Weekly Approvals Report with data as of 10/09 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$434,480,400		\$351,495,400		\$349,959,600		\$398,626,600		\$491,166,800		\$380,325,500	
All Minority	\$133,301,100	31%	\$115,224,100	33%	\$102,867,500	29%	\$128,557,700	32%	\$156,096,600	32%	\$130,582,800	34%
Ethnicity - AMERICAN INDIAN	\$366,000	0%	\$713,000	0%	\$1,016,000	0%	\$1,059,600	0%	\$1,170,700	0%	\$2,141,200	1%
Ethnicity - ASIAN OR PACIFIC	\$102,649,200	24%	\$77,487,400	22%	\$66,893,800	19%	\$97,086,700	24%	\$106,989,000	22%	\$88,845,700	23%
Ethnicity - BLACK	\$9,940,100	2%	\$6,813,700	2%	\$13,146,500	4%	\$11,001,500	3%	\$19,643,700	4%	\$9,924,900	3%
Ethnicity - HISPANIC	\$20,345,800	5%	\$30,210,000	9%	\$21,811,200	6%	\$19,409,900	5%	\$28,293,200	6%	\$29,671,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$65,427,900	15%	\$60,718,700	17%	\$68,818,000	20%	\$68,312,400	17%	\$93,780,800	19%	\$82,148,200	22%
Ethnicity - WHITE	\$235,751,400	54%	\$175,552,600	50%	\$178,274,100	51%	\$201,756,500	51%	\$241,289,400	49%	\$167,594,500	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$59,982,700	14%	\$52,346,600	15%	\$38,685,100	11%	\$69,005,400	17%	\$86,764,500	18%	\$51,992,700	14%
Gender - Female Owned more than 50%	\$59,559,000	14%	\$53,204,700	15%	\$60,018,400	17%	\$40,583,800	10%	\$82,394,100	17%	\$47,333,600	12%
Gender - Male Owned	\$314,938,700	72%	\$245,944,100	70%	\$251,256,100	72%	\$289,037,400	73%	\$322,008,200	66%	\$280,999,200	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$164,913,500	41%	\$228,400,900	47%	\$195,702,400	51%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$35,867,800	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$85,479,600	21%	\$101,723,900	21%	\$78,567,200	21%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$101,641,000	25%	\$113,039,900	23%	\$70,158,100	18%
Veteran	\$15,973,600	4%	\$8,657,900	2%	\$8,494,000	2%	\$10,916,300	3%	\$13,672,400	3%	\$14,414,200	4%
Rural	\$92,019,100	21%	\$63,413,800	18%	\$51,996,000	15%	\$66,659,600	17%	\$84,953,500	17%	\$55,757,000	15%
Urban	\$342,461,300	79%	\$288,081,600	82%	\$297,963,600	85%	\$331,967,000	83%	\$406,213,300	83%	\$324,568,500	85%
Export	\$30,004,900	7%	\$28,743,900	8%	\$13,230,000	4%	\$28,266,000	7%	\$17,639,500	4%	\$27,087,000	7%
CAPLine	\$3,310,000	1%	\$4,500,000	1%	\$5,746,000	2%	\$1,250,000	0%	\$3,895,000	1%	\$4,800,000	1%
PLP	\$231,180,300	53%	\$201,970,700	57%	\$254,815,000	73%	\$292,795,200	73%	\$363,629,100	74%	\$252,392,200	66%
Express	\$46,445,500	11%	\$33,945,800	10%	\$43,496,000	12%	\$25,699,000	6%	\$42,532,400	9%	\$35,261,500	9%
Community Advantage	\$2,277,500	1%	\$1,968,000	1%	\$2,108,200	1%	\$3,923,800	1%	\$2,710,400	1%	\$1,490,400	0%
\$150K and Under	\$47,741,100	11%	\$34,407,000	10%	\$42,155,700	12%	\$23,066,900	6%	\$40,305,400	8%	\$22,623,500	6%
>\$150K - \$350K	\$54,288,800	12%	\$38,064,100	11%	\$51,353,200	15%	\$50,831,900	13%	\$67,173,800	14%	\$32,669,800	9%
>\$350K - \$2M	\$210,699,300	48%	\$173,784,100	49%	\$156,212,600	45%	\$167,773,600	42%	\$234,513,400	48%	\$200,680,500	53%
>\$2M	\$121,751,200	28%	\$105,240,200	30%	\$100,238,100	29%	\$156,954,200	39%	\$149,174,200	30%	\$124,351,700	33%

