

Weekly Approvals Report with data as of 10/23 for each FY

## 7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>cAll 7(A)</b>	\$1,163,254,300		\$1,062,183,400		\$1,207,822,000		\$1,171,715,300		\$1,232,207,500		\$946,908,500	
<b>All Minority</b>	\$345,796,800	30%	\$342,254,700	32%	\$362,009,800	30%	\$395,231,900	34%	\$388,924,600	32%	\$291,351,200	31%
Ethnicity - AMERICAN INDIAN	\$1,146,500	0%	\$1,774,100	0%	\$8,859,500	1%	\$11,825,700	1%	\$3,286,100	0%	\$3,170,000	0%
Ethnicity - ASIAN OR PACIFIC	\$254,246,400	22%	\$242,829,400	23%	\$251,206,800	21%	\$275,586,300	24%	\$275,473,900	22%	\$197,396,100	21%
Ethnicity - BLACK	\$22,088,500	2%	\$26,951,500	3%	\$30,450,600	3%	\$36,351,900	3%	\$38,288,800	3%	\$19,760,100	2%
Ethnicity - HISPANIC	\$68,315,400	6%	\$70,699,700	7%	\$71,492,900	6%	\$71,468,000	6%	\$71,875,800	6%	\$71,025,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$174,592,800	15%	\$176,571,700	17%	\$213,237,400	18%	\$213,499,300	18%	\$253,222,200	21%	\$238,381,400	25%
Ethnicity - WHITE	\$642,864,700	55%	\$543,357,000	51%	\$632,574,800	52%	\$562,984,100	48%	\$590,060,700	48%	\$417,175,900	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$174,760,100	15%	\$146,336,800	14%	\$177,284,900	15%	\$187,699,100	16%	\$176,853,000	14%	\$121,983,700	13%
Gender - Female Owned more than 50%	\$166,181,200	14%	\$158,202,600	15%	\$205,314,300	17%	\$156,851,000	13%	\$196,625,900	16%	\$115,089,600	12%
Gender - Male Owned	\$822,313,000	71%	\$757,644,000	71%	\$825,222,800	68%	\$827,165,200	71%	\$858,728,600	70%	\$709,835,200	75%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$526,936,500	45%	\$569,135,500	46%	\$498,459,300	53%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$113,441,700	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$212,729,100	18%	\$230,854,200	19%	\$140,319,200	15%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$286,252,100	24%	\$309,376,100	25%	\$194,658,300	21%
<b>Veteran</b>	\$46,281,400	4%	\$34,091,700	3%	\$33,498,000	3%	\$47,061,000	4%	\$30,796,900	2%	\$30,894,700	3%
<b>Rural</b>	\$234,713,600	20%	\$200,310,300	19%	\$160,171,400	13%	\$198,499,700	17%	\$225,922,000	18%	\$152,134,000	16%
<b>Urban</b>	\$928,540,700	80%	\$861,873,100	81%	\$1,047,650,600	87%	\$973,215,600	83%	\$1,006,285,500	82%	\$794,774,500	84%
<b>Export</b>	\$88,027,800	8%	\$53,357,100	5%	\$40,253,000	3%	\$74,774,300	6%	\$38,587,500	3%	\$64,847,900	7%
<b>CAPLine</b>	\$12,515,000	1%	\$8,291,800	1%	\$8,446,000	1%	\$10,800,000	1%	\$13,519,500	1%	\$13,175,000	1%
<b>PLP</b>	\$668,017,400	57%	\$646,213,400	61%	\$854,672,300	71%	\$849,508,100	73%	\$908,983,000	74%	\$634,028,900	67%
<b>Express</b>	\$119,660,800	10%	\$104,578,700	10%	\$122,667,900	10%	\$85,676,000	7%	\$103,835,400	8%	\$85,138,200	9%
<b>Community Advantage</b>	\$6,229,200	1%	\$6,198,400	1%	\$8,113,900	1%	\$8,113,500	1%	\$6,358,900	1%	\$5,482,100	1%
<b>\$150K and Under</b>	\$126,826,900	11%	\$105,867,400	10%	\$127,304,200	11%	\$81,309,000	7%	\$95,844,200	8%	\$57,820,200	6%
<b>&gt;\$150K - \$350K</b>	\$141,351,300	12%	\$122,742,900	12%	\$149,331,900	12%	\$147,997,900	13%	\$166,830,300	14%	\$94,035,100	10%
<b>&gt;\$350K - \$2M</b>	\$585,155,800	50%	\$499,354,800	47%	\$525,930,200	44%	\$489,483,800	42%	\$555,469,800	45%	\$463,120,000	49%
<b>&gt;\$2M</b>	\$309,920,300	27%	\$334,218,300	31%	\$405,255,700	34%	\$452,924,600	39%	\$414,063,200	34%	\$331,933,200	35%

