

Weekly Approvals Report with data as of 10/16 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 7(A)</b>	\$732,065,600		\$690,309,100		\$773,530,300		\$755,228,500		\$765,907,800		\$609,443,300	
<b>All Minority</b>	\$225,858,300	31%	\$234,301,200	34%	\$230,494,600	30%	\$250,246,900	33%	\$238,189,200	31%	\$198,490,700	33%
Ethnicity - AMERICAN INDIAN	\$903,500	0%	\$1,138,900	0%	\$2,412,500	0%	\$7,831,800	1%	\$2,703,100	0%	\$2,141,200	0%
Ethnicity - ASIAN OR PACIFIC	\$172,196,600	24%	\$169,338,600	25%	\$157,002,500	20%	\$182,171,400	24%	\$167,649,200	22%	\$140,263,900	23%
Ethnicity - BLACK	\$15,280,100	2%	\$13,884,100	2%	\$21,599,600	3%	\$20,389,000	3%	\$26,967,300	4%	\$13,183,100	2%
Ethnicity - HISPANIC	\$37,478,100	5%	\$49,939,600	7%	\$49,480,000	6%	\$39,854,700	5%	\$40,869,600	5%	\$42,902,500	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$108,823,400	15%	\$122,886,000	18%	\$138,178,700	18%	\$126,819,500	17%	\$140,592,000	18%	\$143,119,500	23%
Ethnicity - WHITE	\$397,383,900	54%	\$333,121,900	48%	\$404,857,000	52%	\$378,162,100	50%	\$387,126,600	51%	\$267,833,100	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$104,732,100	14%	\$93,117,100	13%	\$112,783,300	15%	\$119,040,500	16%	\$120,704,900	16%	\$78,845,100	13%
Gender - Female Owned more than 50%	\$96,596,800	13%	\$96,095,700	14%	\$131,762,300	17%	\$84,532,300	11%	\$127,651,500	17%	\$72,518,300	12%
Gender - Male Owned	\$530,736,700	72%	\$501,096,300	73%	\$528,984,700	68%	\$551,655,700	73%	\$517,551,400	68%	\$458,079,900	75%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$331,587,100	44%	\$347,076,200	45%	\$321,052,000	53%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,413,900	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$130,068,200	17%	\$145,658,100	19%	\$103,460,800	17%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$194,869,100	26%	\$189,364,800	25%	\$117,486,600	19%
<b>Veteran</b>	\$28,845,000	4%	\$23,343,600	3%	\$17,692,700	2%	\$35,188,300	5%	\$20,481,300	3%	\$23,330,600	4%
<b>Rural</b>	\$152,198,500	21%	\$137,015,100	20%	\$95,456,700	12%	\$119,781,900	16%	\$134,255,900	18%	\$103,421,900	17%
<b>Urban</b>	\$579,867,100	79%	\$553,294,000	80%	\$678,073,600	88%	\$635,446,600	84%	\$631,651,900	82%	\$506,021,400	83%
<b>Export</b>	\$53,630,000	7%	\$46,878,100	7%	\$28,854,600	4%	\$49,767,000	7%	\$27,929,500	4%	\$41,904,500	7%
<b>CAPLine</b>	\$6,010,000	1%	\$4,991,300	1%	\$7,846,000	1%	\$4,750,000	1%	\$9,855,000	1%	\$12,475,000	2%
<b>PLP</b>	\$414,019,700	57%	\$415,252,000	60%	\$536,087,600	69%	\$557,551,900	74%	\$556,603,500	73%	\$413,122,100	68%
<b>Express</b>	\$79,366,700	11%	\$67,431,300	10%	\$82,154,500	11%	\$54,024,300	7%	\$70,348,400	9%	\$54,704,500	9%
<b>Community Advantage</b>	\$4,383,800	1%	\$3,370,600	0%	\$5,674,700	1%	\$6,144,400	1%	\$4,291,400	1%	\$2,933,100	0%
<b>\$150K and Under</b>	\$82,609,900	11%	\$67,272,200	10%	\$81,870,200	11%	\$49,950,500	7%	\$64,849,400	8%	\$37,384,800	6%
<b>&gt;\$150K - \$350K</b>	\$95,106,700	13%	\$72,259,400	10%	\$97,403,800	13%	\$98,672,000	13%	\$108,456,100	14%	\$54,546,100	9%
<b>&gt;\$350K - \$2M</b>	\$350,864,800	48%	\$318,134,400	46%	\$344,433,700	45%	\$323,057,400	43%	\$357,775,700	47%	\$299,461,900	49%
<b>&gt;\$2M</b>	\$203,484,200	28%	\$232,643,100	34%	\$249,822,600	32%	\$283,548,600	38%	\$234,826,600	31%	\$218,050,500	36%

