

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	21,365,165,200		\$	21,144,829,143		\$	22,631,557,400		\$	22,687,077,000		\$	20,696,732,100		\$	18,426,787,900	
Ethnicity																		
All Minority	\$	6,097,881,200	29%	\$	6,324,844,400	30%	\$	7,134,245,200	32%	\$	7,317,394,300	32%	\$	6,607,363,200	32%	\$	5,150,461,300	28%
AMERICAN INDIAN	\$	130,860,400	1%	\$	104,479,400	0%	\$	122,411,600	1%	\$	164,704,200	1%	\$	136,400,000	1%	\$	85,751,500	0%
ASIAN OR PACIFI	\$	4,333,300,400	20%	\$	4,606,412,600	22%	\$	5,167,705,600	23%	\$	5,145,139,700	23%	\$	4,500,606,500	22%	\$	3,452,964,100	19%
BLACK	\$	441,063,100	2%	\$	456,813,200	2%	\$	566,033,900	3%	\$	683,516,700	3%	\$	655,830,600	3%	\$	449,233,400	2%
HISPANIC	\$	1,192,657,300	6%	\$	1,157,139,200	5%	\$	1,274,516,100	6%	\$	1,324,033,700	6%	\$	1,313,873,100	6%	\$	989,334,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	653,000	0%	\$	173,178,300	1%
UNDETERMINED	\$	3,113,473,400	15%	\$	3,048,091,343	14%	\$	3,643,763,200	16%	\$	3,914,727,800	17%	\$	4,047,125,600	20%	\$	5,334,554,000	29%
WHITE	\$	12,153,810,600	57%	\$	11,771,893,400	56%	\$	11,853,549,000	52%	\$	11,454,954,900	50%	\$	10,042,243,300	49%	\$	7,941,772,600	43%
Gender																		
Not Reported	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,522,833,000	16%	\$	3,381,544,100	16%	\$	3,462,518,100	15%	\$	3,456,318,300	15%	\$	2,876,023,000	14%	\$	2,394,070,500	13%
Female Owned more than 50%	\$	2,764,181,900	13%	\$	2,979,169,243	14%	\$	3,172,749,000	14%	\$	3,062,718,400	13%	\$	2,881,817,300	14%	\$	2,280,573,600	12%
Male Owned	\$	15,078,150,300	71%	\$	14,784,051,800	70%	\$	15,996,290,300	71%	\$	16,168,040,300	71%	\$	14,938,891,800	72%	\$	13,752,143,800	75%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	9,709,995,100	47%	\$	8,855,265,500	48%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,653,000	0%	\$	1,098,212,400	6%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,586,346,700	17%	\$	2,717,560,800	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,934,445,700	24%	\$	4,543,732,900	25%
Veteran	\$	1,074,836,200	5%	\$	986,014,500	5%	\$	876,876,400	4%	\$	849,018,500	4%	\$	806,618,700	4%	\$	576,283,400	3%
Rural	\$	3,738,795,000	17%	\$	3,727,958,100	18%	\$	3,775,119,500	17%	\$	3,732,392,100	16%	\$	3,136,336,000	15%	\$	3,004,158,200	16%
Urban	\$	17,626,370,200	83%	\$	17,416,871,043	82%	\$	18,856,437,900	83%	\$	18,954,684,900	84%	\$	17,560,396,100	85%	\$	15,422,629,700	84%
Export	\$	1,139,762,200	5%	\$	1,184,500,200	6%	\$	1,610,183,400	7%	\$	953,932,100	4%	\$	865,368,800	4%	\$	682,502,500	4%
CAPLine	\$	415,980,500	2%	\$	291,834,800	1%	\$	250,937,800	1%	\$	303,457,500	1%	\$	254,765,400	1%	\$	218,777,200	1%
PLP	\$	13,669,375,700	64%	\$	13,486,817,543	64%	\$	16,115,084,000	71%	\$	16,746,950,900	74%	\$	15,597,445,000	75%	\$	13,831,961,000	75%
Express	\$	1,996,854,400	9%	\$	1,938,748,300	9%	\$	1,885,407,000	8%	\$	1,776,152,900	8%	\$	1,564,933,300	8%	\$	1,394,382,600	8%
Community Advantage	\$	92,586,500	0%	\$	109,212,200	1%	\$	121,696,700	1%	\$	135,569,400	1%	\$	122,542,800	1%	\$	71,372,500	0%
\$150K and Under	\$	2,066,777,400	10%	\$	2,019,568,943	10%	\$	2,054,559,000	9%	\$	1,904,504,900	8%	\$	1,596,187,700	8%	\$	1,148,093,500	6%
>\$150K - \$350K	\$	2,392,139,100	11%	\$	2,433,536,800	12%	\$	2,459,002,300	11%	\$	2,482,133,000	11%	\$	2,483,944,000	12%	\$	1,908,925,700	10%
>\$350K - \$2M	\$	10,361,729,100	48%	\$	9,887,241,400	47%	\$	10,369,201,500	46%	\$	9,994,270,200	44%	\$	9,011,047,400	44%	\$	8,175,695,200	44%