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## 7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 7(A)</b>	3,580		2,944		3,501		2,601		2,961		1,932	
<b>All Minority</b>	1,000	28%	796	27%	947	27%	738	28%	844	29%	552	29%
Ethnicity - AMERICAN INDIAN	17	0%	17	1%	27	1%	29	1%	22	1%	12	1%
Ethnicity - ASIAN OR PACIFIC	488	14%	396	13%	455	13%	356	14%	394	13%	254	13%
Ethnicity - BLACK	172	5%	119	4%	164	5%	115	4%	139	5%	104	5%
Ethnicity - HISPANIC	323	9%	264	9%	301	9%	238	9%	289	10%	182	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	425	12%	386	13%	497	14%	409	16%	522	18%	331	17%
Ethnicity - WHITE	2,155	60%	1,762	60%	2,057	59%	1,454	56%	1,595	54%	1,049	54%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	505	14%	371	13%	447	13%	399	15%	366	12%	257	13%
Gender - Female Owned more than 50%	682	19%	537	18%	658	19%	432	17%	566	19%	323	17%
Gender - Male Owned	2,393	67%	2,036	69%	2,396	68%	1,770	68%	2,029	69%	1,352	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,314	51%	1,548	52%	1,030	53%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	361	19%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	423	16%	500	17%	313	16%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	330	13%	371	13%	227	12%
<b>Veteran</b>	146	4%	143	5%	175	5%	122	5%	124	4%	89	5%
<b>Rural</b>	610	17%	546	19%	584	17%	417	16%	527	18%	388	20%
<b>Urban</b>	2,970	83%	2,398	81%	2,917	83%	2,184	84%	2,434	82%	1,544	80%
<b>Export</b>	100	3%	55	2%	34	1%	56	2%	37	1%	41	2%
<b>CAPLine</b>	24	1%	20	1%	12	0%	11	0%	17	1%	11	1%
<b>PLP</b>	818	23%	724	25%	1,343	38%	1,166	45%	1,247	42%	820	42%
<b>Express</b>	1,969	55%	1,551	53%	1,835	52%	1,107	43%	1,386	47%	859	44%
<b>Community Advantage</b>	53	1%	48	2%	62	2%	60	2%	51	2%	33	2%
<b>\$150K and Under</b>	2,282	64%	1,789	61%	2,176	62%	1,287	49%	1,544	52%	928	48%
<b>&gt;\$150K - \$350K</b>	537	15%	460	16%	568	16%	566	22%	638	22%	357	18%
<b>&gt;\$350K - \$2M</b>	656	18%	588	20%	626	18%	603	23%	651	22%	537	28%
<b>&gt;\$2M</b>	105	3%	107	4%	131	4%	145	6%	128	4%	110	6%

