	2015			2016			2017			2018		2019			2020		
All 7(A)	\$ 20,281,116,000		\$ :	19,164,664,643		\$	20,622,919,500		\$	20,682,951,900		\$ 1	18,967,302,600		\$	16,589,671,200	
Ethnicity																	
All Minority	\$ 5,762,980,800	28%	\$	5,690,757,100	30%	\$	6,448,893,800	31%	\$	6,652,744,400	32%	\$	6,034,443,000	32%	\$	4,745,583,500	29%
AMERICAN INDIAN	\$ 126,157,300	1%	\$	95,776,100	0%	\$	110,053,100	1%	\$	154,554,200	1%	\$	127,878,200	1%	\$	78,837,800	0%
ASIAN OR PACIFI	\$ 4,103,806,100	20%	\$	4,133,366,300	22%	\$	4,664,894,800	23%	\$	4,680,510,700	23%	\$	4,121,529,800	22%	\$	3,238,994,600	20%
BLACK	\$ 415,404,700	2%		408,046,400	2%	\$	513,392,400	2%	\$	616,864,800	3%		598,777,800	3%		421,009,300	3%
HISPANIC	\$ 1,117,612,700	6%		1,053,568,300	5%	\$	1,156,975,500	6%	\$	1,200,814,700	6%	\$	1,185,604,200	6%		913,075,300	6%
MULTI-GROUP	\$ -	0%		-	0%	\$	3,578,000	0%	\$	-	0%		653,000	0%		93,666,500	1%
UNDETERMINED	\$ 2,962,398,500	15%	\$	2,745,828,743	14%	\$	3,306,205,300	16%	\$	3,563,154,700	17%	\$	3,674,656,300	19%		4,361,808,100	26%
WHITE	\$ 11,555,736,700	57%	\$	10,728,078,800	56%	\$	10,867,820,400	53%	\$	10,467,052,800	51%	\$	9,258,203,300	49%	\$	7,482,279,600	45%
Gender																	
Not Reported	\$ -	0%		64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$ 3,326,023,800	16%	\$	3,054,558,700	16%	\$	3,155,060,500	15%	\$	3,163,770,500	15%	\$	2,642,278,200	14%	\$	2,207,316,600	13%
Female Owned more than 50%	\$ 2,614,386,100	13%	\$	2,706,619,743	14%	\$	2,911,652,100	14%	\$	2,821,277,300	14%	\$	2,627,777,000	14%		2,139,927,800	13%
Male Owned	\$ 14,340,706,100	71%	\$	13,403,422,200	70%	\$	14,556,206,900	71%	\$	14,697,904,100	71%	\$ :	13,697,247,400	72%	\$	12,242,426,800	74%
Business Age																	
Existing or more than 2 years old	\$ -	0%		-	0%	\$	-	0%		-	0%	\$	8,892,819,300	47%	\$	7,932,821,900	48%
New Business or 2 years or less	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,653,000	0%	\$	857,191,200	5%
Startup, Loan Funds will Open Business	\$ -	0%		-	0%	\$	-	0%	\$	-	0%	\$	3,241,623,900	17%		2,502,382,000	15%
Change of Ownership	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,529,675,500	24%	\$	4,085,394,300	25%
Veteran	\$ 1,022,267,900	5%	\$	874,846,300	5%	\$	790,438,900	4%	\$	774,342,200	4%	\$	751,479,800	4%	\$	539,655,400	3%
Rural	\$ 3,552,861,800	18%	\$	3,390,307,000	18%	\$	3,469,254,900	17%	\$	3,374,269,100	16%	\$	2,849,760,700	15%	\$	2,696,330,300	16%
Urban	\$ 16,728,254,200	82%	\$	15,774,357,643	82%	\$	17,153,664,600	83%	\$	17,308,682,800	84%	\$ :	16,117,541,900	85%	\$	13,893,340,900	84%
Export	\$ 1,093,668,400	5%		1,067,646,600	6%		1,553,578,100	8%	_	860,395,600	4%		787,465,700	4%	\$	608,065,300	4%
CAPLine	\$ 392,730,500	2%	\$	268,299,800	1%	\$	227,644,000	1%	\$	270,857,500	1%	\$	233,693,500	1%		200,122,200	1%
PLP	\$ 13,158,947,800	65%	\$	12,192,718,543	64%	\$	14,649,681,300	71%	\$	15,283,060,200	74%	\$ :	14,317,860,300	75%	\$	12,403,390,300	75%
