| | 2 | 015 | 2016 | ; | 2017 | | 2018 | | 2019 |) | 2020 |) | |
|--|-----------------|--------|-------------------|-----|-------------------|-----|-------------------|-----|-------------------|-----|-------------------|-----|--|
| All 7(A) | \$ 20,531,351,8 | 00 | \$ 19,549,835,243 | | \$ 21,058,772,800 | | \$ 21,151,790,900 | | \$ 19,361,682,400 | | \$ 16,940,235,900 | | |
| Ethnicity | | | | | | | | | | | | | |
| All Minority | \$ 5,836,993,6 | 00 28% | \$ 5,815,474,000 | 30% | \$ 6,591,422,900 | 31% | \$ 6,783,362,200 | 32% | \$ 6,175,306,300 | 32% | \$ 4,810,907,500 | 28% | |
| AMERICAN INDIAN | \$ 129,068,9 | 00 1% | \$ 98,296,200 | 1% | | 1% | \$ 158,052,200 | 1% | \$ 131,756,900 | 1% | \$ 79,357,100 | 0% | |
| ASIAN OR PACIFI | \$ 4,156,043,3 | 00 20% | \$ 4,215,112,300 | 22% | \$ 4,767,229,100 | 23% | \$ 4,759,854,600 | 23% | | 22% | | 19% | |
| BLACK | \$ 420,123,5 | 00 2% | \$ 425,593,400 | 2% | \$ 526,483,900 | 3% | \$ 631,059,000 | 3% | \$ 608,562,300 | 3% | \$ 428,369,200 | 3% | |
| HISPANIC | \$ 1,131,757,9 | | | 6% | \$ 1,181,389,100 | 6% | \$ 1,234,396,400 | 6% | | 6% | | 5% | |
| MULTI-GROUP | \$- | 0% | \$- | 0% | \$ 3,578,000 | 0% | \$- | 0% | \$ 653,000 | 0% | | 1% | |
| UNDETERMINED | \$ 3,004,498,7 | 00 15% | \$ 2,806,212,443 | 14% | \$ 3,372,466,400 | 16% | \$ 3,650,195,400 | 17% | \$ 3,760,231,700 | 19% | \$ 4,546,805,400 | 27% | |
| WHITE | \$ 11,689,859,5 | 00 57% | \$ 10,928,148,800 | 56% | \$ 11,094,883,500 | 53% | \$ 10,718,233,300 | 51% | \$ 9,426,144,400 | 49% | \$ 7,582,523,000 | 45% | |
| Gender | | | | | | | | | | | | | |
| Not Reported | \$- | 0% | \$ 64,000 | 0% | \$- | 0% | \$- | 0% | \$- | 0% | \$- | 0% | |
| Female Owned 50% or less | \$ 3,374,588,8 | 00 16% | \$ 3,101,037,000 | 16% | \$ 3,222,100,700 | 15% | \$ 3,225,017,700 | 15% | \$ 2,692,487,200 | 14% | \$ 2,238,053,900 | 13% | |
| Female Owned more than 50% | \$ 2,655,914,9 | 00 13% | \$ 2,770,857,743 | 14% | | | \$ 2,880,461,700 | 14% | \$ 2,694,028,800 | | \$ 2,178,003,900 | 13% | |
| Male Owned | \$ 14,500,848,1 | 00 71% | \$ 13,677,876,500 | 70% | \$ 14,876,586,300 | 71% | \$ 15,046,311,500 | 71% | \$ 13,975,166,400 | 72% | \$ 12,524,178,100 | 74% | |
| Business Age | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$- | 0% | \$- | 0% | \$- | 0% | \$- | 0% | \$ 9,070,237,300 | | \$ 8,121,075,400 | 48% | |
| New Business or 2 years or less | \$- | 0% | \$- | 0% | \$- | 0% | \$- | 0% | \$ 2,653,000 | 0% | | 5% | |
| Startup, Loan Funds will Open Business | \$- | 0% | \$ - | 0% | | 0% | \$- | 0% | \$ 3,329,034,600 | 17% | \$ 2,542,467,000 | 15% | |
| Change of Ownership | \$- | 0% | | 0% | \$- | 0% | \$ - | 0% | \$ 4,619,983,100 | 24% | \$ 4,169,005,000 | 25% | |