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## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 7(A)</b>	2,374		1,887		2,275		1,680		1,953		1,212	
<b>All Minority</b>	684	29%	533	28%	597	26%	477	28%	575	29%	353	29%
Ethnicity - AMERICAN INDIAN	9	0%	11	1%	17	1%	18	1%	14	1%	7	1%
Ethnicity - ASIAN OR PACIFIC	338	14%	261	14%	300	13%	240	14%	266	14%	167	14%
Ethnicity - BLACK	123	5%	76	4%	93	4%	73	4%	99	5%	66	5%
Ethnicity - HISPANIC	214	9%	185	10%	187	8%	146	9%	196	10%	113	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	267	11%	256	14%	342	15%	264	16%	334	17%	195	16%
Ethnicity - WHITE	1,423	60%	1,098	58%	1,336	59%	939	56%	1,044	53%	664	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	313	13%	240	13%	293	13%	248	15%	217	11%	148	12%
Gender - Female Owned more than 50%	467	20%	342	18%	432	19%	273	16%	383	20%	207	17%
Gender - Male Owned	1,594	67%	1,305	69%	1,550	68%	1,159	69%	1,353	69%	857	71%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	835	50%	1,015	52%	650	54%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	212	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	280	17%	333	17%	207	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	205	12%	236	12%	142	12%
<b>Veteran</b>	90	4%	94	5%	106	5%	86	5%	88	5%	63	5%
<b>Rural</b>	394	17%	350	19%	383	17%	257	15%	356	18%	259	21%
<b>Urban</b>	1,980	83%	1,537	81%	1,892	83%	1,423	85%	1,597	82%	953	79%
<b>Export</b>	64	3%	40	2%	23	1%	39	2%	31	2%	25	2%
<b>CAPLine</b>	13	1%	11	1%	11	0%	4	0%	12	1%	10	1%
<b>PLP</b>	516	22%	453	24%	851	37%	772	46%	800	41%	515	42%
<b>Express</b>	1,345	57%	1,036	55%	1,216	53%	702	42%	934	48%	543	45%
<b>Community Advantage</b>	38	2%	27	1%	40	2%	43	3%	33	2%	18	1%
<b>\$150K and Under</b>	1,548	65%	1,171	62%	1,416	62%	809	48%	1,038	53%	590	49%
<b>&gt;\$150K - \$350K</b>	361	15%	273	14%	373	16%	380	23%	420	22%	211	17%
<b>&gt;\$350K - \$2M</b>	395	17%	370	20%	405	18%	398	24%	421	22%	339	28%
<b>&gt;\$2M</b>	70	3%	73	4%	81	4%	93	6%	74	4%	72	6%