Express	\$ 1,854,422,100	9%	\$	1,778,360,800	9%	\$	1,719,752,500	8%	\$	1,634,451,200	8%	\$	1,429,954,600	8%	\$	1,262,105,000	8%
Community Advantage	\$ 83,008,700	0%	\$	100,308,400	1%	\$	112,895,500	1%	\$	121,355,800	1%	\$	113,536,900	1%	\$	69,455,800	0%
\$150K and Under	\$ 1,918,153,500	9%	\$	1,851,287,543	10%	\$	1,862,513,000	9%	\$	1,752,960,500	8%	\$	1,468,899,500	8%	\$	1,063,216,200	6%
>\$150K - \$350K	\$ 2,243,499,700	11%	\$	2,217,282,800	12%	_	2,243,298,000	11%	\$	2,258,471,000	11%	\$	2,277,268,900	12%	\$	1,751,785,400	11%
>\$350K - \$2M	\$ 9,866,680,100	49%		9,012,674,200	47%		9,457,077,800	46%		9,123,218,800	44%		8,262,281,200	44%		7,300,213,100	44%
>\$2M	\$ 6,252,782,700	31%	\$	6,083,420,100	32%	\$	7,060,030,700	34%	\$	7,548,301,600	36%	\$	6,958,853,000	37%	\$	6,474,456,500	39%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.

	2015		2016		2017		2018		2019		2020	)
All 7(A)	53,394		52,251		50,569		49,182		42,821		33,720	
Ethnicity												
All Minority	12,987	24%	13,482	26%	13,111	26%	13,044	27%	11,576	27%	8,510	25%
AMERICAN INDIAN	380	1%	337	1%	362	1%	350	1%	313	1%	238	1%
ASIAN OR PACIFI	6,747	13%	6,752	13%	6,553	13%	6,383	13%	5,502	13%	3,887	12%
BLACK	1,745	3%	1,911	4%	2,029	4%	2,171	4%	1,932	5%	1,421	4%
HISPANIC	4,115	8%	4,482	9%	4,165	8%	4,140	8%	3,828	9%	2,795	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	1	0%	169	1%
UNDETERMINED	7,264	14%	6,494	12%	6,861	14%	7,131	14%	7,639	18%	7,036	21%
WHITE	33,143	62%	32,275	62%	30,597	61%	29,007	59%	23,606	55%	18,174	54%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7,793	15%	7,255	14%	6,894	14%	6,604	13%	5,564	13%	4,182	12%
Female Owned more than 50%	9,368	18%	9,634	18%	9,165	18%	8,726	18%	7,566	18%	5,855	17%
Male Owned	36,233	68%	35,361	68%	34,510	68%	33,852	69%	29,691	69%	23,683	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	22,834	53%	18,345	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	1,877	6%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	6,987	16%	5,207	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	5,060	12%	4,179	12%
Veteran	2,571	5%	2,612	5%	2,662	5%	2,477	5%	2,090	5%	1,601	5%
Rural	9,287	17%	9,043	17%	8,559	17%	8,279	17%	6,916	16%	6,195	18%
Urban	44,107	83%	43,208	83%	42,010	83%	40,903	83%	35,905	84%	27,525	82%
Export	1,342	3%	1,310	3%	1,836	4%	745	2%	695	2%	474	1%
CAPLine	545	1%	383	1%	318	1%	296	1%	261	1%	214	1%
PLP	14,334	27%	13,652	26%	19,817	39%	21,344	43%	19,690	46%	14,905	44%
Express	26,687	50%	27,061	52%	23,938	47%	22,935	47%	18,725	44%	15,200	45%
Community Advantage	660	1%	797	2%	850	2%	872	2%	805	2%	487	1%
\$150K and Under	31,264	59%	31,467	60%	28,845	57%	27,634	56%	22,294	52%	16,764	50%
>\$150K - \$350K	8,639	16%	8,390	16%	8,510	17%	8,607	18%	8,675	20%	6,622	20%
>\$350K - \$2M	11,439	21%	10,418	20%	10,983	22%	10,567	21%	9,672	23%	8,365	25%
>\$2M	2,052	4%	1,976	4%	2,231	4%	2,374	5%	2,180	5%	1,969	6%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.