| Veteran | \$ 1,030,140,9 | 00 5% | \$ 902,787,800 | 5% | \$ 813,161,000 | 4% | \$ 799,122,200 | 4% | \$ 760,131,500 | 4% | \$ 543,416,100 | 3% | |
| Rural | \$ 3,600,897,6 | 00 18% | \$ 3,453,473,000 | 18% | \$ 3,551,337,800 | 17% | \$ 3,480,910,500 | 16% | \$ 2,894,968,500 | 15% | \$ 2,763,652,900 | 16% | |
| Urban | \$ 16,930,454,2 | 00 82% | \$ 16,096,362,243 | 82% | \$ 17,507,435,000 | 83% | \$ 17,670,880,400 | 84% | \$ 16,466,713,900 | 85% | \$ 14,176,583,000 | 84% | |
| Export | \$ 1,107,796,4 | 00 5% | \$ 1,091,555,800 | 6% | \$ 1,560,809,700 | 7% | \$ 890,364,300 | 4% | \$ 809,598,600 | 4% | \$ 626,989,300 | 4% | |
| CAPLine | \$ 395,105,5 | 00 2% | \$ 274,449,800 | 1% | \$ 232,894,000 | 1% | \$ 280,312,500 | 1% | \$ 239,300,400 | 1% | \$ 204,227,200 | 1% | |
| PLP | \$ 13,282,159,5 | 00 65% | \$ 12,421,276,443 | 64% | \$ 14,965,903,100 | 71% | \$ 15,607,388,400 | 74% | \$ 14,611,571,100 | 75% | \$ 12,660,125,200 | 75% | |
| Express | \$ 1,886,046,9 | 00 9% | \$ 1,814,068,800 | 9% | \$ 1,762,371,100 | 8% | \$ 1,667,958,300 | 8% | \$ 1,459,878,700 | 8% | \$ 1,291,070,500 | 8% | |
| Community Advantage | \$ 84,140,7 | 00 0% | \$ 103,272,400 | 1% | | 1% | . , , | 1% | \$ 115,874,400 | 1% | | 0% | |
| \$150K and Under | \$ 1,953,633,4 | 00 10% | \$ 1,892,847,443 | 10% | \$ 1,910,198,900 | 9% | \$ 1,787,947,600 | 8% | \$ 1,497,996,700 | 8% | \$ 1,082,048,700 | 6% | |
| >\$150K - \$350K | \$ 2,273,562,0 | 00 11% | \$ 2,269,608,800 | 12% | \$ 2,290,590,600 | 11% | \$ 2,308,074,600 | 11% | \$ 2,325,381,700 | 12% | \$ 1,785,430,300 | 11% | |
| >\$350K - \$2M | \$ 9,975,588,2 | 00 49% | \$ 9,199,411,700 | 47% | \$ 9,656,237,800 | 46% | \$ 9,327,982,000 | 44% | \$ 8,412,311,700 | 43% | \$ 7,489,665,300 | 44% | |
| >\$2M | \$ 6,328,568,2 | 00 31% | \$ 6,187,967,300 | 32% | \$ 7,201,745,500 | 34% | \$ 7,727,786,700 | 37% | \$ 7,125,992,300 | 37% | \$ 6,583,091,600 | 39% | |

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 |) |
|--|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|
| All 7(A) | 54,317 | | 53,400 | | 51,798 | | 50,244 | | 43,706 | | 34,352 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 13,216 | 24% | 13,794 | 26% | 13,452 | 26% | 13,317 | 27% | 11,834 | 27% | 8,621 | 25% |
| AMERICAN INDIAN | 388 | 1% | 342 | 1% | 373 | 1% | 359 | 1% | 320 | 1% | 241 | 1% |
| ASIAN OR PACIFI | 6,839 | 13% | 6,894 | 13% | 6,721 | 13% | 6,498 | 13% | 5,621 | 13% | 3,928 | 11% |
| BLACK | 1,784 | 3% | 1,972 | 4% | 2,080 | 4% | 2,221 | 4% | 1,973 | 5% | 1,435 | 4% |
| HISPANIC | 4,205 | 8% | 4,586 | 9% | 4,276 | 8% | 4,239 | 8% | 3,919 | 9% | 2,830 | 8% |
| MULTI-GROUP | - | 0% | - | 0% | 2 | 0% | - | 0% | 1 | 0% | 187 | 1% |
| UNDETERMINED | 7,379 | 14% | 6,653 | 12% | 7,035 | 14% | 7,310 | 15% | 7,786 | 18% | 7,343 | 21% |