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## 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 504</b>	\$213,486,000		\$173,857,000		\$199,045,000		\$219,812,000		\$286,437,000		\$202,351,000	
<b>All Minority</b>	\$60,231,000	28%	\$65,259,000	38%	\$47,050,000	24%	\$48,305,000	22%	\$71,793,000	25%	\$39,830,000	20%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$34,795,000	16%	\$43,366,000	25%	\$33,400,000	17%	\$30,805,000	14%	\$44,802,000	16%	\$21,563,000	11%
Ethnicity - BLACK	\$10,563,000	5%	\$7,440,000	4%	\$929,000	0%	\$7,318,000	3%	\$4,809,000	2%	\$2,567,000	1%
Ethnicity - HISPANIC	\$14,873,000	7%	\$14,453,000	8%	\$12,721,000	6%	\$10,182,000	5%	\$22,182,000	8%	\$15,367,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$26,737,000	13%	\$23,095,000	13%	\$38,495,000	19%	\$60,583,000	28%	\$79,760,000	28%	\$33,372,000	16%
Ethnicity - WHITE	\$126,518,000	59%	\$85,503,000	49%	\$113,500,000	57%	\$110,924,000	50%	\$134,884,000	47%	\$129,149,000	64%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,331,000	1%	\$12,193,000	7%	\$39,912,000	20%	\$41,699,000	19%	\$64,510,000	23%	\$31,660,000	16%
Gender - Female Owned more than 50%	\$26,440,000	12%	\$20,496,000	12%	\$15,761,000	8%	\$23,642,000	11%	\$27,357,000	10%	\$12,898,000	6%
Gender - Male Owned	\$184,715,000	87%	\$141,168,000	81%	\$143,372,000	72%	\$154,471,000	70%	\$194,570,000	68%	\$157,793,000	78%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$176,112,000	80%	\$212,768,000	74%	\$168,570,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,693,000	1%	\$4,022,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$27,245,000	12%	\$60,600,000	21%	\$27,997,000	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$4,710,000	2%	\$1,762,000	1%
<b>Veteran</b>	\$5,370,000	3%	\$2,721,000	2%	\$1,640,000	1%	\$4,222,000	2%	\$9,863,000	3%	\$6,081,000	3%
<b>Rural</b>	\$27,458,000	13%	\$22,901,000	13%	\$29,703,000	15%	\$33,878,000	15%	\$52,376,000	18%	\$30,725,000	15%
<b>Urban</b>	\$186,028,000	87%	\$150,956,000	87%	\$169,342,000	85%	\$185,934,000	85%	\$234,061,000	82%	\$171,626,000	85%
<b>Export</b>	\$6,778,000	3%	\$5,313,000	3%	\$2,304,000	1%	\$1,084,000	0%	\$8,758,000	3%	\$1,106,000	1%
<b>\$150K and Under</b>	\$2,924,000	1%	\$2,592,000	1%	\$2,102,000	1%	\$2,939,000	1%	\$2,683,000	1%	\$2,352,000	1%
<b>&gt;\$150K - \$350K</b>	\$14,336,000	7%	\$12,376,000	7%	\$17,422,000	9%	\$16,212,000	7%	\$19,881,000	7%	\$23,502,000	12%
<b>&gt;\$350K - \$2M</b>	\$102,193,000	48%	\$116,053,000	67%	\$102,094,000	51%	\$134,787,000	61%	\$161,873,000	57%	\$123,661,000	61%
<b>&gt;\$2M</b>	\$94,033,000	44%	\$42,836,000	25%	\$77,427,000	39%	\$65,874,000	30%	\$102,000,000	36%	\$52,836,000	26%

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## 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 504</b>	243		216		225		269		338		276	
<b>All Minority</b>	56	23%	64	30%	51	23%	56	21%	74	22%	62	22%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Ethnicity - ASIAN OR PACIFIC	25	10%	33	15%	30	13%	27	10%	33	10%	26	9%
Ethnicity - BLACK	12	5%	9	4%	3	1%	7	3%	8	2%	8	3%
Ethnicity - HISPANIC	19	8%	22	10%	18	8%	22	8%	33	10%	27	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	19	8%	23	11%	34	15%	57	21%	88	26%	42	15%
Ethnicity - WHITE	168	69%	129	60%	140	62%	156	58%	176	52%	172	62%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	3	1%	17	8%	56	25%	65	24%	89	26%	61	22%
Gender - Female Owned more than 50%	33	14%	34	16%	23	10%	35	13%	41	12%	27	10%
Gender - Male Owned	207	85%	165	76%	146	65%	169	63%	208	62%	188	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	223	83%	279	83%	235	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	1	0%	5	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	31	12%	49	14%	32	12%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	-	0%	5	1%	4	1%
<b>Veteran</b>	11	5%	4	2%	7	3%	5	2%	14	4%	9	3%
<b>Rural</b>	37	15%	36	17%	46	20%	49	18%	69	20%	48	17%
<b>Urban</b>	206	85%	180	83%	179	80%	220	82%	269	80%	228	83%
<b>Export</b>	9	4%	4	2%	2	1%	2	1%	5	1%	2	1%
<b>\$150K and Under</b>	26	11%	22	10%	17	8%	26	10%	23	7%	20	7%
<b>&gt;\$150K - \$350K</b>	57	23%	49	23%	67	30%	65	24%	81	24%	93	34%
<b>&gt;\$350K - \$2M</b>	131	54%	131	61%	118	52%	155	58%	203	60%	146	53%
<b>&gt;\$2M</b>	29	12%	14	6%	23	10%	23	9%	31	9%	17	6%

