business	7.69%	5.00%	7.38% (\$402.7 M)
Service Disabled Veteran Owned Small Business	0.35%	3.00%	0.38% (\$20.9 M)
HUBZone	0.43%	3.00%	0.58% (\$31.5 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			20.56%
	2018 Achievement	2019 Goal	2019 Achievement ¹
Small Business	24.50%	15.50%	20.20%
Women Owned Small Business	7.00%	5.00%	5.00%
Small Disadvantaged Business	4.30%	5.00%	5.30%
Service Disabled Veteran Owned Small Business	1.10%	3.00%	0.50%
HUBZone	0.50%	3.00%	0.70%

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		18.10%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		0.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		19.00

Number of Small Business Prime Contractors Comparison		7.60%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2018 Count	2019 Count	2019 Performance
Small Business	327	327	1.00
Women Owned Small Business	114	102	0.70
Small Disadvantaged Business	189	166	0.70
Service Disabled Veteran Owned Small Business	26	22	0.70
HUBZone	30	20	0.70
Score:			3.80

Prime and Subcontracting Grading Scale:

- A+ < 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Comments:

Graded Agency:

In FY 2019, the U.S. Agency for International Development (USAID) awarded the highest dollars and percentages ever in prime contract obligations to U.S. small businesses worldwide, and significantly exceeded its overall small business (SB) goal. The overall increase also demonstrates USAID's commitment to meet the goal for each socio-economic program. The Agency met its Women-Owned Small Business (WOSB) goal, and for the sixth consecutive year it exceeded its small disadvantaged business (SDB) goal. However, the Agency did not meet its HUBZone and Service-Disabled Veteran Owned Small Business goals, though there were increases in each category. With regard to subcontracting, USAID achieved its FY 2019 SB, SDB, and WOSB goals. As in previous years, the Agency continues to balance small business goal achievement with its mission to support in-country local partners on their journey to self-reliance. USAID's challenge is unique because approximately two thirds of its contract dollars are awarded overseas, where small business regulations (FAR Part 19) do not apply.

In accordance with reporting and public notification requirements of the Small Business Act, the department awarded prime contracts to Puerto Rico businesses in the amount \$2,181,941. For purposes of determining compliance with the goals for procurement contracts this amount has been doubled to \$4,363,881 and is reflected in the Fiscal Year 2019 Scorecard.