| WHITE | 33,722 | 62% | 32,953 | 62% | 31,311 | 60% | 29,617 | 59% | 24,086 | 55% | 18,388 | 54% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | 1 | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 7,921 | 15% | 7,399 | 14% | 7,034 | 14% | 6,762 | 13% | 5,677 | 13% | 4,253 | 12% |
| Female Owned more than 50% | 9,547 | 18% | 9,868 | 18% | 9,374 | 18% | 8,910 | 18% | 7,761 | 18% | 5,919 | 17% |
| Male Owned | 36,849 | 68% | 36,132 | 68% | 35,390 | 68% | 34,572 | 69% | 30,268 | 69% | 24,180 | 70% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 23,266 | 53% | 18,685 | 54% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | 3 | 0% | 1,980 | 6% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 7,163 | 16% | 5,317 | 15% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 5,163 | 12% | 4,257 | 12% |
| Veteran | 2,605 | 5% | 2,677 | 5% | 2,738 | 5% | 2,535 | 5% | 2,123 | 5% | 1,617 | 5% |
| Rural | 9,460 | 17% | 9,206 | 17% | 8,764 | 17% | 8,456 | 17% | 7,067 | 16% | 6,346 | 18% |
| Urban | 44,857 | 83% | 44,194 | 83% | 43,034 | 83% | 41,788 | 83% | 36,639 | 84% | 28,006 | 82% |
| Export | 1,370 | 3% | 1,330 | 2% | 1,847 | 4% | 768 | 2% | 712 | 2% | 487 | 1% |
| CAPLine | 554 | 1% | 395 | 1% | 326 | 1% | 305 | 1% | 270 | 1% | 219 | 1% |
| PLP | 14,462 | 27% | 13,938 | 26% | 20,295 | 39% | 21,789 | 43% | 20,063 | 46% | 15,226 | 44% |
| Express | 27,258 | 50% | 27,627 | 52% | 24,577 | 47% | 23,421 | 47% | 19,136 | 44% | 15,436 | 45% |
| Community Advantage | 671 | 1% | 824 | 2% | 869 | 2% | 885 | 2% | 820 | 2% | 489 | 1% |
| \$150K and Under | 31,927 | 59% | 32,158 | 60% | 29,612 | 57% | 28,216 | 56% | 22,773 | 52% | 17,021 | 50% |
| >\$150K - \$350K | 8,756 | 16% | 8,587 | 16% | 8,686 | 17% | 8,795 | 18% | 8,855 | 20% | 6,751 | 20% |
| >\$350K - \$2M | 11,557 | 21% | 10,645 | 20% | 11,224 | 22% | 10,804 | 22% | 9,849 | 23% | 8,574 | 25% |
| >\$2M | 2,077 | 4% | 2,010 | 4% | 2,276 | 4% | 2,429 | 5% | 2,229 | 5% | 2,006 | 6% |

| | 2015 | | 2016 | | 2017 | 7 | 2018 | | 2019 | | | | 2020 | | |
|--|---------------------|-----|------------------|-----|---------|-----------|------|---------------------|------|----|---------------|-----|------|---------------|-----|
| All 504 | \$ 3,601,346,000 | | \$ 3,828,063,000 | | \$ 4,28 | 3,481,000 | | \$ 3,921,521,000 | | \$ | 4,213,059,000 | | \$ | 4,842,731,000 | |
| Ethnicity | | | | | | | | | | | | | | | |
| All Minority | \$ 997,937,000 | 28% | \$ 1,098,983,000 | 29% | \$ 1,21 | 1,175,000 | 28% | \$ 1,071,529,000 | 27% | \$ | 1,126,919,000 | 27% | \$ | 1,159,090,000 | 24% |
| AMERICAN INDIAN | \$ 7,814,000 | 0% | \$ 15,407,000 | 0% | \$ | 3,479,000 | 0% | \$ 4,368,000 | 0% | \$ | 8,811,000 | 0% | \$ | 4,281,000 | 0% |
