Weekly Approvals Report with data as of 10/30 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$1,569,176,200		\$1,588,852,200		\$1,741,526,600		\$1,672,752,400		\$1,702,840,100		\$1,292,032,900	
All Minority	\$450,444,800	29%	\$512,229,300	32%	\$542,947,200	31%	\$586,421,200	35%	\$553,374,600	32%	\$395,459,400	31%
Ethnicity - AMERICAN INDIAN	\$3,462,000	0%	\$5,456,300	0%	\$9,818,500	1%	\$17,735,300	1%	\$8,376,000	0%	\$7,437,200	1%
Ethnicity - ASIAN OR PACIFIC	\$335,825,600	21%	\$361,297,200	23%	\$395,288,500	23%	\$403,209,300	24%	\$400,704,800	24%	\$261,854,000	20%
Ethnicity - BLACK	\$32,440,900	2%	\$40,744,600	3%	\$43,693,000	3%	\$61,130,300	4%	\$51,623,100	3%	\$31,185,500	2%
Ethnicity - HISPANIC	\$78,716,300	5%	\$104,731,200	7%	\$94,147,200	5%	\$104,346,300	6%	\$92,670,700	5%	\$94,982,700	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$242,112,900	15%	\$280,410,400	18%	\$291,115,000	17%	\$298,114,700	18%	\$359,045,400	21%	\$339,727,500	26%
Ethnicity - WHITE	\$876,618,500	56%	\$796,212,500	50%	\$907,464,400	52%	\$788,216,500	47%	\$790,420,100	46%	\$556,846,000	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$249,571,500	16%	\$221,724,300	14%	\$260,743,300	15%	\$267,604,800	16%	\$236,520,700	14%	\$161,973,000	13%
Gender - Female Owned more than 50%	\$220,117,500	14%	\$227,309,800	14%	\$264,338,700	15%	\$221,932,100	13%	\$256,373,100	15%	\$156,274,300	12%
Gender - Male Owned	\$1,099,487,200	70%	\$1,139,818,100	72%	\$1,216,444,600	70%	\$1,183,215,500	71%	\$1,209,946,300	71%	\$973,785,600	75%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$762,859,800	46%	\$764,019,100	45%	\$656,540,700	51%
Business Age - New Business or	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$152,901,300	12%
2 years or less												
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$300,483,800	18%	\$301,451,200	18%	\$203,696,200	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$407,933,600	24%	\$459,261,600	27%	\$278,864,700	22%
Veteran	\$65,276,200	4%	\$48,203,900	3%	\$49,595,500	3%	\$68,596,200	4%	\$42,876,800	3%	\$40,087,800	3%
Rural	\$309,362,100	20%	\$276,426,400	17%	\$242,079,200	14%	\$263,486,900	16%	\$309,991,800	18%	\$208,692,800	16%
Urban	\$1,259,814,100	80%	\$1,312,425,800	83%	\$1,499,447,400	86%	\$1,409,265,500	84%	\$1,392,848,300	82%	\$1,083,340,100	84%
Export	\$102,974,900	7%	\$72,758,600	5%	\$70,824,700	4%	\$105,094,800	6%	\$55,437,500	3%	\$73,753,200	6%
CAPLine	\$21,640,000	1%	\$9,991,800	1%	\$12,896,000	1%	\$13,800,000	1%	\$15,369,500	1%	\$13,445,000	1%
PLP	\$925,283,800	59%	\$966,140,500	61%	\$1,213,870,300	70%	\$1,218,823,500	73%	\$1,272,319,300	75%	\$891,254,500	69%
Express	\$164,309,600	10%	\$140,693,100	9%	\$164,729,800	9%	\$123,229,500	7%	\$138,515,500	8%	\$109,842,100	9%
Community Advantage	\$7,910,500	1%	\$10,153,400	1%	\$11,167,400	1%	\$9,338,700	1%	\$8,849,900	1%	\$6,664,700	1%
\$150K and Under	\$173,592,300	11%	\$147,181,700	9%	\$169,568,600	10%	\$115,171,400	7%	\$126,532,900	7%	\$77,504,400	6%
>\$150K - \$350K	\$190,355,500	12%	\$179,902,300	11%	\$207,171,300	12%	\$208,817,800	12%	\$221,531,300	13%	\$130,406,800	10%
>\$350K - \$2M	\$782,731,900	50%	\$722,272,300	45%	\$793,656,400	46%	\$726,668,700	43%	\$766,800,100	45%	\$625,252,900	48%