>\$2M	\$	6,544,519,600	31%	\$	6,804,482,000	32%	\$	7,748,794,600	34%	\$	8,306,168,900	37%	\$	7,605,553,000	37%	\$	7,194,073,500	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	57,387		57,118		55,650		53,656		46,719		36,713	
Ethnicity												
All Minority	14,024	24%	14,789	26%	14,513	26%	14,271	27%	12,699	27%	9,048	25%
AMERICAN INDIAN	412	1%	367	1%	395	1%	384	1%	337	1%	254	1%
ASIAN OR PACIFI	7,198	13%	7,377	13%	7,254	13%	6,931	13%	5,995	13%	4,103	11%
BLACK	1,889	3%	2,117	4%	2,230	4%	2,409	4%	2,153	5%	1,480	4%
HISPANIC	4,525	8%	4,928	9%	4,632	8%	4,547	8%	4,213	9%	2,942	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	1	0%	269	1%
UNDETERMINED	7,720	13%	7,103	12%	7,651	14%	7,868	15%	8,310	18%	8,458	23%
WHITE	35,643	62%	35,226	62%	33,486	60%	31,517	59%	25,710	55%	19,207	52%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8,318	14%	7,964	14%	7,552	14%	7,260	14%	6,029	13%	4,498	12%
Female Owned more than 50%	10,156	18%	10,554	18%	10,054	18%	9,490	18%	8,359	18%	6,166	17%
Male Owned	38,913	68%	38,599	68%	38,044	68%	36,906	69%	32,331	69%	26,049	71%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	24,821	53%	19,972	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	3	0%	2,337	6%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	7,659	16%	5,683	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	5,518	12%	4,609	13%
Veteran	2,773	5%	2,875	5%	2,910	5%	2,718	5%	2,262	5%	1,713	5%
Rural	9,961	17%	9,802	17%	9,341	17%	9,037	17%	7,611	16%	6,842	19%
Urban	47,426	83%	47,316	83%	46,309	83%	44,619	83%	39,108	84%	29,871	81%
Export	1,444	3%	1,414	2%	1,884	3%	824	2%	756	2%	528	1%
CAPLine	578	1%	424	1%	346	1%	329	1%	290	1%	232	1%
PLP	14,968	26%	15,011	26%	21,949	39%	23,341	44%	21,397	46%	16,511	45%
Express	29,083	51%	29,443	52%	26,401	47%	24,892	46%	20,526	44%	16,276	44%
Community Advantage	736	1%	877	2%	920	2%	967	2%	867	2%	497	1%
\$150K and Under	34,010	59%	34,266	60%	31,853	57%	30,032	56%	24,353	52%	17,931	49%
>\$150K - \$350K	9,202	16%	9,201	16%	9,309	17%	9,453	18%	9,456	20%	7,214	20%
>\$350K - \$2M	12,026	21%	11,442	20%	12,042	22%	11,565	22%	10,539	23%	9,373	26%
>\$2M	2,149	4%	2,209	4%	2,446	4%	2,606	5%	2,371	5%	2,195	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	3,880,404,000		\$	4,149,909,000		\$	4,534,991,000		\$	4,311,613,000		\$	4,529,677,000		\$	5,195,106,000	
Ethnicity																		
All Minority	\$	1,087,643,000	28%	\$	1,216,594,000	29%	\$	1,260,120,000	28%	\$	1,179,709,000	27%	\$	1,209,795,000	27%	\$	1,204,790,000	23%
AMERICAN INDIAN	\$	8,090,000	0%	\$	15,407,000	0%	\$	4,081,000	0%	\$	5,056,000	0%	\$	8,811,000	0%	\$	4,695,000	0%
ASIAN OR PACIFI	\$	699,641,000	18%	\$	802,706,000	19%	\$	929,442,000	20%	\$	836,427,000	19%	\$	788,355,000	17%	\$	695,809,000	13%
BLACK	\$	127,707,000	3%	\$	143,881,000	3%	\$	89,984,000	2%	\$	60,379,000	1%	\$	69,776,000	2%	\$	73,240,000	1%
HISPANIC	\$	252,205,000	6%	\$	254,600,000	6%	\$	236,613,000	5%	\$	277,847,000	6%	\$	342,853,000	8%	\$	350,728,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	80,318,000	2%
UNDETERMINED	\$	419,845,000	11%	\$	465,655,000	11%	\$	656,370,000	14%	\$	851,036,000	20%	\$	948,341,000	21%	\$	1,735,535,000	33%
WHITE	\$	2,372,916,000	61%	\$	2,467,660,000	59%	\$	2,618,501,000	58%	\$	2,280,868,000	53%	\$	2,371,541,000	52%	\$	2,254,781,000	43%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	42,739,000	1%	\$	109,321,000	3%	\$	509,192,000	11%	\$	927,253,000	22%	\$	918,660,000	20%	\$	962,492,000	19%