| ASIAN OR PACIFI | \$ 630,398,000 | 18% | \$ 712,359,000 | 19% | \$89 | 3,603,000 | 21% | \$ 760,166,000 | 19% | \$ | 746,497,000 | 18% | \$ | 680,113,000 | 14% |
| BLACK | \$ 125,750,000 | 3% | \$ 138,855,000 | 4% | \$9 | 1,183,000 | 2% | \$ 56,325,000 | 1% | \$ | 61,320,000 | 1% | \$ | 71,011,000 | 1% |
| HISPANIC | \$ 233,975,000 | 6% | \$ 232,362,000 | 6% | \$ 22 | 2,910,000 | 5% | \$ 250,670,000 | 6% | \$ | 310,291,000 | 7% | \$ | 341,434,000 | 7% |
| MULTI-GROUP | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | - | 0% | \$ | 62,251,000 | 1% |
| UNDETERMINED | \$ 378,247,000 | 11% | \$ 412,784,000 | 11% | \$ 59 | 3,441,000 | 14% | \$ 756,764,000 | 19% | \$ | 846,268,000 | 20% | \$ | 1,477,948,000 | 31% |
| WHITE | \$ 2,225,162,000 | 62% | \$ 2,316,296,000 | 61% | \$ 2,47 | 8,865,000 | 58% | \$ 2,093,228,000 | 53% | \$ | 2,239,872,000 | 53% | \$ | 2,205,693,000 | 46% |
| Gender | | | \$- | | | | | | | | | | | | |
| Not Reported | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ 38,099,000 | 1% | \$ 82,399,000 | 2% | \$ 46 | 1,472,000 | 11% | \$ 841,839,000 | 21% | \$ | 865,227,000 | 21% | | 928,905,000 | 19% |
| Female Owned more than 50% | \$ 445,520,000 | 12% | \$ 444,469,000 | 12% | \$ 44 | 0,308,000 | 10% | \$ 351,450,000 | 9% | \$ | 438,917,000 | 10% | \$ | 451,483,000 | 9% |
| Male Owned | \$ 3,117,727,000 | 87% | \$ 3,301,195,000 | 86% | \$ 3,38 | 1,701,000 | 79% | \$ 2,728,232,000 | 70% | \$ | 2,908,915,000 | 69% | \$ | 3,462,343,000 | 71% |
| Business Age | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | 3,104,545,000 | 74% | \$ | 3,854,571,000 | 80% |
| New Business or 2 years or less | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | 9,768,000 | 0% | \$ | 39,665,000 | 1% |
| Startup, Loan Funds will Open Business | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | 688,119,000 | 16% | | 754,061,000 | 16% |
| Change of Ownership | \$ - | 0% | \$- | 0% | \$ | - | 0% | \$ - | 0% | \$ | 34,359,000 | 1% | \$ | 114,816,000 | 2% |
| Veteran | \$ 107,486,000 | 3% | \$ 118,593,000 | 3% | \$ 10 | 3,939,000 | 2% | \$ 73,581,000 | 2% | \$ | 62,889,000 | 1% | \$ | 133,601,000 | 3% |
| Rural | \$ 463,380,000 | 13% | \$ 464,113,000 | 12% | \$51 | 3,596,000 | 12% | \$ 517,077,000 | 13% | \$ | 549,342,000 | 13% | \$ | 663,871,000 | 14% |
| Urban | \$ 3,137,966,000 | 87% | \$ 3,363,950,000 | 88% | \$ 3,76 | 9,885,000 | 88% | \$ 3,404,444,000 | 87% | \$ | 3,663,717,000 | 87% | \$ | 4,178,860,000 | 86% |
| Export | \$ 189,100,000 | 5% | \$ 176,480,000 | 5% | \$5 | 7,609,000 | 1% | \$ 61,577,000 | 2% | \$ | 57,090,000 | 1% | \$ | 92,010,000 | 2% |
| \$150K and Under | \$ 50,250,000 | 1% | \$ 49,470,000 | 1% | \$5 | 4,434,000 | 1% | \$ 46,061,000 | 1% | \$ | 43,674,000 | 1% | \$ | 52,003,000 | 1% |
