

	2015			2016			2017			2018			2019			2020		
All 7(A)	\$	22,004,944,200		\$	22,036,078,543		\$	23,499,379,100		\$	23,596,842,200		\$	21,517,355,300		\$	19,988,791,000	
Ethnicity																		
All Minority	\$	6,281,992,100	29%	\$	6,566,987,500	30%	\$	7,400,431,200	31%	\$	7,605,403,600	32%	\$	6,817,937,900	32%	\$	5,536,160,200	28%
AMERICAN INDIAN	\$	134,552,300	1%	\$	109,747,000	0%	\$	124,510,100	1%	\$	169,689,900	1%	\$	139,937,700	1%	\$	92,732,100	0%
ASIAN OR PACIFI	\$	4,454,102,200	20%	\$	4,760,783,000	22%	\$	5,365,815,200	23%	\$	5,345,752,000	23%	\$	4,641,299,800	22%	\$	3,700,319,400	19%
BLACK	\$	459,930,700	2%	\$	478,977,100	2%	\$	587,513,200	3%	\$	716,301,100	3%	\$	679,775,100	3%	\$	481,930,600	2%
HISPANIC	\$	1,233,406,900	6%	\$	1,217,480,400	6%	\$	1,319,014,700	6%	\$	1,373,660,600	6%	\$	1,356,272,300	6%	\$	1,073,451,800	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	653,000	0%	\$	187,726,300	1%
UNDETERMINED	\$	3,205,530,400	15%	\$	3,210,205,443	15%	\$	3,789,706,700	16%	\$	4,093,497,000	17%	\$	4,216,481,800	20%	\$	5,968,206,900	30%
WHITE	\$	12,517,421,700	57%	\$	12,258,885,600	56%	\$	12,309,241,200	52%	\$	11,897,941,600	50%	\$	10,482,935,600	49%	\$	8,484,423,900	42%
Gender																		
Not Reported	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,642,643,300	17%	\$	3,515,282,600	16%	\$	3,628,976,900	15%	\$	3,594,842,700	15%	\$	2,983,833,400	14%	\$	2,596,977,200	13%
Female Owned more than 50%	\$	2,873,605,900	13%	\$	3,087,713,143	14%	\$	3,300,487,000	14%	\$	3,185,654,800	14%	\$	2,999,728,100	14%	\$	2,417,671,700	12%
Male Owned	\$	15,488,695,000	70%	\$	15,433,018,800	70%	\$	16,569,915,200	71%	\$	16,816,344,700	71%	\$	15,533,793,800	72%	\$	14,974,142,100	75%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,083,758,500	47%	\$	9,613,517,900	48%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,056,700	0%	\$	1,288,873,300	6%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,743,960,800	17%	\$	2,853,197,700	14%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,134,906,800	24%	\$	5,022,585,800	25%
Veteran	\$	1,105,874,800	5%	\$	1,027,922,200	5%	\$	904,247,200	4%	\$	872,722,900	4%	\$	838,437,500	4%	\$	623,160,800	3%
Rural	\$	3,838,778,300	17%	\$	3,876,413,500	18%	\$	3,904,687,200	17%	\$	3,898,721,600	17%	\$	3,274,104,400	15%	\$	3,256,828,500	16%
Urban	\$	18,166,165,900	83%	\$	18,159,665,043	82%	\$	19,594,691,900	83%	\$	19,698,120,600	83%	\$	18,243,250,900	85%	\$	16,731,962,500	84%
Export	\$	1,180,767,700	5%	\$	1,234,344,700	6%	\$	1,631,339,100	7%	\$	1,005,804,400	4%	\$	892,696,600	4%	\$	742,769,500	4%
CAPLine	\$	427,584,700	2%	\$	310,083,600	1%	\$	260,887,800	1%	\$	316,057,500	1%	\$	261,778,400	1%	\$	226,277,200	1%
PLP	\$	13,999,584,400	64%	\$	14,071,250,543	64%	\$	16,756,522,800	71%	\$	17,414,663,200	74%	\$	16,240,934,900	75%	\$	15,089,388,300	75%