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	1,355		981		1,146		825		1,225		759	
All Minority	384	28%	259	26%	310	27%	224	27%	375	31%	233	31%
Ethnicity - AMERICAN INDIAN	4	0%	7	1%	9	1%	4	0%	7	1%	7	1%
Ethnicity - ASIAN OR PACIFIC	188	14%	130	13%	152	13%	119	14%	180	15%	108	14%
Ethnicity - BLACK	71	5%	37	4%	54	5%	32	4%	68	6%	44	6%
Ethnicity - HISPANIC	121	9%	85	9%	95	8%	69	8%	120	10%	74	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	154	11%	136	14%	183	16%	145	18%	198	16%	119	16%
Ethnicity - WHITE	817	60%	586	60%	653	57%	456	55%	652	53%	407	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	177	13%	123	13%	137	12%	130	16%	144	12%	104	14%
Gender - Female Owned more than 50%	271	20%	186	19%	217	19%	137	17%	246	20%	125	16%
Gender - Male Owned	907	67%	672	69%	792	69%	558	68%	835	68%	530	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	409	50%	611	50%	412	54%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	126	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	149	18%	226	18%	135	18%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	112	14%	148	12%	85	11%
Veteran	42	3%	43	4%	53	5%	38	5%	56	5%	37	5%
Rural	219	16%	174	18%	186	16%	125	15%	218	18%	152	20%
Urban	1,136	84%	807	82%	960	84%	700	85%	1,007	82%	607	80%
Export	34	3%	24	2%	11	1%	22	3%	23	2%	16	2%
CAPLine	7	1%	8	1%	7	1%	2	0%	6	0%	5	1%
PLP	293	22%	229	23%	426	37%	401	49%	521	43%	319	42%
Express	758	56%	526	54%	636	55%	313	38%	575	47%	341	45%
Community Advantage	21	2%	15	2%	17	1%	29	4%	20	2%	10	1%
\$150K and Under	873	64%	599	61%	735	64%	367	44%	645	53%	362	48%
>\$150K - \$350K	206	15%	143	15%	190	17%	200	24%	259	21%	127	17%
>\$350K - \$2M	236	17%	204	21%	188	16%	208	25%	277	23%	226	30%
>\$2M	40	3%	35	4%	33	3%	50	6%	44	4%	44	6%