>\$2M	\$422,496,500	27%	\$539,495,900	34%	\$571,130,300	33%	\$622,094,500	37%	\$587,975,800	35%	\$458,868,800	36%

7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	4,858		4,156		4,764		3,656		3,929		2,595	
All Minority	1,320	27%	1,128	27%	1,299	27%	1,043	29%	1,112	28%	738	28%
Ethnicity - AMERICAN INDIAN	26	1%	29	1%	37	1%	36	1%	29	1%	19	1%
Ethnicity - ASIAN OR PACIFIC	656	14%	570	14%	635	13%	520	14%	529	13%	327	13%
Ethnicity - BLACK	227	5%	163	4%	221	5%	171	5%	181	5%	145	6%
Ethnicity - HISPANIC	411	8%	366	9%	406	9%	316	9%	373	9%	247	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	590	12%	559	13%	672	14%	572	16%	706	18%	470	18%
Ethnicity - WHITE	2,948	61%	2,469	59%	2,793	59%	2,041	56%	2,111	54%	1,387	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	684	14%	549	13%	626	13%	541	15%	481	12%	347	13%
Gender - Female Owned more than 50%	928	19%	764	18%	893	19%	606	17%	750	19%	427	16%
Gender - Male Owned	3,246	67%	2,843	68%	3,245	68%	2,509	69%	2,698	69%	1,821	70%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	1,843	50%	2,066	53%	1,361	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	483	19%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	616	17%	635	16%	446	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	475	13%	510	13%	304	12%
Veteran	214	4%	200	5%	234	5%	167	5%	164	4%	119	5%
Rural	836	17%	750	18%	770	16%	581	16%	692	18%	519	20%
Urban	4,022	83%	3,406	82%	3,994	84%	3,075	84%	3,237	82%	2,076	80%
Export	136	3%	75	2%	56	1%	74	2%	52	1%	52	2%
CAPLine	32	1%	24	1%	17	0%	14	0%	20	1%	14	1%
PLP	1,124	23%	1,070	26%	1,879	39%	1,668	46%	1,696	43%	1,125	43%
Express	2,677	55%	2,097	50%	2,425	51%	1,544	42%	1,805	46%	1,132	44%
Community Advantage	70	1%	80	2%	83	2%	69	2%	67	2%	41	2%
\$150K and Under	3,105	64%	2,473	60%	2,856	60%	1,785	49%	2,016	51%	1,233	48%
>\$150K - \$350K	729	15%	676	16%	788	17%	800	22%	847	22%	497	19%
>\$350K - \$2M	883	18%	836	20%	936	20%	872	24%	888	23%	719	28%
>\$2M	141	3%	171	4%	184	4%	199	5%	178	5%	146	6%

504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$414,199,000		\$325,439,000		\$391,851,000		\$436,107,000		\$607,901,000		\$497,212,540	
All Minority	\$134,824,000	33%	\$101,888,000	31%	\$102,368,000	26%	\$109,906,000	25%	\$155,015,000	26%	\$118,826,000	24%
Ethnicity - AMERICAN INDIAN	\$1,535,000	0%	\$0	0%	\$255,000	0%	\$0	0%	\$0	0%	\$333,000	0%
Ethnicity - ASIAN OR PACIFIC	\$81,285,000	20%	\$68,974,000	21%	\$73,873,000	19%	\$69,550,000	16%	\$102,590,000	17%	\$65,161,000	13%
Ethnicity - BLACK	\$18,702,000	5%	\$8,907,000	3%	\$1,579,000	0%	\$11,181,000	3%	\$7,231,000	1%	\$5,704,000	1%
Ethnicity - HISPANIC	\$33,302,000	8%	\$24,007,000	7%	\$26,661,000	7%	\$29,175,000	7%	\$45,194,000	7%	\$47,628,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$59,441,000	14%	\$43,128,000	13%	\$83,063,000	21%	\$114,032,000	26%	\$164,389,000	27%	\$88,581,000	18%
Ethnicity - WHITE	\$219,934,000	53%	\$180,423,000	55%	\$206,420,000	53%	\$212,169,000	49%	\$288,497,000	47%	\$289,805,540	58%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,018,000	1%	\$26,764,000	8%	\$88,484,000	23%	\$78,533,000	18%	\$128,091,000	21%	\$101,240,000	20%