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## 504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All 504</b>	\$302,046,000		\$246,924,000		\$295,373,000		\$336,908,000		\$471,072,000		\$326,508,000	
<b>All Minority</b>	\$86,742,000	29%	\$84,852,000	34%	\$74,463,000	25%	\$79,613,000	24%	\$121,799,000	26%	\$73,528,000	23%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$255,000	0%	\$0	0%	\$0	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$50,646,000	17%	\$57,910,000	23%	\$55,797,000	19%	\$51,097,000	15%	\$80,672,000	17%	\$40,639,000	12%
Ethnicity - BLACK	\$13,051,000	4%	\$8,053,000	3%	\$1,289,000	0%	\$8,168,000	2%	\$6,225,000	1%	\$3,015,000	1%
Ethnicity - HISPANIC	\$23,045,000	8%	\$18,889,000	8%	\$17,122,000	6%	\$20,348,000	6%	\$34,902,000	7%	\$29,541,000	9%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$44,095,000	15%	\$31,990,000	13%	\$66,597,000	23%	\$88,862,000	26%	\$126,105,000	27%	\$48,962,000	15%
Ethnicity - WHITE	\$171,209,000	57%	\$130,082,000	53%	\$154,313,000	52%	\$168,433,000	50%	\$223,168,000	47%	\$204,018,000	62%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,553,000	1%	\$18,772,000	8%	\$70,543,000	24%	\$63,676,000	19%	\$100,433,000	21%	\$55,262,000	17%
Gender - Female Owned more than 50%	\$37,421,000	12%	\$30,401,000	12%	\$23,601,000	8%	\$37,193,000	11%	\$45,503,000	10%	\$25,790,000	8%
Gender - Male Owned	\$262,072,000	87%	\$197,751,000	80%	\$201,229,000	68%	\$236,039,000	70%	\$325,136,000	69%	\$245,456,000	75%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$255,859,000	76%	\$337,049,000	72%	\$278,159,000	85%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$7,286,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$50,576,000	15%	\$111,744,000	24%	\$36,977,000	11%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$254,000	0%	\$8,411,000	2%	\$4,086,000	1%
<b>Veteran</b>	\$7,668,000	3%	\$3,562,000	1%	\$1,965,000	1%	\$6,290,000	2%	\$16,069,000	3%	\$6,081,000	2%
<b>Rural</b>	\$37,066,000	12%	\$36,232,000	15%	\$41,659,000	14%	\$53,160,000	16%	\$63,329,000	13%	\$46,981,000	14%
<b>Urban</b>	\$264,980,000	88%	\$210,692,000	85%	\$253,714,000	86%	\$283,748,000	84%	\$407,743,000	87%	\$279,527,000	86%
<b>Export</b>	\$11,888,000	4%	\$5,313,000	2%	\$2,304,000	1%	\$1,084,000	0%	\$10,198,000	2%	\$3,088,000	1%
<b>\$150K and Under</b>	\$4,295,000	1%	\$4,210,000	2%	\$2,953,000	1%	\$3,959,000	1%	\$4,020,000	1%	\$3,527,000	1%
<b>&gt;\$150K - \$350K</b>	\$22,117,000	7%	\$17,377,000	7%	\$26,971,000	9%	\$26,149,000	8%	\$30,161,000	6%	\$33,405,000	10%
<b>&gt;\$350K - \$2M</b>	\$147,606,000	49%	\$153,354,000	62%	\$157,491,000	53%	\$200,869,000	60%	\$258,755,000	55%	\$204,785,000	63%
<b>&gt;\$2M</b>	\$128,028,000	42%	\$71,983,000	29%	\$107,958,000	37%	\$105,931,000	31%	\$178,136,000	38%	\$84,791,000	26%

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## 504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All 504</b>	357		307		345		421		521		437	
<b>All Minority</b>	78	22%	79	26%	77	22%	94	22%	113	22%	96	22%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	1	0%	-	0%	-	0%	1	0%
Ethnicity - ASIAN OR PACIFIC	39	11%	41	13%	42	12%	45	11%	52	10%	41	9%
Ethnicity - BLACK	14	4%	10	3%	4	1%	10	2%	14	3%	10	2%
Ethnicity - HISPANIC	25	7%	28	9%	30	9%	39	9%	47	9%	44	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	38	11%	32	10%	64	19%	81	19%	125	24%	63	14%
Ethnicity - WHITE	241	68%	196	64%	204	59%	246	58%	283	54%	278	64%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4	1%	30	10%	85	25%	111	26%	132	25%	94	22%
Gender - Female Owned more than 50%	48	13%	46	15%	41	12%	51	12%	71	14%	47	11%
Gender - Male Owned	305	85%	231	75%	219	63%	259	62%	318	61%	296	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	339	81%	421	81%	380	87%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	1	0%	8	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	53	13%	84	16%	43	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1	0%	7	1%	6	1%
<b>Veteran</b>	17	5%	8	3%	8	2%	8	2%	17	3%	9	2%
<b>Rural</b>	53	15%	50	16%	63	18%	76	18%	92	18%	82	19%
<b>Urban</b>	304	85%	257	84%	282	82%	345	82%	429	82%	355	81%
<b>Export</b>	13	4%	4	1%	2	1%	2	0%	6	1%	5	1%
<b>\$150K and Under</b>	39	11%	36	12%	24	7%	35	8%	35	7%	30	7%
<b>&gt;\$150K - \$350K</b>	91	25%	69	22%	104	30%	106	25%	123	24%	134	31%
<b>&gt;\$350K - \$2M</b>	185	52%	178	58%	184	53%	244	58%	310	60%	245	56%
<b>&gt;\$2M</b>	42	12%	24	8%	33	10%	36	9%	53	10%	28	6%