Female Owned more than 50%	\$	476,715,000	12%	\$	484,614,000	12%	\$	454,912,000	10%	\$	385,330,000	9%	\$	461,431,000	10%	\$	467,986,000	9%
Male Owned	\$	3,360,950,000	87%	\$	3,555,974,000	86%	\$	3,570,887,000	79%	\$	2,999,030,000	70%	\$	3,149,586,000	70%	\$	3,764,628,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,352,599,000	74%	\$	4,144,783,000	80%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	18,319,000	0%	\$	51,011,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	743,288,000	16%	\$	790,055,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	36,093,000	1%	\$	130,028,000	3%
Veteran	\$	120,783,000	3%	\$	131,605,000	3%	\$	108,880,000	2%	\$	77,445,000	2%	\$	70,782,000	2%	\$	141,017,000	3%
Rural	\$	497,857,000	13%	\$	511,288,000	12%	\$	554,884,000	12%	\$	575,743,000	13%	\$	593,031,000	13%	\$	701,960,000	14%
Urban	\$	3,382,547,000	87%	\$	3,638,621,000	88%	\$	3,980,107,000	88%	\$	3,735,870,000	87%	\$	3,936,646,000	87%	\$	4,493,146,000	86%
Export	\$	200,353,000	5%	\$	188,503,000	5%	\$	65,370,000	1%	\$	67,408,000	2%	\$	60,984,000	1%	\$	97,095,000	2%
\$150K and Under	\$	53,998,000	1%	\$	53,079,000	1%	\$	57,022,000	1%	\$	49,878,000	1%	\$	47,071,000	1%	\$	55,734,000	1%
>\$150K - \$350K	\$	374,918,000	10%	\$	352,029,000	8%	\$	381,044,000	8%	\$	371,856,000	9%	\$	368,885,000	8%	\$	405,819,000	8%
>\$350K - \$2M	\$	2,291,077,000	59%	\$	2,338,309,000	56%	\$	2,556,316,000	56%	\$	2,407,230,000	56%	\$	2,659,644,000	59%	\$	3,079,728,000	59%
>\$2M	\$	1,160,411,000	30%	\$	1,406,492,000	34%	\$	1,540,609,000	34%	\$	1,482,649,000	34%	\$	1,454,077,000	32%	\$	1,653,825,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	5,247		5,226		5,625		5,342		5,540		6,336	
Ethnicity												
All Minority	1,219	23%	1,243	24%	1,277	23%	1,229	23%	1,277	23%	1,257	20%
AMERICAN INDIAN	13	0%	14	0%	8	0%	17	0%	11	0%	14	0%
ASIAN OR PACIFI	634	12%	635	12%	755	13%	670	13%	658	12%	549	9%
BLACK	183	3%	197	4%	119	2%	104	2%	108	2%	110	2%
HISPANIC	389	7%	397	8%	395	7%	438	8%	500	9%	485	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	99	2%
UNDETERMINED	459	9%	488	9%	618	11%	806	15%	943	17%	1,962	31%
WHITE	3,569	68%	3,495	67%	3,730	66%	3,307	62%	3,320	60%	3,117	49%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	56	1%	116	2%	725	13%	1,340	25%	1,382	25%	1,376	22%
Female Owned more than 50%	789	15%	811	16%	791	14%	624	12%	697	13%	689	11%
Male Owned	4,402	84%	4,299	82%	4,109	73%	3,378	63%	3,461	62%	4,271	67%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	4,331	78%	5,250	83%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	0%	59	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	753	14%	823	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	42	1%	128	2%
Veteran	214	4%	215	4%	176	3%	144	3%	109	2%	176	3%
Rural	802	15%	824	16%	915	16%	899	17%	955	17%	1,125	18%
Urban	4,445	85%	4,402	84%	4,710	84%	4,443	83%	4,585	83%	5,211	82%
Export	194	4%	159	3%	50	1%	63	1%	54	1%	81	1%
\$150K and Under	488	9%	490	9%	506	9%	443	8%	412	7%	491	8%
>\$150K - \$350K	1,519	29%	1,428	27%	1,549	28%	1,502	28%	1,472	27%	1,641	26%
>\$350K - \$2M	2,858	54%	2,863	55%	3,078	55%	2,927	55%	3,181	57%	3,683	58%
>\$2M	382	7%	445	9%	492	9%	470	9%	475	9%	521	8%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	92,586,500		\$	109,212,200		\$	121,696,700		\$	135,569,400		\$	122,542,800		\$	71,372,500	
Ethnicity																		