Express	\$	2,064,768,900	9%	\$	2,014,607,500	9%	\$	1,963,798,200	8%	\$	1,841,537,400	8%	\$	1,620,810,900	8%	\$	1,482,476,700	7%
Community Advantage	\$	96,258,000	0%	\$	113,248,600	1%	\$	127,278,000	1%	\$	144,007,700	1%	\$	126,110,000	1%	\$	73,437,100	0%
\$150K and Under	\$	2,138,609,500	10%	\$	2,100,787,243	10%	\$	2,143,696,600	9%	\$	2,000,216,600	8%	\$	1,651,648,500	8%	\$	1,198,947,700	6%
>\$150K - \$350K	\$	2,469,830,100	11%	\$	2,536,157,900	12%	\$	2,555,669,200	11%	\$	2,585,969,100	11%	\$	2,575,911,500	12%	\$	2,006,212,000	10%
>\$350K - \$2M	\$	10,662,726,000	48%	\$	10,265,967,300	47%	\$	10,788,968,600	46%	\$	10,393,526,800	44%	\$	9,349,786,500	43%	\$	8,897,436,200	45%
>\$2M	\$	6,733,778,600	31%	\$	7,133,166,100	32%	\$	8,011,044,700	34%	\$	8,617,129,700	37%	\$	7,940,008,800	37%	\$	7,886,195,100	39%

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	2015		2016		2017		2018		2019		2020	
All 7(A)	59,413		59,339		57,960		55,879		48,462		38,761	
Ethnicity												
All Minority	14,537	24%	15,339	26%	15,149	26%	14,819	27%	13,196	27%	9,472	24%
AMERICAN INDIAN	421	1%	382	1%	407	1%	398	1%	350	1%	266	1%
ASIAN OR PACIFI	7,435	13%	7,637	13%	7,557	13%	7,190	13%	6,205	13%	4,317	11%
BLACK	1,959	3%	2,199	4%	2,327	4%	2,502	4%	2,261	5%	1,533	4%
HISPANIC	4,722	8%	5,121	9%	4,856	8%	4,729	8%	4,379	9%	3,063	8%
MULTI-GROUP	-	0%	-	0%	2	0%	-	0%	1	0%	293	1%
UNDETERMINED	7,966	13%	7,411	12%	7,992	14%	8,349	15%	8,588	18%	9,198	24%
WHITE	36,910	62%	36,589	62%	34,819	60%	32,711	59%	26,678	55%	20,091	52%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8,621	15%	8,252	14%	7,876	14%	7,526	13%	6,260	13%	4,754	12%
Female Owned more than 50%	10,541	18%	10,954	18%	10,494	18%	9,906	18%	8,698	18%	6,410	17%
Male Owned	40,251	68%	40,132	68%	39,590	68%	38,447	69%	33,504	69%	27,597	71%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	25,696	53%	21,037	54%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	4	0%	2,643	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	7,962	16%	5,966	15%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	5,723	12%	5,003	13%
Veteran	2,858	5%	2,991	5%	3,041	5%	2,811	5%	2,339	5%	1,793	5%
Rural	10,322	17%	10,182	17%	9,714	17%	9,419	17%	7,933	16%	7,260	19%
Urban	49,091	83%	49,157	83%	48,246	83%	46,460	83%	40,529	84%	31,501	81%
Export	1,487	3%	1,467	2%	1,912	3%	861	2%	780	2%	560	1%
CAPLine	596	1%	438	1%	361	1%	343	1%	300	1%	239	1%
PLP	15,369	26%	15,642	26%	22,898	40%	24,433	44%	22,199	46%	17,697	46%
Express	30,235	51%	30,533	51%	27,535	48%	25,766	46%	21,299	44%	16,911	44%
Community Advantage	766	1%	912	2%	963	2%	1,024	2%	893	2%	515	1%
\$150K and Under	35,319	59%	35,562	60%	33,233	57%	31,310	56%	25,259	52%	18,626	48%
>\$150K - \$350K	9,498	16%	9,591	16%	9,681	17%	9,850	18%	9,801	20%	7,587	20%
>\$350K - \$2M	12,389	21%	11,881	20%	12,512	22%	12,016	22%	10,926	23%	10,141	26%