	2015			2016		2017			2018			2019		2020	
All 504	\$ 3,479,383,000		\$	3,735,920,000		\$ 4,198,322,000		\$	3,799,765,000		\$	4,109,199,000		\$ 4,725,896,000	
Ethnicity															
All Minority	\$ 960,494,000	28%	\$	1,068,233,000	29%	\$ 1,191,823,000	28%	\$	1,039,092,000	27%	\$	1,097,552,000	27%	\$ 1,144,333,000	24%
AMERICAN INDIAN	\$ 7,814,000	0%	\$	15,407,000	0%	\$ 3,479,000	0%	\$	4,081,000	0%		8,811,000	0%	\$ 4,155,000	0%
ASIAN OR PACIFI	\$ 605,147,000	17%		689,057,000	18%	877,492,000	21%		737,527,000	19%	\$	728,666,000	18%	677,807,000	14%
BLACK	\$ 122,997,000	4%		135,458,000	4%	\$ 90,438,000	2%		55,386,000	1%		59,270,000		\$ 71,011,000	2%
HISPANIC	\$ 224,536,000	6%		228,311,000	6%	\$ 220,414,000	5%		242,098,000	6%		300,805,000		\$ 334,464,000	7%
MULTI-GROUP	\$ -	0%		-	0%	-	0%		-	0%		-	0%	\$ 56,896,000	1%
UNDETERMINED	\$ 369,564,000	11%		402,326,000	11%	\$ 572,038,000	14%		724,357,000	19%	\$	812,707,000	20%	\$ 1,387,657,000	29%
WHITE	\$ 2,149,325,000	62%	\$	2,265,361,000	61%	\$ 2,434,461,000	58%	\$	2,036,316,000	54%	\$	2,198,940,000	54%	\$ 2,193,906,000	46%
Gender			\$	-											
Not Reported	\$ -	0%		-	0%	-	0%		-	0%		-	0%	-	0%
Female Owned 50% or less	\$ 37,470,000	1%		74,020,000	2%	441,434,000	11%		818,124,000	22%		844,406,000	21%	908,277,000	19%
Female Owned more than 50%	\$ 432,538,000	12%		431,354,000	12%	433,116,000	10%	\$	340,843,000	9%		433,300,000	11%	442,305,000	9%
Male Owned	\$ 3,009,375,000	86%	\$	3,230,546,000	86%	\$ 3,323,772,000	79%	\$	2,640,798,000	69%	\$	2,831,493,000	69%	\$ 3,375,314,000	71%
Business Age															
Existing or more than 2 years old	\$ -	0%	· ·	-	0%	\$ -	0%		-	0%	\$	3,019,925,000	73%	3,747,568,000	79%
New Business or 2 years or less	\$ -	0%		-	0%	\$ -	0%	\$	-	0%	\$	6,422,000	0%	36,187,000	1%
Startup, Loan Funds will Open Business	\$ -	0%		-	0%	\$ -	0%	\$	-	0%	\$	667,681,000	16%	747,175,000	16%
Change of Ownership	\$ -	0%	\$	-	0%	 -	0%		-	0%	<u> </u>	34,076,000	1%	\$ 113,729,000	2%
Veteran	\$ 94,625,000	3%	\$	115,672,000	3%	\$ 100,162,000	2%		69,472,000	2%	\$	61,478,000	1%	\$ 133,085,000	3%
Rural	\$ 446,902,000	13%	\$	448,214,000	12%	\$ 505,539,000	12%	\$	494,549,000	13%	\$	537,159,000	13%	\$ 652,637,000	14%
Urban	\$ 3,032,481,000	87%	\$	3,287,706,000	88%	\$ 3,692,783,000	88%	\$	3,305,216,000	87%	\$	3,572,040,000	87%	\$ 4,073,259,000	86%
Export	\$ 183,291,000	5%		172,967,000	5%	57,609,000	1%	_	58,086,000	2%	_	57,090,000	1%	 90,824,000	2%
\$150K and Under	\$ 49,105,000	1%	\$	48,164,000	1%	\$ 54,102,000	1%	_	44,728,000	1%	_	42,795,000		\$ 50,505,000	1%
>\$150K - \$350K	\$ 341,434,000	10%	\$	314,800,000	8%	\$ 350,873,000	8%	\$	332,067,000	9%	\$	334,876,000	8%	\$ 367,651,000	8%
>\$350K - \$2M	\$ 2,082,895,000	60%	\$	2,098,963,000	56%	\$ 2,363,090,000	56%	\$	2,116,977,000	56%	\$	2,390,164,000	58%	\$ 2,815,244,000	60%
>\$2M	\$ 1,005,949,000	29%	\$	1,273,993,000	34%	\$ 1,430,257,000	34%	\$	1,305,993,000	34%	\$	1,341,364,000	33%	\$ 1,492,496,000	32%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.