| >\$150K - \$350K | \$ 350,516,000 | 10% | \$ 321,865,000 | 8% | \$ 36 | 0,111,000 | 8% | \$ 342,233,000 | 9% | \$ | 343,926,000 | 8% | \$ | 378,680,000 | 8% |
| >\$350K - \$2M | \$ 2,157,378,000 | 60% | \$ 2,167,322,000 | 57% | \$ 2,42 | 1,474,000 | 57% | \$ 2,192,226,000 | 56% | \$ | 2,446,733,000 | 58% | \$ | 2,883,547,000 | 60% |
| >\$2M | \$ 1,043,202,000 | 29% | \$ 1,289,406,000 | 34% | \$ 1,44 | 7,462,000 | 34% | \$ 1,341,001,000 | 34% | \$ | 1,378,726,000 | 33% | \$ | 1,528,501,000 | 32% |

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | 2020 | | |
|--|-------|-----|-------|-------|-------|-----|-------|-----|-------|-------|-------|-----|
| All 504 | 4,913 | | 4,826 | 4,826 | | | 4,882 | | 5,132 | 5,897 | | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 1,140 | 23% | 1,139 | 24% | 1,224 | 23% | 1,114 | 23% | 1,191 | 23% | 1,213 | 21% |
| AMERICAN INDIAN | 12 | 0% | 14 | 0% | 7 | 0% | 14 | 0% | 11 | 0% | 13 | 0% |
| ASIAN OR PACIFI | 587 | 12% | 576 | 12% | 725 | 14% | 604 | 12% | 618 | 12% | 541 | 9% |
| BLACK | 178 | 4% | 181 | 4% | 114 | 2% | 99 | 2% | 97 | 2% | 111 | 2% |
| HISPANIC | 363 | 7% | 368 | 8% | 378 | 7% | 397 | 8% | 465 | 9% | 471 | 8% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 77 | 1% |
| UNDETERMINED | 421 | 9% | 440 | 9% | 562 | 11% | 727 | 15% | 829 | 16% | 1,649 | 28% |
| WHITE | 3,352 | 68% | 3,247 | 67% | 3,536 | 66% | 3,041 | 62% | 3,112 | 61% | 3,035 | 51% |
| Gender | | | - | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 53 | 1% | 89 | 2% | 656 | 12% | 1,217 | 25% | 1,288 | 25% | 1,318 | 22% |
| Female Owned more than 50% | 726 | 15% | 756 | 16% | 754 | 14% | 579 | 12% | 652 | 13% | 659 | 11% |
| Male Owned | 4,134 | 84% | 3,981 | 82% | 3,912 | 74% | 3,086 | 63% | 3,192 | 62% | 3,920 | 66% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 3,997 | 78% | 4,871 | 83% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | 8 | 0% | 52 | 1% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 696 | 14% | 782 | 13% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 39 | 1% | 115 | 2% |
| Veteran | 193 | 4% | 202 | 4% | 167 | 3% | 135 | 3% | 98 | 2% | 165 | 3% |
| Rural | 742 | 15% | 750 | 16% | 856 | 16% | 829 | 17% | 884 | 17% | 1,055 | 18% |
| Urban | 4,171 | 85% | 4,076 | 84% | 4,466 | 84% | 4,053 | 83% | 4,248 | 83% | 4,842 | 82% |
| Export | 186 | 4% | 150 | 3% | 44 | 1% | 55 | 1% | 51 | 1% | 77 | 1% |
| \$150K and Under | 456 | 9% | 458 | 9% | 481 | 9% | 408 | 8% | 382 | 7% | 457 | 8% |
| >\$150K - \$350K | 1,418 | 29% | 1,301 | 27% | 1,463 | 27% | 1,382 | 28% | 1,371 | 27% | 1,528 | 26% |
| >\$350K - \$2M | 2,695 | 55% | 2,657 | 55% | 2,917 | 55% | 2,666 | 55% | 2,930 | 57% | 3,431 | 58% |