All Minority	\$	29,284,700	32%	\$	35,328,600	32%	\$	42,391,800	35%	\$	52,260,900	39%	\$	48,603,200	40%	\$	27,389,000	38%
AMERICAN INDIAN	\$	1,025,000	1%	\$	570,000	1%	\$	710,000	1%	\$	1,447,400	1%	\$	1,230,000	1%	\$	1,003,500	1%
ASIAN OR PACIFI	\$	7,899,200	9%	\$	7,323,100	7%	\$	11,614,000	10%	\$	13,210,400	10%	\$	10,396,800	8%	\$	7,472,900	10%
BLACK	\$	10,865,200	12%	\$	13,011,700	12%	\$	15,904,800	13%	\$	15,381,200	11%	\$	16,779,700	14%	\$	10,191,000	14%
HISPANIC	\$	9,495,300	10%	\$	14,423,800	13%	\$	14,163,000	12%	\$	22,221,900	16%	\$	20,196,700	16%	\$	8,451,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	270,000	0%
UNDETERMINED	\$	5,895,500	6%	\$	6,285,300	6%	\$	7,449,900	6%	\$	11,154,100	8%	\$	11,676,200	10%	\$	11,203,700	16%
WHITE	\$	57,406,300	62%	\$	67,598,300	62%	\$	71,855,000	59%	\$	72,154,400	53%	\$	62,263,400	51%	\$	32,779,800	46%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,186,100	16%	\$	15,434,600	14%	\$	20,270,800	17%	\$	21,298,400	16%	\$	20,072,600	16%	\$	9,838,900	14%
Female Owned more than 50%	\$	25,998,100	28%	\$	33,367,100	31%	\$	35,895,400	29%	\$	38,067,400	28%	\$	39,788,400	32%	\$	18,158,700	25%
Male Owned	\$	51,402,300	56%	\$	60,410,500	55%	\$	65,530,500	54%	\$	76,203,600	56%	\$	62,681,800	51%	\$	43,374,900	61%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	45,341,000	37%	\$	30,003,200	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,426,900	3%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	51,966,500	42%	\$	23,982,400	34%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,709,400	10%	\$	8,765,400	12%
Veteran	\$	6,092,700	7%	\$	8,040,100	7%	\$	10,601,700	9%	\$	13,669,300	10%	\$	11,777,100	10%	\$	6,929,900	10%
Rural	\$	11,512,200	12%	\$	11,123,300	10%	\$	14,900,500	12%	\$	14,789,700	11%	\$	11,879,800	10%	\$	9,298,100	13%
Urban	\$	81,074,300	88%	\$	98,088,900	90%	\$	106,796,200	88%	\$	120,779,700	89%	\$	110,663,000	90%	\$	62,074,400	87%
\$150K and Under	\$	51,080,900	55%	\$	64,239,000	59%	\$	64,988,000	53%	\$	63,734,800	47%	\$	51,446,900	42%	\$	32,745,300	46%
>\$150K - \$250K	\$	41,505,600	45%	\$	44,973,200	41%	\$	56,708,700	47%	\$	71,834,600	53%	\$	71,095,900	58%	\$	38,627,200	54%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	736		877		920		967		867		497	
Ethnicity												
All Minority	259	35%	298	34%	318	35%	372	38%	334	39%	190	38%
AMERICAN INDIAN	7	1%	5	1%	5	1%	11	1%	7	1%	11	2%
ASIAN OR PACIFI	63	9%	62	7%	74	8%	85	9%	68	8%	49	10%
BLACK	94	13%	112	13%	125	14%	115	12%	116	13%	74	15%
HISPANIC	95	13%	119	14%	114	12%	161	17%	143	16%	54	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	43	6%	44	5%	52	6%	73	8%	99	11%	79	16%
WHITE	434	59%	535	61%	550	60%	522	54%	434	50%	228	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	116	16%	132	15%	-	0%	154	16%	145	17%	66	13%
Female Owned more than 50%	224	30%	287	33%	-	0%	290	30%	290	33%	140	28%
Male Owned	396	54%	458	52%	-	0%	523	54%	432	50%	291	59%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	336	39%	216	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	17	3%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	362	42%	167	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	73	8%	51	10%
Veteran	56	0%	64	7%	82	9%	98	10%	85	10%	47	9%
Rural	88	12%	90	10%	121	13%	117	12%	90	10%	64	13%
Urban	648	88%	787	90%	799	87%	850	88%	777	90%	433	87%
\$150K and Under	554	75%	679	77%	671	73%	648	67%	546	63%	324	65%
>\$150K - \$250K	182	25%	198	23%	249	27%	319	33%	321	37%	173	35%

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