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## Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All Community Advantage</b>	\$4,383,800		\$3,370,600		\$5,674,700		\$6,144,400		\$4,291,400		\$2,933,100	
<b>All Minority</b>	\$1,136,000	26%	\$1,205,500	36%	\$2,617,300	46%	\$2,776,600	45%	\$1,762,400	41%	\$904,700	31%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$250,000	4%	\$0	0%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$35,000	1%	\$175,000	5%	\$1,067,500	19%	\$515,000	8%	\$573,000	13%	\$90,000	3%
Ethnicity – BLACK	\$660,300	15%	\$460,000	14%	\$641,800	11%	\$745,000	12%	\$529,300	12%	\$402,000	14%
Ethnicity – HISPANIC	\$440,700	10%	\$570,500	17%	\$908,000	16%	\$1,266,600	21%	\$660,100	15%	\$412,700	14%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$250,000	6%	\$151,000	4%	\$153,000	3%	\$50,000	1%	\$415,000	10%	\$250,000	9%
Ethnicity – WHITE	\$2,997,800	68%	\$2,014,100	60%	\$2,904,400	51%	\$3,317,800	54%	\$2,114,000	49%	\$1,778,400	61%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$247,000	6%	\$488,000	14%	\$780,500	14%	\$1,311,000	21%	\$1,215,400	28%	\$619,900	21%
Gender - Female Owned more than 50%	\$1,613,600	37%	\$828,000	25%	\$1,636,400	29%	\$2,141,500	35%	\$941,500	22%	\$694,700	24%
Gender - Male Owned	\$2,523,200	58%	\$2,054,600	61%	\$3,257,800	57%	\$2,691,900	44%	\$2,134,500	50%	\$1,618,500	55%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,045,600	33%	\$2,064,500	48%	\$802,000	27%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$322,700	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$1,970,500	32%	\$1,579,400	37%	\$1,202,700	41%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$909,800	15%	\$260,500	6%	\$605,700	21%
<b>Veteran</b>	\$30,700	1%	\$300,000	9%	\$1,024,500	18%	\$440,000	7%	\$456,300	11%	\$0	0%
<b>Rural</b>	\$477,100	11%	\$100,000	3%	\$544,300	10%	\$711,800	12%	\$477,200	11%	\$928,500	32%
<b>Urban</b>	\$3,906,700	89%	\$3,270,600	97%	\$5,130,400	90%	\$5,432,600	88%	\$3,814,200	89%	\$2,004,600	68%
<b>\$150K and Under</b>	\$2,913,800	66%	\$2,182,600	65%	\$2,689,700	47%	\$2,389,400	39%	\$2,089,600	49%	\$1,161,200	40%
<b>&gt;\$150K - \$350K</b>	\$1,470,000	34%	\$1,188,000	35%	\$2,985,000	53%	\$3,755,000	61%	\$2,201,800	51%	\$1,771,900	60%

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## Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All Community Advantage</b>	38		27		40		43		33		18	
<b>All Minority</b>	14	37%	10	37%	16	40%	19	44%	13	39%	5	28%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	1	2%	-	0%	-	0%
Ethnicity - ASIAN OR PACIFIC	1	3%	2	7%	7	18%	5	12%	3	9%	1	6%
Ethnicity – BLACK	7	18%	4	15%	4	10%	5	12%	5	15%	2	11%
Ethnicity – HISPANIC	6	16%	4	15%	5	13%	8	19%	5	15%	2	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	1	3%	2	7%	2	5%	1	2%	5	15%	1	6%
Ethnicity – WHITE	23	61%	15	56%	22	55%	23	53%	15	45%	12	67%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4	11%	3	11%	-	0%	8	19%	10	30%	3	17%
Gender - Female Owned more than 50%	13	34%	6	22%	-	0%	15	35%	7	21%	4	22%
Gender - Male Owned	21	55%	18	67%	-	0%	20	47%	16	48%	11	61%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	13	30%	16	48%	4	22%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	3	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	15	35%	12	36%	7	39%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	6	14%	2	6%	4	22%
<b>Veteran</b>	1	0%	2	7%	7	18%	4	9%	3	9%	-	0%
<b>Rural</b>	6	16%	1	4%	3	8%	5	12%	4	12%	6	33%
<b>Urban</b>	32	84%	26	96%	37	93%	38	88%	29	88%	12	67%
<b>\$150K and Under</b>	31	82%	22	81%	27	68%	26	60%	23	70%	10	56%
<b>&gt;\$150K - \$350K</b>	7	18%	5	19%	13	33%	17	40%	10	30%	8	44%

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