| >\$2M | 344 | 7% | 410 | 8% | 461 | 9% | 426 | 9% | 449 | 9% | 481 | 8% |

| | 2015 | | 2016 | | 2017 | | | 2018 | | 2019 | | | 2020 | | |
|--|------------------|-----|-------------------|-----|-------------------|-----|----------|-------------|-----|------|-------------|-----|------|------------|------------|
| All Community Advantage | \$ 84,140,700 | | \$ 103,272,400 | | \$ 115,377,800 | | \$ | 123,291,400 | | \$ | 115,874,400 | | \$ | 69,935,800 | |
| Ethnicity | | | | | | | | | | | | | | | |
| All Minority | \$ 25,998,700 | 31% | \$ 32,997,300 | 32% | \$ 39,866,300 | 35% | \$ | 46,395,800 | 38% | \$ | 45,918,700 | 40% | \$ | 27,247,000 | 39% |
| AMERICAN INDIAN | \$ 775,000 | 1% | \$ 570,000 | 1% | \$ 710,000 | 1% | \$ | 1,422,400 | 1% | \$ | 1,230,000 | 1% | \$ | 1,003,500 | 1% |
| ASIAN OR PACIFI | \$ 6,767,200 | 8% | \$ 6,757,300 | 7% | \$ 10,716,000 | 9% | \$ | 11,931,400 | 10% | \$ | 9,696,800 | 8% | \$ | 7,255,900 | 10% |
| BLACK | \$ 9,586,200 | 11% | \$ 12,177,400 | 12% | \$ 15,227,800 | 13% | \$ | 13,249,800 | 11% | \$ | 16,119,700 | 14% | \$ | 10,191,000 | 15% |
| HISPANIC | \$ 8,870,300 | 11% | \$ 13,492,600 | 13% | \$ 13,212,500 | 11% | \$ | 19,792,200 | 16% | \$ | 18,872,200 | 16% | \$ | 8,526,600 | 12% |
| MULTI-GROUP | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 270,000 | 0% |
| UNDETERMINED | \$ 5,570,500 | 7% | \$ 5,987,000 | 6% | \$ 6,654,900 | 6% | \$ | 10,309,100 | 8% | \$ | 11,313,400 | 10% | \$ | 10,873,700 | 16% |
| WHITE | \$ 52,571,500 | 62% | \$ 64,288,100 | 62% | \$ 68,856,600 | 60% | \$ | 66,586,500 | 54% | \$ | 58,642,300 | 51% | \$ | 31,815,100 | 45% |
| Gender | | | \$ - | | \$ - | | | | | \$ | - | | \$ | - | |
| Not Reported | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | - | 0% |
| Female Owned 50% or less | \$ 13,825,400 | 16% | \$ 14,945,300 | 14% | \$ 19,375,000 | 17% | \$ | 19,319,900 | 16% | \$ | 18,658,700 | 16% | \$ | 9,865,900 | 14% |
| Female Owned more than 50% | \$ 23,333,600 | 28% | \$ 30,700,700 | 30% | \$ 33,409,600 | 29% | \$ | 35,308,100 | 29% | \$ | 37,188,900 | 32% | | 17,779,000 | 25% |
| Male Owned | \$ 46,981,700 | 56% | \$ 57,626,400 | 56% | \$ 62,593,200 | 54% | \$ | 68,663,400 | 56% | \$ | 60,026,800 | 52% | \$ | 42,290,900 | 60% |
| Business Age | | | | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ | - | 0% | \$ | 42,963,400 | 37% | \$ | 29,088,200 | 42% |
| New Business or 2 years or less | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ | - | 0% | \$ | - | 0% | \$ | 2,401,900 | 3% |
| Startup, Loan Funds will Open Business | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ | - | 0% | \$ | 48,509,600 | 42% | \$ | 23,702,700 | 34% |