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## Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
<b>All Community Advantage</b>	\$6,229,200		\$6,198,400		\$8,113,900		\$8,113,500		\$6,358,900		\$5,482,100	
<b>All Minority</b>	\$1,937,000	31%	\$2,644,800	43%	\$3,719,900	46%	\$3,164,500	39%	\$2,511,400	39%	\$1,520,700	28%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$250,000	3%	\$99,000	2%	\$0	0%
Ethnicity - ASIAN OR PACIFIC	\$210,000	3%	\$325,000	5%	\$1,292,500	16%	\$515,000	6%	\$673,000	11%	\$201,000	4%
Ethnicity – BLACK	\$1,100,300	18%	\$1,018,300	16%	\$741,800	9%	\$745,000	9%	\$1,079,300	17%	\$657,000	12%
Ethnicity – HISPANIC	\$626,700	10%	\$1,301,500	21%	\$1,685,600	21%	\$1,654,500	20%	\$660,100	10%	\$662,700	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$325,000	5%	\$251,000	4%	\$153,000	2%	\$225,000	3%	\$465,000	7%	\$400,000	7%
Ethnicity – WHITE	\$3,967,200	64%	\$3,302,600	53%	\$4,241,000	52%	\$4,724,000	58%	\$3,382,500	53%	\$3,561,400	65%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$527,000	8%	\$1,611,000	26%	\$930,500	11%	\$1,813,900	22%	\$1,425,400	22%	\$1,019,900	19%
Gender - Female Owned more than 50%	\$2,153,600	35%	\$1,925,300	31%	\$2,318,000	29%	\$2,867,700	35%	\$1,226,500	19%	\$1,199,700	22%
Gender - Male Owned	\$3,548,600	57%	\$2,662,100	43%	\$4,865,400	60%	\$3,431,900	42%	\$3,707,000	58%	\$3,262,500	60%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$2,991,400	37%	\$3,353,500	53%	\$1,715,000	31%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$683,700	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,613,800	32%	\$2,291,400	36%	\$2,327,700	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,289,800	16%	\$260,500	4%	\$755,700	14%
<b>Veteran</b>	\$147,700	2%	\$300,000	5%	\$1,454,000	18%	\$690,000	9%	\$481,300	8%	\$0	0%
<b>Rural</b>	\$851,100	14%	\$316,500	5%	\$1,350,900	17%	\$711,800	9%	\$937,200	15%	\$1,238,500	23%
<b>Urban</b>	\$5,378,100	86%	\$5,881,900	95%	\$6,763,000	83%	\$7,401,700	91%	\$5,421,700	85%	\$4,243,600	77%
<b>\$150K and Under</b>	\$4,259,200	68%	\$3,930,100	63%	\$4,381,900	54%	\$3,878,500	48%	\$3,157,100	50%	\$2,060,200	38%
<b>&gt;\$150K - \$350K</b>	\$1,970,000	32%	\$2,268,300	37%	\$3,732,000	46%	\$4,235,000	52%	\$3,201,800	50%	\$3,421,900	62%

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## Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
<b>All Community Advantage</b>	53		48		62		60		51		33	
<b>All Minority</b>	21	40%	19	40%	25	40%	22	37%	20	39%	9	27%
Ethnicity - AMERICAN INDIAN	-	0%	-	0%	-	0%	1	2%	2	4%	-	0%
Ethnicity - ASIAN OR PACIFIC	3	6%	3	6%	9	15%	5	8%	4	8%	2	6%
Ethnicity – BLACK	10	19%	7	15%	6	10%	5	8%	9	18%	4	12%
Ethnicity – HISPANIC	8	15%	9	19%	10	16%	11	18%	5	10%	3	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	2	4%	3	6%	2	3%	3	5%	7	14%	2	6%
Ethnicity – WHITE	30	57%	26	54%	35	56%	35	58%	24	47%	22	67%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	7	13%	10	21%	-	0%	12	20%	12	24%	5	15%
Gender - Female Owned more than 50%	16	30%	14	29%	-	0%	22	37%	11	22%	7	21%
Gender - Male Owned	30	57%	24	50%	-	0%	26	43%	28	55%	21	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	22	37%	28	55%	11	33%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5	15%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	21	35%	17	33%	12	36%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	8	13%	2	4%	5	15%
<b>Veteran</b>	2	0%	2	4%	12	19%	5	8%	4	8%	-	0%
<b>Rural</b>	8	15%	4	8%	10	16%	5	8%	7	14%	8	24%
<b>Urban</b>	45	85%	44	92%	52	84%	55	92%	44	86%	25	76%
<b>\$150K and Under</b>	44	83%	38	79%	46	74%	41	68%	37	73%	18	55%
<b>&gt;\$150K - \$350K</b>	9	17%	10	21%	16	26%	19	32%	14	27%	15	45%

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