>\$2M	2,207	4%	2,305	4%	2,534	4%	2,703	5%	2,476	5%	2,407	6%

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	2015			2016			2017			2018			2019			2020		
All 504	\$	4,033,114,000		\$	4,240,034,000		\$	4,732,195,000		\$	4,496,948,000		\$	4,670,379,000		\$	5,458,945,000	
Ethnicity																		
All Minority	\$	1,113,830,000	28%	\$	1,240,833,000	29%	\$	1,306,875,000	28%	\$	1,224,115,000	27%	\$	1,250,220,000	27%	\$	1,230,427,000	23%
AMERICAN INDIAN	\$	8,090,000	0%	\$	15,407,000	0%	\$	4,317,000	0%	\$	5,056,000	0%	\$	9,561,000	0%	\$	4,695,000	0%
ASIAN OR PACIFI	\$	715,100,000	18%	\$	816,535,000	19%	\$	962,015,000	20%	\$	863,137,000	19%	\$	813,571,000	17%	\$	707,605,000	13%
BLACK	\$	130,603,000	3%	\$	150,651,000	4%	\$	94,299,000	2%	\$	64,865,000	1%	\$	70,469,000	2%	\$	75,284,000	1%
HISPANIC	\$	260,037,000	6%	\$	258,240,000	6%	\$	246,244,000	5%	\$	291,057,000	6%	\$	356,619,000	8%	\$	359,624,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	83,219,000	2%
UNDETERMINED	\$	437,063,000	11%	\$	492,035,000	12%	\$	703,744,000	15%	\$	901,618,000	20%	\$	981,982,000	21%	\$	1,872,781,000	34%
WHITE	\$	2,482,221,000	62%	\$	2,507,166,000	59%	\$	2,721,576,000	58%	\$	2,371,215,000	53%	\$	2,438,177,000	52%	\$	2,355,737,000	43%
Gender				\$	-													
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	42,852,000	1%	\$	109,434,000	3%	\$	560,408,000	12%	\$	971,364,000	22%	\$	947,228,000	20%	\$	1,001,423,000	18%
Female Owned more than 50%	\$	489,047,000	12%	\$	500,470,000	12%	\$	480,196,000	10%	\$	405,390,000	9%	\$	484,200,000	10%	\$	486,342,000	9%
Male Owned	\$	3,501,215,000	87%	\$	3,630,130,000	86%	\$	3,691,591,000	78%	\$	3,120,194,000	69%	\$	3,238,951,000	69%	\$	3,971,180,000	73%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,462,894,000	74%	\$	4,379,653,000	80%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	19,766,000	0%	\$	61,724,000	1%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	764,673,000	16%	\$	806,803,000	15%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	41,439,000	1%	\$	132,033,000	2%
Veteran	\$	125,039,000	3%	\$	133,482,000	3%	\$	111,588,000	2%	\$	86,790,000	2%	\$	73,487,000	2%	\$	142,380,000	3%
Rural	\$	526,127,000	13%	\$	521,163,000	12%	\$	590,530,000	12%	\$	591,085,000	13%	\$	611,364,000	13%	\$	734,962,000	13%
Urban	\$	3,506,987,000	87%	\$	3,718,871,000	88%	\$	4,141,665,000	88%	\$	3,905,863,000	87%	\$	4,059,015,000	87%	\$	4,723,983,000	87%
Export	\$	206,258,000	5%	\$	186,769,000	4%	\$	72,581,000	2%	\$	69,442,000	2%	\$	60,984,000	1%	\$	100,763,000	2%
\$150K and Under	\$	56,608,000	1%	\$	54,530,000	1%	\$	60,329,000	1%	\$	51,429,000	1%	\$	48,372,000	1%	\$	59,147,000	1%
>\$150K - \$350K	\$	388,506,000	10%	\$	358,805,000	8%	\$	396,940,000	8%	\$	389,373,000	9%	\$	384,178,000	8%	\$	425,398,000	8%
>\$350K - \$2M	\$	2,379,331,000	59%	\$	2,391,717,000	56%	\$	2,651,776,000	56%	\$	2,498,829,000	56%	\$	2,759,454,000	59%	\$	3,239,074,000	59%