504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$126,215,000		\$88,051,000		\$93,936,000		\$116,167,000		\$178,999,000		\$143,780,000	
All Minority	\$36,956,000	29%	\$30,495,000	35%	\$24,575,000	26%	\$21,125,000	18%	\$37,978,000	21%	\$27,299,000	19%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$16,438,000	13%	\$21,396,000	24%	\$13,407,000	14%	\$10,506,000	9%	\$20,507,000	11%	\$13,774,000	10%
Ethnicity - BLACK	\$8,706,000	7%	\$5,404,000	6%	\$374,000	0%	\$4,619,000	4%	\$4,457,000	2%	\$2,012,000	1%
Ethnicity - HISPANIC	\$11,812,000	9%	\$3,695,000	4%	\$10,794,000	11%	\$6,000,000	5%	\$13,014,000	7%	\$11,180,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$16,842,000	13%	\$9,953,000	11%	\$18,773,000	20%	\$36,714,000	32%	\$49,087,000	27%	\$24,842,000	17%
Ethnicity - WHITE	\$72,417,000	57%	\$47,603,000	54%	\$50,588,000	54%	\$58,328,000	50%	\$91,934,000	51%	\$91,639,000	64%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,201,000	2%	\$6,485,000	7%	\$14,705,000	16%	\$25,208,000	22%	\$38,118,000	21%	\$21,148,000	15%
Gender - Female Owned more than 50%	\$18,210,000	14%	\$11,316,000	13%	\$9,592,000	10%	\$7,282,000	6%	\$20,503,000	11%	\$8,343,000	6%
Gender - Male Owned	\$105,804,000	84%	\$70,250,000	80%	\$69,639,000	74%	\$83,677,000	72%	\$120,378,000	67%	\$114,289,000	79%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$95,955,000	83%	\$129,974,000	73%	\$122,438,000	85%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,693,000	1%	\$3,059,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$11,103,000	10%	\$44,681,000	25%	\$16,521,000	11%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,545,000	1%	\$1,762,000	1%
Veteran	\$2,521,000	2%	\$1,976,000	2%	\$640,000	1%	\$1,124,000	1%	\$6,221,000	3%	\$3,154,000	2%
Rural	\$17,930,000	14%	\$14,579,000	17%	\$10,856,000	12%	\$11,117,000	10%	\$29,445,000	16%	\$21,711,000	15%
Urban	\$108,285,000	86%	\$73,472,000	83%	\$83,080,000	88%	\$105,050,000	90%	\$149,554,000	84%	\$122,069,000	85%
Export	\$3,981,000	3%	\$1,629,000	2%	\$2,304,000	2%	\$1,084,000	1%	\$6,923,000	4%	\$374,000	0%
\$150K and Under	\$1,753,000	1%	\$1,556,000	2%	\$1,237,000	1%	\$1,325,000	1%	\$1,927,000	1%	\$1,218,000	1%
>\$150K - \$350K	\$9,937,000	8%	\$4,692,000	5%	\$8,760,000	9%	\$7,853,000	7%	\$14,174,000	8%	\$16,819,000	12%
>\$350K - \$2M	\$61,103,000	48%	\$59,446,000	68%	\$47,703,000	51%	\$78,977,000	68%	\$99,942,000	56%	\$80,573,000	56%
>\$2M	\$53,422,000	42%	\$22,357,000	25%	\$36,236,000	39%	\$28,012,000	24%	\$62,956,000	35%	\$45,170,000	31%

504 Approval	l Count
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Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	149		109		106		139		221		184	
All Minority	34	23%	28	26%	31	29%	25	18%	47	21%	43	23%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	-	0%	1	1%
Ethnicity - ASIAN OR PACIFIC	14	9%	15	14%	15	14%	11	8%	21	10%	16	9%
Ethnicity - BLACK	9	6%	4	4%	2	2%	4	3%	7	3%	7	4%
Ethnicity - HISPANIC	11	7%	9	8%	14	13%	10	7%	19	9%	19	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	10	7%	13	12%	12	11%	35	25%	54	24%	32	17%
Ethnicity - WHITE	105	70%	68	62%	63	59%	79	57%	120	54%	109	59%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2	1%	8	7%	25	24%	37	27%	53	24%	42	23%
Gender - Female Owned more than 50%	21	14%	18	17%	15	14%	15	11%	25	11%	17	9%
Gender - Male Owned	126	85%	83	76%	66	62%	87	63%	143	65%	125	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	113	81%	181	82%	159	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	3	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	15	11%	34	15%	18	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	-	0%	4	2%	4	2%
Veteran	5	3%	3	3%	3	3%	2	1%	9	4%	4	2%
Rural	23	15%	19	17%	21	20%	21	15%	44	20%	34	18%
Urban	126	85%	90	83%	85	80%	118	85%	177	80%	150	82%
Export	7	5%	1	1%	2	2%	2	1%	4	2%	1	1%
\$150K and Under	15	10%	12	11%	10	9%	13	9%	17	8%	10	5%
>\$150K - \$350K	39	26%	19	17%	34	32%	31	22%	56	25%	65	35%
>\$350K - \$2M	78	52%	70	64%	51	48%	85	61%	130	59%	95	52%
>\$2M	17	11%	8	7%	11	10%	10	7%	18	8%	14	8%

