

Department of Agriculture

FY2019 Small Business Procurement Scorecard

A
108.66%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			66.47%
	2018 Achievement	2019 Goal	2019 Achievement ^{1, 2}
Small Business	63.41%	57.00%	57.96% (\$4.3 B)
Women Owned Small Business	10.46%	5.00%	10.36% (\$772.3 M)
Small Disadvantaged Business	17.58%	5.00%	21.62% (\$1.6 B)
Service Disabled Veteran Owned Small Business	3.66%	3.00%	3.58% (\$267.0 M)
HUBZone	5.73%	3.00%	7.13% (\$531.5 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			14.17%
	2018 Achievement	2019 Goal	2019 Achievement ¹
Small Business	29.30%	22.00%	21.90%
Women Owned Small Business	3.20%	5.00%	2.70%
Small Disadvantaged Business	2.80%	5.00%	2.20%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.30%	3.00%	0.30%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		19.62%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.80
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		0.80
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		20.60

Number of Small Business Prime Contractors Comparison		8.40%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2018	2019	2019
	Count	Count	Performance
Small Business	8,235	7,373	0.70
Women Owned Small Business	1,775	1,616	0.80
Small Disadvantaged Business	2,809	2,728	0.90
Service Disabled Veteran Owned Small Business	442	432	0.90
HUBZone	589	582	0.90
	Score:		4.20

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

Exceeding our subcontracting goal has been a challenge, and we will continue exploring further opportunities to improve our progress in all categories. USDA is committed to train the workforce in the changes in acquisition policy and regulations, particularly those that impact small business utilization.

In accordance with reporting and public notification requirements of the Small Business Act, the department awarded prime contracts to Puerto Rico businesses in the amount \$24,933,982. For purposes of determining compliance with the goals for procurement contracts this amount has been doubled to \$49,867,964 and is reflected in the Fiscal Year 2019 Scorecard.