	2015		2016		2017		2018		2019		2020	,
All 504	4,767		4,695		5,205		4,727		5,006		5,743	
Ethnicity												
All Minority	1,096	23%	1,107	24%	1,201	23%	1,083	23%	1,162	23%	1,197	21%
AMERICAN INDIAN	12	0%	14	0%	7	0%	13	0%	11	0%	12	0%
ASIAN OR PACIFI	565	12%	558	12%	710	14%	585	12%	608	12%	540	9%
BLACK	171	4%	174	4%	113	2%	97	2%	93	2%	111	2%
HISPANIC	348	7%	361	8%	371	7%	388	8%	450	9%	462	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	72	1%
UNDETERMINED	410	9%	430	9%	543	10%	695	15%	801	16%	1,536	27%
WHITE	3,261	68%	3,158	67%	3,461	66%	2,949	62%	3,043	61%	3,010	52%
Gender			-									
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	51	1%	77	2%	621	12%	1,180	25%	1,259	25%	1,291	22%
Female Owned more than 50%	713	15%	736	16%	738	14%	564	12%	639	13%	649	11%
Male Owned	4,003	84%	3,882	83%	3,846	74%	2,983	63%	3,108	62%	3,803	66%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,894	78%	4,731	82%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	48	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	675	13%	773	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	37	1%	113	2%
Veteran	175	4%	195	4%	161	3%	130	3%	96	2%	164	3%
Rural	717	15%	729	16%	840	16%	797	17%	863	17%	1,028	18%
Urban	4,050	85%	3,966	84%	4,365	84%	3,930	83%	4,143	83%	4,715	82%
Export	181	4%	145	3%	44	1%	53	1%	51	1%	75	1%
\$150K and Under	446	9%	447	10%	477	9%	396	8%	374	7%	443	8%
>\$150K - \$350K	1,381	29%	1,271	27%	1,426	27%	1,340	28%	1,334	27%	1,486	26%
>\$350K - \$2M	2,609	55%	2,572	55%	2,847	55%	2,577	55%	2,862	57%	3,345	58%
>\$2M	331	7%	405	9%	455	9%	414	9%	436	9%	469	8%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	\$ 83,008,700		\$ 100,308,400		\$ 112,895,500		\$ 121,355,800		\$ 113,536,900		\$ 69,455,800	
Ethnicity												
All Minority	\$ 25,743,700	31%	\$ 31,788,400	32%	\$ 39,132,300	35%	\$ 45,577,800	38%	\$ 45,497,100	40%	\$ 27,247,000	39%
AMERICAN INDIAN	\$ 775,000	1%	\$ 570,000	1%	\$ 710,000	1%	\$ 1,278,400	1%	\$ 1,230,000	1%	\$ 1,003,500	1%
ASIAN OR PACIFI	\$ 6,717,200	8%	\$ 6,567,300	7%	\$ 10,303,000	9%	\$ 11,681,400	10%	\$ 9,586,800	8%	\$ 7,255,900	10%
BLACK	\$ 9,481,200	11%	\$ 11,695,500	12%	\$ 15,016,800	13%	\$ 13,249,800	11%	\$ 15,944,700	14%	\$ 10,191,000	15%
HISPANIC	\$ 8,770,300	11%	\$ 12,955,600	13%	\$ 13,102,500	12%	\$ 19,368,200	16%	\$ 18,735,600	17%	\$ 8,526,600	12%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 270,000	0%
UNDETERMINED	\$ 5,570,500	7%	\$ 5,942,000	6%	\$ 6,504,900	6%	\$ 10,309,100	8%	\$ 11,038,400	10%	\$ 10,393,700	15%
WHITE	\$ 51,694,500	62%	\$ 62,578,000	62%	\$ 67,258,300	60%	\$ 65,468,900	54%	\$ 57,001,400	50%	\$ 31,815,100	46%
Gender			\$ -		\$ -				\$ -		\$ -	