>\$2M	\$	1,208,669,000	30%	\$	1,434,982,000	34%	\$	1,623,150,000	34%	\$	1,557,317,000	35%	\$	1,478,375,000	32%	\$	1,735,326,000	32%

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	2015		2016		2017		2018		2019		2020	
All 504	5,456		5,332		5,864		5,557		5,741		6,658	
Ethnicity												
All Minority	1,259	23%	1,270	24%	1,327	23%	1,269	23%	1,325	23%	1,306	20%
AMERICAN INDIAN	13	0%	14	0%	9	0%	17	0%	12	0%	14	0%
ASIAN OR PACIFI	656	12%	649	12%	780	13%	691	12%	683	12%	571	9%
BLACK	188	3%	202	4%	127	2%	111	2%	110	2%	115	2%
HISPANIC	402	7%	405	8%	411	7%	450	8%	520	9%	502	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	104	2%
UNDETERMINED	481	9%	508	10%	661	11%	850	15%	981	17%	2,106	32%
WHITE	3,716	68%	3,554	67%	3,876	66%	3,438	62%	3,435	60%	3,246	49%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	57	1%	122	2%	807	14%	1,393	25%	1,432	25%	1,442	22%
Female Owned more than 50%	817	15%	830	16%	820	14%	652	12%	724	13%	722	11%
Male Owned	4,582	84%	4,380	82%	4,237	72%	3,512	63%	3,585	62%	4,494	67%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	4,491	78%	5,525	83%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	18	0%	73	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	786	14%	854	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	48	1%	132	2%
Veteran	221	4%	219	4%	180	3%	150	3%	115	2%	182	3%
Rural	837	15%	841	16%	970	17%	933	17%	989	17%	1,180	18%
Urban	4,619	85%	4,491	84%	4,894	83%	4,624	83%	4,752	83%	5,478	82%
Export	199	4%	160	3%	52	1%	64	1%	54	1%	84	1%
\$150K and Under	510	9%	503	9%	535	9%	458	8%	423	7%	523	8%
>\$150K - \$350K	1,573	29%	1,455	27%	1,619	28%	1,572	28%	1,533	27%	1,720	26%
>\$350K - \$2M	2,975	55%	2,920	55%	3,193	54%	3,035	55%	3,301	57%	3,870	58%
>\$2M	398	7%	454	9%	517	9%	492	9%	484	8%	545	8%

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	2015			2016			2017			2018			2019			2020		
All Community Advantage	\$	96,258,000		\$	113,248,600		\$	127,278,000		\$	144,007,700		\$	126,110,000		\$	73,437,100	
Ethnicity																		
All Minority	\$	29,974,700	31%	\$	36,797,000	32%	\$	43,653,200	34%	\$	55,279,200	38%	\$	49,904,800	40%	\$	27,739,000	38%
AMERICAN INDIAN	\$	1,025,000	1%	\$	570,000	1%	\$	710,000	1%	\$	1,597,400	1%	\$	1,230,000	1%	\$	1,003,500	1%
ASIAN OR PACIFI	\$	7,959,200	8%	\$	7,403,100	7%	\$	12,128,400	10%	\$	13,235,400	9%	\$	10,546,800	8%	\$	7,472,900	10%
BLACK	\$	11,170,200	12%	\$	13,800,100	12%	\$	16,261,800	13%	\$	16,577,000	12%	\$	17,357,300	14%	\$	10,191,000	14%
HISPANIC	\$	9,820,300	10%	\$	15,023,800	13%	\$	14,553,000	11%	\$	23,869,400	17%	\$	20,770,700	16%	\$	8,801,600	12%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	270,000	0%
UNDETERMINED	\$	6,145,500	6%	\$	6,285,300	6%	\$	8,192,600	6%	\$	11,959,100	8%	\$	11,926,200	9%	\$	12,063,200	16%