Gender - Female Owned more than 50%	\$48,585,000	12%	\$37,127,000	11%	\$33,996,000	9%	\$45,394,000	10%	\$56,240,000	9%	\$33,176,000	7%
Gender - Male Owned	\$361,596,000	87%	\$261,548,000	80%	\$269,371,000	69%	\$312,180,000	72%	\$423,570,000	70%	\$362,796,540	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$333,318,000	76%	\$436,344,000	72%	\$428,602,000	86%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,164,000	0%	\$1,693,000	0%	\$10,120,540	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$64,783,000	15%	\$142,034,000	23%	\$47,325,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$254,000	0%	\$10,904,000	2%	\$11,165,000	2%
Veteran	\$11,126,000	3%	\$4,857,000	1%	\$4,439,000	1%	\$6,488,000	1%	\$23,053,000	4%	\$11,158,000	2%
Rural	\$53,109,000	13%	\$42,580,000	13%	\$57,864,000	15%	\$59,711,000	14%	\$95,571,000	16%	\$66,872,540	13%
Urban	\$361,090,000	87%	\$282,859,000	87%	\$333,987,000	85%	\$376,396,000	86%	\$512,330,000	84%	\$430,340,000	87%
Export	\$16,952,000	4%	\$8,949,000	3%	\$2,304,000	1%	\$2,772,000	1%	\$15,974,000	3%	\$6,486,000	1%
\$150K and Under	\$4,857,000	1%	\$6,207,000	2%	\$4,831,000	1%	\$4,963,000	1%	\$5,062,000	1%	\$4,683,540	1%
>\$150K - \$350K	\$28,893,000	7%	\$26,951,000	8%	\$34,987,000	9%	\$31,982,000	7%	\$40,046,000	7%	\$45,549,000	9%
>\$350K - \$2M	\$212,859,000	51%	\$206,795,000	64%	\$229,536,000	59%	\$261,821,000	60%	\$338,225,000	56%	\$289,059,000	58%
>\$2M	\$167,590,000	40%	\$85,486,000	26%	\$122,497,000	31%	\$137,341,000	31%	\$224,568,000	37%	\$157,921,000	32%

504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	479		438		486		538		675		616	
All Minority	118	25%	106	24%	113	23%	122	23%	148	22%	131	21%
Ethnicity - AMERICAN INDIAN	1	0%	-	0%	1	0%	-	0%	-	0%	1	0%
Ethnicity - ASIAN OR PACIFIC	55	11%	57	13%	62	13%	57	11%	66	10%	58	9%
Ethnicity - BLACK	22	5%	12	3%	6	1%	12	2%	16	2%	14	2%
Ethnicity - HISPANIC	40	8%	37	8%	44	9%	53	10%	66	10%	58	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	54	11%	43	10%	84	17%	100	19%	158	23%	96	16%
Ethnicity - WHITE	307	64%	289	66%	289	59%	316	59%	369	55%	389	63%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	5	1%	45	10%	119	24%	137	25%	166	25%	134	22%
Gender - Female Owned more than 50%	67	14%	69	16%	61	13%	64	12%	92	14%	64	10%
Gender - Male Owned	407	85%	324	74%	306	63%	337	63%	417	62%	418	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	436	81%	537	80%	532	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	1	0%	1	0%	14	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	66	12%	112	17%	58	9%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	1	0%	12	2%	12	2%
Veteran	23	5%	11	3%	12	2%	9	2%	26	4%	16	3%
Rural	73	15%	66	15%	88	18%	91	17%	122	18%	112	18%
Urban	406	85%	372	85%	398	82%	447	83%	553	82%	504	82%
Export	19	4%	8	2%	2	0%	4	1%	8	1%	9	1%
\$150K and Under	44	9%	54	12%	40	8%	43	8%	44	7%	41	7%
>\$150K - \$350K	119	25%	109	25%	137	28%	131	24%	163	24%	180	29%
>\$350K - \$2M	262	55%	246	56%	270	56%	317	59%	401	59%	345	56%
>\$2M	54	11%	29	7%	39	8%	47	9%	67	10%	50	8%

Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$7,910,500		\$10,153,400		\$11,167,400		\$9,338,700		\$8,849,900		\$6,664,700	
All Minority	\$2,502,000	32%	\$4,036,800	40%	\$4,748,100	43%	\$3,570,900	38%	\$4,035,400	46%	\$1,879,800	28%