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 13,700,400	17%	\$ 14,365,800	14%	\$ 19,025,200	17%	19,210,100	16%	\$ 18,508,700	16%	\$ 9,865,900	14%
Female Owned more than 50%	\$ 22,921,600	28%	\$ 29,818,100	30%	\$ 32,445,900	29%	\$ 34,891,300	29%	\$ 36,353,900	32%	\$ 17,779,000	26%
Male Owned	\$ 46,386,700	56%	\$ 56,124,500	56%	\$ 61,424,400	54%	\$ 67,254,400	55%	\$ 58,674,300	52%	\$ 41,810,900	60%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 42,091,800	37%	\$ 28,838,200	42%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,401,900	3%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 47,871,900	42%	\$ 23,472,700	34%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 10,732,300	9%	\$ 8,548,400	12%
Veteran	\$ 5,099,500	6%	\$ 7,560,600	8%	\$ 9,856,400	9%	\$ 11,856,400	10%	\$ 11,117,600	10%	\$ 6,439,900	9%
Rural	\$ 10,245,700	12%	\$ 10,146,500	10%	\$ 13,968,800	12%	\$ 13,669,700	11%	\$ 10,968,600	10%	\$ 9,043,100	13%
Urban	\$ 72,763,000	88%	\$ 90,161,900	90%	\$ 98,926,700	88%	\$ 107,686,100	89%	\$ 102,568,300	90%	\$ 60,412,700	87%
\$150K and Under	\$ 45,622,800	55%	\$ 58,046,200	58%	\$ 59,808,300	53%	\$ 58,587,900	48%	\$ 48,000,200	42%	\$ 32,210,600	46%
>\$150K - \$250K	\$ 37,385,900	45%	\$ 42,262,200	42%	\$ 53,087,200	47%	\$ 62,767,900	52%	\$ 65,536,700	58%	\$ 37,245,200	54%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All Community Advantage	660		797		850		872		805		487	
Ethnicity												
All Minority	228	35%	267	34%	290	34%	328	38%	314	39%	190	39%
AMERICAN INDIAN	6	1%	5	1%	5	1%	9	1%	7	1%	11	2%
ASIAN OR PACIFI	55	8%	55	7%	64	8%	77	9%	64	8%	48	10%
BLACK	78	12%	102	13%	118	14%	100	11%	110	14%	74	15%
HISPANIC	89	13%	105	13%	103	12%	142	16%	133	17%	55	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	40	6%	41	5%	47	6%	68	8%	92	11%	75	15%
WHITE	392	59%	489	61%	513	60%	476	55%	399	50%	222	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	106	16%	121	15%	-	0%	137	16%	135	17%	66	14%
Female Owned more than 50%	198	30%	254	32%	-	0%	270	31%	264	33%	137	28%
Male Owned	356	54%	422	53%	-	0%	465	53%	406	50%	284	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	312	39%	210	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	17	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	335	42%	164	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	68	8%	50	10%
Veteran	47	0%	59	7%	76	9%	88	10%	80	10%	45	9%
Rural	78	12%	81	10%	114	13%	109	13%	84	10%	63	13%
Urban	582	88%	716	90%	736	87%	763	88%	721	90%	424	87%
\$150K and Under	496	75%	612	77%	617	73%	593	68%	509	63%	320	66%
>\$150K - \$250K	164	25%	185	23%	233	27%	279	32%	296	37%	167	34%

<sup>\*</sup> All Activity illustrated above is as of 07/31 for each FY listed.