WHITE	\$	60,137,800	62%	\$	70,166,300	62%	\$	75,432,200	59%	\$	76,769,400	53%	\$	64,279,000	51%	\$	33,634,900	46%
Gender				\$	-		\$	-		\$	-		\$	-		\$	-	
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,854,600	16%	\$	15,684,600	14%	\$	20,634,700	16%	\$	22,611,200	16%	\$	20,661,600	16%	\$	10,126,400	14%
Female Owned more than 50%	\$	26,778,100	28%	\$	34,630,100	31%	\$	37,761,500	30%	\$	40,929,700	28%	\$	40,396,000	32%	\$	18,854,100	26%
Male Owned	\$	53,625,300	56%	\$	62,933,900	56%	\$	68,881,800	54%	\$	80,466,800	56%	\$	65,052,400	52%	\$	44,456,600	61%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	46,730,200	37%	\$	31,032,400	42%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,772,400	4%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	52,661,500	42%	\$	24,384,900	33%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	12,671,400	10%	\$	9,052,800	12%
Veteran	\$	6,325,700	7%	\$	8,040,100	7%	\$	11,435,400	9%	\$	14,477,800	10%	\$	11,927,100	9%	\$	6,929,900	9%
Rural	\$	12,110,700	13%	\$	11,707,800	10%	\$	15,567,400	12%	\$	15,634,200	11%	\$	12,054,800	10%	\$	9,885,500	13%
Urban	\$	84,147,300	87%	\$	101,540,800	90%	\$	111,710,600	88%	\$	128,373,500	89%	\$	114,055,200	90%	\$	63,551,600	87%
\$150K and Under	\$	52,949,400	55%	\$	66,977,400	59%	\$	67,851,100	53%	\$	66,923,100	46%	\$	53,390,100	42%	\$	34,359,900	47%
>\$150K - \$250K	\$	43,308,600	45%	\$	46,271,200	41%	\$	59,426,900	47%	\$	77,084,600	54%	\$	72,719,900	58%	\$	39,077,200	53%

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	2015		2016		2017		2018		2019		2020	
All Community Advantage	766		912		963		1,024		893		515	
Ethnicity												
All Minority	268	35%	310	34%	330	34%	394	38%	344	39%	192	37%
AMERICAN INDIAN	7	1%	5	1%	5	1%	12	1%	7	1%	11	2%
ASIAN OR PACIFI	64	8%	63	7%	79	8%	86	8%	69	8%	49	10%
BLACK	98	13%	119	13%	128	13%	125	12%	120	13%	74	14%
HISPANIC	99	13%	123	13%	118	12%	171	17%	148	17%	56	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	44	6%	44	5%	56	6%	78	8%	101	11%	86	17%
WHITE	454	59%	558	61%	577	60%	552	54%	448	50%	237	46%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	122	16%	133	15%	-	0%	165	16%	149	17%	68	13%
Female Owned more than 50%	232	30%	298	33%	-	0%	309	30%	295	33%	147	29%
Male Owned	412	54%	481	53%	-	0%	550	54%	449	50%	300	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	347	39%	225	44%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	19	4%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	367	41%	171	33%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	80	9%	54	10%
Veteran	58	0%	64	7%	88	9%	102	10%	86	10%	47	9%
Rural	92	12%	95	10%	126	13%	123	12%	92	10%	69	13%
Urban	674	88%	817	90%	837	87%	901	88%	801	90%	446	87%
\$150K and Under	576	75%	708	78%	702	73%	681	67%	564	63%	340	66%
>\$150K - \$250K	190	25%	204	22%	261	27%	343	33%	329	37%	175	34%

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