| Change of Ownership | \$ - | 0% | \$ - | 0% | \$ - | 0% | <u> </u> | - | 0% | \$ | 11,415,500 | 10% | \$ | 8,548,400 | 12% |
| Veteran | \$ 5,099,500 | 6% | \$ 7,652,600 | 7% | \$ 10,334,200 | 9% | \$ | 11,931,400 | 10% | \$ | 11,402,600 | 10% | \$ | 6,439,900 | 9% |
| Rural | \$ 10,560,700 | 13% | \$ 10,330,100 | 10% | \$ 14,309,600 | 12% | \$ | 13,819,700 | 11% | \$ | 11,448,800 | 10% | \$ | 9,273,100 | 13% |
| Urban | \$ 73,580,000 | 87% | \$ 92,942,300 | 90% | \$ 101,068,200 | 88% | \$ | 109,471,700 | 89% | \$ | 104,425,600 | 90% | \$ | 60,662,700 | 87% |
| \$150K and Under | \$ 46,389,800 | 55% | \$ 60,400,200 | 58% | \$ 61,279,600 | 53% | \$ | 59,600,700 | 48% | \$ | 48,729,500 | 42% | \$ | 32,210,600 | 46% |
| >\$150K - \$250K | \$ 37,750,900 | 45% | \$ 42,872,200 | 42% | \$ 54,098,200 | 47% | \$ | 63,690,700 | 52% | \$ | 67,144,900 | 58% | \$ | 37,725,200 | 54% |

| | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | | 2020 | , |
|--|------|-----|------|-----|------|-----|------|-----|------|-----|------|-----|
| All Community Advantage | 671 | | 824 | | 869 | | 885 | | 820 | | 489 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 232 | 35% | 277 | 34% | 296 | 34% | 333 | 38% | 317 | 39% | 190 | 39% |
| AMERICAN INDIAN | 6 | 1% | 5 | 1% | 5 | 1% | 10 | 1% | 7 | 1% | 11 | 2% |
| ASIAN OR PACIFI | 56 | 8% | 56 | 7% | 67 | 8% | 78 | 9% | 65 | 8% | 48 | 10% |
| BLACK | 80 | 12% | 105 | 13% | 119 | 14% | 100 | 11% | 111 | 14% | 74 | 15% |
| HISPANIC | 90 | 13% | 111 | 13% | 105 | 12% | 145 | 16% | 134 | 16% | 55 | 11% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 2 | 0% |
| UNDETERMINED | 40 | 6% | 42 | 5% | 48 | 6% | 68 | 8% | 94 | 11% | 77 | 16% |
| WHITE | 399 | 59% | 505 | 61% | 525 | 60% | 484 | 55% | 409 | 50% | 222 | 45% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 107 | 16% | 126 | 15% | - | 0% | 138 | 16% | 136 | 17% | 66 | 13% |
| Female Owned more than 50% | 202 | 30% | 264 | 32% | - | 0% | 273 | 31% | 270 | 33% | 137 | 28% |
| Male Owned | 362 | 54% | 434 | 53% | - | 0% | 474 | 54% | 414 | 50% | 286 | 58% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | 318 | 39% | 211 | 43% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 17 | 3% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | 340 | 41% | 165 | 34% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | 71 | 9% | 50 | 10% |
| Veteran | 47 | 0% | 60 | 7% | 79 | 9% | 89 | 10% | 82 | 10% | 45 | 9% |
| Rural | 81 | 12% | 83 | 10% | 117 | 13% | 110 | 12% | 87 | 11% | 64 | 13% |
| Urban | 590 | 88% | 741 | 90% | 752 | 87% | 775 | 88% | 733 | 89% | 425 | 87% |
| \$150K and Under | 505 | 75% | 636 | 77% | 631 | 73% | 602 | 68% | 517 | 63% | 320 | 65% |
| >\$150K - \$250K | 166 | 25% | 188 | 23% | 238 | 27% | 283 | 32% | 303 | 37% | 169 | 35% |