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$2,277,500		\$1,968,000		\$2,108,200		\$3,923,800		\$2,710,400		\$1,490,400	
All Minority	\$515,500	23%	\$615,000	31%	\$1,386,800	66%	\$1,681,000	43%	\$862,700	32%	\$404,700	27%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$250,000	6%	\$0	0%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$0	0%	\$125,000	6%	\$865,000	41%	\$515,000	13%	\$500,000	18%	\$90,000	6%
Ethnicity – BLACK	\$255,500	11%	\$160,000	8%	\$113,800	5%	\$420,000	11%	\$129,300	5%	\$152,000	10%
Ethnicity – HISPANIC	\$260,000	11%	\$330,000	17%	\$408,000	19%	\$496,000	13%	\$233,400	9%	\$162,700	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$250,000	11%	\$0	0%	\$0	0%	\$50,000	1%	\$390,000	14%	\$0	0%
Ethnicity – WHITE	\$1,512,000	66%	\$1,353,000	69%	\$721,400	34%	\$2,192,800	56%	\$1,457,700	54%	\$1,085,700	73%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$197,000	9%	\$300,000	15%	\$308,000	15%	\$966,000	25%	\$1,089,400	40%	\$369,900	25%
Gender - Female Owned more than 50%	\$776,000	34%	\$678,000	34%	\$673,400	32%	\$1,178,500	30%	\$463,500	17%	\$152,000	10%
Gender - Male Owned	\$1,304,500	57%	\$990,000	50%	\$1,126,800	53%	\$1,779,300	45%	\$1,157,500	43%	\$968,500	65%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$874,000	22%	\$1,157,500	43%	\$402,000	27%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$280,000	19%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,451,500	37%	\$1,106,700	41%	\$452,700	30%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$629,800	16%	\$260,500	10%	\$355,700	24%
Veteran	\$0	0%	\$300,000	15%	\$438,800	21%	\$315,000	8%	\$150,000	6%	\$0	0%
Rural	\$225,000	10%	\$0	0%	\$125,000	6%	\$236,800	6%	\$203,500	8%	\$428,500	29%
Urban	\$2,052,500	90%	\$1,968,000	100%	\$1,983,200	94%	\$3,687,000	94%	\$2,506,900	92%	\$1,061,900	71%
\$150K and Under	\$1,617,500	71%	\$1,218,000	62%	\$1,200,200	57%	\$1,593,800	41%	\$1,162,900	43%	\$718,500	48%
>\$150K - \$350K	\$660,000	29%	\$750,000	38%	\$908,000	43%	\$2,330,000	59%	\$1,547,500	57%	\$771,900	52%

Community Advantage Approval Amount

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	21		15		17		29		20		10	
All Minority	8	38%	5	33%	9	53%	13	45%	6	30%	3	30%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	1	3%	-	0%	-	0%
Ethnicity - ASIAN OR PACIFIC	-	0%	1	7%	5	29%	5	17%	2	10%	1	10%
Ethnicity – BLACK	4	19%	2	13%	1	6%	3	10%	2	10%	1	10%
Ethnicity – HISPANIC	4	19%	2	13%	3	18%	4	14%	2	10%	1	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	1	5%	-	0%	-	0%	1	3%	4	20%	-	0%
Ethnicity – WHITE	12	57%	10	67%	8	47%	15	52%	10	50%	7	70%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3	14%	2	13%	-	0%	6	21%	9	45%	2	20%
Gender - Female Owned more than 50%	6	29%	5	33%	-	0%	10	34%	3	15%	1	10%
Gender - Male Owned	12	57%	8	53%	-	0%	13	45%	8	40%	7	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	6	21%	7	35%	2	20%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	2	20%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	11	38%	9	45%	3	30%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	4	14%	2	10%	3	30%
Veteran	-	0%	2	13%	3	18%	3	10%	1	5%	-	0%
Rural	3	14%	-	0%	1	6%	3	10%	1	5%	4	40%
Urban	18	86%	15	100%	16	94%	26	90%	19	95%	6	60%
\$150K and Under	18	86%	12	80%	13	76%	18	62%	13	65%	6	60%
>\$150K - \$350K	3	14%	3	20%	4	24%	11	38%	7	35%	4	40%

Community Advantage Approval Count