Ethnicity - AMERICAN INDIAN	\$0	0%	\$0	0%	\$0	0%	\$250,000	3%	\$99,000	1%	\$100,000	2%
Ethnicity - ASIAN OR PACIFIC	\$210,000	3%	\$952,500	9%	\$1,497,500	13%	\$765,000	8%	\$1,178,000	13%	\$360,100	5%
Ethnicity – BLACK	\$1,121,300	14%	\$1,058,300	10%	\$1,067,800	10%	\$901,400	10%	\$1,773,300	20%	\$757,000	11%
Ethnicity – HISPANIC	\$1,170,700	15%	\$2,026,000	20%	\$2,182,800	20%	\$1,654,500	18%	\$985,100	11%	\$662,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$325,000	4%	\$251,000	2%	\$427,300	4%	\$538,800	6%	\$737,500	8%	\$400,000	6%
Ethnicity – WHITE	\$5,083,500	64%	\$5,865,600	58%	\$5,992,000	54%	\$5,229,000	56%	\$4,077,000	46%	\$4,384,900	66%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$579,000	7%	\$2,823,500	28%	\$1,623,800	15%	\$2,027,700	22%	\$2,089,900	24%	\$1,019,900	15%
Gender - Female Owned more than 50%	\$2,568,600	32%	\$2,626,300	26%	\$3,288,500	29%	\$3,299,100	35%	\$1,945,500	22%	\$1,558,800	23%
Gender - Male Owned	\$4,762,900	60%	\$4,703,600	46%	\$6,255,100	56%	\$4,011,900	43%	\$4,814,500	54%	\$4,086,000	61%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$3,316,400	36%	\$4,153,500	47%	\$2,104,000	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$783,700	12%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$3,200,200	34%	\$3,010,400	34%	\$2,771,300	42%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$1,289,800	14%	\$957,500	11%	\$1,005,700	15%
Veteran	\$206,700	3%	\$691,000	7%	\$1,704,000	15%	\$770,000	8%	\$481,300	5%	\$0	0%
Rural	\$1,110,400	14%	\$849,500	8%	\$1,550,900	14%	\$811,800	9%	\$937,200	11%	\$1,397,600	21%
Urban	\$6,800,100	86%	\$9,303,900	92%	\$9,616,500	86%	\$8,526,900	91%	\$7,912,700	89%	\$5,267,100	79%
\$150K and Under	\$5,528,500	70%	\$6,530,100	64%	\$5,771,900	52%	\$4,197,300	45%	\$4,303,600	49%	\$2,492,800	37%
>\$150K - \$350K	\$2,382,000	30%	\$3,623,300	36%	\$5,395,500	48%	\$5,141,400	55%	\$4,546,300	51%	\$4,171,900	63%

Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	70		80		83		69		67		41	
All Minority	27	39%	30	38%	33	40%	24	35%	29	43%	13	32%
Ethnicity - AMERICAN INDIAN		0%	-	0%	-	0%	1	1%	2	3%	1	2%
Ethnicity - ASIAN OR PACIFIC	3	4%	7	9%	10	12%	6	9%	7	10%	4	10%
Ethnicity – BLACK	11	16%	8	10%	9	11%	6	9%	13	19%	5	12%
Ethnicity – HISPANIC	13	19%	15	19%	14	17%	11	16%	7	10%	3	7%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	2	3%	3	4%	4	5%	5	7%	10	15%	2	5%
Ethnicity – WHITE	41	59%	47	59%	46	55%	40	58%	28	42%	26	63%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	8	11%	20	25%	-	0%	15	22%	15	22%	5	12%
Gender - Female Owned more than 50%	21	30%	21	26%	-	0%	25	36%	16	24%	11	27%
Gender - Male Owned	41	59%	39	49%	-	0%	29	42%	36	54%	25	61%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	25	36%	32	48%	13	32%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	6	15%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	25	36%	22	33%	16	39%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	8	12%	7	10%	6	15%
Veteran	3	0%	4	5%	13	16%	6	9%	4	6%	-	0%
Rural	10	14%	9	11%	11	13%	6	9%	7	10%	10	24%
Urban	60	86%	71	89%	72	87%	63	91%	60	90%	31	76%
\$150K and Under	59	84%	64	80%	59	71%	46	67%	47	70%	23	56%
>\$150K - \$350K	11	16%	16	20%	24	29%	23	33%	20	30%	18	44%